

# NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS



## BOARD OF DIRECTORS ANNUAL BUSINESS MEETING

July 15, 2020

Virtual Meeting conducted via [Microsoft Teams](#)  
Streamed at [www.facebook.com/NWNMCOG](http://www.facebook.com/NWNMCOG)

### AGENDA

TIME	TOPIC	PRESENTER
10:00 am	<b>I. PRELIMINARY BUSINESS</b> A. Call to Order/Introductions: <b>ESTABLISH QUORUM</b> B. Agenda: <b>APPROVAL</b> C. Minutes of April 15, 2020: <b>APPROVAL</b> D. Election of Officers	<b>Billy Moore</b> Chair
10:20 am	<b>II. SPECIAL PRESENTATION</b> Comprehensive Economic Development Strategy Update 2020	<b>Michael Sage</b> Regional Economic Development Program Manager
10:45 am	<b>III. EXECUTIVE/STAFF REPORT</b> A. Staff Summary Report, 4 <sup>th</sup> Quarter (April – June 2020) <b>FYI</b> B. Consideration of Ex-Officio Members	<b>Evan Williams</b> Executive Director
11:20 am	<b>IV. FINANCIAL REPORT</b> A. FY 2020 Financial Report, Q4: <b>REVIEW &amp; APPROVAL</b> B. FY 2021 Budget Revision #1: <b>REVIEW &amp; APPROVAL</b>	<b>Evan Williams</b> <b>Armando Sanchez</b> CPA, Loftis Group
11:40 am	<b>V. ANNOUNCEMENTS; OTHER BUSINESS</b> A. FY2021 Board Meeting Calendar B. Announcements & General Comments	<b>Evan Williams</b>
12:00 pm	<b>VI. ADJOURNMENT</b>	Chair
<b>LUNCH PROVIDED ON YOUR OWN</b>		



## NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS

### MINUTES

#### BOARD OF DIRECTORS REGULAR BUSINESS MEETING

April 15, 2020

#### VIRTUAL MEETING

Conference Call #: (515) 606-5166 | Access Code: 301965

### I. PRELIMINARY BUSINESS

#### A. CALL TO ORDER/INTRODUCTIONS/QUORUM.

Chairman *Billy Moore* [McKinley County] was convened the virtual meeting of the Board of Directors at 10:00 am in accordance with the COG's Article of Agreement and Open Meeting Act resolution and the New Mexico Attorney General guidance on abiding by the Open Meetings Act using a virtual meeting format. Roll call proceeded in the form of introductions via conference call, including introduction of guests and general public. In attendance were 12 Board Representatives, representing a quorum 8 of the 9 voting entities of the Board (89%), along with 2 COG staff.

#### BOARD MEMBERS IN ATTENDANCE:

CIBOLA COUNTY:	Judy Horacek
MCKINLEY COUNTY:	Anthony Dimas, Jr.; Billy Moore
SAN JUAN COUNTY:	GloJean Todacheene
CITY OF AZTEC:	Austin Randall
CITY OF BLOOMFIELD:	[excused]
CITY OF FARMINGTON:	Julie Baird
CITY OF GALLUP:	Allan Landavazo; Maryann Ustick; Louie Bonaguidi; Fran Palochak
CITY OF GRANTS:	Erik Garcia
VILLAGE OF MILAN:	Helen Dayan

#### GUESTS IN ATTENDANCE:

Armando Sanchez, CPA, SJT Group, LLC.

#### STAFF IN ATTENDANCE:

EXECUTIVE DIRECTOR:	Evan Williams
PLANNING TEAM:	Working Hard from Home
ADMINISTRATIVE ASSISTANT:	Martina Whitmore

#### B. AGENDA ADOPTION.

Chairman *Billy Moore* provided an overview of the day's agenda topics.

**ACTION:** *Helen Dayan* (Milan) moved and *Louie Bonaguidi* (Gallup) seconded adoption of the agenda. Motion carried, see attached roll call vote tally sheet.

#### C. MINUTES OF MARCH 27, 2019.

Mr. Williams introduced the minutes of January 15, 2020 for review and approval.

