

# NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS



## BOARD OF DIRECTORS ANNUAL BUSINESS MEETING

October 21, 2020

Virtual Meeting via [Zoom](#)

Streamed at [www.facebook.com/NWNMCOG](http://www.facebook.com/NWNMCOG)

### AGENDA

TIME	TOPIC	PRESENTER
10:00 am	<b>I. PRELIMINARY BUSINESS</b> A. Call to Order/Introductions: <b>ESTABLISH QUORUM</b> B. Agenda: <b>APPROVAL</b> C. Minutes of July 15, 2020: <b>APPROVAL</b>	<i>Billy Moore Chair</i>
10:15 am	<b>II. SPECIAL PRESENTATION</b> 2021 Legislative Session Preview	<i>Patricia A. Lundstrom State Representative</i>
10:40 am	<b>III. REGIONAL PLAN PRESENTATIONS</b> A. Regional Transportation Plan B. Regional Comprehensive Economic Development Strategy (CEDS) Plan C. COVID-19 Regional Recovery Plan D. Zuni Mountains Master Trails & Conservation Master Plan	<i>COG Planning Team</i>
11:30 am	<b>IV. EXECUTIVE/STAFF REPORT</b> A. Staff Summary Report, 1 <sup>st</sup> Quarter (July – September 2020) <b>FYI</b> B. Annual Report / Connecting the Dots Newsletter C. Resolution: Infrastructure Capital Improvement Plan <b>RATIFY</b>	<i>Evan Williams Executive Director</i>
11:45 pm	<b>V. FINANCIAL REPORT</b> A. FY2020 Financial Report B. FY 2021 Financial Report, Q1: <b>REVIEW &amp; APPROVAL</b> C. FY 2021 Budget Revision #2: <b>REVIEW &amp; APPROVAL</b> D. FY2020 Audit Status	<i>Evan Williams Armando Sanchez CPA, Loftis Group</i>
12:00 pm	<b>VI. ANNOUNCEMENTS; OTHER BUSINESS</b> A. FY2021 Board Meeting Calendar: <b>REVIEW &amp; APPROVAL</b> B. FY2021 COG Holiday Calendar: <b>REVIEW &amp; APPROVAL</b> C. Announcements & General Comments	<i>Evan Williams</i>
12:15 pm	<b>VII. ADJOURNMENT</b>	<i>Chair</i>



## ***NWNMCOG***

### **I.**

### **PRELIMINARY BUSINESS**

- Call to Order: ***Establish Quorum***
- Agenda: ***Approval***
- Minutes of July 15, 2020: ***Approval***

*Board of Directors Meeting  
Wednesday, October 21, 2020*

COG Board of Directors Meeting

Evan Williams <ewilliams@nwnmcog.org>

Thu 10/8/2020 10:41 AM

To: Planning Team <PlanningTeam@nwnmcog.org>; patty@gallupedc.com <patty@gallupedc.com>; melody@gallupedc.com <melody@gallupedc.com>

Cc: Armando Sanchez <asanchez@sjtgroupcpa.com>; Martina Whitmore <mwhitmore@nwnmcog.org>

COG staff and partners:

Here is the meeting credentials for our upcoming Board meeting.

Evan

Northwest New Mexico Council of Governments is inviting you to a scheduled Zoom meeting.

Topic: COG Board Meeting

Time: Oct 21, 2020 10:00 AM Mountain Time (US and Canada)

Join Zoom Meeting

<https://us02web.zoom.us/j/89889907236?pwd=VitNUI9MeUtWUIFycG1TQ1pJdFFDdz09>

Meeting ID: 898 8990 7236

Passcode: 644229

One tap mobile

+12532158782,,89889907236#,,,,,0#,,644229# US (Tacoma)

+13462487799,,89889907236#,,,,,0#,,644229# US (Houston)

Dial by your location

+1 253 215 8782 US (Tacoma)

+1 346 248 7799 US (Houston)

+1 669 900 6833 US (San Jose)

+1 301 715 8592 US (Germantown)

+1 312 626 6799 US (Chicago)

+1 929 436 2866 US (New York)

Meeting ID: 898 8990 7236

Passcode: 644229

Find your local number: <https://us02web.zoom.us/j/kWuPyG1ZA>

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**From:** Evan Williams <ewilliams@nwnmcog.org>

**Sent:** Thursday, October 8, 2020 10:26 AM

**To:** Anthony Dimas <Anthony.Dimas@co.mckinley.nm.us>

**Subject:** ZOOM

Anthony,

Can you help me with a zoom meeting for the COG Board meeting scheduled Wednesday, October 21 at 10AM?

Evan

--

Evan J. Williams, Executive Director

Northwest New Mexico Council of Governments



## NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS

### MINUTES

#### BOARD OF DIRECTORS REGULAR BUSINESS MEETING

July 15, 2020

Via Microsoft Teams  
Virtual Meeting

#### I. **PRELIMINARY BUSINESS**

##### A. **CALL TO ORDER/INTRODUCTIONS/QUORUM.**

Chairman *Billy Moore* [McKinley County] convened the meeting of the Board of Directors at 10:15am due to virtual technology difficulties. Roll call proceeded in the form of introductions around the table. In attendance were 15 Board Representatives, representing a quorum 9 of the 9 voting entities of the Board (100%), along with 3 COG staff and their CPA.

##### **BOARD MEMBERS IN ATTENDANCE:**

CIBOLA COUNTY: Judy Horacek; Martha Garcia  
MCKINLEY COUNTY: Billy Moore; Anthony Dimas, Jr.; Bill Lee; Doug Decker  
SAN JUAN COUNTY: GloJean Todacheene; Mike Stark [Excused]  
CITY OF AZTEC: Michael Padilla, Sr.; Steve Mueller  
CITY OF BLOOMFIELD: Jason Thomas  
CITY OF FARMINGTON: Linda Rodgers; Julie Baird  
CITY OF GALLUP: Fran Palochak; Louie Bonaguidi; Michael Schaaf; Maryann Ustick  
CITY OF GRANTS: Laura Jaramillo; Erik Garcia  
VILLAGE OF MILAN: Ellen Baca; Roseanne Lopez

##### **GUESTS IN ATTENDANCE:**

Armando Sanchez, CPA

##### **STAFF IN ATTENDANCE:**

EXECUTIVE DIRECTOR: Evan Williams  
ADMINISTRATIVE ASSISTANT: Martina Whitmore  
REGIONAL ECONOMIC DEVELOPMENT MANAGER: Michael Sage

##### B. **AGENDA ADOPTION.**

Chairman *Moore* provided an overview of the day's agenda topics.

**ACTION:** *Louie Bonaguidi* (Gallup) moved and *Linda Rodgers* (Farmington) seconded adoption of the agenda. Motion carried – see voting sheet.

##### C. **MINUTES OF APRIL 15, 2020.**

Chairman *Moore* introduced the minutes of April 15, 2020 for review and approval.

**ACTION:** *Linda Rodgers* (Farmington) moved and *Antony Dimas, Jr.* (McKinley County) seconded, to approve the Minutes of April 15, 2020 as presented. Motion carried – see voting sheet.



**D. ELECTION OF OFFICERS.**

Chairman *Moore* stated that according to the Articles of Agreement, the COG holds election of officers at its annual meeting, which traditionally has been the Summer Board meeting. The current slate of officers is:

- Billy Moore, Chair;
- Martha Garcia, 1<sup>st</sup> Vice-Chair;
- GloJean Todacheene, 2<sup>nd</sup> Vice-Chair;
- Louie Bonaguidi, Treasurer

Due to COVID-19, staff is recommending that we re-up these officers for another year to keep stability during these times.

**ACTION:** *Anthony Dimas, Jr.* (McKinley County) moved and *Linda Rodgers* (Farmington) seconded, to retain the current slate of officers as presented. Motion carried – see voting sheet.

**II. CEDS PRESENTATION**

Michael Sage, Regional Economic Development Program Manager, provided a presentation of the COG's work to update the Comprehensive Economic Development Strategy (CEDS) for the region. This plan helps to guide the strategies and priorities for regional economic development and creates actionable and investable projects to meet those goals. The COG is working to finalize its draft plan that it will review with local and tribal economic development organizations in the region. A final plan will be available by August and presented for adoption by the COG Board in September. See attached presentation.

**III. EXECUTIVE/STAFF REPORT**

Executive Director Williams provided a summary of the past quarter's key activities and issues. Mr. Williams highlighted some of the big news, including the award of \$400,000 from the US Economic Development Administration (EDA) from the CARES Act to develop and implement an economic recovery plan; \$120,000 from New Mexico Department of Transportation for a sub-regional transportation plan; completion of Year 1 of the Greater Gallup Industrial Workforce Program, Prewitt Master Plan and Design Report, and Milan Industrial Park Plan and Design Report; and submission of three Community Development Block Grant (CDBG) applications for San Juan County, Gallup, and Grants. No questions were voiced by Board members.

**A. STAFF SUMMARY REPORT.** Mr. Williams did provide this report to the Board for their review and understanding. An annual report is anticipated some time on or before August.

**B. CONSIDERATION OF EX-OFFICIO MEMBERS.** Mr. Williams provided this item for discussion about including Jeff Kiely, Past COG Director as an ex-officio Board member to keep his standing for the National Association of Development Organizations, as well as potentially asking the District 5 and 6 Transportation Commissioners to serve in this capacity. This would likely take a change of the COG's articles of agreement or another policy decision of the Board. It will brought back for action at a future meeting with proper documentation.

#### IV. FINANCIAL REPORT

- A. **FY2020 Financial Report, Quarter 4:** Mr. Williams provided a brief overview of the financial reports provided in the Board packet. He mentioned that due to time not all transactions have been recorded leading to a large loss in our Income Statement. He will work this week to enter that information into Quickbooks and be meeting with our CPA next week to finalize the quarter and fiscal year end. He will send out financial reports to the Board based on that work that should more accurately depict COG's financial position.

**ACTION:** No action taken. Staff will prepare these reports and send copies to all Board members, if significant issues exist COG Director will hold an Executive Committee meeting.

- B. **FY2021 Budget, Revision.** Mr. Williams presented the FY21 budget and asked that the Board accept one major addition of the new EDA CARES funding that will add revenue and work to the COG. Funding will be used to develop a Regional Economic Recovery Plan, hire a Recovery Coordinator and other staffing support for the region, and build COG communication, technology, and IT capacity.

**ACTION:** Louie Bonaguidi (Gallup) moved and GloJean Todacheene (San Juan County) seconded, to accept the FY2021 Budget, Revision #1 as presented. Motion carried – see voting sheet.

#### V. ANNOUNCEMENTS; OTHER BUSINESS

- A. **2021 Board Meeting Calendar.** Mr. Williams presented the COG Board 12-month Master Calendar. Next meeting will be October 21, 2020 in McKinley County dependent on COVID-19.
- B. **Announcements & General Comments:** Aztec City Commissioner Michael Padilla, Sr. noted for the record and the Board Member listing that he represents the City of Aztec as the COG Board Member and Manager Steve Mueller acts as his alternate.

#### VI. ADJOURNMENT

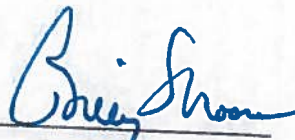
**ACTION:** GloJean Todacheene (San Juan County) moved and Ellen Baca (Milan) seconded, to adjourn. Motion carried. Chairman Moore again thanked all Board members for their participate and patience for this virtual meeting and adjourned the meeting of the Board of Directors at 11:25AM. Motion carried – see voting sheet.

Respectfully submitted,



Evan J. Williams  
Board Secretary and Executive Director

ATTEST:



Billy W. Moore  
Board Chair



***NWNMCOG***

**II.**  
**SPECIAL PRESENTATION**

**Legislative Session 2021 Overview**

***Representative Patricia A. "Patty" Lundstrom***  
**Co-Chair, Legislative Finance Committee**

***No Handouts or Materials***

***Board of Directors Meeting***  
***Wednesday, October 21, 2020***





## ***NWNMCOG***

### **III.**

### **REGIONAL PLAN PRESENTATIONS**

- Regional Transportation Plan
- Regional Comprehensive Economic Development Strategy Plan
- Regional Economic Recovery Plan
- Zuni Mountains Trail & Conservation Master Plan

**<http://www.nwnmcog.com/current-plan-updates.html>**

*Board of Directors Meeting  
Wednesday, October 21, 2020*





New Mexico Department of Transportation  
Plan - Northwest Regional Transportation Plan

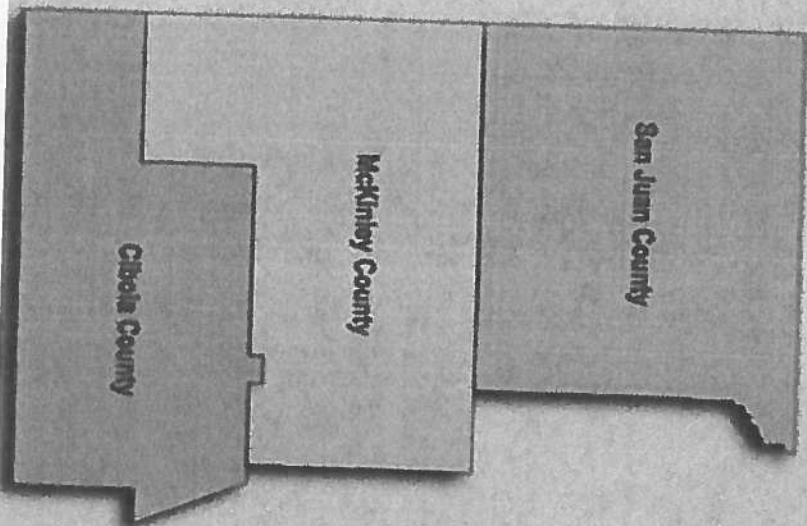
Adopted: October 2015,  
Updated: 6/17, 6/18, and 9/20

# 2020 REGIONAL TRANSPORTATION PLAN

NORTHWEST NEW MEXICO  
REGIONAL TRANSPORTATION  
PLANNING ORGANIZATION  
(NWRTPO)

# NWRTPO FUNCTION

- ◆ Representatives from each T/LPA in the 3-county area
  - 1 Member & 1 Alternate
  - Counties, Municipalities, Tribes
  - Except Aztec, Bloomfield, Farmington (MPO)
- ◆ Meet on a monthly basis at alternating locations
  - NMDOT District 5 & District 6 offices
  - Central NMDOT Administration
- ◆ Policy & Technical Committees combined Nov 2011
- ◆ Collaborate & coordinate on multi-modal projects
- ◆ Development & maintenance of transportation infrastructure shared between various T/LPA
- ◆ Meetings are open to public and multi-modal transportation providers and users



ENTITY	MEMBER
Acoma Pueblo	David Deutsawe, Chair
Laguna Pueblo	Gaylord Slow
Zuni Pueblo	Royce Getachew
Navajo Nation	TBD(Eastern) Larry Joe (Northern)
Cibola County	Judy Horacek
McKinley County	Rodney Skersick
San Juan County	Scott Martin
City of Gallup	Stan Henderson
City of Grants	Don Jaramillo, Vice-Chair
Village of Milan	Jack Moleres
Ramah Navajo	Shane Lewis



RTPO Orientation  
 MWNMCOG • 20 views • 8 months ago  
 An introduction and overview of the Northwest New Mexico Regional Transportation Planning Organization (RTPO). This acts as...

<https://www.youtube.com/watch?v=g1KZSUXkljU>

## PURPOSE

Aggregates local official, transportation professionals and stakeholders input to outline current and future trends, needs, and plans in transportation

Develops recommended Goals, Strategies, and Actions at the Regional level

Informs policy officials, stakeholders, and RTPO staff on priorities to focus on and guides projects, programs, and investments.

Provides guidance on implementation and evaluation metrics to track progress annually.

Plan will roll-up into the State's Transportation Plan 2045



# VISION & GOALS

Goal 1: Operate with Transparency and Accountability

Robust Economy

Healthy Communities

Cultural Heritage

Goal 2: Improve Safety and Public Health for All System Users

Goal 3: Preserve and Maintain Our Transportation Assets for the Long Term

Goal 4: Provide Multimodal Access and Connectivity for Community Prosperity and Health

Goal 5: Respect New Mexico's Cultures, Environment, History, and Quality of Life

## Vision

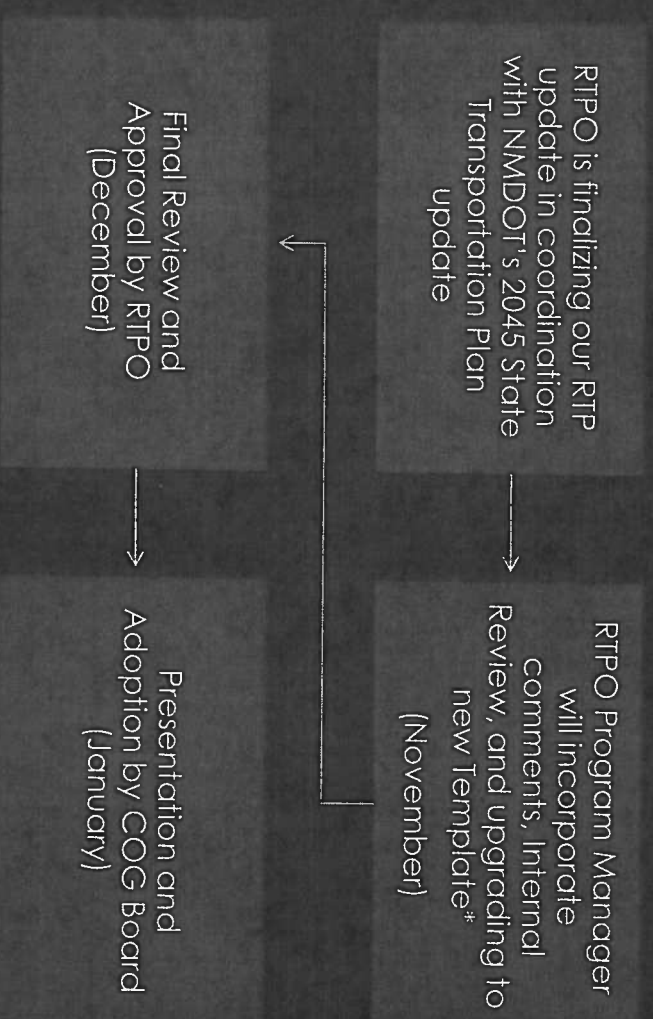
A safe and sustainable multimodal transportation system that supports a robust economy, fosters healthy communities, and protects New Mexico's environment and unique cultural heritage.



# UPDATES

- IT TOOK STAFF SOME TIME TO UPDATE OUR THREE COUNTY STAKEHOLDER LIST FOR THIS RTP UPDATE DUE TO LEADERSHIP TURN-AROUND FOR 70 POSITIONS FROM 18 ORGANIZATIONAL STAKEHOLDER CATEGORIES.
- THE COAL AVENUE COMMONS PROJECT IS BUILDING A MORE INVITING AND RESILIENT DOWNTOWN ENVIRONMENT IN GALLUP, NEW MEXICO.
- THE NWRTPPO WAS FUNDED \$120,000 TO HELP DEVELOP A PREWITT / MILAN AREA TRANSPORTATION MASTER PLAN FOR DEVELOPMENT WITHIN THE PREWITT AND MILAN INDUSTRIAL PARKS ALONG WITH THE THOREAU TO MILAN REGION; DUE IN PART TO THE 2020 CLOSURE OF THE ESCALANTE ELECTRIC GENERATION PLANT.
- THE NEW MEXICO PORTION OF THE FOUR CORNERS STATES' TRAIL OF THE ANCIENTS SCENIC BYWAY HAS APPLIED FOR NATIONAL SCENIC BYWAY DESIGNATION, WHICH COULD HAVE A SIGNIFICANT BENEFIT FOR TOURISM TO OUR REGION IF SO DESIGNATED.
- ONGOING DEVELOPMENT OF OVER 60 MILES OF RECREATIONAL TRAILS IN THE ZUNI MOUNTAINS OF MCKINLEY AND CIBOLA COUNTIES ALONG WITH THE GRANTS / MT. TAYLOR RANGE. THE PUEBLO OF LAGUNA IS ALSO DEVELOPING BIKE & PEDESTRIAN TRAILS CONNECTING ALL SEVEN VILLAGES.
- UPDATED REGIONAL ACCIDENT / CRASH STATISTICS TO 2018 DATA.
- ADDED OPPORTUNITY ZONES (POTENTIAL PROJECT FUNDING) FROM THE E.D.A., FOR OUR THREE COUNTY REGION AS THESE INVOLVE TRANSPORTATION INFRASTRUCTURE AS WELL.
- LOCAL GOVT. TRANSPORTATION PROJECT FUND FROM THE STATE OF NEW MEXICO (2019 – 2020) PROVIDED \$12.2 MILLION FOR 14 PROJECTS ON BEHALF OF ELEVEN GOVERNMENTS IN OUR REGION.
- THERE ARE EMERGING FREIGHT OPPORTUNITIES IN OUR REGION INCLUDING TRUCKING AND RAIL AROUND INDUSTRIAL PARKS AND POTENTIAL TRANSLOADING FACILITIES, TAKING ADVANTAGE OF THE EAST – WEST 1-40 AND BNSF RAIL CORRIDORS, ALONG WITH THE NORTH NM371 CORRIDOR FROM THOREAU TO FARMINGTON THRU THE NAPI AGRICULTURAL FIELDS, AND THE NORTH – NOW FOUR-LANED US491 CORRIDOR FROM GALLUP TO SHIPROCK AND FARMINGTON.
- THERE IS A NEAR FUTURE RISK FOR MORE LIMITED TRANSPORTATION FUNDING – ALONG WITH OTHER PUBLIC INFRASTRUCTURE, DUE TO POTENTIAL IMPACTS OF COVID-19 SMALL BUSINESS CLOSURES AROUND THE STATE AND NATION, AND THE RESULTING REDUCTIONS IN TAX REVENUES.

## NEXT STEPS



How to participate?  
Read, Comment, & Take Survey at:  
<http://www.nwmmcog.com/current-plan-updates.html>





# COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY (CEDS)

FOR THE NORTHWEST NEW MEXICO REGION  
"FROM BOOM-BUST TO ROBUST"

## PURPOSE

Deliverable to maintain COG's Economic Development District status

Required to be updated every 5 years

An economic roadmap to diversify and strengthen regional economies, establishes regional goals and objectives

Strategic goals are overarching to provide communities maximum flexibility

Incorporates new required element on 'Economic Resiliency'



- Decline in population at County-level
- Decline in labor earning (as % of personal income)
- Industry Concentration (Government, Retail, Services)
- Decline in government employment
- Decline in proprietor income (as % of total labor earnings)
- Median household incomes below \$10,000
- Decline in 35-44 year and Under 18 years old age category
- Percent of population with High School & Bachelor Degrees

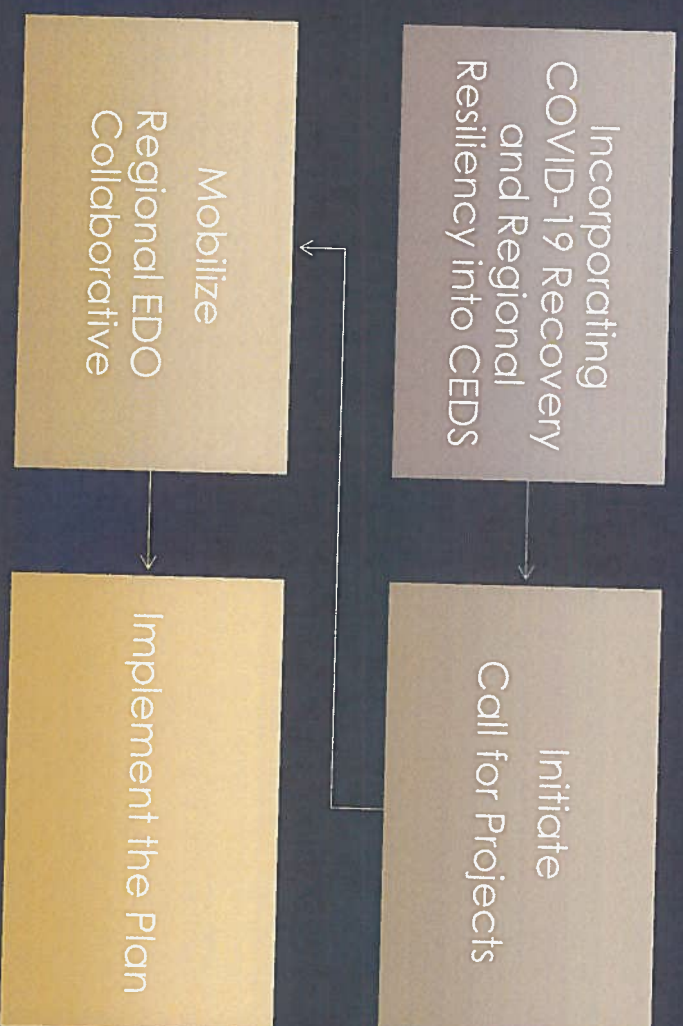
## EXAMPLES OF WEAKNESSES & THREATS

- Entrepreneurial Development
- Broadband Deployment
- Infrastructure Development
- Workforce Development
- Business Retention & Expansion
- Economic Diversification
- Quality of Life
- Regional Integration

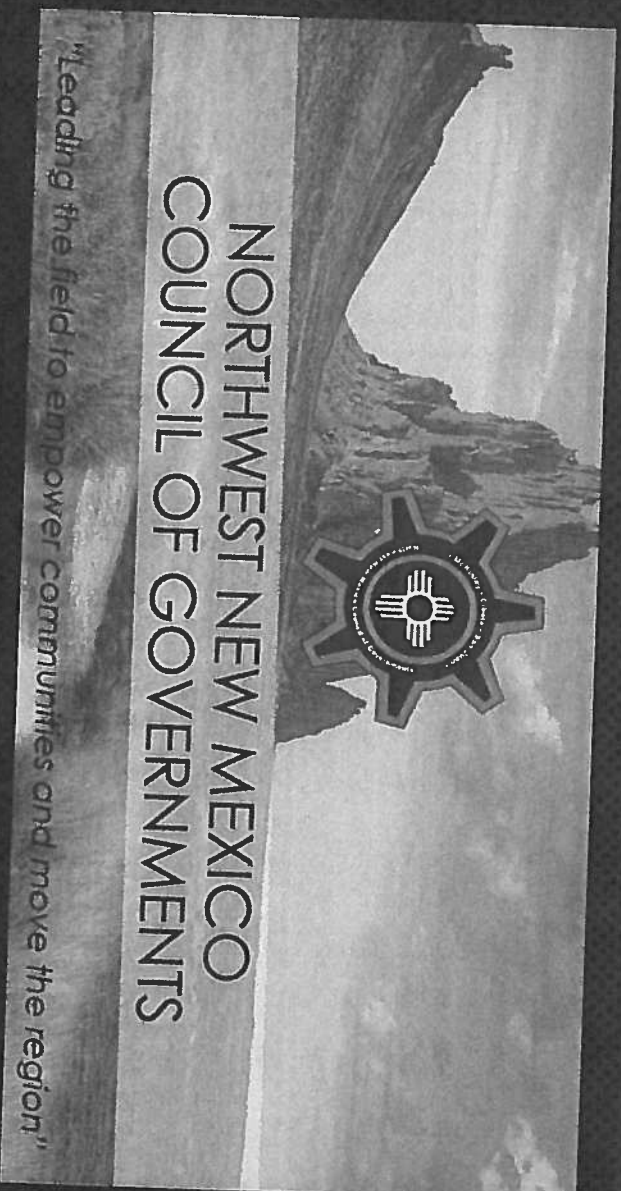
## GOALS



# NEXT STEPS



How to participate?  
Read the CEDS at:  
<http://www.nwnmcog.com/ceds-update-2020.html>



# NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS

*"Leading the field to empower communities and move the region"*

## ECONOMIC RECOVERY PLAN

FOR THE NORTHWEST NEW MEXICO REGION

RECOVER | RESTRUCTURE | RESILIENT



# PURPOSE

Deliverable of the COG's two-year EDA-CARES Act funding

Plan is focused on Recovery side not on Response (Defined Below)

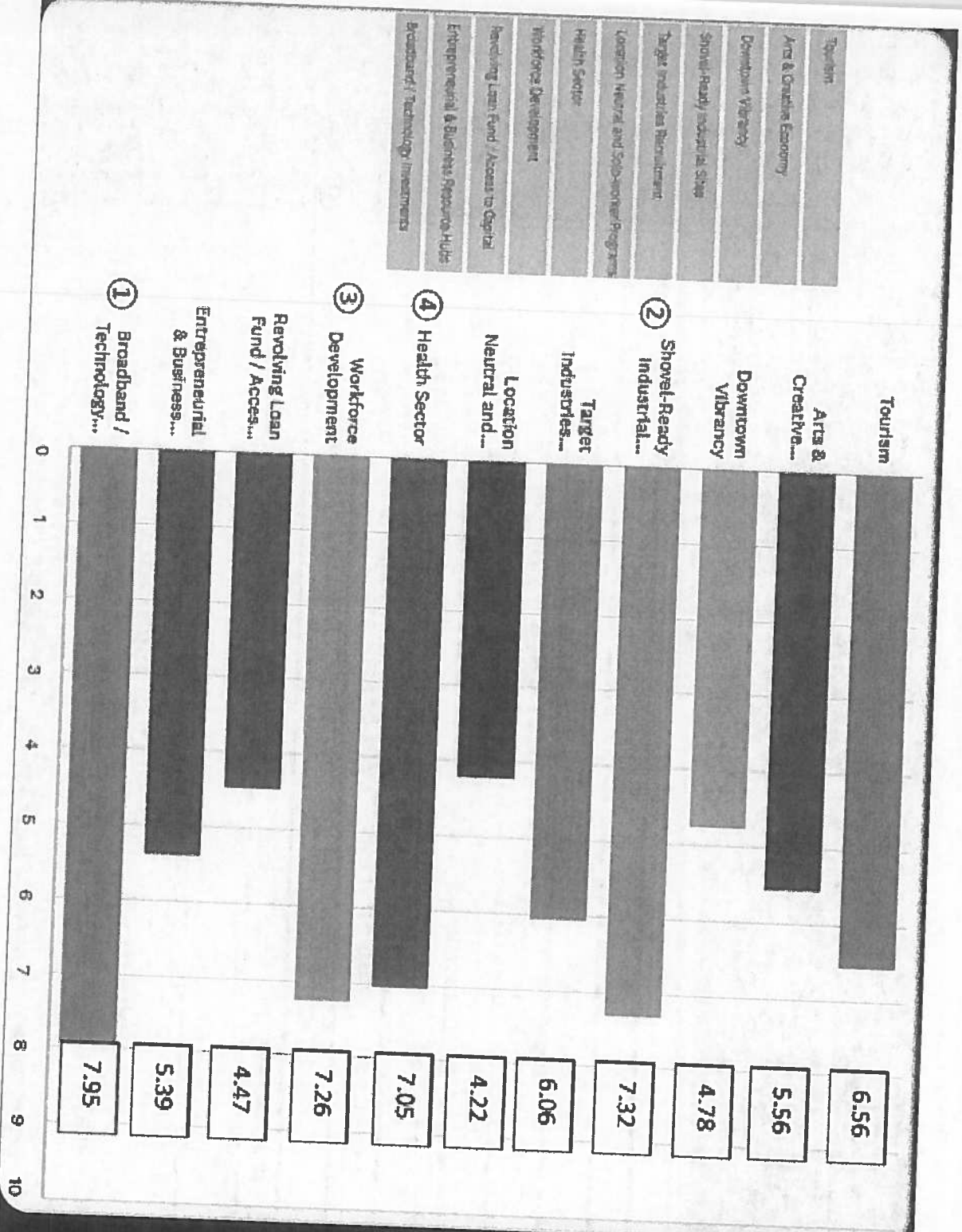
Plan is organized to build partnerships, provide communication strategies, focus in on actions, and provide COG direction

The plan provided general themes and sectors, but actions were prioritized by grassroots leadership via survey

Plan will roll-up into the State's Recovery Plan

## **Economic Recovery**

**Economic Recovery** is the ability to return economic and business activities (including agricultural) to a state of health and develop new economic opportunities that result in a sustainable and economically viable community. The Economic Recovery RGP integrates the experience of the Federal Government to help local, regional, metropolitan, state, tribal, territorial, and numerous governments and the private sector sustain and/or rebuild businesses and employment and develop economic opportunities that result in sustainable and economically resilient communities after an incident.