**ACTION:** *GloJean Todacheene* (San Juan County) moved and *Helen Dayan* (Milan) seconded, to approve the minutes of January 15, 2020 as presented. Motion carried, see attached roll call vote tally sheet.

## II. COVID-19 MEMBER LIGHTNING ROUND

Chairman *Billy Moore* asked entity to check-in on how they are dealing with the COVID-19 issues in their jurisdiction including struggles, actions taken, and things that are working. A round of reporting by each entity occurred, and here is a capture of some points.

- Most of the entities are closed to the public but available by appointments.
- San Juan County and other entities have formed sick leave banks or provided special leave considered for those testing positive.
- The City of Gallup asked how entities are dealing with employees not able to work due to facility closures, and whether they are being placed on administrative leave or being furloughed. City of Farmington described the steps they have done in terms of this question, including reducing temporary employees hours down to zero, offering a choice to full-time employees, and reassigning these workers to fill needed roles. Employees are working from home that can and some are reassigned like custodial to parks. Those laid off use unemployment assistance.
- Village of Milan has instituted a curfew from 10pm to 6am with pedestrians being picked up and prosecuted.
- City of Gallup and McKinley County discussed their recent decisions and ordinances reducing liquor sales. The County has restricted sales of alcohol products above 15% ABV only outside the City. The City has closed alcohol sales at convenience stores, but grocery stores are open without restriction.
- All entities are hoping eventually people will return to work and are coordinating well with the State of New Mexico and Emergency Response offices.

## III. EXECUTIVE/STAFF REPORT

- A. **STAFF SUMMARY REPORT.** Mr. Williams sent out the third quarter report in the Board packet for review. Mr. Williams used this time to focus on the \$1.5B that was appropriated to the US Economic Development Administration for COVID-19 economic recovery efforts. He mentioned that the EDA Austin has asked the COG's in New Mexico to put together a recovery plan to focus investments that will benefit and provide the greatest return on investment. The COG will send a survey to ask members their ideas as well as economic development and business groups.
- B. **LEGISLATIVE AND CONNECTING THE DOTS REPORTS.** Mr. Williams also provided these reports to the Board for review. COG staff continues to be busy and positive. One item he focused on was the upcoming Legislative Session in June to reduce the State's budget and the importance of spending/encumbering all current and past funding as clawbacks are evident.
- C. **SPECIAL REQUESTS:**
1. **Membership:** McKinley Soil & Water Conservation District (MSWCD) approached the COG about planning, grantsmanship, and projecteering services. The Board provided the following direction at the last meeting: *for the Executive Director to work with MSWCD on a proposal, including proposed work plan, funding, and a recommendation. The Board's major concern was adding work to a limited staff. **Evan Williams asked that this item be postponed and brought forward at the next meeting. He apologized for not being able to get this done.***
  2. **Trail of the Ancients Byway Application:** The Board was briefed that the Federal Highway Administration (FHWA) has opened a nomination process for byways to be considered for Federal designation. The COG tried nearly 10 years ago and our byway was denied. The

COG through its Regional Transportation Planning Organization (RTPO) is preparing an application, re-energizing the Byway Council, and will be looking for official support from our membership. A map of the byway and letter of support template was sent out to the Board. Evan Williams asked that each entity provide a letter to accompany the application, which is due by May 1, 2020.

#### IV. FINANCIAL REPORT

- A. **FY2020 Financial Report, Quarter #3:** Mr. Armando Sanchez, CPA, is under contract with the COG to provide financial management services, and he provided the financial reports including the balance sheet and income statement. He discussed the use of deferred revenue as it related to several local grant contracts and allocating this as match for a three year EDA grant.

**ACTION:** *Louie Bonaguidi* (Gallup) moved and *Anthony Dimas, Jr.* (McKinley County) seconded, to approve the third quarter financial report as presented. Motion carried, see attached roll call vote tally sheet.