# GOALS, STRATEGIES, ACTION

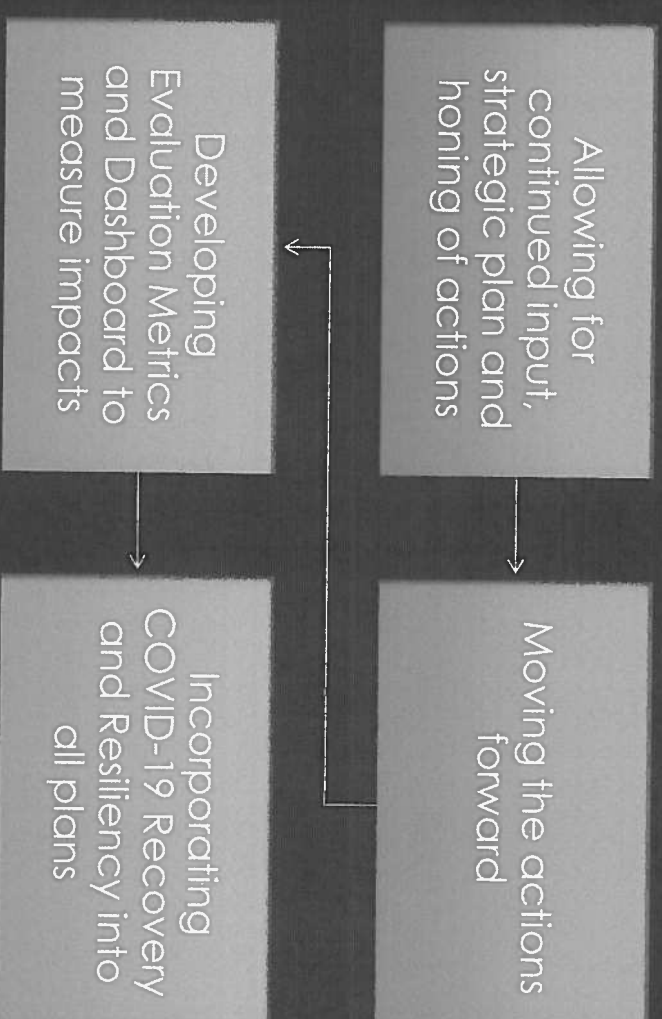
The following are roles that our District could play and examples of services? What services to you want NWNMCOG to provide for your community? Please rate these from least critical to most critical.

Ranking	Program	Weighted Average
1	Assistance with Infrastructure planning, financing, and development	4.11
2	Developing a Recovery Plan and Investment Strategy	4.05
3	Finding, Funneling, and Financing Support Including Grantsmanship	3.89
4	Assistance with Economic Development Administration applications & projects	3.44
5	Facilitation of a Regional Recovery Consortium	3.26
6	Role-out of the new State's CDBG Small Business Assistance Program.	3.00
7	Using Wealthworks to Re-envision Communities & Their Economy	2.94
8	Re-energizing a Revolving Loan Fund	2.56
9	Providing VISTA volunteers	1.95

## COG ACTIONS



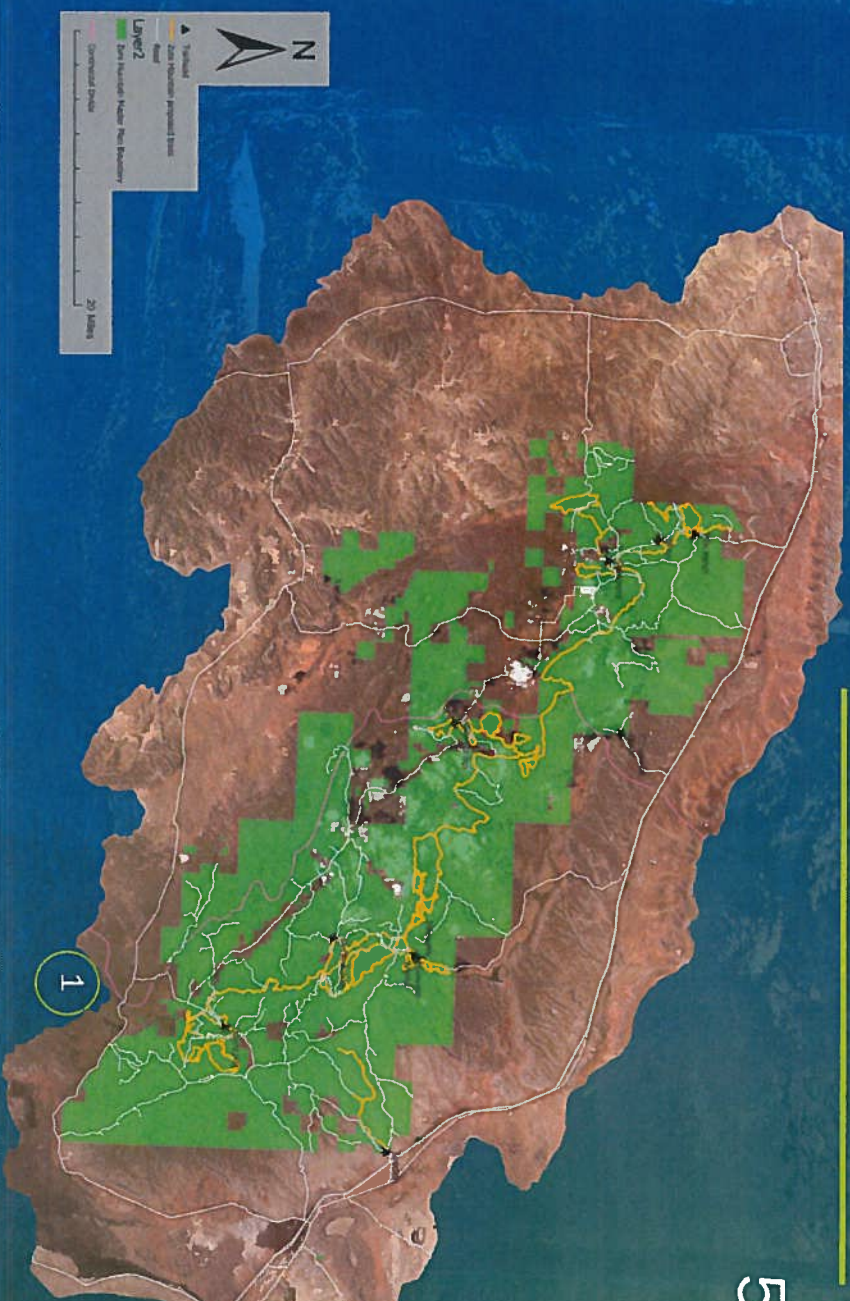
# NEXT STEPS



How to participate?  
Read, Comment, & Take Survey at:  
<http://www.nwmmcoq.com/current-plan-updates.html>

# Zuni Mountain Trails & Conservation Master Plan 2021

## 5-Year Revision



200 miles of multiuse trails for hikers, mountain bikers and horseback riders. The Zuni Mountains Trail Partnership (ZMTP) consist of communities and organizations in Cibola County and McKinley County.



# Guiding Principles

Plan is to maintain and grow community partners, provide implementation strategies, prioritize funding opportunities, and provide ZMTP guidance.

- Public Involvement
- Partnerships
- Recreation
- Conservation
- Sustainability
- Healthful Environment
- Private Property Rights
- Infrastructure





# Outdoor Industry Foundation

2019 Data

3

NEW MEXICO

OUTDOOR  
INDUSTRY  
ASSOCIATION

**65%**  
**OF NEW MEXICO**  
**RESIDENTS PARTICIPATE**  
**IN OUTDOOR RECREATION**  
**EACH YEAR**

Communities across New Mexico recognize that outdoor recreation supports health, contributes to a high quality of life and—perhaps most importantly—attracts and sustains employers and families. Investing in outdoor infrastructure attracts employers and active workforces, ensuring those communities thrive economically and socially.



More than  
twice as many jobs  
in New Mexico  
**DEPEND ON**  
**OUTDOOR**  
**RECREATION**  
In 1991, 2000, 2010 and 2019, the  
outdoor recreation sector generated  
155,000 jobs.



New Mexico  
residents are  
more likely to  
**PARTICIPATE**  
**IN CAMPING AND**  
**OFF-ROADING**  
than the average  
American.



**IN NEW MEXICO OUTDOOR**  
**RECREATION GENERATES:**

**\$9.9**  
**BILLION**  
IN CONSUMER  
SPENDING ANNUALLY



**99,000**  
**DIRECT**  
**JOBS**

**\$2.8**  
**BILLION**  
IN WAGES AND  
BALANCES



**\$623**  
**MILLION**  
IN STATE AND LOCAL  
TAX REVENUE



New Mexico Bureau of Geography & Natural Resources



Please participate at: <http://www.nwnmcog.com/current-plan-updates.html>

## Comment



## Complete the Survey





***NWNMCOG***

**IV.  
EXECUTIVE & STAFF REPORT**

- Staff Summary Report, Q1
- Annual Report
- Connecting the Dots Newsletter
- ICIP Adoption Resolution: *Ratify*

*Board of Directors Meeting  
Wednesday, October 21, 2020*





NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS  
STATE PLANNING DISTRICT #1

STAFF SUMMARY REPORT  
FY 2021/ 1<sup>ST</sup> QUARTER

FOR THE PERIOD: July 1, 2020 – September 30, 2020

*The State Grant-in-Aid (SGIA) work program is utilized by the State Planning Districts to develop a dynamic framework of integrated general services to support planning, development and technical assistance activities as a regional service to local and state government. This report reflects functions and tasks in the approved FY2020 Work Program and Budget. The following are functions and tasks completed by the Northwest New Mexico Council of Governments during the first quarter of FY2021:*

<b>Function 1:</b>	<b>Organizational Management.</b> Provide for general administration and development of the Planning District organization, including management of the State Grant-in-Aid in conjunction with other grants and programs, building organizational capacity, sustainability, and networking with other Planning Districts and with a multi-sector variety of public and private institutions in service to the regional development mission.
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QUARTERLY ACTIVITY HIGHLIGHTS & RECAP

- (1) Resource Development:** This quarter, staff continued to work on diversifying and expanding services:
  - **EDA CARES Act:** Secured a \$400,000 two-year grant to develop an Economic Recovery Plan, hire a ED Recovery Coordinator, and provide technical assistance and capacity.
  - **EDA Assistance to Coal Communities Grant:** Secured a \$988,400 grant from EDA under its Assistance to Coal Communities for several initiatives but primarily for advancing the Milan Industrial Park's design.
  - **Revolving Loan Fund:** Under the competitive CARES Act program, an application was submitted for \$990,000 to develop a COVID-19/CARES Act Revolving Loan Fund. (Pending)
  - **NMDOT Special Planning Funds (SPF):** Awarded \$120,000 to develop a sub-regional transportation master plan for bi-county area from Thoreau to Milan focused on Prewitt Industrial Cluster.
  - **AmeriCops VISTA:** Developed and submitted a VISTA concept paper to establish the Northwest New Mexico VISTA program aimed at providing economic development assistance to agencies across the region. (Concept Paper is in Review)
- (2) Professional Development Plans:** Due to new normal, COG has asked each staff member to develop their own career plans. Since COG is reinvesting saved travel costs into talent development of our team.
- (3) Online & Virtual Resources and Training:** During this quarter, the COG has made a concerted effort to move orientations and training online, virtual, and available on-demand via YouTube.com.

TASK TRACKING		
TASK	DUE DATE	STATUS
<b>1.1 Professional Development</b>  Provide ongoing professional development training or continuing education classes for staff, i.e. training, webinars, professional conferences.		<ul style="list-style-type: none"><li>✓ COG staff participated in a series of trainings hosted by the Special Projects Bureau of NM Department of Finance and Administration. Trainings included the following: ICIP 101, Capital Outlay, Projecteering, Cost Estimating, Fund It, and CPMS</li><li>✓ Angelina Grey participated in annual ESRI Conference, NMAPA annual conference and board meeting, National Tribal Airport Association webinar, APA Planning webinar, APA Texas Mini Conference, Intro into Cooperatives webinar, NM Pivotal Communications Training.</li><li>✓ Brandon Howe participated in IEDC Tourism and Covid Recovery webinar, NM Outdoor recreation Fund grant Training</li><li>✓ Evan Williams and Martina Whitmore participated in several Leadership trainings, IEDC certification, and HR/Benefits training.</li><li>✓ Bob Kuipers started an online webinar regarding Statewide Transportation Planning.</li><li>✓ Carrie House: Participated in annual ESRI conference</li></ul>
	Q2	✓
	Q3	✓
	Q4	✓
<b>1.2 Board Training &amp; Support</b>  Provide workshops and training as needed to COG boards and committees, i.e. annual workshop, handbook for board members.	Q1	<ul style="list-style-type: none"><li>✓ Annual Board Meeting (July 15th) was hosted via video conference due to COVID-19.</li><li>✓ COG Executive Committee Meeting (July 31)</li><li>✓ RTPO Orientation made available via YouTube</li></ul>
	Q2	✓
	Q3	✓
	Q4	✓
<b>1.3 Networking</b>  Facilitate & strengthen working relationships with local, tribal, state, federal, nonprofit and private sector agencies and partners.	Q1	<ul style="list-style-type: none"><li>✓ NewMARC: NWNMCOG set up weekly virtual calls with all COGs and EDA due to COVID-19 Recovery Plan and Implementation.</li><li>✓ ICIP: COG conducted outreach and provided technical assistance to special districts regarding ICIP</li></ul>
	Q2	✓
	Q3	✓
	Q4	✓

<b>1.4 SGIA Administration</b> Submit Annual Work Program/Certification, audit, reports, and invoices to the Local Government Division.		
<b>1.4.1 AWP &amp; Certification</b> Submit annual work program packet including certification by the end of each State fiscal year in compliance with DFA requirements.	Annual	✓ Annual work program and certification was submitted and approved
<b>1.4.2 Audit</b> Submit audit report to Local Government Division upon release by State Auditor.	Q1	✓ Executive Director Evan Williams and Finance Administrator Martina Whitmore worked closely with hired Certified Public Accountant and the audit firm to conduct and finalize audit activities. Audit activities have been completed and is awaiting review from NM Office of State Auditor.
<b>1.4.3 Reporting &amp; Invoicing</b>	Quarterly	✓ FY2020 Annual Report: Completed ✓ FY2020 Q4: Completed

<b>Function 2:</b>	<b><u>Local Government Support.</u></b> Provide a range of technical assistance services and guidance to local governments and to other public entities in the region, focused on identifying, cultivating, financing and implementing investable community development projects.
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### QUARTERLY ACTIVITY HIGHLIGHTS & RECAP

- Congressional Request for Shovel-Ready Infrastructure Projects:** COG responded to a request by working with every entity in our region to vet and list priority shovel-ready projects for the potential of a Federal Infrastructure Bill.
- Infrastructure Capital Improvement Plans (ICIP) Development:** This quarter, COG conducted outreach and provided technical assistance to special districts, local governments, and senior centers to ensure ICIP submissions. Additionally, COG staff provided projecteering training as part of the statewide ICIP training series.
- Community Development Block Grant (CDBG):** This quarter, COG staff finalized CDBG applications for the City of Gallup, City of Grants and San Juan County. COG developed promotional material and co-presented to the CDC Council. San Juan County was awarded \$750,000 and the City of Gallup was awarded \$1,000,000.

### TASK TRACKING

TASK	DUE DATE	STATUS	
2.1 General Technical Assistance			
2.1.1 Policy Assistance Identify and develop policy needs and issues that are viable legislative initiatives and assist in promoting and tracking these initiatives	Ongoing	Q1	✓ COG staff monitored and provided guidance to local governments regarding CARES Act funding and other COVID-19 related programs at the Federal and State Level.
		Q2	
		Q3	



throughout the legislative process.		Q4	
<b>2.1.2 Funding</b>  Provide guidance to local governments to help meet basic eligibility requirements for receiving government funding for community and economic development activities.	Ongoing	Q1	✓ COG continued to email #GrantOps, and provide a filter, funnel, and follow-up approach to COVID-19 opportunities and other annual state programs such as CDBG, NMFA Water Trust Board, Local Government Planning Fund, Youth Conservation Corps.
		Q2	
		Q3	
		Q4	
<b>2.1.3 Fiscal Agency</b>  Provide fiscal agent services as mutually agreed upon with member governments in connection with Executive Order 2013-006. i.e. including capital outlay appropriations, Community Development Block Grant, and Water Trust Board funding.	Ongoing		✓ Q1: COG service as fiscal agent for 2 remaining projects on behalf of two member governments, working with local and State staff to produce agreements and smooth over bureaucratic issues.
<b>2.1.4 Asset Management</b>  Provide guidance to local governments upon request to improve capacity to manage infrastructure, such as development of asset management plans.	Ongoing		✓ Q1: As a part of working with communities on ICIPs, COG staff has helped with asset management. Several training opportunities were shared with members. COG staff attended various trainings provided by the Special Projects Bureau of the NM Department of Finance and Administration. These trainings provided necessary training on asset management from beginning to end.
<b>2.1.5 Planning &amp; Technical Support</b>  Provide related technical assistance, such as census data, land use planning, comprehensive plans, and mapping, upon request and availability of resources.	Q1		<u>Gallup Coal Avenue Commons Design:</u> Supported the City of Gallup in these creative placemaking design project. This quarter, COG staff helped the City attract \$800,000 from NM MainStreet in investments. <a href="https://www.coalavenuecommons.com/">https://www.coalavenuecommons.com/</a>  <u>Regional Plans:</u> COG staff gathered data and generated maps for regional plans including Comprehensive Economic Development Strategy (CEDS) Plan, Zuni Mountains Trails & Conservation Master Plan, NWNM Regional Transportation Plan and the NWNM Economic/Covid Recovery Plan  <u>2020 Census:</u> COG staff participated in the Census' PSAP program to assist with the identification of communities and realign tracts and blocks to better represent separation of areas, communities, neighborhoods, etc.
<b>2.2 ICIP Management</b>			
<b>2.2.1 Trainings</b>  Collaborate with the Local Government Division to organize and host Infrastructure Capital Improvement Plans (ICIPs) training in the COG region.	Q4		Q1: COG provided one statewide training on project development / projecteering. The presentation was part of the ICIP training series. COG staff offered individual trainings via video conference to special districts, local governments and senior centers.

<b>2.2.2 Plan Development</b> Provide technical assistance to local governments in updating, utilization and monitoring of local ICIPs upon request.	Q1	Q1: COG staff supported over 35 entities in their preparation, submission, and corrections of their ICIPs.
<b>2.2.3 Funding Analysis</b> Work with local governments and the legislature to prioritize, evaluate, and recommend projects for compatible funding sources.	Q1	Q1: COG staff continued to meet with members to review priorities and identify funding options. Funding strategies were outlined for various projects and technical assistance in the form of grant writing was provided. COG staff also distributed information on various other funding programs and offered vetting of project and eligibility for various entities.
<b>2.3 CDBG Support</b>		
<b>2.3.1 Inform &amp; Notify</b> Provide information to staff and officials regarding the Community Development Block Grant (CDBG) programs and training events.	Ongoing	✓
<b>2.3.2 Application Selection &amp; Development</b> Provide technical assistance as requested to local municipalities and counties to identify, select and develop eligible applications for projects for CDBG funding.	Ongoing	Q1: COG staff supported City of Gallup, City of Grants and San Juan County on application submissions and presentations to the CDC Council.
<b>2.3.3 Presentations</b> Assist local CDBG applicants in preparation of presentations to the Community Development Council.	Q1	Q1: COG prepared and provided a special presentation to the CDC Council to request approval for special conditions of request for the City of Gallup's CDBG project. COG staff prepared and supported presentations for City of Gallup, City of Grants and San Juan County on September 17 <sup>th</sup> 2020.
<b>2.3.4 Implementation</b> Provide technical assistance as requested to implement awarded CDBG projects.	Ongoing	Q1: COG staff continued to work with and provide assistance to McKinley County and Village of Milan on their construction grants.
<b>2.3.5 Project Administration</b> Provide project administration as mutually agreed upon to member governments to implement CDBG projects, i.e. monitoring, procurement, pay requests and closeout.	Ongoing	Q1: Currently, the COG is not contracted for project administration services, but does serve as the fiscal agent for the Village of Milan. Staff has regular and routine discussions and check-ins on progress with staff.

Function 3:	<u>Integrated Planning &amp; Development.</u> Incorporate common and core regional work programs, such as the Regional Transportation Planning Organization (RTPO), the Economic Development Administration (EDA) and the State Grant-In-Aid (SGIA), into a unified statewide model.				
QUARTERLY ACTIVITY HIGHLIGHTS & RECAP					
(1) <u>Regional Plans:</u> COG continued work to update its Comprehensive Economic Development Plan and Regional Transportation Plan and has initiated the update of the Zuni Mountains Trails & Conservation Master Plan. Plans will establish the basis for local level plans and will link with statewide plans.					
(2) <u>Water Regionalization:</u> COG staff has been working closely with McKinley County and various small water systems to develop a regionalization framework to aid in the operation and maintenance of water infrastructure throughout the greater Gallup area. COG staff has also been planning the framework for a Water Summit to develop a forum to discuss regional issues and opportunities. Model can be deployed in other counties or at the regional level.					
TASK TRACKING					
TASK		DUE DATE	STATUS		
3.1 COG Partnership		Ongoing	Q1	✓ Q1: COG has participated in weekly EDA calls with other Regional Planning Districts to develop plans, programs, and projects to aid in economic recovery during and post pandemic. COG staff also assisted statewide efforts to provide training as part of ICIP training series.	
Partner with other regional Planning Districts to focus resources, streamline reporting, administrative compliance, and identify best practices as well as needs.			Q2		
			Q3		
			Q4		
3.2 Outreach & Marketing		Ongoing	Q1	✓ Q1: COG continued to promote the update of the CEDS and other regional plans to notify members of timeframe for comment and public outreach. COG staff distributed information regarding various trainings.	
Provide outreach and marketing for local government inclusion into the integrated planning process, such as FUNDIT, Comprehensive Economic Development Strategy (CEDS), etc.			Q2		
			Q3		
			Q4		
3.3 Related Planning & Development Initiatives				This year, our COG is involved in updating our Regional Transportation Plan, Comprehensive Economic Development Plan and the Zuni Mountains Trails & Conservation Plan. Plans are developed in a manner that allow seamless inclusion into statewide plans. COG staff also played a critical role in the Census' PSAP program to better identify communities and realign tracts and blocks.	
3.3.1 Grantsmanship & Project Technical Assistance (TA):					
CLIENT	GRANT/SOURCE			AMOUNT	STATUS
Cibola County	NMFA Planning Grant: COG redeveloped and resubmitted application to obtain 100% grant without match to update comprehensive plan and conduct other economic development activities.			\$50,000	In Review



Village of Milan	<u>EDA Assistance to Coal Reliant Communities</u> : COG submitted and was awarded an EDA grant to further design of site #1 of the Milan Industrial Park.	\$780,000	Awarded
McKinley County	<u>RISE Grant</u> : COG supported the County and its contractor in an application for jail programs focused on behavior health.	\$406,085	Awarded
McKinley County	<u>U.S. DOJ Coronavirus Emergency Supplemental Funding</u> : COG assisted the County and their local Sheriff's department in applying for funding to prevent, prepare for and respond to coronavirus	\$58,008	Awarded
City of Gallup	<u>CDBG</u> : COG lead the development of a CDBG application to improve West Logan Avenue from 7 <sup>th</sup> to 9 <sup>th</sup> streets. COG was able to assist the City in securing the largest CDBG award in history.	\$1,000,000	Awarded
City of Gallup	<u>U.S. DOJ Coronavirus Emergency Supplemental Funding</u> : COG assisted the City and their local police department in applying for funding to prevent, prepare for and respond to coronavirus	\$94,413	Awarded
San Juan County	<u>CDBG</u> : COG assisted San Juan County in finalizing resubmission of CDBG application to conduct ADA improvements to various public buildings.	\$750,000	Awarded
Region	<u>EDA</u> : COG held 15 pre-proposal and project inquires sessions and supported over 25 potential projects. COG has been actively working with about 12 applications, including 3 Statewide proposals (2 of 3 were funded).	TBD	TBD

**3.3.2 Healthy Communities:** The COG team led by Carrie House worked with State of New Mexico Health Department on the "Data Across Sector of Health" (DASH) to support this initiative and developed a Navajo Nation Food Map. COG staff has remained in contact with the UNM Prevention and Research Center on the VIVA Connects program in eastern Navajo Nation. Activities have been put on hold due to Covid-19.

**3.3.3 Workforce:** The NWNMCOG has partnership with NM Workforce Solutions and Greater Gallup Economic Development Corporation (GGEDC) to develop an industry-driven workforce development program for various cohorts and job skills that currently are in high demand for local, high-paying jobs. COG has continued partnership with the industrial workforce program.

**3.3.4 Economic & Tourism Development:** The COG team continued to administer the multi-year contract with the US Economic Development Administration.

Project highlights for this quarter include:

#### NATIONAL LEVEL

##### Economic Development Administration (EDA):

- Applications:

3.2 CARES Application. The COG was awarded a \$400,000 CARES Act application to EDA under its non-competitive pool of funding.

3.3 Assistance to Coal Communities Grant Application. The COG was awarded a second \$988,400 grant under EDA's ACC program to predominantly advance the Milan Industrial Park's design to 90% for Site #1.

3.4 *Revolving Loan Fund.* Under the competitive CARES Act program, OG submitted an application for \$990,000 to develop a COVID-19/CARES Act RLF. (Pending)

3.5 Providing technical assistance and application expertise for approximately 25 proposals, which include tribal EDO projects; Items in blue have been publicly awarded.

- Statewide Applications (3)
  - NM Economic Development Department (\$1.5M)
  - Department of Information Technology
  - Department of Tourism
- COG Applications (3)
  - Non-competitive District Support Application (\$400,000)
  - Assistance to Coal Communities (\$988,400)
  - Revolving Loan Fund COVID-19 Program
- University Centers (1)
  - San Juan College (\$300,000)
- San Juan County (6)
- McKinley County (10)
- Cibola County (2)

3.6 *EDA-COG Weekly Check-in:* The COG and Trisha Korbas, Economic Development Representative (EDR) continued to facilitate weekly video conference calls to share information on COVID-19.

- Statewide CEDS Plan: The COG supported the State of New Mexico Department of Economic Development in achieving an award for \$1,500,000 to update the statewide plan and a state recovery plan to interlink with Regional CEDS and Recovery Plans.
- Regional CEDS Plan: Michael Sage has continued to develop a draft Regional CEDS update including re-designing the CEDS committee and recruiting participation. A presentation will be made to COG Board on October 21, 2020.

**Census 2020/Stats America:** COG Associate Planner Carrie House maintained communication with census planners at the state and regional levels in this process. COG staff spearheaded Complete Count Committees in all three counties and completed designating Community Designated Places (CDP). The major focus of this quarter was finalizing information for each county related to the Participant Statistical Areas Program (PSAP).

**EPA Brownfields Coalition:** The COG continued promote this opportunity and discuss sites for assessment work. This quarter, COG submitted requests for six sites including the City of Bloomfield (2), Village of Milan (2), and McKinley County (2). The COG also fielded another 4 site inquiries.

**EPA Recreation Economy for Rural Communities Program:** The City of Grants was one of 12 communities selected nationally to participate in this program. Staff participated as a partner on the Steering & Planning Committee including many meetings and unfortunately the public process was postponed due to COVID-19. It is now rescheduled to take place virtually in November 2020.

## STATE LEVEL

**"FUND IT" Initiative:** COG executive staff attended periodic meetings of the "FUNDIT Task Force" established by the State Economic Development Department for multi-agency vetting and co-financing of economic development projects.

**Opportunity Zones:** During this quarter, Michael Sage finalized the San Juan County OZ Community Profile and it was presented at the COG Board meeting. <http://www.nwnmcog.com/opportunity-zones.html>  
These were officially rolled up into the Regional Transportation Plan.

**State Land Office:** COG staff continued to engage State Land Office to authorize redevelopment planning and access in Prewitt, including finalizing the planning & development lease for three years.