- B. **FY2020 Budget Revision #3.** Mr. Williams presented the budget amendment. The major changes to the budget were two expense: one for a new phone system needed due to the broadband upgrade (\$5,181.26) which was unbudgeted and two computers purchased (\$5,281.36) needed for new staff hire and one laptop that was paid for from a special private grant that was not previously budgeted.

**ACTION:** *GloJean Todacheene* (San Juan County) moved and *Helen Dayan* (Milan) seconded, to accept the FY2020 budget revision #3 as presented. Motion carried, see attached roll call vote tally sheet.

- C. **FY2021 Draft Budget:** Mr. Williams presented the COG's preliminary budget, which is based on last year's approved budget as there is a lot of uncertainties in terms of revenues. Expenses are based on previous year actuals and account for any issues to contracts. Based on the three-year wage and salary classification plan adopted last year to bring up the COG's professional positions in closer alignment to market rates, COG Director is recommending no increment increases only 2.5% cost of living adjustments based on the schedule.

**ACTION:** *Louie Bonaguidi* (Gallup) moved and *Anthony Dimas, Jr.* (McKinley County) seconded, to approve the preliminary draft FY2021 budget as presented. Motion carried, see attached roll call vote tally sheet.

- D. **Revolving Loan Fund Plan Update:** As presented last Board meeting, the COG remains in non-compliance for this program with EDA. A corrective action plan has been finalized with EDA and COG staff has completed 1 of 3 items that being the reporting and audit requirements. The last items relate to updating and filing a Board-approved RLF Plan. COG Director worked with guidance from EDA and Southwestern Colorado RLF to provide this updated plan for adoption today. Mr. Williams further explained the purpose of this loan program, its niche, and potential in terms of re-activation to support new business post-COVID-19.

**ACTION:** *GloJean Todacheene* (San Juan County) moved and *Helen Dayan* (Milan) seconded, to accept the FY2020 budget revision #3 as presented. Motion carried, see attached roll call vote tally sheet.

## V. ANNOUNCEMENTS; OTHER BUSINESS

- A. **2021 Board Meeting Calendar.** Mr. Williams presented the COG Board 12-month Master Calendar. Next meeting and annual luncheon will be July 15, 2020 in Cibola County. He also rotated the calendar to have the 50<sup>th</sup> anniversary in McKinley County in 2022.

**ACTION:** *Anthony Dimas, Jr.* (McKinley County) moved and *Helen Dayan* (Milan) seconded, to accept the FY2021 Board Calendar as presented. Motion carried, see attached roll call vote tally sheet.

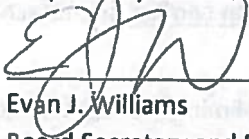
- B. **Next Meeting:** Next Board meeting and annual luncheon will be July 15, 2020 in Cibola County.

- C. **Announcements & General Comments:** No announcements or comments.

## VI. ADJOURNMENT

**ACTION:** *Louie Bonaguidi* (Gallup) moved and *Billy Moore* (McKinley County) seconded, to adjourn. Motion carried. Chairman again thanked everyone for being flexible and participating in this virtual meeting and adjourned the meeting of the Board of Directors at 11:23AM.

Respectfully submitted,



Evan J. Williams  
Board Secretary and Executive Director

ATTEST:

Billy W. Moore  
Chairman



## II. SPECIAL PRESENTATION



# Comprehensive Economic Development Strategy (CEDS) 2020

NWNMCOG Board Meeting  
July 15, 2020

1

## What is a CEDS?

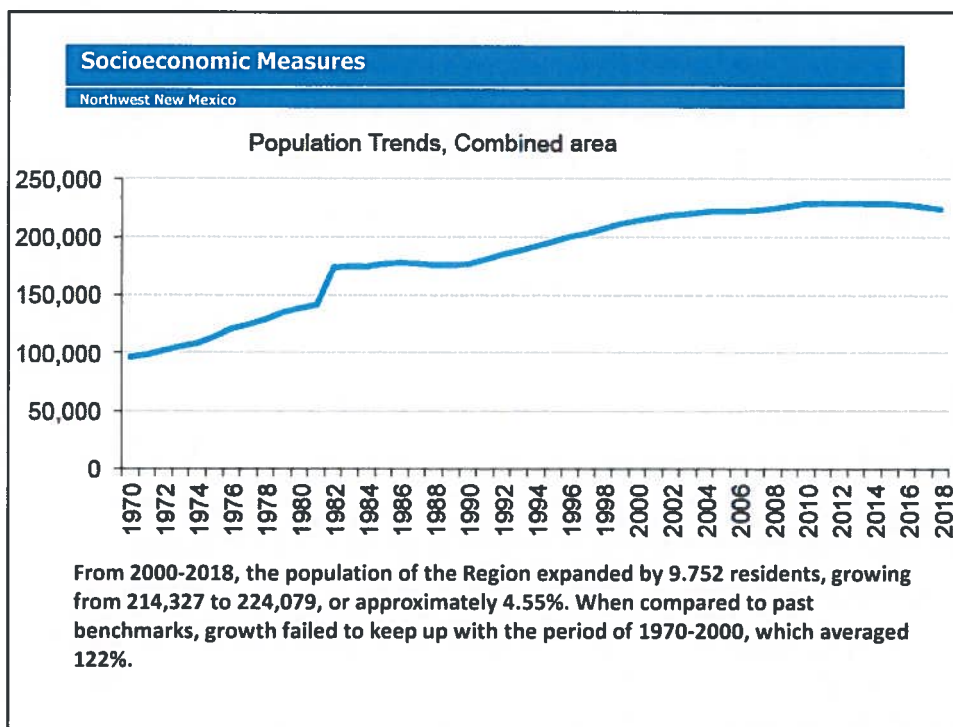
- The regional "Comprehensive Economic Development Strategy" (CEDS) is a requirement of the Economic Development Administration (EDA) under its Economic Development District (EDD) program.
- The strategy serves as a guide to improving all aspects of economic development in the District.
- An EDA approved CEDS is required in order for local governments to qualify for federal investments under the Public Works and Economic Development Act of 1965.
- The EDA requires a new CEDS every five years.

2

# Current CEDS Review

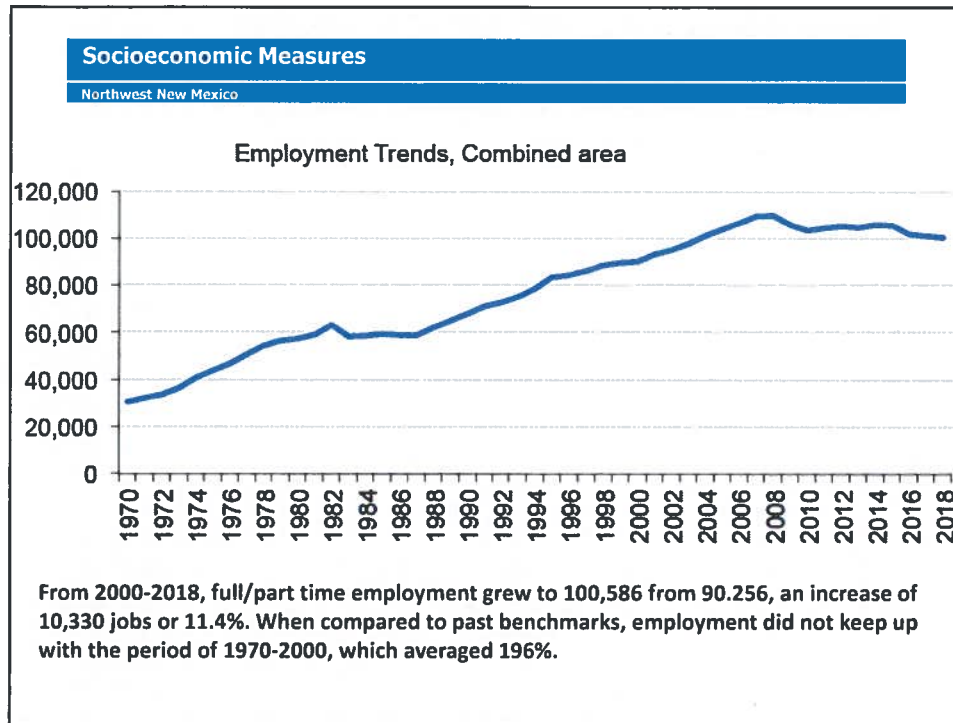
## *A Quick Review*

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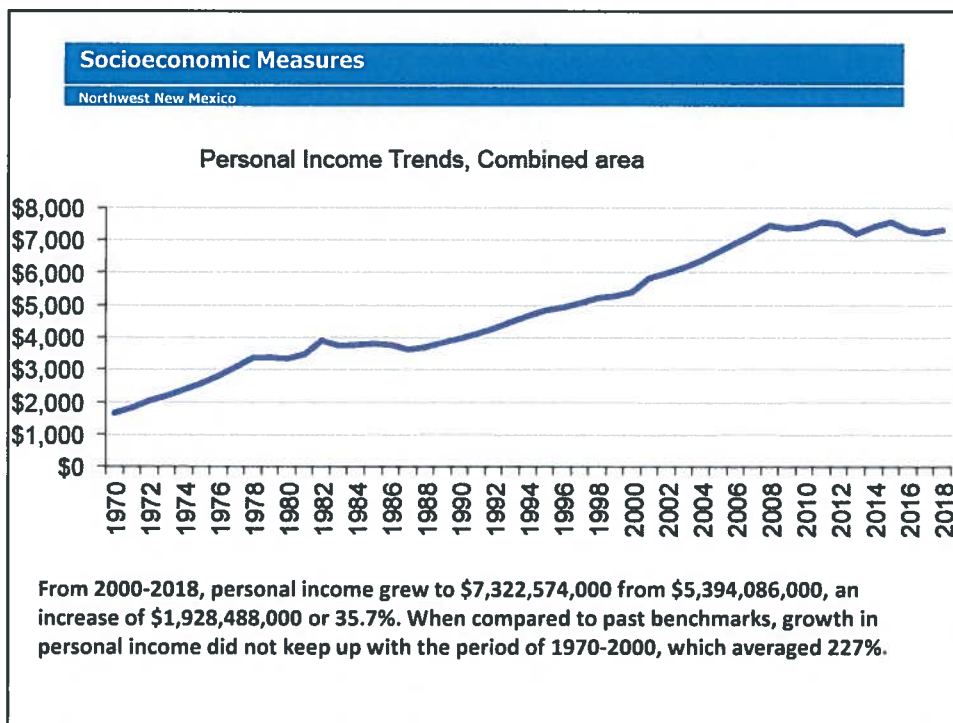


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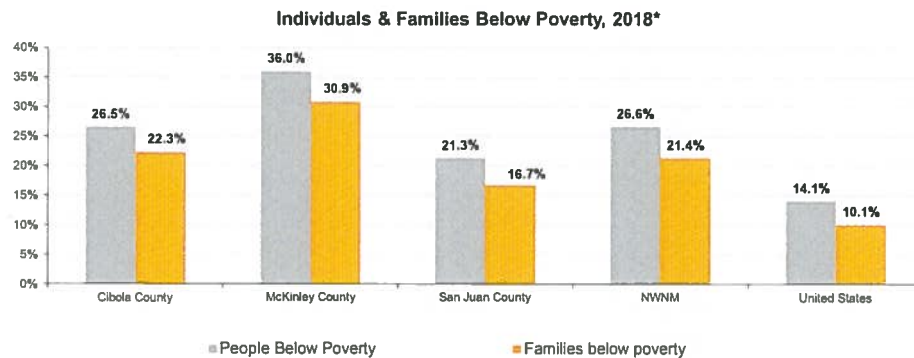


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6

In the 2014-2018 period, the bottom 40% of households in the NWNM area accumulated approximately 10.8% of total income, and the top 20% of households accumulated approximately 52.9% of total income.