**COVID-19:** The COG has taken an active role in the mitigation, response, and recovery from this crisis including conferences calls with State agencies and disseminating information from the CARES Act.

## REGIONAL LEVEL

**National Development Council:** The COG and its partners engaged this non-profit for services that could help our whole region including a Grow Fund, RLF support, and financial review on project deals.

**Enterprise Loan Fund.** This quarter, EDA approved our new RLF Plan and COG submitted an application for \$990,000 to develop a COVID-19/CARES Act RLF. COG closely monitored the passage of S. 4075 and H.R. 7388 that significantly change regulations of this program.

**"POWER" Assistance to Coal Communities:** The COG has completed several Report on Results for its special ACC award including the Greater Gallup Industrial Workforce Program, Milan Industrial Park, and Prewitt Industrial Park that will be shared under the contract reporting process.

- **Prewitt Industrial Park Master Plan & Design:** won a NADO Impact Award. <http://www.nwnmcog.com/prewitt-industrial-park.html>
- **Milan Industrial Park Master Plan & Design:** is also receiving national attention and inquiries from site selectors and businesses looking to locate. <http://www.nwnmcog.com/milan-industrial-park.html>
- **Greater Gallup Industrial Workforce Program:** has gone digitally and implemented COVID-10 safe practices in recruiting for its third cohort. <https://www.gallupedc.com/workforce>
- **Energy Transition Act:** The COG continues to build from momentum of EDA's investment to assist Coal Impacted Communities, including tracking statewide policy rolled up in Senate Bill 489, entitled Energy Transition Act, which was passed and signed into law. COG staff participated in the Northwest Regional Economic Outlook Forum.
- **Tri-State Generation and Transmission:** COG staff has also been hyper focused on understanding future plans of TriState as it relates to Escalante Generating Station. The shutdown will eliminate 107 jobs in our region by December 2020. COG staff presented to Tri-State's board in order to secure \$5M in community transition funding and supported legislation and funding from the State Legislature.



- **McKinley Paper:** COG and its partners have been quietly working with this 40-year company that supports the bi-county economy to sustain its current 100 jobs and add up to 10 more through a LEDA application.

**SET Initiative-US Department of Agriculture-Rural Development (USDA-RD):** The COG has joined a group headed by NM State University (NMSU) that has interest in regrouping and resurrecting this rural initiative. COG has submitted an AmeriCorps\* VISTA proposal aimed at bringing the capacity needed.

**VISTA Proposal:** The COG has submitted an AmeriCorps\* VISTA proposal aimed at bringing the capacity needed to support several initiatives and organizations.

**Adventure Tourism.** COG staff continued service on the Board of Directors of Adventure Gallup & Beyond, Inc., and served as an integral part of its initiatives, including collaborative work on the *Zuni Mountains Trails Partnership* Master Plan with the US Forest Service and other stakeholders. COG work, this quarter, included:

- (1) **Zuni Mountains Trail Project:** During this quarter, COG began updating the Master Trails & Conservation Master Plan that guides this project.
- (2) **Mount Taylor and Zuni Mountains Collaborative:** staff also continued attending these joint-county meetings and supporting subcommittees for NM579 Lobo Canyon Bike Lanes, Grants Trail Project, La Mosca Road Project, and Equestrian Staging Area.

**Trail of the Ancients Byway and Four Corners Geotourism Website:** The COG has assumed a leadership role in applying for national certification of our regional byway, NM Trail of the Ancients and looking to take over ownership and management responsibilities of this website as a marketing and asset inventory asset to promote authentic trips and travel in our region. <https://fourcornersgeotourism.com/> COG is just awaiting word on our nomination.

**Broadband:** COG staff is supporting a Four Corners regional broadband project and individual applications to build out redundancy in Northwest NM. The COG submitted an EDA-CARES application headed by the Department of Information Technology (DOIT) to develop a statewide plan.

#### San Juan County

**Four Corners Economic Development (4CED):** COG staff finalized the San Juan County OZ Community Profile.

**Rail Service:** San Juan County received an award for \$2M from FHWA's BUILD Program to continue feasibility and planning of a freight rail line that could service the Farmington area.

#### McKinley County

**Coal Avenue Commons:** Funded through National Endowment for the Arts, the COG is a lead partner in re-designing downtown Gallup through a creative placemaking approach. This quarter, COG staff updated website, supported construction mitigation efforts (Start Date: July 17), and consulted on EDA CARES funding for Phase II.

Additional Information: <https://www.coalavenuecommons.com/>

**Greater Gallup Economic Development Corporation, Inc.** The COG continued its active partnership with the GGEDC, including:

- Gallup Executive Directors' Association (GEDA) – COG staff continued to attend these meetings.
- Economic Roundtable: COG staff begun preparations for the 2021 Roundtable focused on autonomous vehicle industry.

#### **Cibola County**

**Cibola Communities Economic Development Foundation (CCEDF)**: The COG contracted CCEDF for services related to the EDA Assistance to Coal Communities initiative and Milan Farm Industrial Park to grow their capacity.

**Milan Industrial Park**: COG staff delivered the Final Master Plan & Design document that was accepted by the Village of Milan.

**3.3.5 Transportation**: The COG team continued to administer the multi-year contract from the New Mexico DOT to staff the Northwest Regional Transportation Planning Organization (NWRTPO) work plan. This quarter's highlights, reported by RTPO contract category, included:

#### **Long Range Planning:**

- **Regional Transportation Plan**: Extensive work this quarter for our 2020 update to the NWRTPO Regional Transportation Plan (RTP). Public outreach was difficult due to COVID-19 meeting restrictions, but we received recommendations from a list of 70 stakeholders from 18 transportation related organizational sources within our three county, four tribe region and multi-community region. COG RTPO staff created a survey within "Survey-Monkey" to better enable our stakeholders and the public to contribute. The survey was distributed to all RTPO member government representatives and our 70+ regional stakeholders, along with a power-point presentation on the RTP update intent and progress. Staff generated recommendations for completing goals and objectives in our current RTP that have yet to be fully addressed.

#### **Technical Support & Data Management:**

- **Zuni Mountains Trail Projects**: Staff continued to support the plan, design, build-out and quality assurance for this project including Milk Ranch, McGaffey, and Quartz Hill trails.
- **Regional Transportation Plan**: Follow up this quarter with NMDOT staff regarding information on our region's transportation infrastructure to update information in our RTP Implementation Tracker. In most cases this information is available thru 2018, and in some cases thru 2019.

#### **Project Development & Monitoring:**

- **Carbon Coal Road**: Support for Carbon Coal road intersection with US491 in north Gallup for a multi-million dollar project to improve the intersection and pave a 4+ mile road to the former Gamera mine area for freight traffic, where an Energy Logistics Park (under-way) and potential Inland Port (being studied) – exchanging freight between rail and trucking are developing.
- **Prewitt/Milan Transportation Study**: Staff are supporting a Prewitt Area Transportation (PAT) Master Plan funded thru NMDOT Statewide Planning & Research (SPR) Funds at \$120,000 with a COG \$30,000 match to support re-purposing industrial assets and related transportation infrastructure for the region from Thoreau to Milan, related to the closure of the Escalante Power Plant, and possible impact on the McKinley Bio-pappel Paper Recycling Company, along with other potential uses for the Prewitt and Milan Industrial Parks.
- **Regional Transportation Improvement Plan Recommendations (RTIPR)**: RTPO members are submitting Project Feasibility Forms for new projects or next phases to update our RTIPR without a formal call for projects this year due to the impact of COVID-19 on anticipated tax revenues.

**Other Activities & Projects:**

- Scenic Byway: The NWRTPO and COG have applied for national designation for portions of our currently state designated Trail of the Ancients scenic byway, with considerable support letters from our region's tribal, municipal and county jurisdictions, related to the potential impact on tourism to the region. The TOA byway is a collaborative initiative within Arizona, New Mexico, Utah and Colorado; the Utah and Colorado portions are already nationally designated.

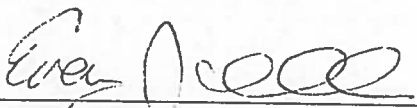
**General RTPO Support:**

- RTPO Meetings: All RTPO meetings have been virtual (via conf. call) for an extended period due to COVID-19.
- Professional Development: RTPO staff participated in a virtual National Transportation Conference July 28 – 29. Staff also undertook a number of virtual trainings this quarter and participated in a virtual RTPO Roundtable on 9/17.
- Orientation: Staff emailed RTPO members a virtual NWRTPO Orientation power point presentation to share with their elected leaders, rather than scheduling in person presentations due to COVID-19, and are following up to see which (especially newly elected) leaders have viewed the presentation.

**RTPO Administration:**

- Administration: RTPO staff continue to manage monthly RTPO meetings, agendas, minutes, and sharing information on training and funding sources and other news / opportunities of significance from state or federal sources.

Respectfully submitted  
on behalf of the COG staff,

  
\_\_\_\_\_  
Evan J. Williams, Executive Director

**FOR MORE INFORMATION, TAP RESOURCES AND FOLLOW THE COG VIA:**

Website: [www.nwnmcog.com](http://www.nwnmcog.com)

Facebook: <https://www.facebook.com/NWNMCOG>

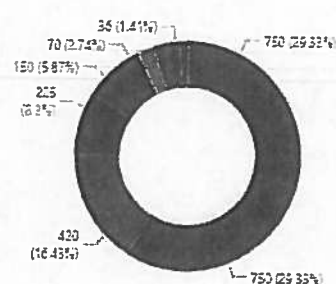
Twitter: <https://twitter.com/NWNMCOG>

YouTube: [NWNMCOG](https://www.youtube.com/NWNMCOG)



Northwest New Mexico Council of Governments  
**MEMBER HOURS REPORT**  
FY2021  
as of September 30, 2020

**Budgeted Hours by Member**



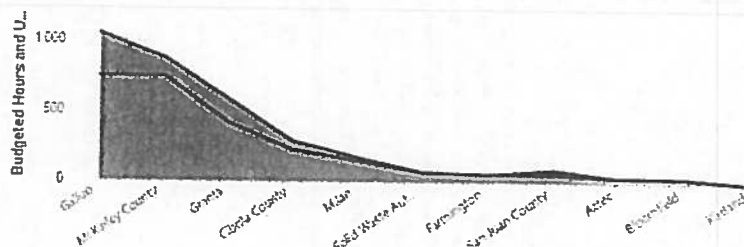
- Member
- Gallop
- McKinley County
- Grants
- Cibola County
- Milan
- Solid Waste Authority
- Farmington
- San Juan County
- Attec
- Bloomfield
- Kirland

**Used Hours, Minimum Value and Budgeted Hours**



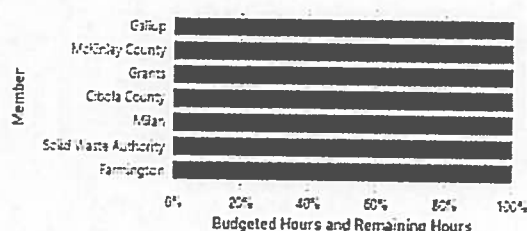
**Budgeted Hours and Used Hours by Member**

- Budgeted Hours
- Used Hours



**Budgeted Hours and Remaining Hours by Member**

- Budgeted Hours
- Remaining Hours



Fund #	Member	Budgeted Hours	Used Hours	Remaining Hours
110	Cibola County	225	62.00	163.00
120	McKinley County	750	130.50	619.50
130	San Juan County	60	31.25	28.75
210	Attec	36	0.25	35.75
220	Bloomfield	36	0.25	35.75
230	Farmington	60	1.25	58.75
240	Gallop	750	300.50	449.50
250	Grants	420	165.50	254.50
260	Milan	150	24.50	125.50
270	Kirland	0	0.00	0.00
310	Solid Waste Authority	70	3.00	67.00
2350		2557	719.00	1,838.00

Northwest New Mexico Council of Governments  
**IMPACT BY THE NUMBERS**  
Performance Report, FY21  
as of October 1, 2020

Impact Area	Metric	Goal	Progress	Gap
Investment	Grant Funding	\$10,000,000	\$8,288,506	\$(1,711,494.00)
Leverage	Federal	\$647,321	\$1,635,721	\$988,400.00
Leverage	State	\$310,000	\$310,000	\$-
Dues	Membership	\$235,000	\$220,000	\$(15,000.00)
Investment	Brownfields	\$220,000	\$-	\$(220,000.00)
Leverage	Fee for Service Contracts	\$144,000	\$89,000	\$(55,000.00)
Building Improvements	Roof Repair #1	\$126,000	\$-	\$(126,000.00)
Building Improvements	Gates	\$3,000	\$-	\$(3,000.00)
Building Improvements	Garden Project	\$1,200	\$-	\$(1,200.00)
Building Improvements	Interior Upgrades	\$-	\$-	\$-
Total		\$11,686,521	\$10,543,227	\$(1,143,294.00)

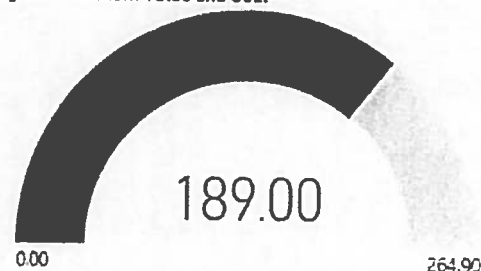
G Northwest New Mexico Council of Governments  
**IMPACT BY THE NUMBERS**  
Performance Report, FY21  
as of September 30, 2020

Impact Area	Metric	Goal	Progress	Gap
Marketing	Youtube Videos	5.00	1.00	4.00
Marketing	Website	1.00	1.00	0.00
Marketing	Twitter Followers	100.00	77.00	23.00
Staff	Turnover	0.00	0.00	0.00
Member Satisfaction	Survey (Good or Excellent)	0.00	0.00	0.00
Reporting	Snapshot of the Session	2.00	0.00	2.00
Awards	Scenic Byway Designation	1.00	0.00	1.00
Awards	NMIFC Best Practice Award	0.00	0.00	0.00
Reporting	Newsletters	3.00	0.00	3.00
Awards	NADO Impact Award	1.00	1.00	0.00
Audit	Findings	0.00	0.00	0.00
Marketing	Facebook Followers	150.00	106.00	42.00
Reporting	Annual Report	1.00	1.00	0.00
Total		264.90	189.00	75.90

**Progress, Minimum Value and Goal**



**Progress, Minimum Value and Goal**





2020

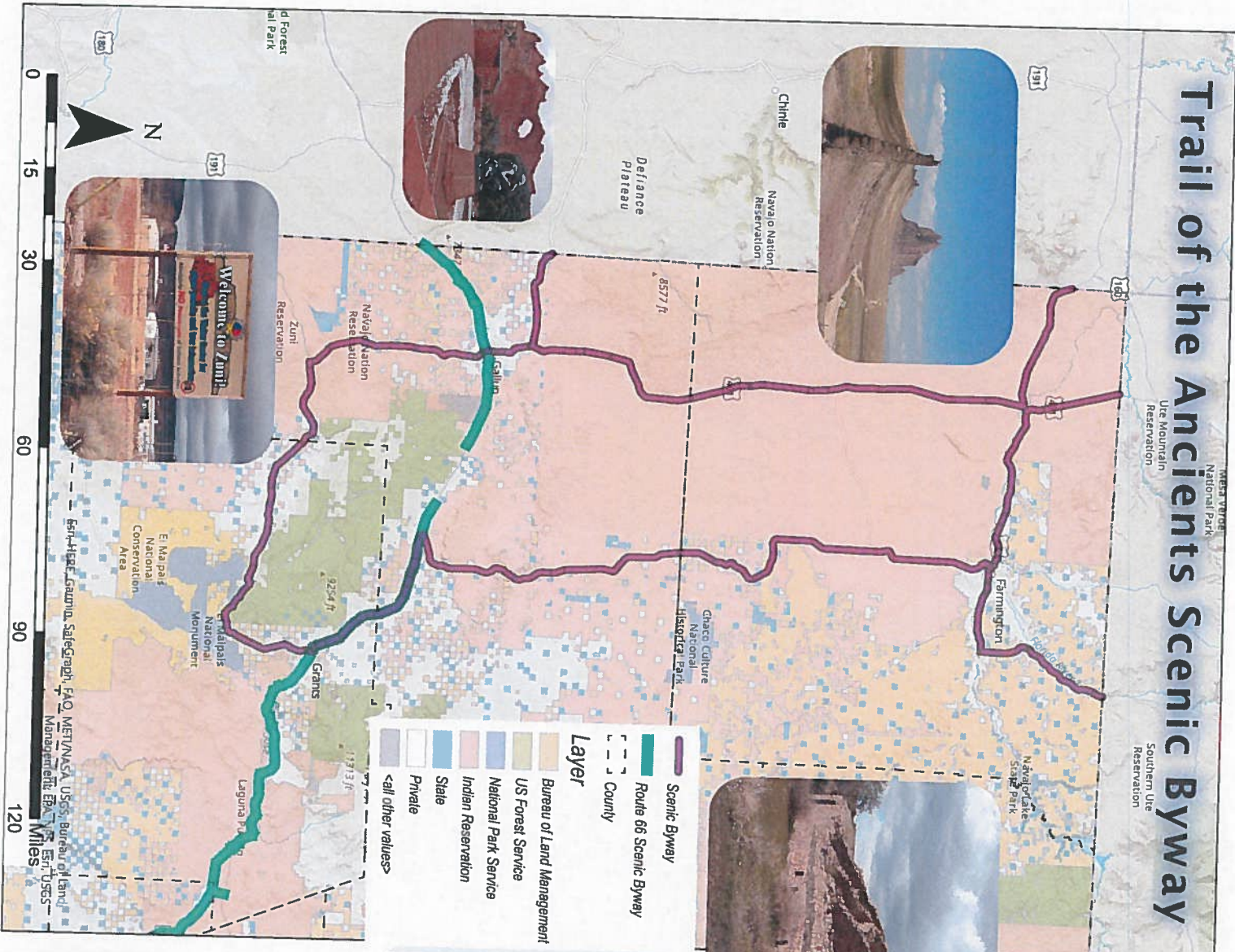


# ANNUAL REPORT

Northwest New Mexico Council of Governments



# Trail of the Ancients Scenic Byway





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# Words from the Chairman

*Dear Friends and Neighbors,*

I deliver to you the COG's Annual Report to highlight the tremendous work they do to move forward our region. I wanted to take this opportunity to thank all present and past Board members that volunteer their time and expertise. I believe the COG has taken a tremendous step forward in the last year under the leadership of our Executive Director. Mr. Evan Williams has focused on a simple four-point philosophy to stabilize, grow, and advance the Northwest New Mexico Council of Governments, our region, and all of our communities.

**Staffing:** recruiting, building, supporting, and managing the best team and talent in the region.

**Financial Accountability:** maintaining fiscal constraint and internal controls, correcting audit findings, and continuously improving our fiscal position.

**Service Delivery:** adding value to our members, delivering on work programs, and providing professional services.

**Economic Development:** getting back to the basics of asset-based economic development based on sound planning, data and analytics, and delivering strategic infrastructure through projecteering.

The second item that has affected us all is the COVID-19 pandemic, which has had profound impacts on our loved ones, how we conduct business, and carrying out our daily lives. I believe that the COG embodies the spirit and the know-how to assist us in the recovery process as we rebuild our communities, businesses, and economies to be stronger, more resilient, and more diverse. They have already been facilitating a Recovery Plan for our region and finding, funneling, and following up on resources and tools that can be deployed to assist us. I invite our members, partners, and communities to lean on the COG for this type of leadership and support.

I firmly believe that by working together we can make great things happen and with the COG supporting us -- we can achieve what others say is impossible,

~ Billy Moore, Chairman of the Board



# Message from the Executive Director

Planning for Recovery Starts Now: There are four phases of emergency management: mitigation, preparedness response, and recovery. The step in the cycle that typically gets overlooked is the recovery part of this process as it is longer term, not as visible, after the fact, and thought to naturally occur on its own. To be frank, if the response does not happen effectively there is no reason to have a recovery plan, but recovery planning is indispensable in the words of President Dwight D. Eisenhower. This means: a strategic action plan drafted, quality input and data garnered, assets and resources mapped, a Recovery Czar named, a partnership of private, public, and tribal sectors mobilized, and impact evaluated.

With our designation as the Economic Development District for our three-county region of Cibola, McKinley, and San Juan counties, the Northwest New Mexico Council of Governments is being sought to assist our region and the US Economic Development Administration in leading on a comprehensive recovery plan.

Rightfully, there is a ton of focus on mitigation, preparedness, and response to the COVID-19 crisis, including economic support programs focused on providing relief to unemployed workers, businesses temporarily closed, and business owners having difficulties paying employees. Some of us are getting buried under the daily avalanche of COVID-19 relief programs and updates, but organizations and financial institutions exist to assist with connecting people and businesses to these short-term survival measures.

But who is thinking about long-term recovery and building business resiliency and redundancies for the new normal? After Hurricane Katrina, there was a recovery plan, process, and partnership to re-build communities affected by the disaster. To bring them back, not the same but hopefully stronger, more diversified, and more equitable in terms of opportunity and prosperity. With COVID-19 pandemic, never let a bad crisis go to waste. This is our time to set the table by taking a step back, planning our strategy, and implementing it together.

*continued..*

Our regional economy was already on the verge of crisis due to the collapse of coal markets. The price of oil is causing New Mexico to reduce spending. COVID-19 is compounding these problems with gross receipts tax revenues eroding to dust. So, why would we just re-arrange the chairs on the 'Titanic', when we could build a whole new ship. Let me be clear, I am not advocating for leaving on way side our region's intrinsic assets, natural resources, or competitive advantages. These must be incorporated in a thoughtful approach as they are critical and not easily replaced in the macro picture.

The COGs around the State of New Mexico are working State agencies to develop a comprehensive but focused Recovery Plan for New Mexico to leverage resources in a way that builds a resilient, diversified, and globally sustainable economy. Our COG has drafted a framework and is surveying regional economic development professionals, community experts, and grassroots leaders to prune their best ideas. The challenge is not finding places where investments need to happen but prioritizing the top ones that will have the greatest impact and position our region for the future.

We know that businesses will reopen, employees will get back working, and taxes will begin to fill coffers to fund needed programs and services again. Bottom line, this is the American economy and Northwest New Mexico where business is still done with handshakes and hard work. But how does our region and New Mexico use this crisis to leapfrog our economy ahead? It is time to get into the game, roll up our sleeves, and kick a little butt New Mexico, not wait until manana. Let's plan the recovery today!

~ Evan Williams, Executive Director



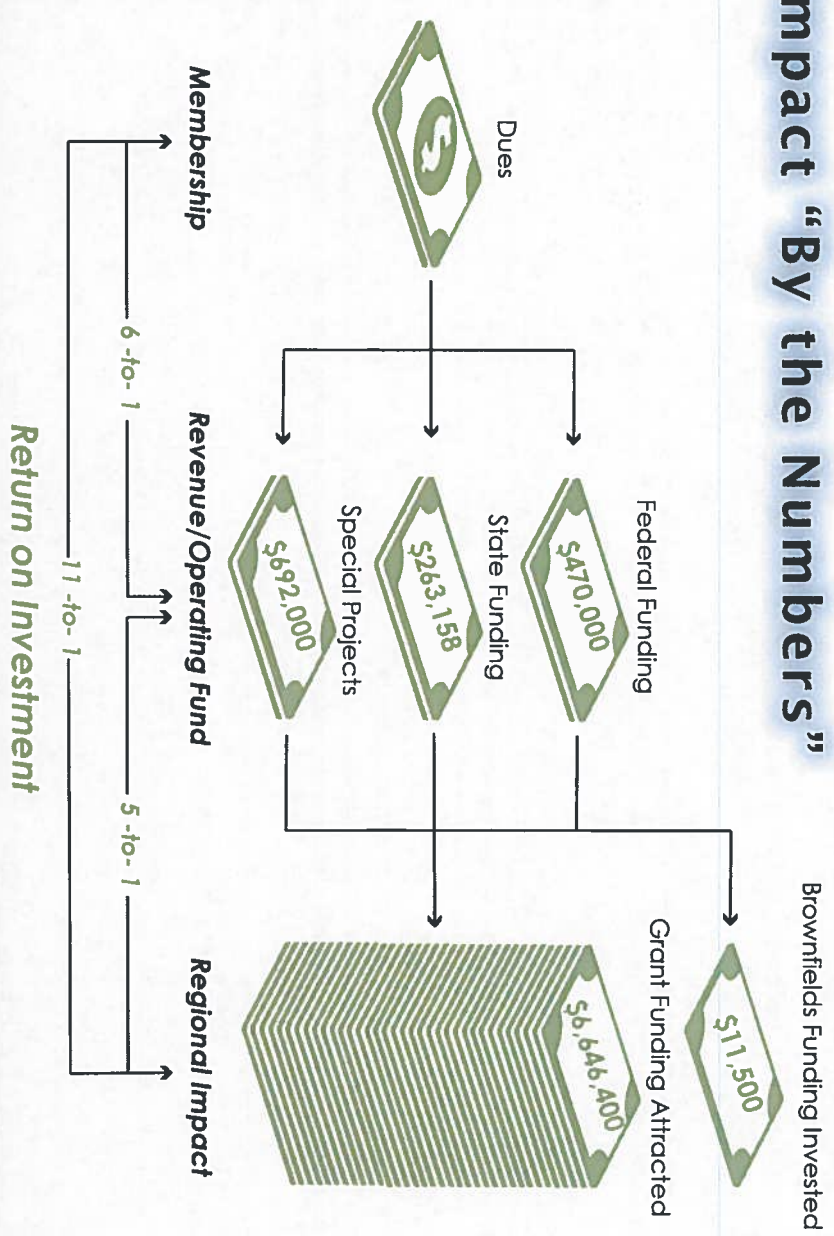
**THOSE WHO SAY IT CAN  
NOT BE DONE, SHOULD NOT  
INTERRUPT THOSE DOING IT.**

*Ways that the COG is preparing now to be the change in our region:*

- (1) **Working** every day on planning, developing, and financing needed infrastructure projects, including transportation and broadband crucial to our economic competitiveness as a region.
- (2) **Working** with the US Economic Development Administration to target \$988,400 in creating shovel-ready industrial sites in our region through their Assistance to Coal Communities program.
- (3) **Helping** Local Government Division setup a Small Business Assistance Program using Community Development Block Grant (CDBG) funds.
- (4) **Continuation** of a regional Brownfields program aimed to invest \$500,000 to restore environmental concerns and flip properties and building from non-productive sites to community catalysts.
- (5) **Nomination** of the Trail of the Ancients byway as a tourism tool to drive visitation to and around our region once restrictions are lifted.
- (6) **Producing** a series of Community Prospectus for each county to drive Opportunity Zone investments into our region.
- (7) **Approving** and updating our Revolving Loan Program to help new business start-ups and entrepreneurs after CARES Act funding is exhausted but access to capital remains an issue.



Impact “By the Numbers”



National Recognition

- 1 AWARD
- 1 NADO Impact Award Zuni Mtn Trails Project
- 1 of 10 U.S. Recreational Economic for Rural Communities Awardees
- 1 Trail of the Ancient - only NM Scenic Byway Nomination

Building Improvements

- \$90,000 Roof Repair
- \$10,000 Broadband Upgrade
- \$2,000 Alley Mural Project
- \$1,200 Garden Project

Marketing & Social Media

- 1 Professional Website
- 74 Twitter Followers
- 100 Facebook Followers
- 1 YouTube Channel

Newsletters & Reports

- 3 "Connecting the Dots" Newsletters
- 4 "Snapshot of the Session"
- 1 Annual Report



# 2020 Legislative Session Recap



One of the unique services that the COG provides for our members is access to our legislative assistance and expertise. Among other services, the COG assists in facilitating Legislative Forums, working on capital outlay requests, presenting to interim Legislative Committees, and tracking policy and legislation. This year, Executive Director Evan Williams was stationed in Santa Fe and participated in the 30-day Session.

Some take-aways from the 2020 Legislative Session and items to consider as we prepare for the next:

**Executive Order 2013-006:** Executive Order #6 and other agency regulations are important to comply with. It is critical that all entities meet the Executive Order and discuss bottlenecks and issues with Legislators on regulations that are stifling projects.

**Spend Baby Spend:** The winners next year will be those entities that are ready to spend once the Governor signs the capital outlay bill, in terms of procurement, fast-tracking projects with on-call contractors, and implementing “quick strike” project teams that meet regularly. Capital Outlay funding is split between general fund cash and severance tax bond.

**Infrastructure Capital Improvement Plan (ICIP):** Think about how the ICIP ties into Legislative requests and regional priorities. The Capital Outlay request is now tied to ICIP language. As you prepare your ICIP, please update all “Legislative language” sections of priority projects. Need to transform the ICIP into your entity’s planning tool and make it useful to you — the ICIP IS NOT A WISHLIST.

**Projecteering:** Continue to improve and discussion your projecteering (project development) process to transition projects from concept to completion. Inventory what projects did not get fully funded, bring those to the COG and allow us to identify funding resources to close the gap. Allow us to projecteer your project.

**Escalante Generating Station Next Steps:** House Bill 8, which was approved and signed into law, was the jumping point for a series of investments into the Prewitt Industrial Park initiative. Since being signed, the COG along with various agencies have developed programmatic plans to rejuvenate the Prewitt area industrial cluster. A complete master plan of the area has been completed and more in-depth site design has commenced. Recent work stemming from HB8 also resulted in similar activities to occur at the Milian Farms Industrial Park.

**Say Thank You:** Legislators often get criticized for many things, and almost never get thanked for the job they do and the accomplishments they achieve. Send a letter thanking them for capital outlay and other appropriations. Host a press conference. Invite them to a groundbreaking. Invite them to report out to your elected body. Same goes for Executive staff and Departments that supported us in the process. Did you say thank you yet?

Over the course of the Legislative Session, the COG produces a series of newsletters titled “Snapshots of the Session”. These newsletters recap legislation and activities that directly impact the communities of Northwest New Mexico. This past session the COG produced the following:

Money Bills - focused on breaking down all legislation that provided funding to State and local needs, programs, and projects.

Veto City - focused on the Governor’s action including her targeted vetoes to reduce spending caused by dramatic decline of oil prices.

Priority Bills - reviewed the status of priority legislation that impacts our region and local governments, including funding bills, transportation and economic development related, and bills that impact local government either positive or negative.