7

## Current Focus in Cibola County

<b>AGI</b> <i>AGRICULTURE</i>	<b>MFG</b> <i>MANUFACTURING</i>
<b>NRG</b> <i>ENERGY</i>	<b>RTRMT</b> <i>RETIREMENT</i>
<b>ENT</b> <i>ENTREPRENEURSHIP</i>	<b>SRS</b> <i>SHOVEL READY SITES</i>
<b>HOS / ETNMT</b> <i>HOSPITALITY / ENTERTAINMENT</i>	<b>TSM</b> <i>TOURISM</i>
<b>MS</b> <i>MAINSTREET</i>	<b>TRANS</b> <i>TRANSPORTATION</i>

8

## Current Focus in McKinley County

<b>BRE</b> <i>BUSINESS RETENTION &amp; EXPANSION</i>	<b>MFG</b> <i>MANUFACTURING</i>
<b>NRG</b> <i>ENERGY</i>	<b>RTL</b> <i>RETAIL</i>
<b>ENT</b> <i>ENTREPRENEURSHIP</i>	<b>SRS</b> <i>SHOVEL READY SITES</i>
<b>FLM</b> <i>FILM &amp; MEDIA</i>	<b>TSM</b> <i>TOURISM</i>
<b>HLTH</b> <i>HEALTH CARE</i>	<b>TRANS</b> <i>TRANSPORTATION</i>
<b>MS</b> <i>MAINSTREET</i>	<b>WRK</b> <i>WORKFORCE DEVELOPMENT</i>

9

## Current Focus in San Juan County

<b>AGR</b> <i>AGRICULTURE</i>	<b>PTR</b> <i>PARTNERSHIPS</i>
<b>AIR</b> <i>AIRPORT</i>	<b>RTL</b> <i>RETAIL</i>
<b>NRG</b> <i>ENERGY</i>	<b>RTMT</b> <i>RETIREMENT</i>
<b>ENT</b> <i>ENTREPRENEURSHIP</i>	<b>SRS</b> <i>SHOVEL READY SITES</i>
<b>HOS / ETNMT</b> <i>HOSPITALITY / ENTERTAINMENT</i>	<b>TSM</b> <i>TOURISM</i>
<b>MS</b> <i>MAINSTREET</i>	<b>TRANS</b> <i>TRANSPORTATION</i>
<b>MFG</b> <i>MANUFACTURING</i>	<b>WRK</b> <i>WORKFORCE DEVELOPMENT</i>

10

## What's New?

### 1. Economic Resilience –

'ability to withstand and quickly recover from major disruptions to its base economy':

- Recover from the Shock
- Withstand the Shock
- Avoid the Shock

### 2. Opportunity Zones

- Maps
- ID Key Partners / Stakeholders
- Recognize linkages in CEDS

11

## Economic Resilience

	CIBOLA	McKINLEY	SAN JUAN	NAVAJO	NM
Fire	2	2	3	0	50
Flood	3	5	2	2	19
Severe Storm	1	1	1	2	12
Drought	0	0	1	0	1
Hurricane	1	1	1	0	1

12

## Economic Resilience

YEAR	COUNTY	CITY	COMPANY	LAYOFFS
2018	San Juan	Aztec	XTO Energy Inc.	232
2018	San Juan	Fruitland	Aptim Services, LLC	287
2018	San Juan	Farmington	Williams	Not Disclosed
2016	Cibola	Milan	CCA	245
2016	McKinley	Gallup	Sun Fab Industrial Contracting	11
2013	San Juan	Bloomfield	Haulrite Trailer Manufacturing	22
2013	Cibola	Grants	Valencia Counseling Services	8
2012	Cibola	Grants	Aramark NM State North	6
2012	McKinley	Gallup	Chevron Mining, Inc.	113
2012	McKinley	Gallup	Fallas Paredes	25
2011	San Juan	Aztec	Schwan's Home Service	5
2011	Cibola	Laguna	Laguna Construction	37
2011	Cibola	Grants	NMSU NM Works	3
2011	McKinley	Gallup	NMSU NM Works	1
2011	San Juan	Farmington	NMSU NM Works	1
2011	San Juan	Farmington	Mosaic	125
2011	San Juan	Farmington	Raytheon	35

13

## Qualified Opportunity Zones



14

## How Can the Board Participate?

1. CEDS Strategy Committee
    - Public Officials
    - Community Leaders
    - Economic Developers
    - Workforce Development
    - Education
    - Tribal
- ◆ Identified by NWNMCOG as responsible for revising, or replacing the CEDS.
  - ◆ NWNMCOG Board of Directors serves as the CEDS Strategy Committee

15

## Timeline / Steps for Completion

- EDO Review (incl. Tribal) – July 2020
- Final Report – Aug 2020
- Request for Board Approval – Sept 2020
- Submission to U.S. EDA – Oct 2020

16



### III. EXECUTIVE/STAFF REPORT





NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS  
STATE PLANNING DISTRICT #1

**STAFF SUMMARY REPORT**  
**FY 2020/ 4<sup>TH</sup> QUARTER**

FOR THE PERIOD: **April 1, 2020 – June 30, 2020**

*The State Grant-in-Aid (SGIA) work program is utilized by the State Planning Districts to develop a dynamic framework of integrated general services to support planning, development and technical assistance activities as a regional service to local and state government. This report reflects functions and tasks in the approved FY2020 Work Program and Budget. The following are functions and tasks completed by the Northwest New Mexico Council of Governments during the fourth quarter of FY2020:*

<b>Function 1:</b>	<b>Organizational Management.</b> Provide for general administration and development of the Planning District organization, including management of the State Grant-in-Aid in conjunction with other grants and programs, building organizational capacity, sustainability, and networking with other Planning Districts and with a multi-sector variety of public and private institutions in service to the regional development mission.		
<b>QUARTERLY ACTIVITY HIGHLIGHTS &amp; RECAP</b>			
(1) <b>Resource Development:</b> This quarter, staff continued to work on diversifying and expanding services:			
<ul style="list-style-type: none"><li>• <b>EDA CARES Act:</b> Secured a \$400,000 grant from EDA under its non-competitive offering for two years’ worth of disaster recovery economic planning, staffing, capacity building, and technical assistance. The COG also submitted another EDA Assistance to Coal Communities for several initiatives including the next design phase of the Milan Industrial Park.</li><li>• <b>Member Contracts:</b> Worked on securing member government contracts including development and negotiation of two-year work programs, presentations to policy board, and annual reports.</li><li>• <b>New Mexico Department of Transportation (NMDOT) Special Research &amp; Planning Program:</b> Awarded \$120,000 for a special sub-regional plan to promote economic expansion and transportation networks to support it in the Prewitt Area.</li></ul>			
<b>TASK TRACKING</b>			
<b>TASK</b>	<b>DUE DATE</b>	<b>STATUS</b>	
1.1 Professional Development  Provide ongoing professional development training or continuing education classes for staff, i.e. training, webinars, professional conferences.	Ongoing	Q1	<ul style="list-style-type: none"><li>✓ Carrie House attended the National ESRI Conference in San Diego, CA and participated in StatsAmerica training.</li><li>✓ Angelina Grey participated in APA-NM Conference.</li></ul>