Escalante - focused on all legislation and funding that was directed to assist our region’s recovery from the closure of the Prewitt Escalante Generating Station in December 2020 or those bills that could be leveraged to assist the bi-county area.

In June, a Special Session of the Legislature was called to order due to economic impacts of the COVID-19 pandemic and the states dependence on oil and gas revenues. With the need to rapidly disperse funds for recovery planning, small business assistance and testing, the state targeted projects that had little to no encumbrance, shuffled funds from programs and enacted regulations to ease the economic impact of the virus.



# Regional Champion Dr. John Pinto

Each year, the COG Executive Committee selects individuals from each of the COG's three county areas for the annual award of "Regional Champion". The purpose of the award is to acknowledge and thank the work of civic leaders who demonstrate outstanding regional vision, engagement, and commitment to processes of cross-boundary collaboration. These individuals have shown dedication to the goals and values of the COG, as we work together – collectively – to "lead the field and move the region".

This year, the Committee felt that it needed to sidestep tradition and spotlight the late, Dr. John Pinto as the sole Regional Champion. Dr. John Pinto, a Navajo Code Talker in World War II who became one of the nation's longest serving Native American legislators and the longest serving in New Mexico State history has not only worked to improve the lives of residents in northwest New Mexico, has made conscious efforts to support all residents of the state. He was born in 1924 to a family of Navajo sheepherders and was raised in Lupton, Arizona, and Gallup, New Mexico, and passed on May 24, 2019 at the age of 94.

Among many of the impactful efforts put forward by Senator Pinto, advocating for and securing money to expand Highway 491 from two to four lanes in San Juan and McKinley counties was one of his biggest highlights.



The recent photos of him earning his honorary degree from Navajo Technical University made me smile for days, because he was so deserving. He was an incredible ally in our fight to address missing and murdered indigenous women.

*"He is with his beloved wife now - who never left his side. The sadness of Senator Pinto's passing will reverberate with New Mexicans statewide, as his advocacy and love for our state was never ending. His loss to us will be remembered in many ways. My deep condolences to his family and to the Navajo Nation."*



U.S. Congresswoman, Deb Haaland paid her respects to Pinto and offered her "deep condolences to his family and to the Navajo Nation."

*"Over the course of many years I have been fortunate to have spent time with Senator John Pinto. From organizing in Indian Country to a visit to the Round House as a Congresswoman, it was always clear Senator Pinto was a fierce advocate for the best interests of New Mexico."*



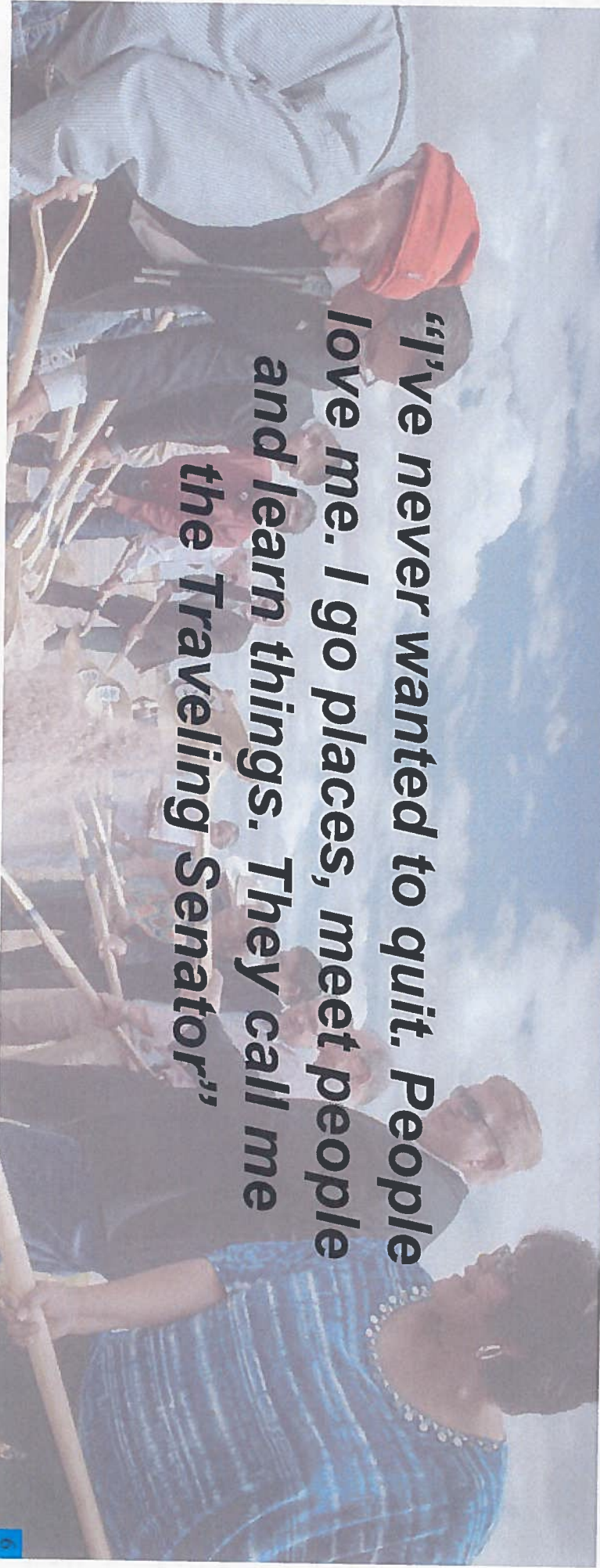
*Honoring the Doctor of Public Service, John Pinto as Northwest New Mexico's Regional Champion of serving 43 years for the State of New Mexico, the longest serving Senate Democratic member of District 3; San Juan County and McKinley County.*

- Dìbélzhíní (Black Sheep Clan) and born for the Tachí'í'níi (Red Running into the Water People Clan).
- United States Marine Corps, Navajo Code Talker.
- Bachelor's & Master's Degree, Elementary Education.
- Gallup-McKinley County School system for 28 years.
- Legislative Liaison, Navajo Nation Division of Transportation since 1988.
- President, Gallup Indian Community Center for 20 years
- Breadsprings chapter President for 4 years
- Red Rock Chapter Secretary-treasurer for 6 years



- Eastern Navajo Tribal Council for 10 years.
- McKinley County Board Commissioner for 4 years.
- Member of the interim Legislative Indian Affairs Committee since 1989.
- Senate Indian and Cultural Affairs Committee Chair since 1987.
- 1987 designation of "American Indian Day"
- 2004 Cabinet-level 1 Indian Affairs Department.
- 2019 Native American Filmmakers Grant Fund
- Senior member in the Senate.
- Wife, Joann, 63 years of marriage.

***"I've never wanted to quit. People love me. I go places, meet people and learn things. They call me the Traveling Senator"***





# Senator John Pinto Memorial Fund Awards

Native American Filmmakers receive grants  
to help open new doors into the film industry

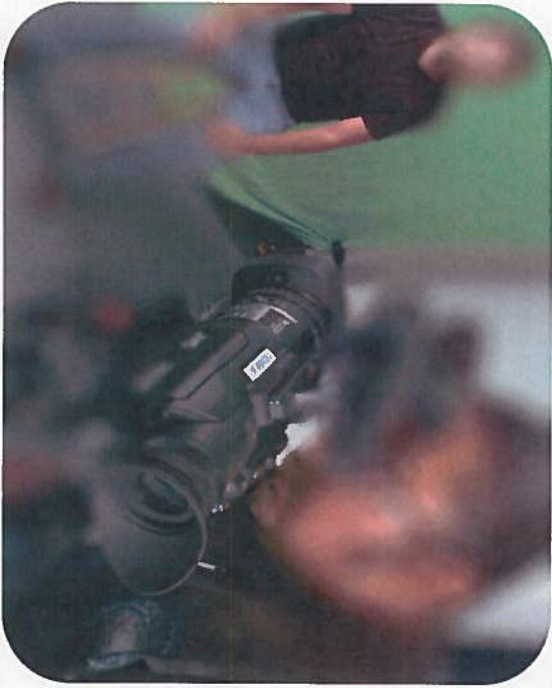
Senator Pinto recognized that as the New Mexico film industry moves forward, so must the Native American film industry. SB 649 was passed in the 2019 legislative session. The 2019 legislation provided \$100,000 for Senator John Pinto (SJP) Memorial Fund Awards in honor of the late Senator John Pinto and his relentless support for the Native American Film Industry. Twenty \$5,000 grants were awarded to Native film students and filmmakers, living and working in New Mexico. Funds can be used toward pre-production, production, and post-production. Grantees must be registered members of one of the tribes or pueblos of New Mexico.

The New Mexico State Film Office has announced recipients of the SJP Memorial fund Awards. "All of these filmmakers expressed an enduring need to be the bearers of their own stories, and no longer accept the inconsistency of having stories told about their culture from an outsider's viewpoint," Economic Development Department Cabinet Secretary Alicia J. Keyes said. "That's the legacy of Senator John Pinto and why we are honored to highlight this work."

The COG's very own, Carrie House, Planner at the COG is a recipient of the Senator John Pinto Memorial Award. Her project titled „Diyin ~ Holy Project“ is Carrie's creation of an indigenous Dine self-narrative. It is a personal and spiritual journey through the multimedia fine art of the filmmaker's late brother, Conrad House. The film will be an experimental documentary of the deep revelations of Carrie and Conrad's spiritual connection with the Holy People, within Navajo worldview.



Memorial Fund awards will help bring these stories to the screen," New Mexico State Film Office Director, Amber Dodson, said. "We are immensely thankful to the late Senator John Pinto and his granddaughter Senator Shannon Pinto, and truly thrilled to support diverse storytelling and filmmaking in New Mexico."



"As film is a cornerstone of our culture and history. Each of these filmmakers has an essential story to tell, and the Senator John Pinto



# 2020 US Census

Each year, Census data directly impacts federal funding for more than 100 programs Nationwide including school lunch programs, federal and state highway construction programs, education programs and much more. The results of the Census affect planning and funding for healthcare including programs such as Medicaid, Medicare Part B, State Children's Health Insurance, and the prevention and treatment of substance abuse. Needless to say, with each New Mexican accounting for \$5,000 a year in federal funding and \$50,000 over the course of the next 10 years, it is imperative that every person that can be counted is counted.

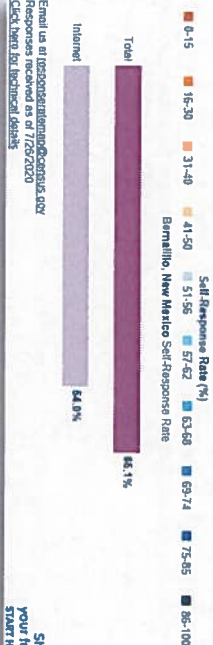
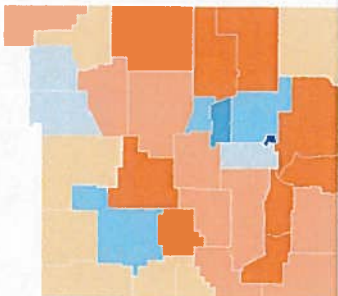
The 2020 Census is immensely valuable for the businesses community, as the results are used to provide insight into the communities they serve. Information such as income, commuting patterns, population trends and growth projections are generated using census data. Industry relies on census data and the analysis concluded to make decisions such as whether or not to expand operations, determining locations for new sites, determine if there is a local labor force to support expansion efforts and most importantly it helps determine the return on investment.

The COG understands the importance of the Census and has committed staff time to assist various efforts around the region. COG staff has participated in county level census outreach initiatives call complete counts committees. These committees are responsible for getting the word out by developing promotional material, recruiting volunteers, and coordinating with local agencies. In northwest New Mexico, these committees are critical as we have one of the highest undercounted areas in the country.

In addition to complete counts committee support, the COG assigned Planner Carrie House to assist the region and state with the work conducted as part of the U.S. Census' Participants Area Statistical Program (PSAP). The purpose of the PSAP program is update statistical area boundaries which will subsequently be used as part of the U.S. Census Bureau's American Community Survey estimates and the Economic Census. In our region, changes to census tracts, census blocks, census block groups, county census divisions, and census designated places were submitted and approved.

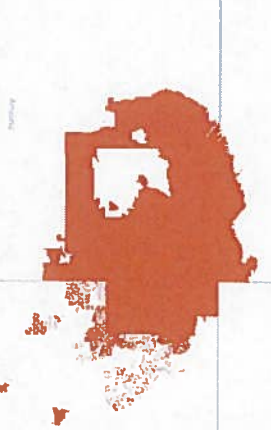
New Mexico  
Self-Response  
52.4%

Bernalillo  
Self-Response  
65.1%



National  
Self-Response  
62.6%

11.7%

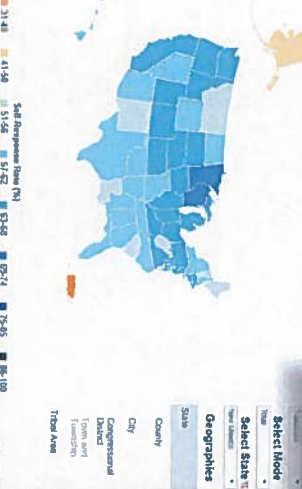


2020 Census Self-Response by State

The map features self-response rates from households that responded to it  
Census online, by mail, or by phone. Rates can be viewed in interactive

National  
Self-Response  
62.6%

New Mexico  
Self-Response  
52.4%



Self-Response Rate (%)

0-15 16-30 31-40 41-50 51-55 57-62 63-68 69-74 75-85 86-100

Select Mode

Select State

Select County

Geographies

Return to State

County

Census Tract

City

Congressional District

Town and Township

Threat Area

Select Mode

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Town and Township

Threat Area

Shop your future Census 2020

Shop your future Census 2020



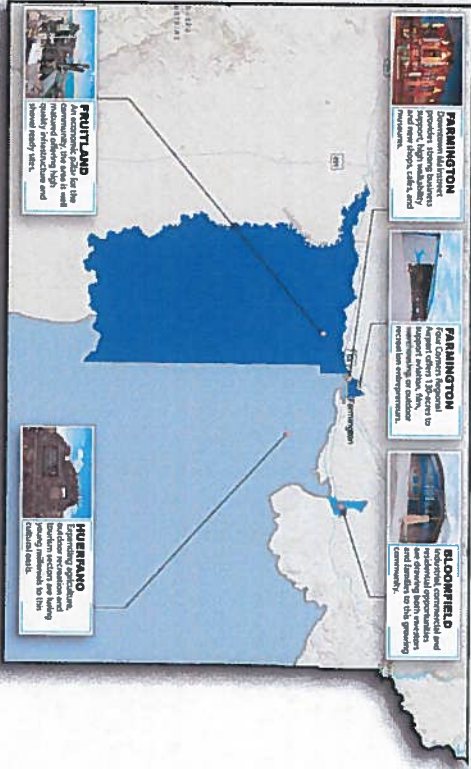
# Promoting our Qualified Opportunity Zones

Since being designated, the region's 10 Qualified Opportunity Zones have been promoted to prospecting and expanding industries. Without proper promotional material this task was rather ineffective. Seeing room for improvement, the COG by way of Executive Director Evan Williams and Economic Development Program Manager Michael Sage made the decision to develop county-level promotional material to be used by the State, local governments, local economic development organizations and other organizations that aim to improve the economic vitality of the region.

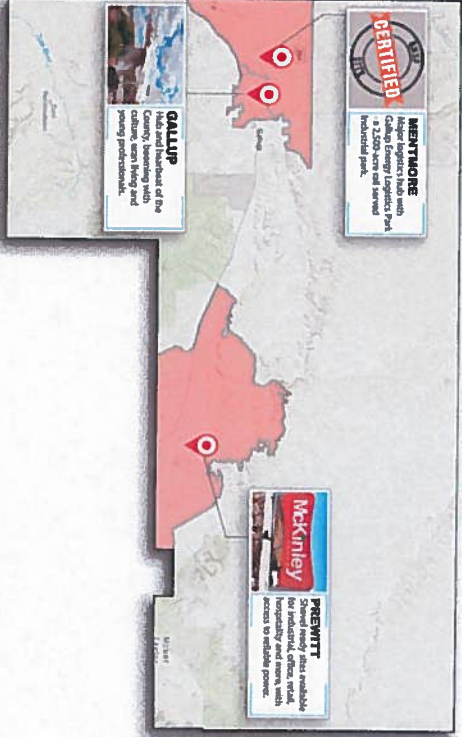
The promotional materials are designed to identify the boundaries of the QOZ, highlight community assets and to promote local economic development projects for potential investment. The use of these materials was first identified while scouring through best practices highlighted by the National Association of Development Organizations (NADO) and the US Economic Development Administration (EDA).

The COG is continuously working to better market the QOZs and the bountiful economic opportunities that reside in our region to the rest of the world. We have and will continue to incorporate QOZs into our regional plans including the Comprehensive Economic Development Strategy Plan (CEDS), Regional Transportation Plan (RTP), and the Northwest New Mexico Economic Post-Pandemic Recovery Plan.

## San Juan County



## McKinley County



## Cibola County



SAN JUAN  
COUNTY  
REGION ON  
THE RISE

REGION ON  
THE RISE

REGION ON  
THE RISE

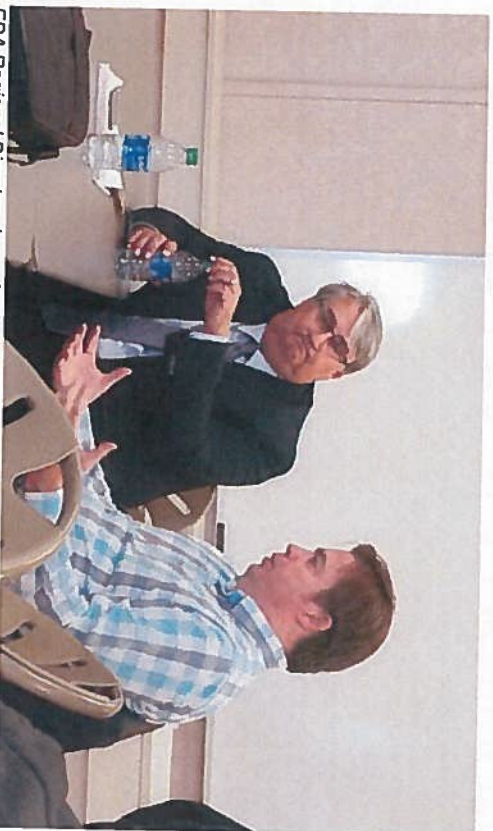




U.S. ECONOMIC DEVELOPMENT ADMINISTRATION

## EDA Investments in Northwest New Mexico

As an Economic Development District, the Northwest New Mexico has often reached out to the U.S. Economic Development Administration (EDA) to seek assistance by way of technical assistance and funding to improve the economic vitality of the region. From the COG's perspective, establishing a relationship with EDA that shifts the economic climate of the region was paramount. Executive Director Evan Williams has worked tirelessly to ensure that relationship has been bonded by working closely with EDA Regional Director Jorge Ayala and EDA New Mexico Representative Trisha Korbas.



EDA Regional Director, Jorge Ayala and COG Director in discussion at Board Meeting

The relationship between the COG and EDA was evident during Jorge Ayala's recent trip to Northwest New Mexico. Mr. Ayala was invited to and presented to the COG Board during the October Board meeting. The message of Mr. Ayala's presentation was clear – recent economic activities and the impending downtown puts Northwest New Mexico at a real disadvantage but EDA will do everything in its power to assist your region in mitigating the negative affects of closures while improving economic opportunity for your residents. He noted that prior to the closures, partnership with the COG has resulted in EDA investments in the region. Mr. Ayala noted that since October 2015, EDA has invested \$4,812,377 into our region. Investments include the following:

**2015:** POWER's Assistance to Coal Communities: \$327,300 in Economic Adjustment-POWER funds to the Northwest New Mexico Council of Governments, Gallup, New Mexico, to support Northwest New Mexico Council of Governments Economic Development District to direct and coordinate a study in Arizona, New Mexico, Utah, and Colorado.

**2015:** POWER's Assistance to Coal Communities: San Juan College (\$1.4M) to the fund the School of Energy to increase economic diversification and re-employment services to workers in the region.

**2015:** POWER's Assistance to Coal Communities: \$147,900 in Short-Term Planning-POWER funds to the Navajo Nation, Window Rock, Arizona, to fund the development and implementation of a comprehensive economic development strategy for the region served by the Navajo Nation Indian Tribe.

**2018:** Assistance to Coal Communities: \$1,000,000 grant to Navajo Technical University of Crownpoint, New Mexico, to build a Metrology and Materials Testing Center (MMTC) that will help diversify the Navajo Nations' economy and train displaced workers in the energy sector.

**2018:** University Center: The Harvest Food Hub was funded for \$564,000 under a five-year grant to establish a food hub in San Juan County.

**2019:** Challenge Program: Under EDA's i6 Challenge, San Juan College will launch the Big Idea Innovation Accelerator at the recently opened San Juan College makerspace, The Big Idea.

**2019:** COG receives \$980,400 to support the design of Prewitt Industrial Park and Milian Industrial Park, as well as standing up the Greater Gallup Industrial Workforce Program.



EDA Regional Director, Jorge Ayala and COEDF Director, Eileen Yarborough at Milian Industrial Site



# CDBG - White Cliffs Water Improvement Project



Mike Daly of White Cliffs holding CDBG check for \$500,000.00 for the White Cliffs Water Project

In fiscal year 2020, COG staff worked closely with McKinley County and the Community of White Cliffs to develop and submit a competitive application to the New Mexico Department of Finance's Community Development Block Grant Program (CDBG) for improvements to the White Cliffs Mutual Domestic Water Users Association's storage and supply network.

The project will upgrade a functionally obsolete water system that is over 45 years old. The Project will also provide new water storage tanks to provide reliable water supply and increase capacity for fire suppression for the residents of the community. New waterlines, waterline sensors, pump station including building, site work, chlorination system and controls and electrical work will be completed.

To ensure feasibility and readiness, the COG worked closely with DePauli Engineering to develop a Preliminary Engineering Report (PER), with McKinley County and White Cliffs to secure matching and leverage funds, secure control of the site and to complete Environmental Review.

In September 2019, the Community of White Cliffs, McKinley County and the COG were notified that the project was awarded \$500,000.00 in CDBG funds. Coordination between all parties also resulted in an additional \$109,042.88 in matching and leveraged funds.

Since being notified of award, the COG has continued to act as liaison between all stakeholders to ensure the project is administratively set-up for success.

Construction is slated to begin in late Summer and is anticipated to be completed by Spring 2021.

### In other news...

In accordance with NMSA 1978, Section 1 1-6-4(B)(5), the COG's former executive director, Jeff Kiely, was selected and appointed — by Governor Michelle Lujan Grisham and the Secretary of State, Maggie Toulouse Oliver — to represent the state's District 1 region and community. Congratulations! Together, we will continue to move our region forward. "Leading the Field to Empower Communities and Move the Region"

Contact Information:  
Phone: (505) 979-0551  
Email: jkiely1995@gmail.com

## Project By the Numbers

CDBG AWARD	\$500,000.00
Matching Funds	\$50,000.000
Leveraged Funds	Leveraged Funds
Total Project Cost	Total Project Cost
Low-to-Moderate Income (LMI) %	Low-to-Moderate Income (LMI) %
Number of People in Target Area	Number of People in Target Area
CDBG Cost Per Beneficiary	CDBG Cost Per Beneficiary

City of Grants EPA Grant

On October 7, 2019, the U.S. Environmental Protection Agency, through the Recreational Economy for Rural Communities program, announced their selection of 10 communities across the United States which will receive direct technical assistance "to help revitalize their Main Streets through outdoor recreation"

One of our own, the City of Grants, was named one of the recipients of this program and looks forward to leveraging technical assistance to improve the main street corridor by tapping into the outdoor recreation industry. As a recipient of the program, the City of Grants will be appointed a team of planners and industry experts whose sole responsibility is to assist the city in developing "an action plan to grow the local outdoor economy in ways that promote sustainable resources management and environmentally friendly community development".

Since notice of award in October, the City of Grants has worked closely with consultants and the RERC committee to develop a plan for community engagement as it works to identify and outline strategies aimed at improving the local economy via recreation. Initially, the City and the RERC committee agreed to host a series of community workshops in Grants to garner input from residents throughout the county. However, due to the COVID-19 Pandemic, methodology for garnering such information has shifted from in-person community workshops to virtual workshops, which will be held in November 2020.

The COG, which sits on the RERC committee will continue to participate and will assist with virtual outreach efforts in the coming months. Additionally, the COG will utilize the RERC to springboard other recreation projects and initiatives.

## Assistance to Coal Communities (ACC)

On September 25, 2019, the Northwest New Mexico Council of Governments was awarded \$988,400 from the U.S. Department of Commerce's Economic Development Administration (EDA). This award was based on a \$540,000 that was provided by the State Legislature. The focus of this funding was to support a workforce development initiative and the planning and design of industrial parks in Prewitt and Milán.

The COG put these dollars into the region by contracting with:

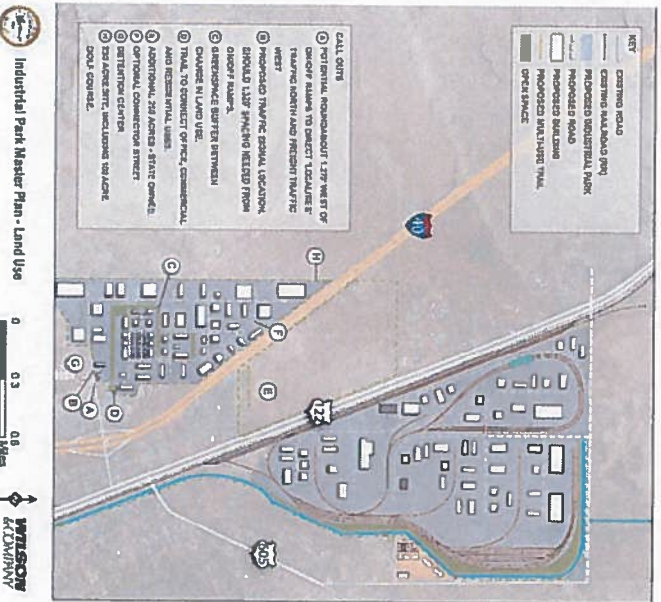
- Cibola Communities Economic Development Foundation
- International Business Connection, Ltd.

- Greater Gallup Economic Development Corporation
- Wilson & Company

Since entering into contracts with the agencies above, the COG has made significant progress to improve economic opportunity in Northwest New Mexico. Below is a brief recap of work completed over the year:

The Greater Gallup Industrial Workforce Program graduated its second cohort in March 2020. The cohort which has completed the industrial workforce curriculum, now have the skills to enter the area's industrial workforce. Much like the first cohort, these students will be placed in area industrial employers such as the Rhino Glove Factory. Needless to say, the cohort is eager to begin their new careers locally.

Site planning and design at both the Prewitt and Milian industrial parks were fast-tracked and were completed by the end of the 2020 fiscal year. The COG continues to progress with industrial park site development by introducing more funds into the sites. The hope is for the COG to quickly take initial site design and conduct more detailed engineering to advance recruitment efforts of both counties.



"The Trump Administration is working tirelessly to champion areas around the country that have been adversely impacted by the closures of coal-fired power plants," said U.S. Assistant Secretary of Commerce for Economic Development Dr. John Fleming. "These workforce training programs will help increase business and job creation in New Mexico's Four corners region."



# Greater Gallup Industrial Workforce Program



**GGIWP**

## GREATER GALLUP INDUSTRIAL WORKFORCE PROGRAM

trained in industry standards as a significant hindrance to daily operations and expansion efforts.

In an attempt to combat the issue of limited industry trained workforce, the COG in conjunction with the Greater Gallup Economic Development Corporation (GGEDC), McKinley County and various industry employers applied to, and were awarded U.S. Economic Development Administration's Assistance to Coal Reliant Communities grant funding to develop the Industrial Workforce Program.

The GGIWP is a 400-hour / 10-week industrial training program which results in students obtaining stackable credentials providing a pathway to employment and a new career. The training curriculum was designed collaboratively by Greater Gallup Economic Development Corporation and various industrial employers from McKinley County including Marathon Petroleum, Peabody Energy, McKinley Paper, and Tri-State Generation & Transmission. Components of the curriculum include:

- Introduction to Safety
- Introduction to Pipeline Industry
- Introduction to Instrumentation
- Introduction to Heavy Equipment Operations
- Introduction to Welding

In its current design, the GGIWP has three programmatic segments: curriculum review, work-experience, and on-the-job training. Graduates receive the following national industry certifications:

1. Occupational Safety and Health Administration (OSHA) 10-Hour Training Program – Certification
2. National Center or Construction Education and Research (NCCER) Blue Card - Certification
3. ACT WorkKeys Skills Assessment - Certification

The Greater Gallup Industrial Workforce Program was developed based on dialogue between local economic development groups and area industry employers. During discourse, industry employers noted limited labor force in McKinley County especially those On December 13, 2019, a cohort of 12 residents from McKinley County graduated from the inaugural class of the Greater Gallup Industrial Workforce Program (GGIWP). A majority, if not all graduates have found employment with area industrial employers such as Marathon Petroleum, McKinley Paper, Gallup Indian Medical Center, Rhino Health, and Stone Material Handling. In March 2020, the program graduated its second class of students and although placement has been limited due to the COVID-19 pandemic, students remain positive that skills learned, certifications obtain, and experience gain have/and will improve their opportunity for employment within local and regional industry employers.

### Success Metrics



**85 APPLICANTS**

- Engaged the program as marketed (10,000)
- Signed up to participate (125)
- Interviewed and screened (78)
- Showcases the need in McKinley County



**27 PARTICIPANTS**

- Selected for inaugural and second cohorts
- Participated in 400-hr/10-week program
- Learned GGIWP curriculum & applied skills
- Applied knowledge in homebuilding
- Engaged in community service learning



**24 GRADUATES**

- 24 completed curriculum and graduated
- 20 placed in an opportunity at local industrial employers
- 4 placed in CCL or continuing education



**4 NATIONAL CERTIFICATIONS**

- Occupational Safety and Health Administration (OSHA) 10-Hour Training Program
- National Center for Construction Education and Research (NCCER) Blue Card
- Heavy Equipment Operator certification
- ACT WorkKeys Skills Assessment



**10 INDUSTRIAL SPONSORS**

- Local industrial employers that provided funding, resources, training, and other program support
- Provided local opportunities for placement and apprenticeship





# Prewitt & Milan Industrial Parks

Background - During the 2019 New Mexico Legislative Session, the Legislature passed House Bill 2 Junior (CS/HB548), which included \$190,000 "to perform all steps necessary to develop Prewitt Industrial Park" in Prewitt, New Mexico and \$150,000 "for industrial infrastructure planning" in Milan, New Mexico. With a quick turnaround needed to mitigate negative impacts of closures, the New Mexico Economic Development Department entered into an Inter-Governmental Agreement with McKinley County and the New Mexico Local Government Division entered into a Reimbursement Grant Agreement with the Village of Milan.

With information in hand and end goal identified, both McKinley County and the Village of Milan reached out to the COG and entered into an Inter-Governmental Service Agreement to manage more detailed scope of works and deliverables which included:

1. Develop a project scope-of-work and procure needed site planning and development services, including site analysis, property boundary survey, appraisal, drainage mapping, environmental studies, utility analysis and preliminary engineering reports a rail analysis.
2. Re-energize the HM72/41 Prewitt Industrial Cluster and Milan Cluster Teams as project stakeholders to oversee the projects moving forward.
3. Produce project deliverables and a final product.
4. Provide a final report of results from the project including cost allocations and expenditures, and any leveraging of these State funds.

Since entering into an agreement with McKinley County and the Village of Milan, the COG has managed this work, including sub-contracting via the Cooperative Education Services (CES) to Wilson & Company (WCO) who was the program lead in planning, design, and development of the Prewitt Industrial Park and speculative building. This report is aimed to capture the high-level results of the program and satisfy Item #4 above.

Doing what the COG does best, various sources of funding were sought and were obtained to assist with the activities conducted at the Prewitt Industrial Site. The following is a brief recap of leveraging and resource gathering efforts made by the COG on behalf of the project:

- McKinley County - Prewitt Leverage
  - The \$190,000 in State funding was leveraged to obtain an additional \$988,400 from the U.S. Economic Development Administration to assist



Conceptual Design of a Warehouse Facility at the Prewitt Industrial Park



Plan View of a Spec Building at the Prewitt Industrial Park



Conceptual Design of Industrial/Office Space at the Milan Industrial Park



# Prewitt & Industrial Park *continued..*

with both Industrial Parks and other economic development activities throughout the region.

- The COG partnered with NMED to invest \$11,499.48 into Phase I Environmental Service Assessment (ESA) reports for two sites in the Prewitt area and an additional \$286,585.18 for Phase I and Phase II assessments at the Milan Farms site.
- The COG was awarded a sub-region Transportation Planning grant to study transportation network in both the Prewitt and Milan Areas in support of this project moving forward. This grant from New Mexico Department of Transportation is for \$120,000 with a \$30,000 local match.
- The COG also worked with its partners and area legislators to secure several Legislative appropriations in 2020 Session, including \$420,000 in capital outlay to plan, design and construct industrial development sites, including buildings and infrastructure, for McKinley county; \$3.5M in House Bill 2 special transportation appropriations that could support transportation infrastructure in Prewitt Area; and \$9M in dedicated Local Economic Development Act (LEDA) for Cibola and McKinley counties to re-bound and transition from the closure of Tri-State's Escalante Generating Station.
- The Project Team, under Representative Patricia A. Lundstrom's leadership, secured a \$5M community investment from Tri-State Generation and Transmission Association, Inc. for economic revitalization efforts.
- Follow-up applications for the the Milan Farms Industrial Park has been submitted to continue site design.

Since being tasked with managing the project, the COG has spearheaded many integral activities aimed at achieving the overall goal. To date the COG has assisted in completed the following:

- Property Appraisal - *Prewitt only*
- Property Boundary Survey - *Prewitt only*
- Drainage - *Prewitt only*
- Environmental / Biological / Archeological Studies - *Prewitt & Milan Farms*
- Utility Analysis - *Prewitt & Milan Farms*
- Preliminary Engineering Report for Utilities - *Prewitt & Milan Farms*

- Preliminary Rail Analysis - *Prewitt & Milan Farms*
- Conceptual and Preliminary Design - *Prewitt & Milan Farms*
- Site Certification - *Prewitt & Milan Farms*
- Spec Building Program - *Prewitt & Milan Farms*
- Virtual Spec Building - *Prewitt & Milan Farms*
- Design Baseline Spec Building - *Prewitt & Milan Farms*
- Development Agreement & Maintenance Covenants - *Prewitt & Milan Farms*

The Northwest New Mexico Council of Governments appreciates McKinley County for entrusting the management of this important work to our organization and staff. Further, we acknowledge the importance of our partnership with McKinley County, its membership, and contributions that allow us the capacity to respond and retain a professional team to support these projects.



## 120,000 SF SPEC BUILDING

- Tilt-up concrete construction for cost effective and time sensitive solutions
- Facilitated Permitting Process
- Preliminary Spec Building Design Plans available

## ACCESS

- Major Highway 140
- BNSF Southern Transition
- 24/7 self-service fuel available
- Grants-Milan Airport

## WORKFORCE SOLUTIONS

- New Mexico State University (NMSU) grants available for workforce development
- Accessible local workforce supported by Albuquerque which is less than 1-hour away
- Training Initiative Program (TIP) funds classroom and on-the-job training for entry-level jobs

Conceptual Design of Spec Building at Milan Industrial Park



# Zuni Mountain Trails Projects

In September, the Forest Service received an order from the United States District Court for the District of Arizona stating that the agency's "timber management" actions must cease pending a formal consultation regarding potential effects to the Mexican spotted owl. Based on this order, an injunction has stopped any and all work including trail building that involves timber activities. This has limited and all but ceased our trail building activities for the season related to the Milk Ranch & McGaffey Trail project.

## Milk Ranch & McGaffey Trail System:

- Trail C & D: Completed including QA/QC and USFS approval
- Trail A, B, and 4: Partial completion
- All other trail segments have yet to begin
- USFS is documenting delays to provide the County with evidence for the need of an extension.

**Milk Ranch Trail head:** The trail head will be completed once cattleguard, signage, and kiosk are installed this Spring. Quartz Hill Trail System: Kerry Woods has completed design for Priority #1 and is working with Carrie House to groundtruth remaining priorities. There are some challenges to overcome due to closure of two-track roadways and designing a sustainable system. The expectation is to bid out the construction of this trail system, while continuing to produce trail design plan sets (as weather allows).

**Quartz Hill Trail head:** A meeting was scheduled out at Milk Ranch and Hilso trail heads to have McKinley County road crews walk through process with Cibola County. Materials are being ordered.

**McKenzie Ridge Trail Connector:** Kerry Woods is working on simplifying the design to create a more efficient and sustainable trail connector. McKinley County submitted its environmental level of effort package, grant agreement pending.

**Project Coordination:** Julie Padilla and Kerry Woods have been instrumental in coordinating the partnership and team, including the development of a new tracking tool to manage trail segment status to assist with project coordination and implementation.

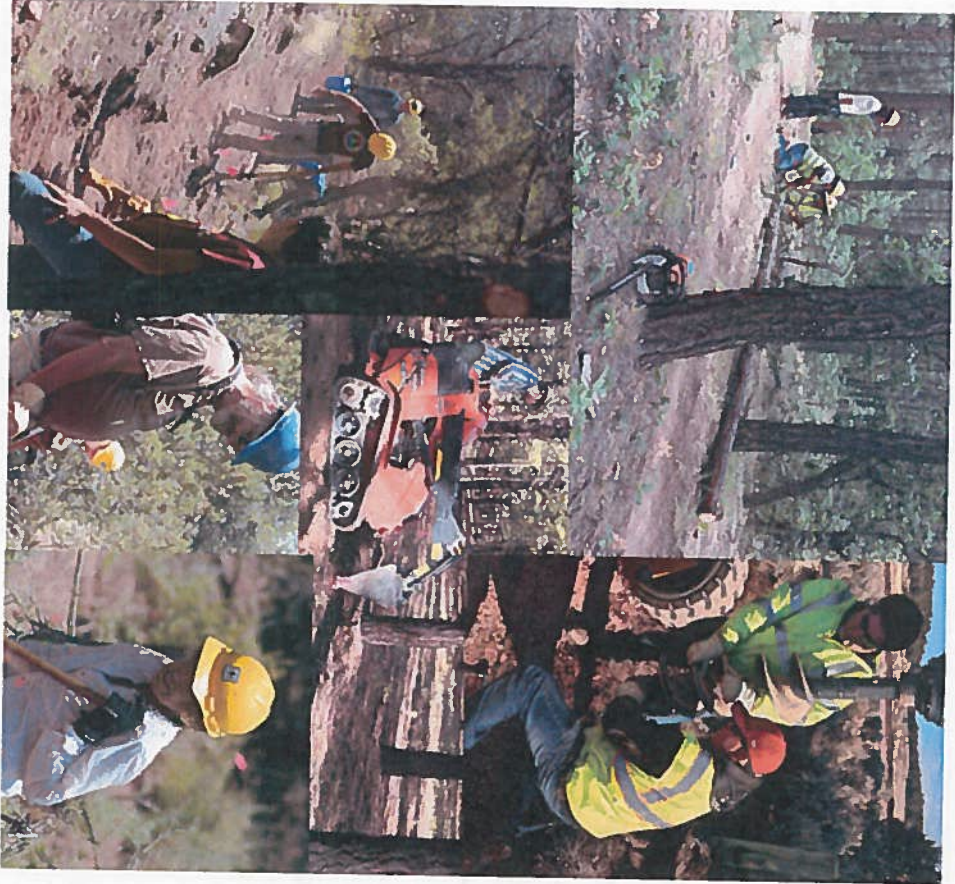
## Milestones:

December 18th. ZMTP Cibola/McKinley County partnership meeting: to discuss McGaffey area and Quartz Hill Trail Project; signage, cattleguards, and trails.

- Heritage Surveys for Trail Systems construction
- SOW and RFP for McKinley and Cibola

## Next Steps: based on *lifting Injunction and COVID-19 unknowns*

- Materials, Installation, and Trailhead Construction are lined out to proceed
- RFP for Trailbuilding Services





# Navajo Nation Food Mapping Project

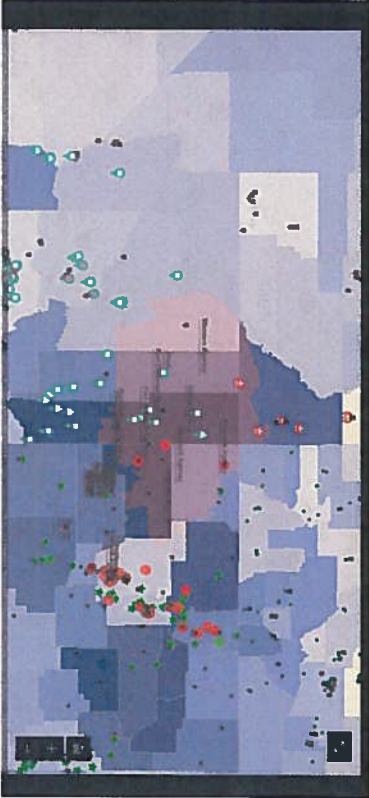
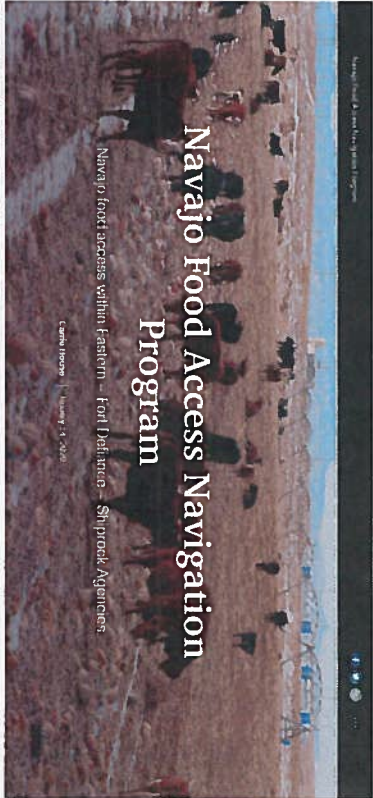
Collaborating partners from Navajo Food Access Navigation Program (NFEAN/Navajo Department of Health), Community Outreach and Patient Empowerment (COPE), Northwest NM Council of Governments (COG), and the New Mexico Community Data Collaborative (NMCDC/NM Department of Health) received a grant from the USDA Food & Nutrition Services Program to conduct mapping of the Navajo Nation’s access to food. The grant, which was established in 2010 under the Healthy, Hunger-Free Kids Act (HHFKA), authorizes funding for federal school meal and child nutrition programs and increases access to healthy food for low-income children.

The COG, which employs individuals skilled in the use of Geographic Information Systems (GIS) was sub-contracted to carry out the development of interactive food access maps that will be used to depict the scarcity of food and limited access that Navajo residents have to quality and healthy food. The COG’s own, Carrie House, led the development of the interactive maps. Due to the vast landscape of the Navajo Nation, partners decided to focus mapping efforts on three Navajo Nation regions: the Shiprock Agency, Fort Defiance Agency and the Eastern Agency. These areas cover all of New Mexico’s portion of the Navajo Nation and parts of East Central Arizona.

Resulting from this effort was the creation of a “StoryMap” of food access on the Navajo Nation. A “StoryMap” is an online presentation tool that lets developers combine authoritative maps with narrative text, images and multimedia content. Included into the Navajo Food Access “StoryMap” is information, including maps, of NFEAN’s survey results of USDA child nutrition schools and Chapter community program locations, USDA food distribution locations, WIC office locations, available stores that accept SNAP (Special Supplemental Nutrition Program , food stamps), Food vouchers, and WIC (Women Infant Care).

Additional data from a variety of credible sources, including broadband, income, poverty, commuting patterns, SNAP, WIC, Indian Health Services (IHS), health facilities, gardens, farms, stores and food cooperatives were incorporated into the analysis.

To view the Navajo Nation Food Access “StoryMap” please visit: <https://nmcde.maps.arcgis.com> and search Navajo Food Access Navigation Program story map





# Local Government Transportation Project Fund

During the 2019 Legislative Session, Senator Patricia Ruiloba (D-12, Bernalillo) and Patricia Lundstrom (D-9, McKinley & San Juan) introduced and passed House Bill 694, which created the Local Government Transportation Project Fund (LGTPF). The LGTPF allows the State to invest in a wide range of local transportation project types, at all stages of readiness, and only requires a minimum (5%) local match. This funding carries more value for New Mexico communities because it is not limited by functional classification (traffic volume) for roadway corridors – any road of any size qualifies for this funding.

At this point, contractual agreements for funded projects have been submitted to the New Mexico Department of Transportation (NMDOT). This has enabled projects to commence, with anticipated start dates in the near future. Projects are slated to be completed by January 2024.

Much appreciation is due to our new Transportation Commissioner Mr. Charles Lundstrom. Mr Lundstrom helped distribute this funding in a fair and equitable manner across most of the County, Municipal and Tribal governments within our region. We are excited about continuing this partnership to ensure that transportation needs in Northwest New Mexico are met.

With \$50 million available state-wide, our region including the Regional Transportation Planning Organization and the Farmington Metropolitan Planning Organization, fared well with almost \$13 million allocated from this fund. Representative Lundstrom and Senator Ruiloba have now introduced House Bill 26 replacing “local governments” in HB694 with “counties, municipalities and tribes” in HB26. This change in legislative language, will ensure inclusion of tribal communities. In addition to a relatively low match

## LGTPF Projects in Northwest New Mexico

DISTRICT	ENTITY	PROJECT TITLE	STATE	ENTITY	TOTAL
5	City of Bloomfield	East Blanco Bridge Project Phase II	\$90,250	\$4,750	\$95,000
5	City of Farmington	San Juan Boulevard Resurfacing Project	\$546,250	\$28,750	\$575,000
5	San Juan County	County Road 5500 Bridge Replacement Project	\$2,375,000	\$125,000	\$2,500,000
6	Cibola County	County Road 18B	\$902,500	\$47,500	\$950,000
6	City of Gallup	East Nizhoni Blvd Reconstruction Project	\$332,500	\$17,500	\$350,000
6	City of Grants	Washington Bridge Replacement	\$1,425,000	\$75,000	\$1,500,000
6	McKinley County	Manuelito Canyon Bridge and Road Improvements	\$2,850,000	\$150,000	\$3,000,000
6	Village of Milan	Haystack Phase II	\$120,248	\$6,329	\$126,577
6	Navajo Nation – Baahaali Chapter	Baahaali Transfer Station Access Road Improvements	\$281,437	\$14,813	\$296,250
6	Navajo Nation - Bahast'i'ah Chapter	Highway 491 Roadway Safety Audit	\$142,500	\$7,500	\$150,000
6	Navajo Nation – Mexican Springs Chapter	Navajo Route 30 and US Highway 491 Safety Audit	\$19,000	\$1,000	\$20,000
6	Navajo Nation – Tohatchi Chapter	Highway 491 Roadway Safety Audit	\$71,250	\$3,750	\$75,000
6	Pueblo of Acoma	SP 130 Veterans Blvd Roadway Project	\$1,136,912	\$59,837	\$1,196,749
6	Pueblo of Laguna	Interstate 40 Concrete Box Underpass	\$1,900,000	\$100,000	\$2,000,000
TOTAL			\$12,192,847	\$641,729	\$12,834,576



# Trail of the Ancients Scenic Byway



For several the decades, the Northwest New Mexico Council of Governments and its Regional Transportation Planning Organization (RTPO) program have been involved in promoting and designating scenic byways as a tool to market the region to travelers and locals alike. In December 2019, President Donald J. Trump signed the new National Scenic Byway Bill “Reviving America’s Scenic Byways Act of 2019” into law by President Trump and FHWA program guidance.

COG staff are undertaking a challenging process to gain recognition and designation for portions of our Trail of the Ancients Scenic Byway as a National Scenic Byway. On February 13th, the Federal Highway Administration launched the nomination portal for electronic submission of applications. Applications are due to NMDOT by May 1st. The agency then has until May 15th to submit statewide nominations to FHWA. We also have re-formed the Byway Council with representatives from each jurisdiction who are helping with the application and support letters.

- 2002: State of New Mexico lifts moratorium and announces a deadline for nominations of new State scenic byway designation. COG rallies the region, assembles a steering committee, defines the byway, and submits a nomination application for the Native Heritage Trail.
- October 2002: State of New Mexico designates the Native Heritage Trail as a State scenic byway.
- 2003 – 2005: Organizational development of the Byway Council and planning for the byway commenced.
- 2007: COG and its partners successfully petitioned the State Transportation Commission to rename this byway as “Trail of the Ancients” New Mexico as this evaluate the byway’s chance to gain Federal status in connection with TOTA-CO and TOTA-UT that were already designated, and the hopes of getting a Four Corners byway in all four States.
- 2008: A Corridor Management Plan was completed for the byway.
- 2008: The Trail of the Ancients Byway Association, supported by the COG, developed and submitted an application for Federal nominate as a National scenic byway, but were rejected.
- 2009-2012: The Trail of the Ancients Byway Association was active facilitated by the COG and received several byway grants including signage, kiosks at State/Federal/local visitor centers, marketing, and physical improvements.



- 2012-2019: The Trail of the Ancients Byway Association morphed into other initiatives or associations including Region 1 Tourism Board, RTPO, and/ or Four Corners Geotourism Stewardship Council, of which the COG has continued to be active partner.

The designation of National Scenic Byways are determined by six (6) “Intrinsic Qualities”:

- Scenic Quality,
- Natural Quality,
- Historic Quality,
- Cultural Quality,
- Archeological Quality and
- Recreational Quality

The corridor we are proposing for national designation possesses all six intrinsic qualities in abundance, but we must choose a primary one, which will be archeological with a secondary of cultural qualities, which should help differentiate our byway from others in nation.



# COG Tweets in Review



NWNMCOG @NWNMCOG · Jul 14

N.M. Film Office Announces Recipients of the Senator John Pinto Memorial Fund Awards. Congratulations to COG's own Carrie House! We appreciate Senator John Pinto's legacy and vision in planting the seeds for the next generation of storytelling.  
[ow.ly/2ds350AxZQh](https://ow.ly/2ds350AxZQh)



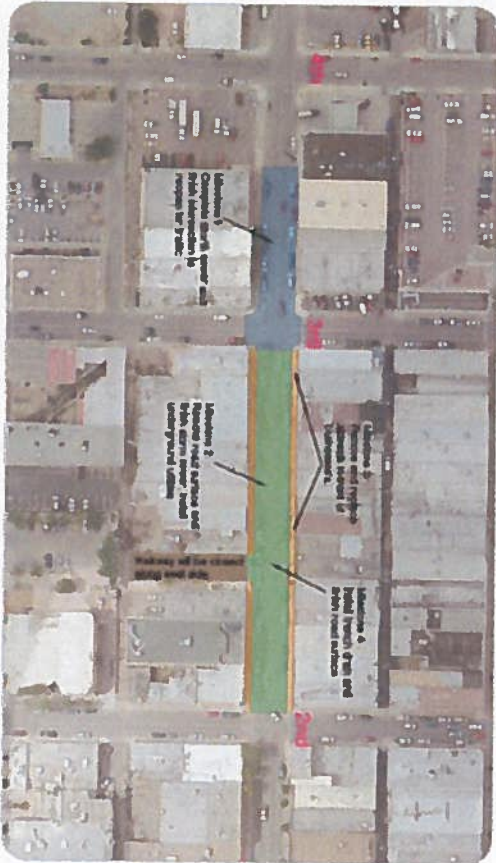
NWNMCOG @NWNMCOG · Jul 4

Want to make a difference? Be the change? Help businesses and communities recovery economically. The Economic Recovery Coordinator position is calling - will you answer? Join the best team in Northwest New Mexico today! [nwnmcog.com/employment-opp...](https://nwnmcog.com/employment-opp...)



NWNMCOG @NWNMCOG · Jul 4

Coal Avenue Commons Construction Breaks Ground July 13th | Press Release: [ow.ly/9ffe50APF9x](https://ow.ly/9ffe50APF9x)  
How Did We Get Here So Fast: [youtube.com/watch?v=3kZ2Vc...](https://youtube.com/watch?v=3kZ2Vc...)  
#NMMMainStreet #CoalAvenueCommons



NWNMCOG @NWNMCOG · Jun 19

Region on the Rise | Northwest New Mexico offers Opportunity Zones ripe for development and investment in the counties of San Juan, McKinley, and Cibola. Check out each Community Prospectus!  
[nwnmcog.com/opportunity-zo...](https://nwnmcog.com/opportunity-zo...)  
#OpportunityZones #EDA #FourCorners



## Opportunity Zones in Northwest New Mexico

Northwest New Mexico has actively engaged in the EDA Opportunity Zones program. The region has a total of 10 opportunity zones (OZs) that span across the three county region. 2 Opportunity Zones are located in Cibola County, 2 in McKinley County and 5 in San Juan County. The Opportunity Zones located in the region are a mixture of rural and semi-urban zones that focus largely on economic based industrial development but does provide opportunity for other industry sectors including retail trade, Educational Services, Health Care & Social Assistance, Manufacturing, Arts, Entertainment, & Recreation, and Transportation & Warehousing to name a few.



NWNMCOG @NWNMCOG · May 31, 2019

@NWNMCOG thanks **Senator Dr. John Pinto** for defending our freedom and leading our region to a better future.  
You did it longer, better, and with more love.  
Warrior | Self-less leader | Life-long learner | Friend  
You never gave up on us and in return we will never forget you.

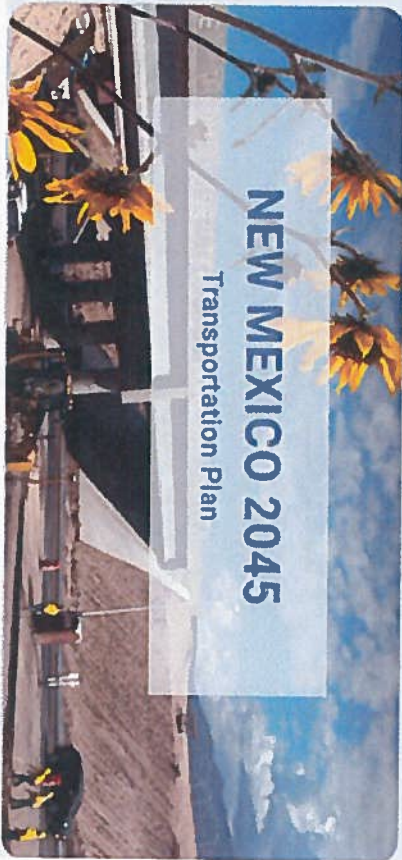




COG Tweets in Review



NWNNMCOG @NWNNMCOG · May 11  
Help plan New Mexico's Transportation Future! [newmexico2045plan.com](http://newmexico2045plan.com)  
Take the Survey: [surveymonkey.com/r/NM2045Plan](http://surveymonkey.com/r/NM2045Plan)



NWNNMCOG @NWNNMCOG · May 7  
EDA rolls out \$1.5B in CARES Act funds. [ow.ly/VSYA50zLDR](http://ow.ly/VSYA50zLDR)  
Take our Survey to guide investments in the Region:  
[surveymonkey.com/r/ZVTWHDJ](http://surveymonkey.com/r/ZVTWHDJ)



You Retweeted  
TheDailyTimes @TheDailyTimes · Feb 20  
Four Corners Economic Development CEO Arvin Trujillo said the agreement does not commit either the tribe or the county to spending money on the project.



Navajo Nation, San Juan County officials say partnership could make rai...  
Navajo Nation and San Juan County signed an agreement to partner for planning a future privately-owned freight railroad.  
[daily-times.com](http://daily-times.com)



NWNNMCOG @NWNNMCOG · Dec 13, 2019  
Greater Gallup Industrial Workforce Program graduated 12 and placed 12 area residents into career pathways with Marathon Oil, Rhino Health, McKinley Paper, GIMC, and Stone Material Handling.  
Hats off to @GallupEDC for delivering!  
Program support from @NMDWS and @US\_EDA





COG Tweets in Review



You Retweeted  
**New Mexico MainStreet** @NMMainStreet · Dec 20, 2019  
Congratulations Gallup MainStreet Arts & Cultural District!! 🎉🎊🎊  
@karaQsmith #NMMEcon #NMMMainStreet #NewMexicoTrue @CityOfGallup  
@GallupEDC

**Levitt Foundation** @LevittFdn · Dec 20, 2019  
We're thrilled to announce the 2020 Levitt AMP [Your City] Grant Award winners! Each of these 20 communities will receive a \$25k matching grant to present a free Levitt AMP Music Series in 2020.

**2020 WINNERS**

Berea, KY • Carson City, NV  
Earlham, IA • Fort Smith, AR  
Gallup, NM • Galva, IL  
Houston, MS • Merced, CA  
Middlesboro, KY • Ocala, FL  
Sheboygan, WI • Shenandoah Jct., WV  
Soldotna, AK • Springfield, IL  
St. Johnsbury, VT • Stevens Point, WI  
Trenton, NJ • Utica, NY  
Whitesburg, KY • Woonsocket, RI



**NWNMCOG** @NWNMCOG · Oct 31, 2019  
2019 Impact Award Winner! Press Release

**NADO** NATIONAL AWARD FOR OUTDOOR RECREATION DEVELOPMENT

**Spotlighting New Outdoor Recreation Development**  
National Outdoor Recreation Development (NADO) Award  
The NADO Award is presented annually to recognize and honor outstanding outdoor recreation development projects across the United States. The award is presented to the project manager or organization responsible for the project. The award is presented to the project manager or organization responsible for the project. The award is presented to the project manager or organization responsible for the project.

The NADO Award is presented annually to recognize and honor outstanding outdoor recreation development projects across the United States. The award is presented to the project manager or organization responsible for the project. The award is presented to the project manager or organization responsible for the project. The award is presented to the project manager or organization responsible for the project.



**NWNMCOG** @NWNMCOG · Oct 8, 2019  
Grants, NM: 1 of 10 communities in the US to receive this assistance spotlighting NM's Outdoor Recreation strategy for growing tourism, developing small business, and recruiting manufacturing in the outdoor industry cluster.



You Retweeted  
**New Mexico MainStreet** @NMMMainStreet · Nov 26, 2019  
New Mexico investing millions in MainStreet programs across the state. Gallup, Farmington, and Barelás discuss their capital outlay projects on @krqe! ••  
krqe.com/news/new-mexic... #NMMEcon #NMMLEG #NMMMainStreet #NMPOL #NewMexicoTrue



**NWNMCOG** @NWNMCOG · Oct 2, 2019  
\$500,000 awarded to White Cliffs MDWUA and McKinley County to improve their water system, fire protection, and ISO rating for the many families. Hats off to Michael Daly for his years of leadership and determination! Thanks to the NM CDC and LGD staff. #CDBG



Trump Administration Partners with Rural Communities...  
EPA News Release: Trump Administration Partners with Rural Communities to Grow Outdoor Recreation ...  
epa.gov



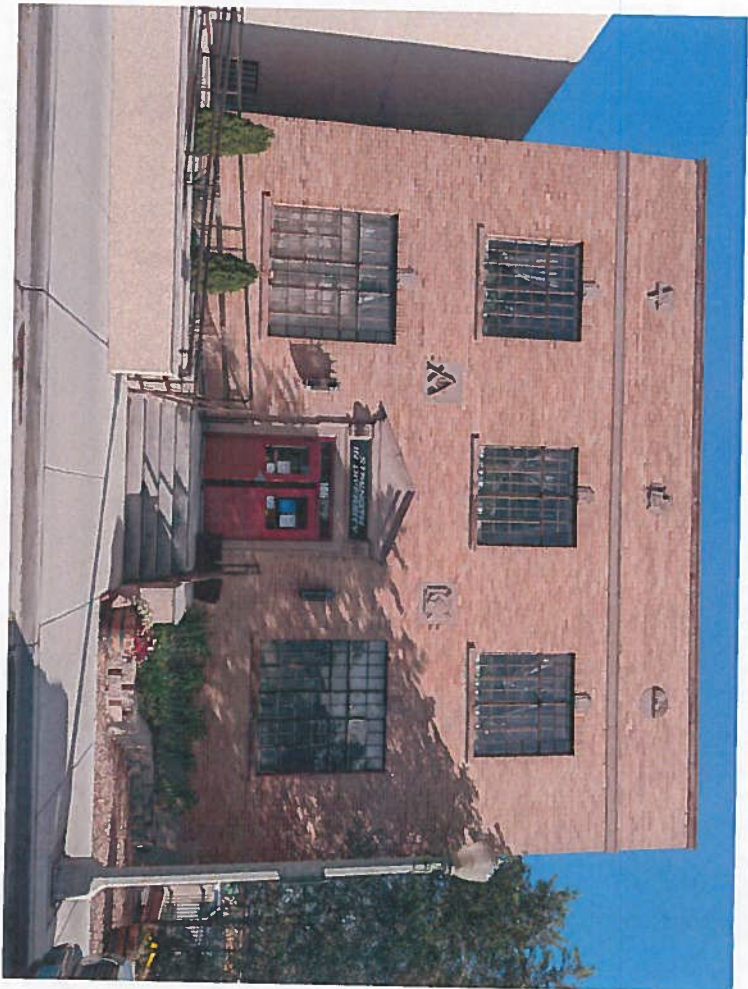


# Your Team

We are a 50-year old institution with 56 years of experience.

The Council of Governments (COG) has always put the highest value in attracting and retaining human talent. The COG is only as good as the people who serve you. We have a strong commitment to growing our own, retaining and building local talent, and investing heavily in career training and advancement. The COG aims to advance the region, make an impact, and bend the curve of prosperity in our region. To do that we have to have a high trained, capable, and loyal team prepared to adapt, overcome, and get in the trenches side by side with our communities and leaders.

Here our staff profiles, so you are aware of the firepower that exists to advance your goals and assist in the success of our region and your COG. Without your membership and partnership in the COG, we would not be able to meet your goals of having the A-Team at the ready.



Name: Evan Williams  
Title: Executive Director  
Hometown: Somerville, NJ  
Time at COG: 18 years  
Education: Bachelor's Degree, Carroll School of Management, Boston College  
Experience/Certifications: Emerging Leaders Program Graduate (EDA/NADO)  
New Executive Directors Training (NADO)

What I Enjoy Most about the COG?

What does the COG mean to the region?

I enjoy connecting the dots, bringing people and communities together, and building regional solutions for local issues. I enjoy taking on the "impossible" and seeing incremental progress. I appreciate those that let us swing anyway and believe in the COG and its power to be the change that we all want to see in our world and this region. Lots of people talk about coming together and uniting around our challenges and opportunities, but that is fundamentally our mission and job every day. The COG for better or worse is responsible for our region's socioeconomics but with our partners have the ability and calling card to make a positive impact and move our region toward a more prosperous and equitable future.



Name: Martina Whitmore  
Title: Administrative Assistant  
Hometown: Gallup, NM  
Time at COG: 11 years  
Education: Bachelor of Arts in Criminology, University of New Mexico  
Experience/Certifications:

What I Enjoy Most about the COG?

What does the COG mean to the region?

Bachelor of Arts in Criminology, University of New Mexico  
11 years

- Certified Procurement Officer
- Accounts Payable and Accounts Receivable
- Payroll, Taxes, & Insurance
- Quickbooks
- Audit Support
- Contract and Grant Management

What I enjoy most about the COG is witnessing the staff use their skills that they have attained to help their communities in their own ways. Seeing the pride of a job well done in staff personalities makes me proud to be apart of the team that serves the region.

I have heard many times how "thankful" the people are to have the COG on their side and working for them. Or how the COG has great planners, and how they are grateful that our new executive director is has stayed within our region to serve us. The COG has filled many roles over the years and there is nothing the COG and our staff are not prepared to do.



Name: Angelina Grey  
Title: Associate Planner II  
Hometown: Vanderwagen, NM  
Time at COG: 3 years  
Education:

Experience/Certifications:

What I Enjoy Most about the COG?

What does the COG mean to the region?

Angelina Grey

Associate Planner II  
Vanderwagen, NM

3 years

Associate's in Liberal Arts, May 2005, UNM-Gallup  
Bachelor's (Dual) in Anthropology and History, 2009, UNM  
Master's in Community and Regional Planning, 2017, UNM

Certifications in SMAW welding and GIS/T  
Professional experience with providing technical assistance  
with annual funding programs (i.e. ICIP, CDBG, WTB, ALSTD),  
and comprehensive plan development

Yáá'áát'ééh, shí ké, shí diné'í.  
(Greetings, my relations, my people.)

To tsoni nish'í'ó', Ki'ya'aani' ba shish'chiin.  
(I am of the Big Water Clan. Born for the Towering  
House Clan.)

Ta'nees'ani e' da shi che', Dibe' □ izh'ni' e' da shi  
nail.

(My Maternal Grandfathers are the Tangle Clan,  
and my Paternal Grandfathers are the Black Sheep  
Clan.)

Working for the COG amplifies the notion of "giving back to the community" that stems from the modern Diné credo of 'get an education and come home to help your people' that is imparted upon students as sendoff. I am humbled and honored to have been selected to represent our northwest region and to work alongside some of the best planning professionals.

There has always been a chronic need for support in our rural communities, but with the best leadership and planning teams working the forefront, we will continually strive to improve our communities one project at a time.





Name:  
Title:  
Hometown:  
Time at COG:  
Education:

Brandon Howe  
Planner / Planning Team Leader  
Prewitt, NM  
4 years  
Bachelor of Arts in Environmental Planning and Design, University of New Mexico - School of Architecture and Planning  
Master of Community and Regional Planning, University of New Mexico - School of Architecture and Planning

All of my professional experience has been at a Council of Governments. Experience in implementing State Grant in Aid, Local Government, and NMDOT Regional Transportation Planning Organization work programs.

What I enjoy most about working at the COG is helping communities that I grew up spending time in.  
The COG is an integral partner in "moving the region forward"! We are everywhere, from regional initiatives, county-level projects to municipal programming. We are an extension of our local governments.

- Skills:
- Proficient in the use of Microsoft Office apps
  - Confidently able to collect and analysis various types of data
  - Capable of utilizing Geographic Information Systems (GIS) to produce maps for projects, programs, and initiatives
  - Proficient in the use of Adobe Illustrator & InDesign which are used to develop plans, reports, and other printed material
  - Proficient in use of Google Sketch-Up which is used to develop conceptual ideas of the built environment
  - Has successfully written and has been award various grants ranging from simple planning grants to complex infrastructure grants
  - Efficient in public speaking and presentations
  - Capable of multitasking and working on various projects, programs, and initiatives in real time



Name:  
Title:  
Hometown:  
Time at COG:  
Education:

Experience/Certifications:

Carrie House  
Associate Planner II  
Oak-Pine Springs, AZ, Thoreau, NM  
4 years  
Master of Fine Arts Film, Vermont College of Fine Arts  
Bachelor of Fine Arts Visual Effects/Animation, Santa Fe University of Art & Design  
Construction Techni-Business, Electronic Publishing; University of New Mexico  
Natural Resources Conservation, University of Montana  
Drafting Certificate, General Building Contractors License (GB-98, Commercial & Residential)  
Commercial Driver License (Class A, Double/Triple Trailers, Tanker, & Passenger Bus)  
Heavy equipment operator. Writer. Filmmaker. Firefighter.  
Trail Design Specialist (USFS, Bob Marshall Wilderness, MT, Gallup YCC, Zuni Mountains)  
US Census Bureau: Addressing, Boundary Annexation, Participant Statistical Areas Program, Complete Count Committee

Geographic Information Systems, spatial and data mapping  
COG; NMDOT/RTPO (Trails, FWHY-Scenic Byway), Special Projects; Navajo Food Access Mapping, NMDOH/NM Community Data Collaborative (Program Advisory Group), San Juan Utility Study,

I enjoy utilizing my diverse skills and insight; to troubleshoot, configure, empower, contribute, and support our multi-complex/diverse communities of this beautiful region.

I am still understanding the complexities of partners, governments, and networks. These regional projects, developments and achievements of our COG's capabilities are necessary. Our region has been impacted by COVID-19 and the digital divide is what we can reconfigure to assist current and future generations. This region will move forward with NWNMCOG.

What I Enjoy Most about the COG?  
What does the COG mean to the region?



**Name:**  
**Title:**  
**Hometown:**  
**Time at COG:**  
**Education:**  
**Experience/Certifications:**

What I Enjoy Most about the COG?

**Name:** Robert Kuipers  
**Title:** Associate Planner II / Transportation Program Manager  
**Hometown:** Rehoboth/Gallup, NM and Ganado/Oaksprings AZ  
**Time at COG:** 10 years

**Education:** Bachelor of Arts in Psychology, Calvin College, Grand Rapids, MI

**Experience/Certifications:** Multiple Training citations in a variety of fields – especially substance abuse and youth services. Honored by the Arizona Department of Education and Navajo Nation for services to youth and children.

The COG is a busy, multi-tasked environment, which makes a huge difference for our member governments by providing a layer of middle management that seeks funding and manages and executes resulting projects within each grant's contractual limitations and timelines. We are sometimes spread thin under pressure, but we are never bored - as our work contributes significantly to our member governments and makes an annual difference for our region worth millions (and millions) of dollars. Whether economic or infrastructure development, multi-modal transportation or housing and neighborhood improvements, downtown or utility improvements, environmental mitigation – brownfields or energy efficiency the NWCOC has managed projects in all of these areas on behalf of our three county, four tribe region along with all inherent communities. Then there are the plans – the COG provides assistance to our member governments for Comprehensive Plans, Infrastructure Capital Improvement Plans (ICIP), Community Development Block Grants (CDBG) – based in community planning, Tribal Infrastructure Fund (TIF) grants – based on Tribal planning for future growth and development. While serving a region of this size can at times be tiring, the difference we are able to make is rewarding, and the people with whom we work, who have stepped up to significant community or regional leadership are both inspiring and energizing. The COG requires a strong work ethic and interpersonal skills but is one of the most rewarding environments I've ever worked in related to the difference we make and leave behind on behalf of our regional residents.

The Council of Governments saves our member governments a lot of funding that would otherwise provide adequate internal middle management for a variety of departments – in a variety of governments. The COG has strong connections with legislative, funding, and collaborative agency resources across the State of New Mexico and are trusted by both public and private sector agencies due to multi-year relationships and ongoing mutual support. With the reputation and relationships the COG has built within our region and state, we are able to contribute major, well designed and collaboratively developed steps that move our region and population forward to a quality of life and access to resources that allow us to collectively stay in pace with the front end of world-wide development and opportunities.

What does the COG mean to the region?



**Name:**  
**Title:**  
**Hometown:**  
**Time at COG:**  
**Education:**

**Experience/Certifications:**  
**What I Enjoy Most about the COG?**

**What does the COG mean to the region?**

**Name:** Michael Sage  
**Title:** Regional Economic Program Manager  
**Hometown:** Gallup, NM  
**Time at COG:** 6+ years

**Education:** Master of Public Administration (UNM-2017)

**Experience/Certifications:** Bachelor of Arts – Political Science & Economics (UNM-2005)

**What I Enjoy Most about the COG?** Certified Economic Developer (CECD)

**What does the COG mean to the region?** Going to bat for Northwest New Mexico to create economic opportunities and improve the quality of life for its residents.

The COG and its 50-year history as shown that the region is a microcosm of the United States –as a region, there are more bonds that unite than divide, and we share a common goal to see that our grandchildren have better access to employment, education, and healthcare.



# NWNMCOG BOARD OF DIRECTORS

## Member Governments

### **CIBOLA COUNTY**

County Commissioner Martha Garcia, Board 1st Vice-Chair  
Manager Kate Fletcher, Alternate

### **McKINLEY COUNTY**

Commissioner Billy Moore, Appointee At-Large/Board Chair  
Commissioner Tommy Nelson  
Commissioner Bill Lee  
Manager Anthony Dimas  
Attorney Doug Decker, Alternate

### **SAN JUAN COUNTY**

Administrative Officer Fran Fillerup  
Commissioner Glo Jean Todacheene  
General Services Administrator Larry Hathaway, Board 2nd  
Vice Chair & Alternate

### **CITY OF AZTEC**

Manager Steve Mueller  
Commissioner Austin R. Randall, Alternate

### **CITY OF BLOOMFIELD**

Engineer Jason Thomas  
Manager George Duncan, Alternate

### **CITY OF FARMINGTON**

Councilor Linda Rodgers  
Assistant Manager Julie Baird, Alternate

### **CITY OF GALLUP**

Councilor Fran Palochak  
Councilor Allan Landavazo  
Manager Maryann Ustick  
Mayor Louie Bonaguidi, Appointee At-Large/Board Treasurer  
Jackie McKinny, Alternate

### **CITY OF GRANTS**

Mayor Martin "Modey" Hicks  
Councilor Manuel Vasquez  
Manager Laura Jaramillo, Alternate

### **VILLAGE OF MILAN**

Trustee Ellen Baca  
Trustee Helen Dayan, Alternate

### **EX-OFFICIO**

COG Executive Director Evan Williams, Board Secretary  
COG Administrative Assistant Martina Whitmore, Alternate

### **AFFILIATE MEMBERS**

Northwest New Mexico Regional Solid Waste Authority



# NORTHWEST REGIONAL TRANSPORTATION PLANNING ORGANIZATION

## Policy & Technical Committee

### ***Pueblo of Acoma***

Director of Planning & Engineering; Dave Duetsawe,  
NWRTPO Vice Chair  
Transportation Planner of Planning & Engineering, Raymond Concho, Alternate

### ***Pueblo of Laguna***

Transportation Specialist, Gaylord Siow  
Director of Public Works, Brandon Herrera, Alternate

### ***Pueblo of Zuni***

Program Manager of Zuni DOT, Royce Gchachu  
Zuni DOT, Roxann Hughte, Alternate

### ***Navajo Nation***

Northern Agency NDOT, Larry Joe  
Eastern Agency NDOT, Vacant  
Manager of Planning NDOT, Alternate

### ***Cibola County***

Projects Coordinator, Judy Horacek  
Public Works, Gary Porter, Alternate

### ***McKinley County***

Superintendent of Roads, Jeff Irving, NWRTPO Chairman  
Alternate vacant

### ***San Juan County***

P.E., Scott Martin  
Director of Public Works, Nick Porell, Alternate

### ***City of Gallup***

Public Works Director, Stan Henderson  
Grants & Contracts Manager, Alicia Santiago, Alternate

### ***City of Grants***

Projects Director, Don Jaramillo  
Public Works Director, Mark Teshima, Alternate

### ***Village of Milan***

Director Public Works, Jack Moleres  
Clerk, Denise Baca, Alternate

### ***Ramah Navajo***

RNDOT Director, Shane Lewis  
RNDOT Technician, Trina Martine, Alternate





# NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS

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GALLUP, NEW MEXICO 87301  
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[www.nwnmcog.com](http://www.nwnmcog.com)





# CONNECTING THE DOTS

## NEWSLETTER



The Connecting the Dots Quarterly Newsletter is a product of the Northwest New Mexico Council of Governments

Volume 12, Issue 2



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# Director's Note

This first quarter of fiscal year 2021 was ripe with opportunities. The direction to COG staff was to stack as many wins as possible because after this tidal wave of CARES Act funding subsidies there might be a several lure in Federal and State investments. The COG also made some decisions to stay in its lane and not jump in everywhere.

The COG continued to balance with this push for investment with local government work programs and regional planning updates. Both our Annual Report and this Connecting the Dots newsletter highlight many of the successes we have been able to attract to our region.

For this article, I wanted to promote a new performance management tool the COG has developed to track metrics and create a real time dashboard based on key indicators of impact and goal setting. The report "Impact for the Numbers" is two pages of data points. The first shown below is quantitative points that showcase return on investment and equity investments into our assets. The second is more qualitative points like audit results, member satisfaction, employee turnover rate, industry recognition, etc. The point is to provide our staff, our Board, members, and partners a real time report of COG performance.

For example, last year the COG was able to attract about \$6.5M in investment (mainly grant funding). This year, we set a goal of \$10M and in the first quarter alone COG staff has already attracted \$8.2M in investment. This is an astonishing achievement that might otherwise went unnoticed and even uncelebrated. I am proud of our team and my staff as the collective impact of these wins elevates our region and its overall economy.

Northwest New Mexico Council of Governments  
**IMPACT BY THE NUMBERS**  
Performance Report, FY21  
as of October 1, 2020

Impact Area	Metric	Goal	Progress	Gap
Investment	Grant Funding	\$10,000,000	\$8,288,506	\$(1,711,494.00)
Leverage	Federal	\$647,321	\$1,635,721	\$988,400.00
Leverage	State	\$310,000	\$310,000	\$-
Dues	Membership	\$235,000	\$220,000	\$(15,000.00)
Investment	Brownfields	\$220,000	\$-	\$(220,000.00)
Leverage	Fee for Service Contracts	\$144,000	\$89,000	\$(55,000.00)
Building Improvements	Roof Repair #4	\$126,000	\$-	\$(126,000.00)
Building Improvements	Gates	\$3,000	\$-	\$(3,000.00)
Building Improvements	Garden Project	\$1,200	\$-	\$(1,200.00)
Building Improvements	Interior Upgrades	\$-	\$-	\$-
Total		\$11,666,521	\$10,543,227	\$(1,143,294.00)

Progress, Minimum Value and Goal

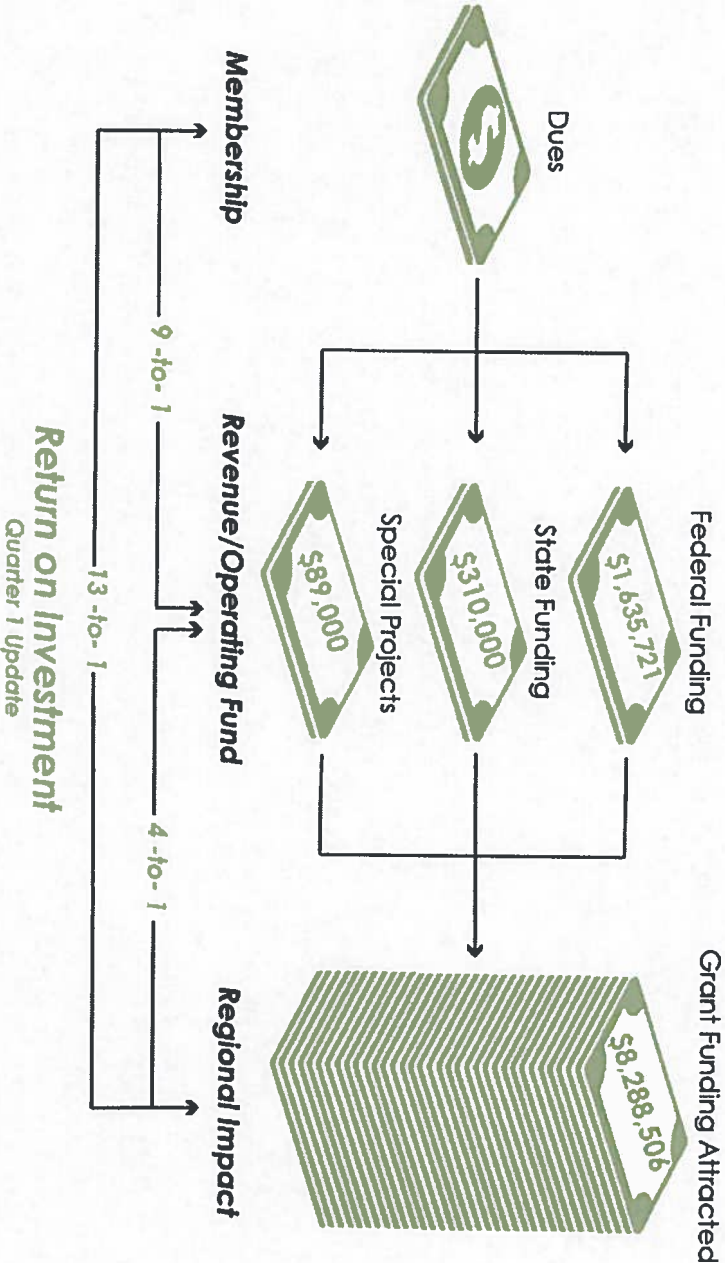




In an effort to track outputs and impacts, the COG staff has put together a number of performance metrics and set goals for fiscal year 2021 based on previous year's performance and expectations for the current year. Using Microsoft's Power BI application, the COG can track this and report in real time providing a new level of transparency and accountability to our members, clients, partners, and to the region.

Comparison (FY20 vs. Q1, FY21)

Metrics	FY2020 (Annual)	Q1, FY2021 (Quarter)
Member Dues	\$235,000	\$220,000
Leverage	\$ 1,425,158 6 to 1	\$2,034,721 9 to 1
Investment	\$6,657,500 11 to 1	\$8288,506 13 to 1



Performance Webpage: <http://www.nwmmcog.com/annual-financial-reports.html>

# EDA Investments

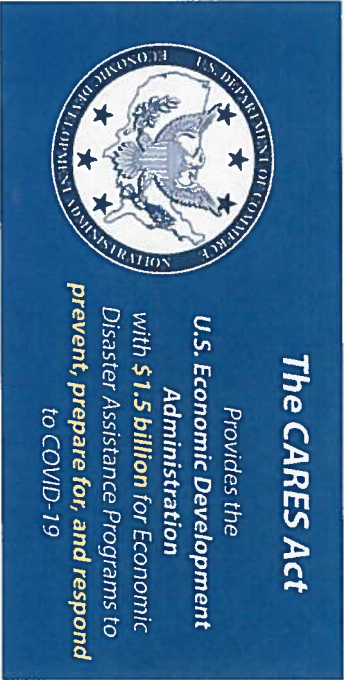
On May 7, 2020, U.S. Department of Commerce Secretary Wilbur Ross announced that the US Economic Development Administration was set to receive and solicit proposals for \$1.5B in CARES Act and COVID-19 recovery application. The COG has been very active and aggressive in building a portfolio of investment-ready project and proposals and taking the following proactive steps.



1. Establishing and soliciting input towards the creation of a Regional COVID-19 Recovery Plan.
2. Setting up and facilitating weekly EDA-COG meetings to update on avalanche of opportunities, best practices, and what other regional, State, and Federal agencies are doing to build resilient economies.
3. Setting up an online pre-proposal system that is automated and leads to a project feasibility session with COG staff.
4. Setting up bi-weekly and on-demand pre-application meetings and project competitiveness meetings with Trisha Korbas, New Mexico & West Texas EDA Economic Development Representative.
5. Providing technical assistance and application expertise for approximately 25 proposals, which include tribal EDO projects; Items in blue have been publicly awarded
  - a. Statewide Applications (3)
    - i. [NM Economic Development Department](#) (1.5M)
    - ii. Department of Information Technology
    - iii. Department of Tourism

- b. COG Applications (3)
    - i. [Non-Competitive District Support Application](#) (\$400,000)
    - ii. [Assistance to Coal Communities](#) (\$988,400)
    - iii. Revolving Loan Fund COVID-19 Program
      - c. University Centers (1)
        - i. [San Juan College](#) (\$300,000)
      - d. San Juan County (6)
      - e. McKinley County (10)
      - f. Cibola County (2)
6. Setting up and implementing our CARES program including hiring a Recovery Coordinator and several interns including the potential of re-starting a regional AmeriCorps\*VISTA program.
7. Setting up and starting our Assistance to Coal Communities #2 and Revolving Loan Fund program.

If you have investment-ready projects, please contact us to make sure they are covered in our Comprehensive Economic Development Strategy plan update and in our portfolio for investment opportunities.



Sources:  
<https://www.eda.gov/news/press-releases/2020/09/30/santa-fe-nm.htm>  
<https://www.eda.gov/news/press-releases/2020/08/20/nm.htm>  
<https://www.eda.gov/news/press-releases/2020/09/17/gallup-nm.htm>  
<https://www.eda.gov/news/press-releases/2020/07/31/university-centers.htm>



# NADO Impact Award



Each year, NADO recognizes member organizations that demonstrate valuable and effective approaches to regional economic and community development through our awards program. The breadth and scope of the winning projects is impressive and far-reaching and illustrates the important role NADO members have in supporting regional development. For more information, go to the project webpage at: <http://www.nwmmcog.com/prewitt-industrial-park.html>

This year the COG was awarded an Impact Award for its role and leadership in the **Prewitt Industrial Park Master Plan & Design Project**. This includes our work in sustaining, expanding, and redeveloping the Prewitt Industrial Cluster that has a huge economic impact for McKinley and Cibola counties. This project concluded with master plan with 30% infrastructure build-out design and a 90% designed spec-building.

### NADO AWARD HISTORY

- 2002 – Adventure Gallup & Beyond
- 2019 – Zuni Mountains Trail Project
- 2020 – Prewitt Industrial Park Plan & Design



### PARTNERS...



TRI-STATE



New Mexico Department of  
WORKFORCE SOLUTIONS





# 2020 NADO Photo Contest

The NADO Photo Contest is an opportunity for our member organizations to tell the story of their regions through images that capture the people and places that make their communities wonderful places to live, work, and play. In addition, this year we have added a special category to feature your work in supporting with COVID-19 response and recovery.

The COG submitted two pictures that we felt represented the last year and a couple team projects we all worked together including our **Agriculture Project** and our **Mural Project**. More information and pictures are available at: <https://www.facebook.com/NADO.org/photos/>



**COG Front Entrance**  
Agricultural Improvements  
Summer 2020



**COG Building - Alleyway**  
Mural Project  
Fall 2019/Spring 2020



# 2020 NADO Photo Contest

For the 2020 NADO Photo Contest, our [Mural Project](#) was selected as Runner-Up in the “Building Vibrant Places” category. Below is our mural artist, Marina Eskeets’s (Pinedale, NM) narrative on her work. Here’s a snapshot on the progress of this project...



**THE STORY:** This mural is on the back of COG Headquarters in an alleyway that is under a major transformation from eyesore to a vibrant place. To be part of that change, the COG partnered with Gallup MainStreet, Art, and Cultural District and local Diné artist Marina Eskeets to develop this mural entitled: “Óódáát | Everyone Moving Forward”, which depicts sheepherding as a traditional way of life and the storytelling that embodies that upbringing, as well as an eye to a more resilient future.

Much more than a mural project, Marina Eskeets involved participation by local high school art students, held several talks both in person and digitally, and collected sheepherding stories from area elders. Our entire COG staff was involved in prepping the wall for the artist, which proved to be a great team building exercise and connecting our work to the community it serves. This project is part of the City of Gallup’s Alleyway Upgrade Program that aims at converting unappealing downtown alleyways into community portals that relocate all utilities sub-surface including trash cans to allow for a safe and accessible pedestrian and bike-friendly experience that is anchored amongst big wall murals and design context amenities for all people. This project reinforces the theme of everyone moving forward and creating vibrant and inclusive places. For more information, go to: <http://www.nwmmcog.com/cog-mural-project.html>

# Regional Highlights

COG has embraced social media to help us market and capture regional news and highlights. Please subscribe, follow, and like our Twitter, YouTube and Facebook pages and associated videos and messages.

We are actively moving content including organization and program orientations onto online and digital platforms. Here some tweets from an impressive Q1.

## Tweets...



Congress passed the Reinvigorating Lending for the Future (RLF) Act of 2020 (S. 4075 and H.R. 7388), which will eliminate burdensome "in perpetuity" reporting and releasing the federal interest in EDA RLFs after seven years, providing more local flexibility to EDA RLF operators.



You Retweeted

**EDA** @US\_EDA · Aug 20  
#NewMexico receives \$2.4 million in #CARESAct funding to boost economic development programs critical to helping the state respond to coronavirus. @CommerceGov announced today. Congrats to the 6 recipients! @ncnmedd @NWNNMCOG bit.ly/2E1Exi5



**NWNNMCOG** @NWNNMCOG · Aug 24  
Northwest New Mexico Council of Governments is now a proud member of the NM Outdoor Business Alliance. Our region is a true "Force of Nature" and the mecca for outdoor recreation businesses.  
[gonm.biz/uploads/docume...](https://gonm.biz/uploads/docume...)



.@CommerceGov invests \$988,400 in the Northwest New Mexico Council of Governments, Gallup, #NewMexico, to support economic diversification and business growth in northwest #NewMexico  
#OpportunityZone: [bit.ly/2RCi0Sw](https://bit.ly/2RCi0Sw) @NWNNMCOG

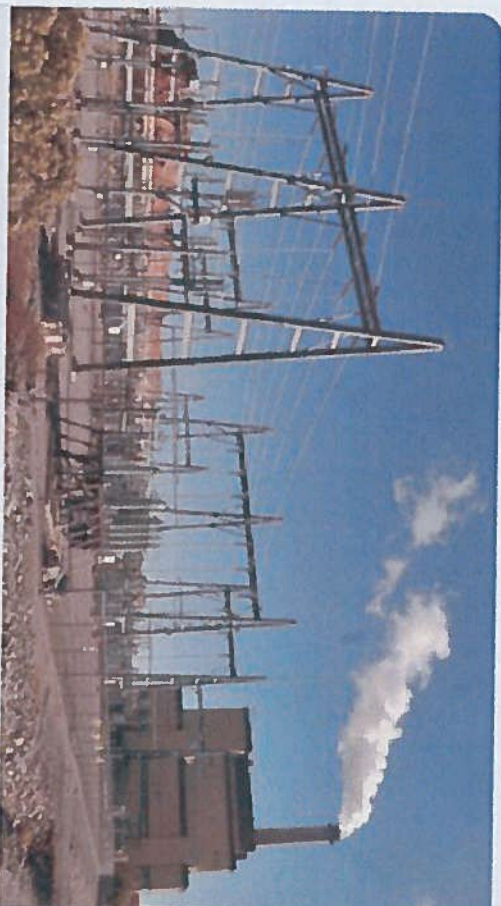


# Regional Highlights



**NWNNMCOG** @NWNNMCOG · Jul 22

Escalante coal plant approaching end of the line [abqjournal.com/1478141](https://abqjournal.com/1478141)  
#abq via @abqjournal



Escalante coal plant approaching end of the line  
Millions of dollars in economic impact, tax revenue going away  
@abqjournal.com



Pandemic Highlights Deep-Rooted Problems in Indian Health Service  
Few hospital beds, lack of equipment, a shipment of body bags in response to a request for coronavirus tests. The agency providing health care to tribal ...  
nytimes.com

# CDBG News

## ADA Facility Improvements

### San Juan County

#### PROJECT NEED

This project entails exterior ADA improvements for 22 county facilities, including parking, signage, sloping, exterior routes, doors, and other site-specific improvements. These improvements have been identified as critical, and the following needs will be met:

**Accessibility:** Improving accessibility for 19,461 severely disabled residents and increasing availability of County services for the aging and disable populations.

**Equity:** This project will also serve any and all County employees that are hired or acquire a disability during their employment.

**Countywide:** Project is consistent with ADA Transition Plan and Comprehensive Plan and provides improvements at all facilities throughout the County.

#### PROJECT BY NUMBERS

CDBG Scoring Criteria	Full Project	Phased Project
GDBG Grant Request	\$750,000	\$520,000
Match (Local)	\$75,000	\$52,000
Leveraging	\$314,953.00^A	\$314,953.00^A
Total Cost	\$825,000*	\$572,000
Low-to-Moderate Income (LMI) Percentage	100% (Limited Clientele)	100% (Limited Clientele)
Number of Persons in Target Area	19,461	19,461
CDBG Cost per Beneficiary	\$38.54	\$38.54
Timeline for Completion	<24 months	<24 months
Number of Facilities Improved	22	11

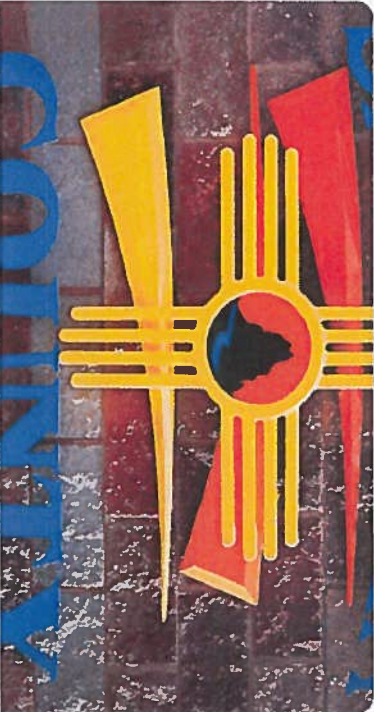
**Full:** secure funding to complete all recommended upgrades for all 22 county buildings that need to meet ADA requirements.  
**Phased:** would only include exterior ADA improvements at 11 of the 22 county facilities.

#### FEASIBILITY/READINESS:

- Strong community support and matching funds
- Currently #5 on the County's 2021-2025 ICIP
- Secured site control
- Environmental Review not required
- In lieu of a PER, an ADA Transition Plan was completed

Project was selected for an award amount of \$500,000. Once funded, the County will proceed with design. An RFP has been prepared in compliance with CDBG regulations.

Congrats to San Juan County, New Mexico on its BUILD Grant for \$2M for design of the freight rail project ([the-journal.com/articles/188302](https://journal.com/articles/188302)) and CDBG for \$750,000 for ADA upgrades at County facilities.



San Juan County, N.M., awarded \$2M grant for freight rail project  
San Juan County has been awarded \$2 million to pay for the next steps in a project intended to bring freight rail service to San Juan County. Local...



# CDBG News

## West Logan Avenue Street & Drainage Improvement Project

### City of Gallup

#### PROJECT NEED

This project will address blighted conditions developed from significant deterioration of existing curbs, gutters, sidewalks, street, drainage and subsurface utilities (water and wastewater). The focus is on West Logan Avenue from 6th Street to 9th Street, a proposed 3-block project.

This project can be the catalyst for community revitalization, redevelopment through blight elimination and reinvestment, as prioritized in the City's Growth Management Plan. This project has critical priority for the health, safety, and welfare of the community.

#### PROJECT BY NUMBERS

Project Title:	Full Project	Phased Project
West Logan Avenue (6 <sup>th</sup> to 9 <sup>th</sup> St.) Street and Drainage Project	Provides funding to complete 2 of the 3 blocks, starting from 9 <sup>th</sup> Street moving east to 7 <sup>th</sup> Street. The 9 <sup>th</sup> Street/West Logan Avenue corridor is the most impacted.	The phased project would only include 1 block, (9 <sup>th</sup> to 8 <sup>th</sup> Street). The 9 <sup>th</sup> Street/West Logan Avenue corridor is the most impacted, thus gains precedence.
Total Project Cost	\$1,270,984.20	\$816,972.97
Amount Requested	\$1,000,000.00	\$680,822.67
Matching Funds	\$100,000	\$65,955.79
Leveraging/Construction Mgmt.	\$170,984.20	\$91,459.33

Full: secure funding to complete 2-blocks, including street, gutter, curb, sidewalk, drainage and subsurface utilities. West end of street has critical priority, at 9th Street.

Phased: project will be the 1-block on the east end of the project corridor, at 6th Street, including street, gutter, curb, sidewalk, drainage and subsurface utilities.

#### FEASIBILITY/READINESS:

- Strong community and City Council support
- Currently #5 on the City's 2021-2025 ICIP
- Project in alignment with the City's Growth Management Plan
- Secured site control
- Received Categorical Exclusion (Cat-Ex)
- Environmental Assessment completed, final review
- Design in progress, scheduled to be completed DEC 2020

Project was selected for an award amount of \$1,000,000. Project will be *shovel-ready* upon the completion of the design.



Chihuahueta neighborhood, Gallup, NM

# ICIP Projecteering

## ICIP...

Project Development, or "*Projecteering*" is a critical part of Moving the Region Forward. Over the course of the last three months, the Council of Governments has been actively advocating for, encouraging agencies to participate, and assisting with the development of local Infrastructure Capital Improvement Plans (ICIP). As one of the primary and foundational tools to assist local agencies in infrastructure planning and project development, the ICIP has become a norm in northwest New Mexico and the COG has been one of the best advocates for the state led process.

Following suit with other processes, programs and initiatives statewide, the ICIP timeline, including trainings, technical assistance, and deadlines were modified to account for changes brought on by the COVID-19 pandemic. Instead of the usual COG co-hosted regional training seminar, local agencies were presented with a series of trainings on the ICIP, "Projecteering", Capital Outlay, Capital Projects Monitoring System (CPMS), Cost Estimating, and various others. Understanding the importance the ICIP has in the region, the COG continued its ICIP technical assistance program and assisted local agencies from acequias and senior centers, to tribal and local governments. The COG continues to work towards a goal of 100% ICIP submission within the region.

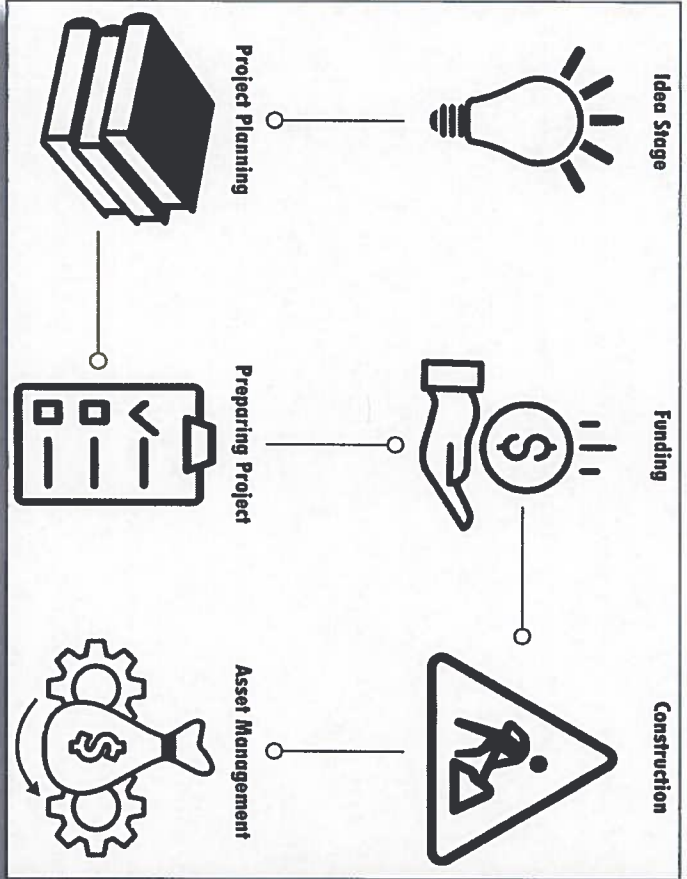
## So Now What?...

To many, the ICIP is a daunting task that takes strategic thinking and planning, conversation with local experts and discussions with community members to develop a plan that truly represents the infrastructure needs of the community. Many are left with the question "so now what"?

With the realization that the ICIP is only a planning tool and a pre-requisite for applying for funding and is used to help policy officials focus and select priority infrastructure projects, the COG encourages local agencies to shift from planning to "projecteering". "Projecteering" is the process of getting a project from the Idea Stage through to Management of the Asset after construction.

Understanding that projects are initiated throughout the year, the COG encourages local agencies to adopt a full cycle planning and full circle funding philosophy. With this philosophy, it ensures that local agencies regularly revisit projects to plan and develop with the intent to secure funding from one or more sources. With this type of approach, local agencies with their many needs, can "projecteer" 365 days a year.

With years of experience in project development and implementation, the COG has developed and employed an annual funding timeline with most of the major resources utilized within the region. We encourage local agencies to utilize the timeline to help their "projecteering" efforts.





# CEDS Update

The Comprehensive Economic Development Strategies (CEDS) document contributes to effective economic development in communities and regions through locally based, regionally driven economic development planning processes. A CEDS document is required by the U.S. Department of Commerce, Economic Development Administration (EDA) to maintain Economic Development District (EDD) status and must be updated at least once every five years to qualify for EDA assistance.

Region 1 is the designated Economic Development District for the three-county area of northwest New Mexico (Cibola, McKinley, and San Juan) and is responsible for preparing the CEDS update report.

A CEDS is designed to:

- Bring together the public and private sectors
- Be an economic roadmap to diversify and strengthen regional economies
- Analyze the regional economy
- Serve as a guide for establishing regional goals and objectives
- Be a regional plan for implementation and action
- Identify investment priorities and funding sources

NWNMCOG staff are in the process of updating the CEDS for 2020-2025. The CEDS will incorporate new EDA requirements such as an increased focus on economic resiliency, timely considering the COVID-19 pandemic. In addition, new demographic and socio-economic information will help shed light on the current state of the regional economy. Along with an updated SWOT analysis, the new data will help to define goals and objectives to increase economic growth over the next 5 years. A final report will be posted on the COG website:

<http://www.nwnmcog.com/ceds-update-2020.html>

Considering the COVID-19 pandemic and the impacts on the local and regional economy from the diversification away from fossil fuels (crude, natural gas, and coal), the 2020 CEDS is one of the most important documents for region as we look to combat economic stagnancy and foster economic growth



# RTP0: Where the Rubber Hits the Road

## Northwest Regional Transportation Planning Organization (RTPO)

Extensive work took place during our 3rd and 4th quarters (April – September) and is ongoing at this time to update our Regional Transportation Plan (RTP) – in sync. with the NMDOT's major Long Range Transportation Plan update. Public outreach was difficult due to COVID-19 meeting restrictions, but we got some good input from outreach to around 70 regional stakeholders, who's work or role included transportation within our three county, four tribe and multi-community region.

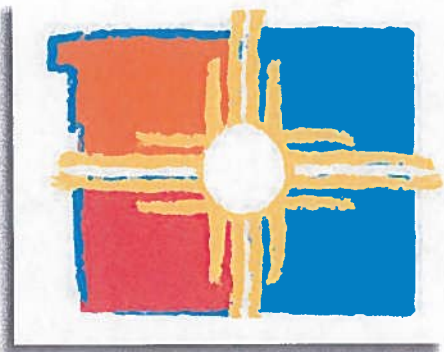
COG RTPO staff produced a power-point presentation on the intent and progress with the RTP, along with a survey for the RTP update on "Survey-Monkey", both of which were forwarded to regional RTPO members and stakeholders. Staff also developed recommendations for goals and related objectives within our current RTP that have yet to be fully addressed.

A multi-million dollar project is commencing for major expansion and improvement to the US-491 and Carbon Coal road intersection in Gamero, in order to accommodate anticipated commercial trucking, related to the 4-CITE project for an Energy Logistics Park, and potential inland port – off loading between rail and trucking freight. This project includes paving the road for about 4.5 miles from the Gamero intersection to the former Gamero mining area. The \$30M planned upgrade of Carbon Coal Road and its intersection with US491 has been fully designed and is construction-ready. This project will provide a 4-lane access road to the Gallup Energy Logistics Park, a BNSF certified site.

The COG also received \$120,000 with a \$30,000 local match totaling \$150,000.00 to support a Prewitt Area Transportation (PAT) Master Plan and the Prewitt/Milan Transportation Master Plan (TMP), for re-purposing existing industrial assets within the region's Prewitt and Milan Industrial Parks. The project will actually look at the entire area between Thoreau and Milan, but with primary focus

on the industrial parks, as the Prewitt Escalante Electric Generating Plant will be closing this year – which could also impact the paper company associated with the plant.

The NWRTPO and NWNMCOG have applied for national designation for portions of our Trail of the Ancients Scenic Byway within New Mexico, and are waiting to hear if this designation will be granted from the USDOT. This four state scenic byway is already nationally designated within Colorado and Utah; if the New Mexico proposed portions are so designated, then we can work on helping the Navajo Nation get the Arizona byway portion(s) which are primarily on the reservation, to get nationally designated. National designation, if properly promoted can result in tourism benefits in the millions of dollars.





# ZMTP Update



The Mexican Spotted Owl (MSO) Court Injunction is still in effect since September 2019. This has halted trail construction regarding tree roots, tree-climbing and tree felling. Statement of work (SOV) and Request for proposal (RFP) are available for McGaffey area and Milk Ranch trail systems. Timelines are to be determined when MSO Court Injunction is lifted; for RFP, bid, pre-construction meetings and construction start dates. Work not affected by the US Forest MSO Court Injunction are signs, cattleguards, and equipment nearing its purchase and installation for the McGaffey, Milk Ranch, and Quartz Hill trail system infrastructure.

McKinley County is working on fabricating/welding cattle guards to USFS specifications. USFS data shapefiles were recently made available to the COG for ArcGIS mapping. Use of mechanized equipment to build trails are being incorporated into the bid process and considered for future construction. Partners continue to work hard to move the project forward!

COVID-19 has impacted the Nation and communication between all ZMTP Partners has been in the form of conference calls or videoconferencing methods. Meetings are pending between the Cibola County, McKinley County, Cibola National Forest, Northwest NM Council of Governments, and NM Department of Transportation. In the interim, this window of opportunity has allowed Carie House, of the COG, to begin an internal revision process of the Zuni Mountain Trails and Conservation Master Plan (ZMTCMP) 2017. There will be a ZMTP partners and public comment period. Spring 2021 goal is to have the final draft of the ZMTCMP to be reviewed and approved.

Review ZMTCMP 2017 at: [http://www.nwnmcog.com/uploads/1/2/8/7/12873976/zmtip\\_final\\_02.5.20.pdf](http://www.nwnmcog.com/uploads/1/2/8/7/12873976/zmtip_final_02.5.20.pdf)

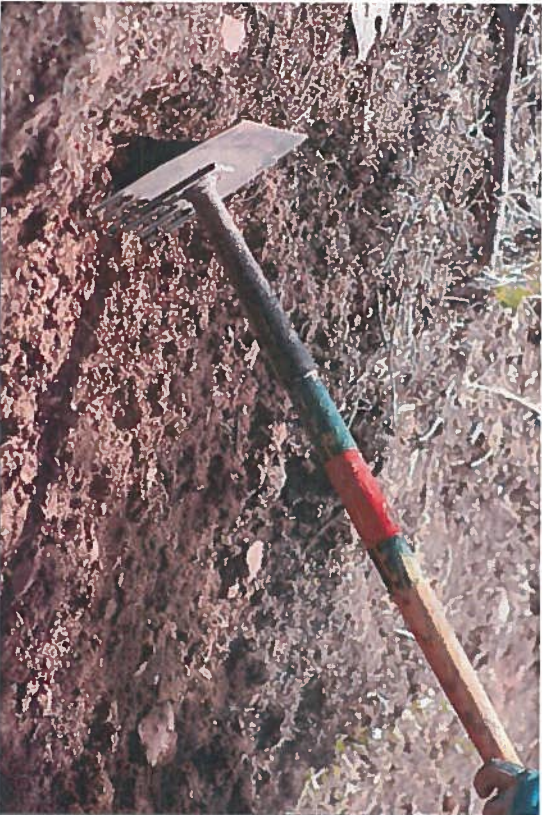






Image taken from Hard Ground Canyon Road/Navajo Route 77 at Red Water Pond Road



Appendix II: Resolution Template

County, Municipality/Tribal Government/Special District of  
Northwest NM Council of Governments (NWNMCOG)

COUNTY OF McKinley  
Resolution No. 2020-001

A RESOLUTION  
ADOPTING THE FY 2022-2026 INFRASTRUCTURE CAPITAL IMPROVEMENT PLAN (ICIP)

- WHEREAS, the NWNMCOG of Northwest NM recognizes that the financing of public capital projects has become a major concern in New Mexico and nationally; and
- WHEREAS, in times of scarce resources, it is necessary to find new financing mechanisms and maximize the use of existing resources; and
- WHEREAS, systematic capital improvements planning is an effective tool for communities to define their development needs, establish priorities and pursue concrete actions and strategies to achieve necessary project development; and
- WHEREAS, this process contributes to local and regional efforts in project identification and selection in short and long range capital planning efforts.

NOW, THEREFORE, BE IT RESOLVED BY THE NWNMCOG that:

1. The county/municipality/tribal government/special district has adopted the attached FY 2022-2026 Infrastructure Capital Improvement Plan, and
2. It is intended that the Plan be a working document and is the first of many steps toward improving rational, long-range capital planning and budgeting for New Mexico's infrastructure.
3. This Resolution supersedes Resolution No. 2019-001.

PASSED, APPROVED and ADOPTED by the governing body at its meeting of October 21, 2020

Brian S. Moore  
Mayor/County Commission Chair/Board Chair

ATTEST:  
[Signature]  
Municipal/County Clerk/Other Testator



***NWNMCOG***

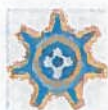
**V.  
FINANCIAL REPORT**

- **FY 2020 Annual Financial Report**
- **FY 2021, Q1 Financial Report**
- **FY 2021 Budget Revision #2: Approval**
- **FY 2020 Audit Status**

*Board of Directors Meeting  
Wednesday, October 21, 2020*



FY2020  
July – June 2020



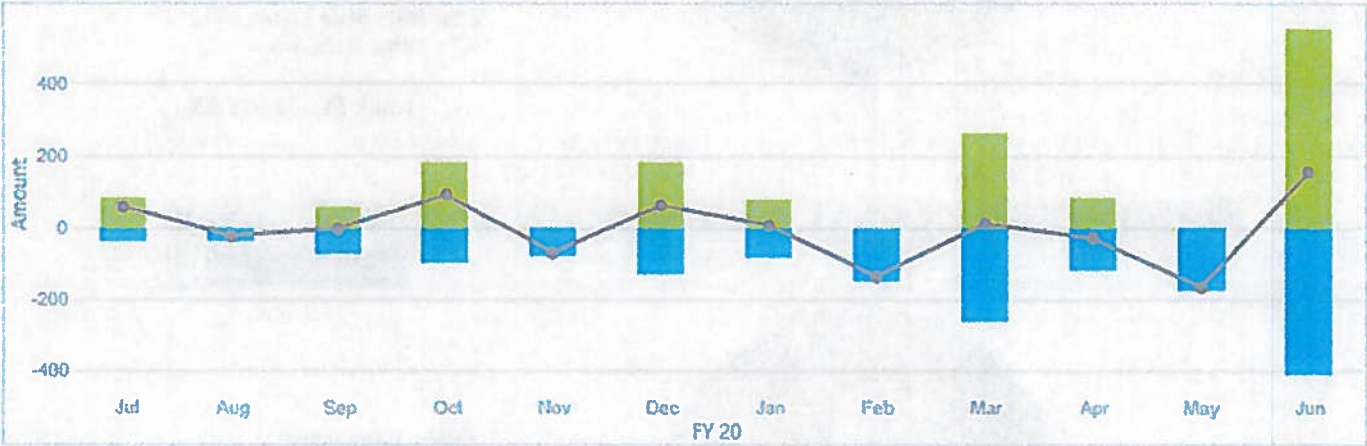
Northwest New Mexico Council of Governments

Tuesday, October 13 2020

Profit & Loss

Jul 01, 2019 through Jun 30, 2020

Accrual Basis

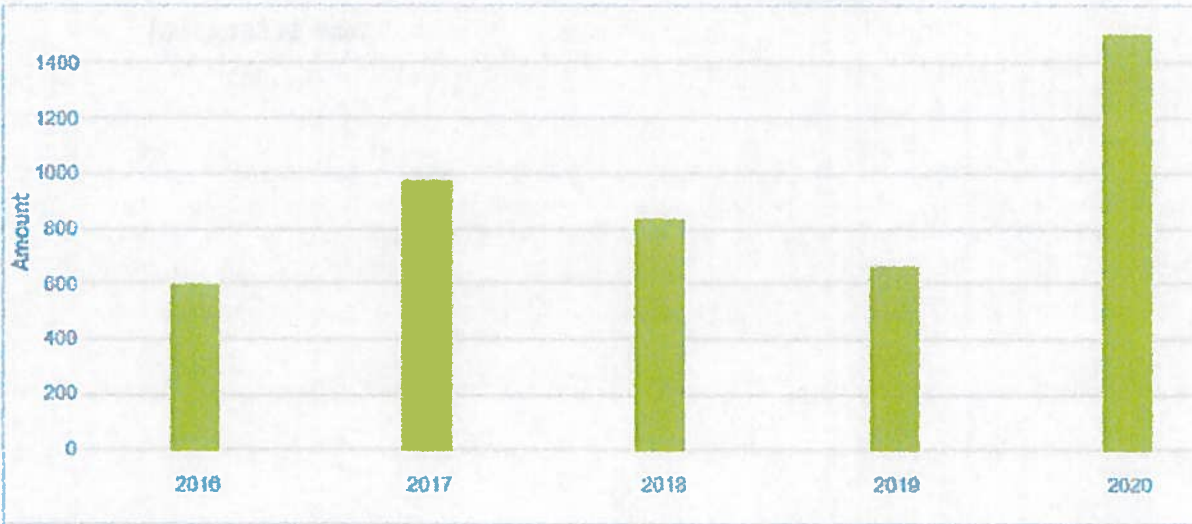


In 1,000s

(52,943.66) NET INCOME | 1,508,515.95 INCOME | 1,561,459.61 EXPENSES

Prev Year Income Comparison

All Accounts | Yearly Comparison

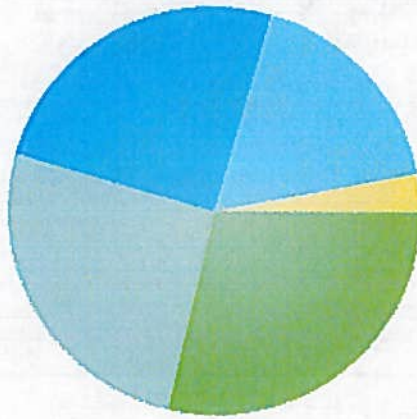


In 1,000s

PRIOR FISCAL YEAR(S) | CURRENT FISCAL YEAR

Income Breakdown

Last year

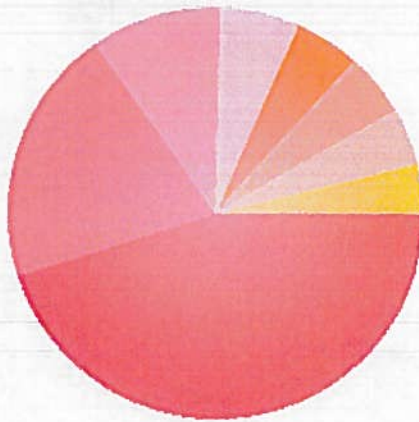


- 800 - Local Grants &...
- 100 - General
- 500 - Federal grants and...
- 600 - State grants an...
- Other Accounts

Total: \$1,508,515.95

Expense Breakdown

Last year



- f. Contractual
- a. Personnel
- 58000 - Grant Match...
- g. Construction
- b. Fringe Benefits
- h. Other
- 6200X - Pension Exp...
- Other Accounts

Total: \$1,561,459.61



Northwest New Mexico Council of Governments

Profit & Loss

July 2019 through June 2020

	Jul '19 - Jun 20
Ordinary Income/Expense	
Income	
100 · General	389,080.04
500 · Federal grants and contracts	377,305.61
600 · State grants and Contracts	263,451.18
700 · Private Grants & Contracts	15,889.35
800 · Local Grants & Contracts	433,638.93
900 · Asset Maintenance Fund	29,150.84
Total Income	1,508,515.95
Gross Profit	1,508,515.95
Expense	
a. Personnel	315,273.29
b. Fringe Benefits	79,640.14
c. Travel	21,771.16
d. Equipment	5,182.26
e. Supplies	12,316.78
f. Contractual	704,844.95
g. Construction	96,231.05
h. Other	76,891.72
58000 · Grant Match Expense	158,297.96
60113 · Payroll Processing Fees	2,611.30
60900 · Depreciation Expense (Depreciation on equipment, buildings and improvements)	19,088.00
6200X · Pension Expense	69,311.00
Total Expense	1,561,459.61
Net Ordinary Income	-52,943.66
Net Income	-52,943.66

Northwest New Mexico Council of Governments

Profit & Loss

July 2019 through June 2020

	Jul '19 - Jun 20
Ordinary Income/Expense	
Income	
100 · General	
40400 · Local Revenue	
40401 · Member Dues	234,500.00
Total 40400 · Local Revenue	234,500.00
40501 · Interest Income	112.49
40504 · Misc. Income	-3,830.41
48000 · Matching Revenue	158,297.96
Total 100 · General	389,080.04
500 · Federal grants and contracts	
40100 · Federal Grant Revenue	377,305.61
Total 500 · Federal grants and contracts	377,305.61
600 · State grants and Contracts	
40200 · State Grant Revenue	263,451.18
Total 600 · State grants and Contracts	263,451.18
700 · Private Grants & Contracts	
40300 · Private/Foundation Revenue	15,889.35
Total 700 · Private Grants & Contracts	15,889.35
800 · Local Grants & Contracts	
40402 · Special Project Revenue	424,278.78
40403 · Local Fiscal Agency Fees	9,360.15
Total 800 · Local Grants & Contracts	433,638.93
900 · Asset Maintenance Fund	
40502 · Rent Income	26,071.35
40503 · Vehicle Mileage Reimbursements	3,079.49
Total 900 · Asset Maintenance Fund	29,150.84
Total Income	1,508,515.95
Gross Profit	1,508,515.95
Expense	
a. Personnel	
50000 · Payroll Expenses	-93.53
50001 · Wages & Salaries	315,366.82
Total a. Personnel	315,273.29
b. Fringe Benefits	
50002 · Employee FB	31,281.63
50004 · Payroll Taxes	26,744.64
50100 · Insurance	21,022.77
50101 · Life and Disability Insurance	565.80
50102 · Worker's Compensation	25.30
Total b. Fringe Benefits	79,640.14
c. Travel	
60108 · Registration	5,954.19
60200 · Travel & Per Diem	12,442.24
60201 · Mileage Costs	3,374.73
Total c. Travel	21,771.16



Northwest New Mexico Council of Governments  
Profit & Loss  
July 2019 through June 2020

	Jul '19 - Jun 20
d. Equipment	
69000 · Equipment Purchase	5,182.26
Total d. Equipment	5,182.26
e. Supplies	
60100 · Office Supplies	6,935.42
60500 · Computer Software & Equipment	5,381.36
Total e. Supplies	12,316.78
f. Contractual	
60405 · Professional Services-Restrict	647,198.50
60406 · Professional Services-General	42,543.93
60504 · Audit	15,102.52
Total f. Contractual	704,844.95
g. Construction	
69001 · Property Improvement	96,231.05
Total g. Construction	96,231.05
h. Other	
Facility Expenses	
60404 · Rent Expense	13,671.35
60601 · Facility Insurance	707.60
60700 · Facility Maintenance	6,376.59
60701 · Utility	5,518.62
Total Facility Expenses	26,274.16
Vehicle Expenses	
60602 · Vehicle Insurance	3,218.00
60703 · Vehicle Maintenance	220.94
60704 · Fuels Expense	3,202.10
Total Vehicle Expenses	6,641.04
60101 · Duplicating & Copying	7,616.01
60102 · Postage and Delivery	1,994.91
60103 · Telephone & Telecom	11,901.53
60104 · Subscription & Dues	7,614.26
60105 · Meeting	4,050.17
60106 · Printing	596.97
60107 · Advertising	889.33
60112 · Service Charge(s)	727.67
60603 · Other Insurance	7,660.15
60801 · Miscellaneous Expense	355.67
60802 · Hospitality Employee Fund	569.85
Total h. Other	76,891.72
58000 · Grant Match Expense	158,297.96
60113 · Payroll Processing Fees	2,611.30
60900 · Depreciation Expense (Depreciation on equip...	19,088.00
6200X · Pension Expense	69,311.00
Total Expense	1,561,459.61
Net Ordinary Income	-52,943.66
Net Income	-52,943.66

Northwest New Mexico Council of Governments

Balance Sheet

As of June 30, 2020

	Jun 30, 20
ASSETS	
Current Assets	
Checking/Savings	
10100 · Pinnacle Bank - Operating (Operating - Checking)	148,114.20
10102 · Pinnacle Bank - R.L.F	101,458.18
10103 · Pinnacle Bank - RLF Sequestered	95,514.34
10104 · Pinnacle Bank - F.S.L.F.	62,316.42
Total Checking/Savings	407,403.14
Accounts Receivable	
10300 · Accounts Receivable (Unpaid or unapplied customer invoices and credits)	405,776.36
10602 · Loans Receivable - L.F.	173,438.02
10604 · Loan Allowance	-173,438.02
Total Accounts Receivable	405,776.36
Other Current Assets	
103XX · Accounts Receivable - Manual	5,045.18
Total Other Current Assets	5,045.18
Total Current Assets	818,224.68
Fixed Assets	
14000 · Property & Equipment	567,767.61
14010 · Software	4,178.00
14050 · Accumulated Dep	-139,039.00
Total Fixed Assets	432,906.61
Other Assets	
10400 · Due From	147,760.82
1500X · Deferred Outflows	147,082.00
20400 · Due To	-147,760.82
Total Other Assets	147,082.00
TOTAL ASSETS	1,398,213.29
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20100 · Accounts Payable (Unpaid or unapplied vendor bills or credits)	198,413.90
Total Accounts Payable	198,413.90
Other Current Liabilities	
20200 · Deferred Revenue	170,591.22
20300 · Accrued Wages	10,108.28
203000 · Accrued Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld or a...	2,406.20
20302 · Accrued Payroll Taxes	1,148.41
20304 · Accrued Employee FB	-1,657.17
20305 · Accrued Interest	80.50
20500 · Employee Fund	470.00
Total Other Current Liabilities	183,147.44
Total Current Liabilities	381,561.34
Long Term Liabilities	
2200X · Net Pension Liability	550,490.00
2300X · Deferred Inflows	100,299.00
27000 · Compensated Absences	25,983.00
Total Long Term Liabilities	676,772.00
Total Liabilities	1,058,333.34



Northwest New Mexico Council of Governments  
Balance Sheet  
As of June 30, 2020

	Jun 30, 20
Equity	
30000 · Opening Balance Equity (Opening balances during setup post to this account. The ...	61,301.76
30002 · Opening Balance Equity - L.F.	259,279.00
3100X · Beginning Net Position	-434,396.00
32000 · Retained Earnings (Undistributed earnings of the corporation)	80,627.24
39000 · Invested in Capital Assets	451,994.61
39500 · FB - Long term Debt	-25,983.00
Net Income	-52,943.66
Total Equity	339,879.95
TOTAL LIABILITIES & EQUITY	1,398,213.29

Northwest New Mexico Council of Governments  
Statement of Cash Flows  
June 30 through July 1, 2020

	Jun 30 - Jul 1, 20
OPERATING ACTIVITIES	
Net Income	203,626.83
Adjustments to reconcile Net Income to net cash provided by operations:	
10300 · Accounts Receivable	-188,364.22
103XX · Accounts Receivable - Manual	-5,045.18
20100 · Accounts Payable	57,864.65
20200 · Deferred Revenue	-151,492.09
20300 · Accrued Wages	4,230.80
203000 · Accrued Payroll Liabilities:203001 · PERA Liability	-773.88
203000 · Accrued Payroll Liabilities:203002 · EE Insurance Liability	-749.48
Net cash provided by Operating Activities	-80,702.57
INVESTING ACTIVITIES	
14000 · Property & Equipment	-105,622.61
14050 · Accumulated Dep	9,694.50
1500X · Deferred Outflows	33,842.00
Net cash provided by Investing Activities	-62,086.11
FINANCING ACTIVITIES	
2200X · Net Pension Liability	92,905.00
2300X · Deferred Inflows	-57,436.00
30000 · Opening Balance Equity	81.71
30002 · Opening Balance Equity - L.F.	-47.00
3100X · Beginning Net Position	-6,414.00
39000 · Invested in Capital Assets	86,835.61
39500 · FB - Long term Debt	25,164.00
Net cash provided by Financing Activities	141,089.32
Net cash increase for period	-1,699.36
Cash at beginning of period	409,102.50
Cash at end of period	407,403.14



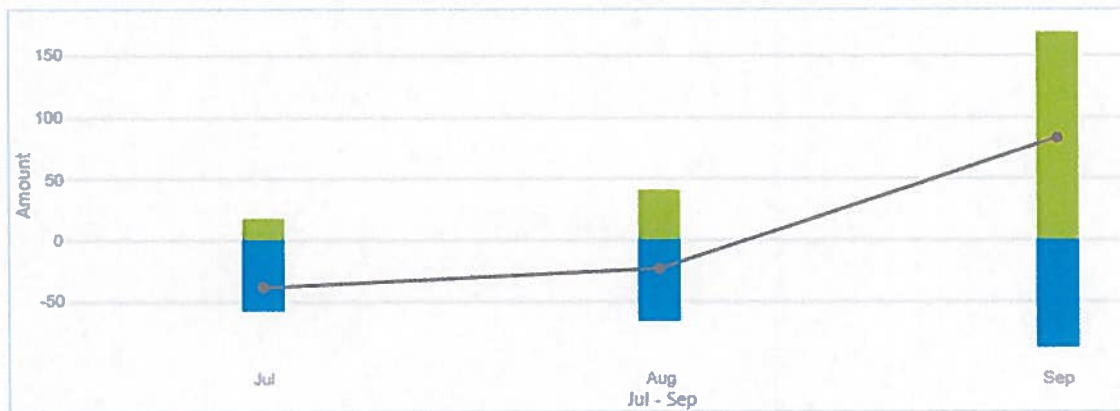
Northwest New Mexico Council of Governments  
Profit & Loss Budget Performance  
July 2019 through June 2020

	Jul '19 - Jun 20	Budget	Jul '19 - Jun 20	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
100 · General	389,080.04	235,300.00	389,080.04	235,300.00	235,300.00
500 · Federal grants and contracts	377,305.61	470,000.00	377,305.61	470,000.00	470,000.00
600 · State grants and Contracts	263,451.18	259,000.00	263,451.18	259,000.00	259,000.00
700 · Private Grants & Contracts	15,889.35		15,889.35		
800 · Local Grants & Contracts	433,638.93	947,091.00	433,638.93	947,091.00	947,091.00
900 · Asset Maintenance Fund	29,150.84	39,000.00	29,150.84	39,000.00	39,000.00
Total Income	1,508,515.95	1,950,391.00	1,508,515.95	1,950,391.00	1,950,391.00
Gross Profit	1,508,515.95	1,950,391.00	1,508,515.95	1,950,391.00	1,950,391.00
Expense					
a. Personnel	315,273.29	466,910.01	315,273.29	466,910.01	466,910.01
b. Fringe Benefits	79,640.14	119,385.00	79,640.14	119,385.00	119,385.00
c. Travel	21,771.16	40,937.00	21,771.16	40,937.00	40,937.00
d. Equipment	5,182.26	0.00	5,182.26	0.00	0.00
e. Supplies	12,316.78	17,200.00	12,316.78	17,200.00	17,200.00
f. Contractual	704,844.95	873,540.00	704,844.95	873,540.00	873,540.00
g. Construction	96,231.05	78,391.00	96,231.05	78,391.00	78,391.00
h. Other	76,891.72	101,212.00	76,891.72	101,212.00	101,212.00
58000 · Grant Match Expense	158,297.96		158,297.96		
60113 · Payroll Processing Fees	2,611.30		2,611.30		
60900 · Depreciation Expense (Depreciation on eq...	19,088.00		19,088.00		
6200X · Pension Expense	69,311.00		69,311.00		
Total Expense	1,561,459.61	1,697,575.01	1,561,459.61	1,697,575.01	1,697,575.01
Net Ordinary Income	-52,943.66	252,815.99	-52,943.66	252,815.99	252,815.99
Net Income	-52,943.66	252,815.99	-52,943.66	252,815.99	252,815.99



## Profit & Loss

Jul 01, 2020 through Sep 30, 2020



In 1,000s

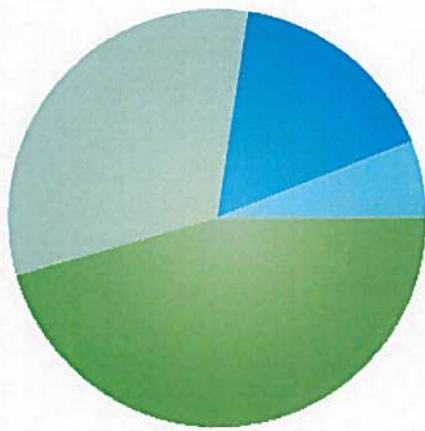
**17,915.10**  
NET INCOME

**226,995.97**  
INCOME

**209,080.87**  
EXPENSES

### Income Breakdown

Last quarter



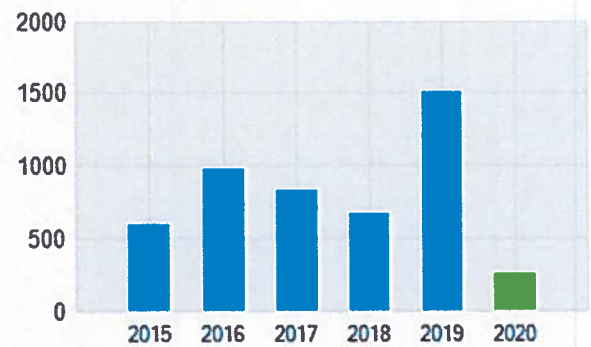
Total: \$226,995.97

### Prev Year Income Comparison

All

Yearly

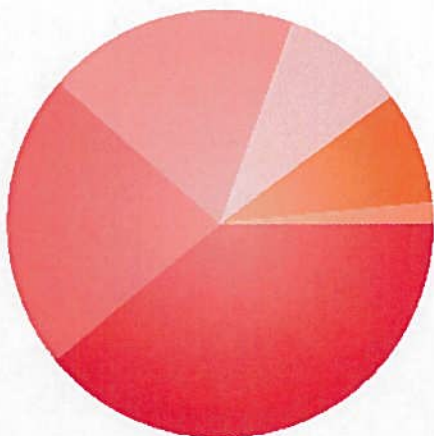
\$ in 1000s



Prior Year(s) Current Year

### Expense Breakdown

Last quarter



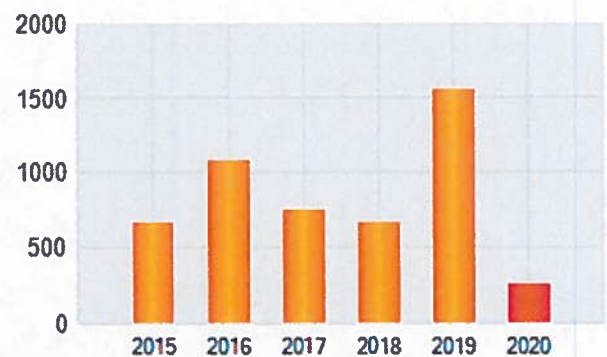
Total: \$209,080.87

### Prev Year Expense Comparison

All

Yearly

\$ in 1000s



Prior Year(s) Current Year



Northwest New Mexico Council of Governments  
Profit & Loss  
July through September 2020

	Jul - Sep 20
Ordinary Income/Expense	
Income	
100 · General	103,563.11
500 · Federal grants and contracts	72,318.72
600 · State grants and Contracts	37,614.14
900 · Asset Maintenance Fund	13,500.00
Total Income	226,995.97
Gross Profit	226,995.97
Expense	
a. Personnel	81,887.31
b. Fringe Benefits	18,014.76
c. Travel	385.00
e. Supplies	2,186.10
f. Contractual	46,680.80
h. Other	19,384.28
58000 · Grant Match Expense	39,928.14
60113 · Payroll Processing Fees	614.48
Total Expense	209,080.87
Net Ordinary Income	17,915.10
Net Income	17,915.10

Northwest New Mexico Council of Governments  
Profit & Loss  
July through September 2020

	Jul - Sep 20
Ordinary Income/Expense	
Income	
100 · General	
40400 · Local Revenue	
40401 · Member Dues	63,625.00
Total 40400 · Local Revenue	63,625.00
40501 · Interest Income	9.97
48000 · Matching Revenue	39,928.14
Total 100 · General	103,563.11
500 · Federal grants and contracts	
40100 · Federal Grant Revenue	72,318.72
Total 500 · Federal grants and contracts	72,318.72
600 · State grants and Contracts	
40200 · State Grant Revenue	37,614.14
Total 600 · State grants and Contracts	37,614.14
900 · Asset Maintenance Fund	
40502 · Rent Income	13,500.00
Total 900 · Asset Maintenance Fund	13,500.00
Total Income	226,995.97
Gross Profit	226,995.97
Expense	
a. Personnel	
50000 · Payroll Expenses	16.10
50001 · Wages & Salaries	81,871.21
Total a. Personnel	81,887.31
b. Fringe Benefits	
50002 · Employee FB	7,564.74
50004 · Payroll Taxes	6,874.08
50100 · Insurance	3,575.94
Total b. Fringe Benefits	18,014.76
c. Travel	
60108 · Registration	385.00
60200 · Travel & Per Diem	0.00
Total c. Travel	385.00
e. Supplies	
60100 · Office Supplies	2,186.10
Total e. Supplies	2,186.10
f. Contractual	
60405 · Professional Services-Restrict	40,037.04
60406 · Professional Services-General	6,643.76
Total f. Contractual	46,680.80
h. Other	
Facility Expenses	
60404 · Rent Expense	6,750.00
60601 · Facility Insurance	-324.00
60700 · Facility Maintenance	1,286.15
60701 · Utility	1,845.90
Total Facility Expenses	9,558.05



Northwest New Mexico Council of Governments  
Profit & Loss  
July through September 2020

	Jul - Sep 20
Vehicle Expenses	
60602 · Vehicle Insurance	586.00
60704 · Fuels Expense	42.10
Total Vehicle Expenses	628.10
60101 · Duplicating & Copying	1,238.58
60102 · Postage and Delivery	386.68
60103 · Telephone & Telecom	3,456.87
60104 · Subscription & Dues	2,958.74
60107 · Advertising	78.76
60603 · Other Insurance	744.50
60801 · Miscellaneous Expense	311.42
60802 · Hospitality Employee Fund	22.58
Total h. Other	19,384.28
58000 · Grant Match Expense	39,928.14
60113 · Payroll Processing Fees	614.48
Total Expense	209,080.87
Net Ordinary Income	17,915.10
Net Income	17,915.10

	Sep 30, 20
ASSETS	
Current Assets	
Checking/Savings	
10100 · Pinnacle Bank - Operating (Operating - Checking)	272,329.85
10102 · Pinnacle Bank - R.L.F	101,458.18
10103 · Pinnacle Bank - RLF Sequestered	95,516.75
10104 · Pinnacle Bank - F.S.L.F.	62,316.42
Total Checking/Savings	531,621.20
Accounts Receivable	
10300 · Accounts Receivable (Unpaid or unapplied customer invoices and credits)	96,701.97
10602 · Loans Receivable - L.F.	173,438.02
10604 · Loan Allowance	-173,438.02
Total Accounts Receivable	96,701.97
Other Current Assets	
103XX · Accounts Receivable - Manual	5,045.18
Total Other Current Assets	5,045.18
Total Current Assets	633,368.35
Fixed Assets	
14000 · Property & Equipment	567,767.61
14010 · Software	4,178.00
14050 · Accumulated Dep	-139,039.00
Total Fixed Assets	432,906.61
Other Assets	
10400 · Due From	147,760.82
1500X · Deferred Outflows	147,082.00
20400 · Due To	-147,760.82
Total Other Assets	147,082.00
TOTAL ASSETS	1,213,356.96
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20100 · Accounts Payable (Unpaid or unapplied vendor bills or credits)	-106.13
Total Accounts Payable	-106.13
Other Current Liabilities	
20200 · Deferred Revenue	165,485.33
20300 · Accrued Wages	10,108.28
203000 · Accrued Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld or ac...	
203001 · PERA Liability	
203001A · PERA Liability - Employer	38.16
203001 · PERA Liability - Other	990.62
Total 203001 · PERA Liability	1,028.78
203002 · EE Insurance Liability	2,031.11
203003 · NM Workers Compensation	20.00
203004 · NM Unemployment Liability	266.54
203005 · Federal Unemployment Liability	94.57
203006 · Employee Fund Liability	657.50
203000 · Accrued Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld or...	-837.81
Total 203000 · Accrued Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld...	3,260.69



Northwest New Mexico Council of Governments

Balance Sheet

As of September 30, 2020

	Sep 30, 20
20302 · Accrued Payroll Taxes	1,148.41
20304 · Accrued Employee FB	-1,657.17
20305 · Accrued Interest	80.50
20500 · Employee Fund	470.00
Total Other Current Liabilities	178,896.04
Total Current Liabilities	178,789.91
Long Term Liabilities	
2200X · Net Pension Liability	550,490.00
2300X · Deferred Inflows	100,299.00
27000 · Compensated Absences	25,983.00
Total Long Term Liabilities	676,772.00
Total Liabilities	855,561.91
Equity	
30000 · Opening Balance Equity (Opening balances during setup post to this account. The ...	61,301.76
30002 · Opening Balance Equity - L.F.	259,279.00
3100X · Beginning Net Position	-434,396.00
32000 · Retained Earnings (Undistributed earnings of the corporation)	27,683.58
39000 · Invested in Capital Assets	451,994.61
39500 · FB - Long term Debt	-25,983.00
Net Income	17,915.10
Total Equity	357,795.05
TOTAL LIABILITIES & EQUITY	1,213,356.96

Northwest New Mexico Council of Governments  
Statement of Cash Flows  
July through September 2020

	Jul - Sep 20
OPERATING ACTIVITIES	
Net Income	17,915.10
Adjustments to reconcile Net Income to net cash provided by operations:	
10300 · Accounts Receivable	309,074.39
20100 · Accounts Payable	-198,520.03
20200 · Deferred Revenue	-5,105.89
203000 · Accrued Payroll Liabilities:203002 · EE Insurance Liability	749.49
203000 · Accrued Payroll Liabilities:203006 · Employee Fund Liability	105.00
Net cash provided by Operating Activities	124,218.06
Net cash increase for period	124,218.06
Cash at beginning of period	407,403.14
Cash at end of period	531,621.20



NWNMCOG FY 2021 DRAFT Budget  
Board Review & Approval: 4/15/20; Revision #1: 7/15/20; Revision #2: 10/21/20

Fund Class Fund/Program	TOTAL ANNUAL BUDGET	General Fund		Federal Grants & Contracts						State Grants & Contracts				Private Contracts		Local Grants & Contracts					
		100	General & Member Svcs	501	513	514	515	502	601	602	628	629	Tri-State	821	843	855	852	853	854		
		USDOC/ EDA-PPG	EDA ACC	EDA CARES	EDA ACC #2	USDOC/ EDA RLF	New Mexico LGO-SGIA	New Mexico DOT-RTPO	LGO Capital Outlay	NM/DOT: PMTNP	Tri-State	McKinley/ ESPC	McK-ZMTTP McGaffey OAVQC	CC-ZMTTP Quartz Hill OAVQC	McK/William ACC	Chickadee Comp Plan	McK CARES				
REVENUES																					
100 GENERAL FUND	\$ 224,500	\$ 86,750	\$ 17,500	\$ -					\$ 99,000	\$ 21,250	\$ -	\$ -									
MEMBERSHIP DUES	\$ 224,500	\$ 224,500																			
110 Cibola County	\$ 20,000	\$ 20,000																			
120 McKinley County	\$ 65,000	\$ 65,000																			
130 San Juan County	\$ 5,000	\$ 5,000																			
210 Aztec	\$ 3,000	\$ 3,000																			
220 Bloomfield	\$ 3,000	\$ 3,000																			
230 Farmington	\$ 5,000	\$ 5,000																			
240 Gallup	\$ 65,000	\$ 65,000																			
250 Grants	\$ 37,500	\$ 37,500																			
260 Milan	\$ 13,500	\$ 13,500																			
310 NWNM RSW Authority	\$ 7,500	\$ 7,500																			
MATCHING FUND TRANSFERS	\$ -	\$ (137,750)	\$ 17,500						\$ 99,000	\$ 21,250	\$ -	\$ -									
500 FEDERAL GRANTS & CONTRACTS	\$ 943,625	\$ -	\$ 48,000	\$ 326,500	\$ 259,125	\$ 310,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -									
600 STATE GRANTS & CONTRACTS	\$ 430,000	\$ -							\$ 99,000	\$ 85,000	\$ 128,000	\$ 120,000									
700 PRIVATE GRANTS & CONTRACTS	\$ 35,000	\$ -							\$ -	\$ -	\$ -	\$ -									
800 LOCAL GRANTS & CONTRACTS	\$ 189,750	\$ -							\$ -	\$ -	\$ -	\$ -									
Local Grants & Contracts	\$ 73,000																				
INTERFUND TRANSFERS	\$ (5,000)																				
900 OTHER REVENUES/Asset Mgt	\$ 42,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -									
Rent Revenue	\$ 27,000																				
Fuel Mileage Revenue	\$ 15,000																				
TOTAL NET REVENUES	\$ 1,829,875	\$ 86,750	\$ 65,500	\$ 326,500	\$ 259,125	\$ 310,000	\$ -	\$ -	\$ 198,000	\$ 106,250	\$ 128,000	\$ 120,000	\$ 35,000	\$ -	\$ 3,000	\$ 10,000	\$ 111,750	\$ 55,000	\$ 10,000		
Percentage of Total Revenues	100.00%	4.74%	3.59%	17.84%	14.16%	47.28%	0.00%	-	10.82%	5.81%	NDV/C	6.56%	40.35%	0.00%	0.16%	0.55%	6.11%	NDV/C	0.55%		
EXPENSES																					
FUND/PROGRAM:	TOTAL ANNUAL BUDGET	GENERAL FUND		FEDERAL Grants & Contracts						STATE Grants & Contracts						LOCAL GRANTS & CONTRACTS					
		100	General Admin	501	513	514	515	502	601	602	627	629	718	821	843	843	852	853	854		
				EDA PPG	EDA:ACC	EDA: CARES	EDA:ACC #2	EDA RLF	NM LGO-SGIA	NM DOT-RTPO	LGO: Capital Outlay	NM/DOT: PMTNP	Tri-State	McK ESPC	McK-ZMTTP: McGaffey OAVQC	CC-ZMTTP Quartz Hill OAVQC	McK/William ACC	Chickadee Comp Plan	McK CARES		
a. PERSONNEL (Wages/Salaries)	\$ 479,850	\$ 27,125	\$ 24,020	\$ 3,500	\$ 76,125	\$ 2,000	\$ -	\$ 97,810	\$ 54,820	\$ -	\$ -	\$ 4,000	\$ -	\$ 2,200	\$ 3,000	\$ 75,000	\$ 23,000	\$ 5,000			
b. FRINGE BENEFITS	\$ 121,373	\$ 9,550	\$ 5,933	\$ 865	\$ 18,803	\$ 494	\$ -	\$ 24,159	\$ 13,491	\$ -	\$ -	\$ 988	\$ -	\$ 543	\$ 741	\$ 18,525	\$ 5,981	\$ 1,235			
c. TRAVEL	\$ 37,175	\$ 4,018	\$ 4,523	\$ -	\$ 5,500	\$ 300	\$ -	\$ 3,916	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ -	\$ 12,000	\$ 1,000	\$ -			
Registration (Training)	\$ 8,765	\$ 515	\$ 1,273	\$ -	\$ 1,000	\$ -	\$ -	\$ 1,916	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ 50	\$ -	\$ 5,000	\$ -	\$ -			
Travel & Per Diem	\$ 16,140	\$ 1,900	\$ 1,750	\$ -	\$ 1,500	\$ 100	\$ -	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ 5,000	\$ 250	\$ -			
Mileage Costs	\$ 12,250	\$ 1,803	\$ 1,500	\$ -	\$ 3,000	\$ 200	\$ -	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ 2,000	\$ 750	\$ -			
d. EQUIPMENT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Equipment Purchase	\$ 69000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
e. SUPPLIES	\$ 21,800	\$ 2,000	\$ 4,726	\$ -	\$ 104,244	\$ -	\$ -	\$ 6,783	\$ 4,591	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,250	\$ 300	\$ -			
Office Supplies	\$ 60100	\$ -	\$ 2,926	\$ -	\$ 3,000	\$ -	\$ -	\$ 6,783	\$ 3,591	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300	\$ -			
Office Furniture & Equipment Lease	\$ 60109	\$ 1,800	\$ -	\$ 800	\$ -	\$ 6,000	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,250	\$ -	\$ -			
Computer Software & Equipment	\$ 60500	\$ 5,000	\$ 1,000	\$ -	\$ 95,244	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
f. CONTRACTUAL	\$ 347,202	\$ -	\$ 12,122	\$ 322,100	\$ 43,400	\$ 307,206	\$ -	\$ 28,102	\$ 14,878	\$ -	\$ -	\$ 30,000	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ -			
Professional Services/Restricted	\$ 60405	\$ 292,100	\$ -	\$ 322,100	\$ 40,000	\$ 307,206	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,000	\$ -	\$ -	\$ -	\$ -	\$ 15,000	\$ -			
Professional Services-General	\$ 60406	\$ 40,000	\$ -	\$ 8,800	\$ -	\$ 3,400	\$ -	\$ 20,400	\$ 10,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Audit(s)	\$ 60504	\$ 15,102	\$ 3,322	\$ -	\$ 3,400	\$ -	\$ -	\$ 7,702	\$ 4,078	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
g. CONSTRUCTION	\$ 129,391	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Property Improvements	\$ 69001	\$ 129,391	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
h. OTHER	\$ 110,934	\$ 4,500	\$ 14,435	\$ -	\$ 11,050	\$ -	\$ -	\$ 39,331	\$ 14,654	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,200	\$ -			
Duplicating/Copying	\$ 60101	\$ 9,000	\$ -	\$ 1,650	\$ -	\$ 2,500	\$ -	\$ 3,825	\$ 2,025	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ -			
Postage & Delivery	\$ 60102	\$ 1,500	\$ -	\$ 330	\$ -	\$ 1,000	\$ -	\$ 765	\$ 405	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Telephone & Telecom	\$ 60103	\$ 12,000	\$ -	\$ 2,640	\$ -	\$ 3,550	\$ -	\$ 6,120	\$ 3,240	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Subscriptions & Dues	\$ 60104	\$ 10,000	\$ -	\$ 2,472	\$ -	\$ 4,000	\$ -	\$ 5,100	\$ 2,428	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Meeting Costs	\$ 60105	\$ 4,000	\$ 3,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -			
Printing	\$ 60106	\$ 3,950	\$ 1,331	\$ -	\$ -	\$ -	\$ -	\$ 2,015	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ -			
Advertising	\$ 60107	\$ 1,700	\$ 374	\$ -	\$ -	\$ -	\$ -	\$ 867	\$ 459	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Special Events	\$ 60111	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 255	\$ 135	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Service Charges	\$ 60112	\$ 500	\$ -	\$ 110	\$ -	\$ -	\$ -	\$ 255	\$ 135	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Other Insurance (MNC & Director's)	\$ 60603	\$ 4,177	\$ -	\$ 919	\$ -	\$ -	\$ -	\$ 254	\$ 134	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Macroeconomic Expense	\$ 60801	\$ 486	\$ -	\$ 110	\$ -	\$ -	\$ -	\$ 254	\$ 134	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL EXPENSES	\$ 1,789,787	\$ 47,193	\$ 65,759	\$ 326,466	\$ 259,122	\$ 310,000	\$ -	\$ 200,101	\$ 107,234	\$ 128,000	\$ 120,000	\$ 34,988	\$ -	\$ 2,993	\$ 3,741	\$ 111,775	\$ 48,181	\$ 6,235			
NET REVENUES less EXPENSES	\$ 60,088	\$ 39,557	\$ (259)	\$ 36	\$ 3	\$ -	\$ -	\$ (2,101)	\$ (994)	\$ -	\$ -	\$ 12	\$ -	\$ 7	\$ 6,259	\$ (25)	\$ 6,819	\$ 3,765			



## ***NWNMCOG***

### **VI. ANNOUNCEMENTS; OTHER BUSINESS**

- **FY 2021 Board Meeting Calendar**
- **Holiday Calendar 2021: Approval**
- **Next Meeting: January 20, 2021 – Virtual**
- **Announcements & General Comments**

*Board of Directors Meeting  
Wednesday, October 21, 2020*





Northwest New Mexico Council of Governments  
Board Meeting Calendar | Fiscal Year 2020-21

QUARTERLY BOARD MEETINGS

DATE	TIME	LOCATION
July 15, 2020	Board Meeting: 10AM – 12PM Luncheon: 12 – 2PM	Virtual (TBD)
October 21, 2020	10AM – 1PM	Virtual (TBD)
January 20, 2021 (Second Day of Session)	10AM – 1PM	Virtual (TBD)
April 21, 2021	10AM – 1PM	San Juan Area (TBD)
July 21, 2021	10AM – 1PM	Cibola Area (TBD)

NOTES:

- (1) The Board of Directors of the Northwest New Mexico Council of Governments generally meets on the third Wednesday one month after the quarter ends (July, October, January, and April) at 10AM.
- (2) Executive Committee meets an hour prior to the Board Meeting.
- (3) Meeting Business is typically scheduled for two hours with lunch after.

ANNUAL LUNCHEONS:  
2020 (48<sup>th</sup>): Postponed (COVID-19)  
2021 (49<sup>th</sup>): Cibola Area;  
2022 (50<sup>th</sup>): McKinley Area

OTHER ANNUAL EVENTS, TRAININGS, & CONFERENCES



DATE	EVENT	LOCATION
July 28-30, 2020	<a href="#">National Regional Transportation Conference</a>	Kansas City, MO
October 17-20, 2020	<a href="#">Annual NADO Training Conference</a>	Cleveland, OH
December 2020	Southwest Region Economic Development Association (SWREDA) Conference	Houston, TX

NOTES:

- (1) The COG does encourage and welcome Board members to travel and participate to these conferences to understand what regional development organizations (RDO's) are doing throughout the country.
- (2) Typically, travel is worked out through and reimbursed via your local governments and COG handles registration.

NM Legislative Session 2021: January 19 – March 20

NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS

2021 HOLIDAY SCHEDULE

<u>DATE</u>	<u>HOLIDAY</u>
Friday, <b>January 1</b>	NEW YEAR'S DAY (OBSERVED)
Monday, <b>February 15</b>	PRESIDENTS' DAY
Friday, <b>April 02</b>	SPRING/EASTER BREAK
Monday, <b>May 31</b>	MEMORIAL DAY
Friday, <b>July 5</b>	INDEPENDENCE DAY
Monday, <b>September 6</b>	LABOR DAY
Thursday, <b>November 11</b>	VETERANS' DAY (OBSERVED)
Thursday, <b>Nov 25 &amp; Friday, Nov 26</b>	THANKSGIVING BREAK
Thursday, <b>Dec 23 &amp; Friday, Dec 24</b>	CHRISTMAS BREAK
Friday, <b>December 31</b>	NEW YEAR'S BREAK

APPROVED BY BOARD OF DIRECTORS:

SIGNED: \_\_\_\_\_ DATE: \_\_\_\_\_  
Board Chair