			<div>Q2</div> <ul style="list-style-type: none"><li>✓ Evan Williams attended the National Association of Development Organizations (NADO) Conference in Reno, NV, including New Executive Director's training.</li><li>✓ Evan Williams attended and spoke at the NM Infrastructure Finance Conference in Las Cruces, NM.</li><li>✓ Evan Williams attended the Southwest Region Economic Development Association (SWREDA) Conference in Santa Fe.</li><li>✓ COG staff attended CDBG Application training in December.</li><li>✓ Michael Sage attended the USDA Broadband Conference and Opportunity Zone conferences in Albuquerque.</li><li>✓ Angelina Grey participated in APA Professional Development class.</li></ul>
		<div>Q3</div>	<ul style="list-style-type: none"><li>✓ Michael Sage attended several webinars to assist with production of the CEDS and Opportunity Zones.</li><li>✓ Martina Whitmore attended training and was certified as a State Chief Procurement Officer for the COG.</li><li>✓ Evan Williams attended the NM MainStreet Winter Conference.</li><li>✓ Robert Kuipers attended the NMDOT's Tribal/Local Public Agency Handbook training.</li></ul>
		<div>Q4</div>	<ul style="list-style-type: none"><li>✓ Several staff including Evan Williams attended the NM Economic Development Department webinar series.</li><li>✓ Martina Whitmore participated in Governor's Public Health Order streams and several COVID-19 workplace cleaning and re-opening webinars. She attended annual Audit Rule and State Benefits training.</li><li>✓ Michael Sage fulfilled annual credit for renewal of IEDC certification including Real Estate &amp; Redevelopment class.</li><li>✓ Carrie House participated in Food Systems Finance and Inter-tribal Agriculture webinars.</li><li>✓ All staff participated in a website training on Elebase.</li></ul>
<div>1.2 Board Training &amp; Support</div> <div>Provide workshops and training as needed to COG boards and committees, i.e. annual workshop, handbook for board members.</div>	<div>Ongoing</div>	<div>Q1</div>	<ul style="list-style-type: none"><li>✓ <u>Annual Board Meeting</u> (July 17<sup>th</sup>) in San Juan County at the Farmington Civic Center.</li></ul>
		<div>Q2</div>	<ul style="list-style-type: none"><li>✓ <u>Fall Board Meeting</u> (October 16<sup>th</sup>) in Cibola County at the NMDOT District 6 office in Milan</li></ul>
		<div>Q3</div>	<ul style="list-style-type: none"><li>✓ <u>Winter Board Meeting</u> (January 15<sup>th</sup>) in McKinley County at the El Morro Event Center in Gallup.</li></ul>
		<div>Q4</div>	<ul style="list-style-type: none"><li>✓ <u>Spring Board Meeting</u> (April 15<sup>th</sup>) held virtually due to COVID-19 and State restrictions.</li></ul>
<div>1.3 Networking</div> <div>Facilitate &amp; strengthen working relationships with local, tribal, state, federal, nonprofit and private sector agencies and partners, i.e. NM Association of Regional Councils (NewMARC), national associations, NM Municipal League and NM Association of Counties, etc.</div>	<div>Ongoing</div>	<div>Q1</div>	<ul style="list-style-type: none"><li>✓ <u>NewMARC</u>: an action plan was created at the retreat to increase and target networking and partnership building.</li></ul>
		<div>Q2</div>	<ul style="list-style-type: none"><li>✓ <u>NewMARC</u>: COG continued to participate in the COG statewide association and network at NADO conferences including strong leads into Wealthworks and Opportunity Zones.</li></ul>
		<div>Q3</div>	<ul style="list-style-type: none"><li>✓ <u>NewMARC</u>: COG continued to participate in the COG statewide association. This quarter, Executive Director made a special trip to Washington DC to meet with the Congressional Delegation</li></ul>
		<div>Q4</div>	<ul style="list-style-type: none"><li>✓ <u>NewMARC</u>: COG continued to participate in the COG statewide association, including facilitating a weekly EDA-COG video conference call to stay networked on COVID-19, recovery, and CARES Act opportunities.</li></ul>

<b>1.4 SGIA Administration</b> Submit Annual Work Program/Certification, audit, reports, and invoices to the Local Government Division.		
<b>1.4.1 AWP &amp; Certification</b> Submit annual work program packet including certification by the end of each State fiscal year in compliance with DFA requirements.	Annual	✓
<b>1.4.2 Audit</b> Submit audit report to Local Government Division upon release by State Auditor.	Q2	Q1: Preparation for the Audit and Field Visit, planned in October along with entrance conference.  Q2: Completed and submitted on time (December 1 <sup>st</sup> ) including exit conference.  Q3: Released and posted by the State Auditor on January 6 <sup>th</sup> . Submitted to State and Federal agencies and posted on COG website. COG addressed its one and only finding with the certification of Martina Whitmore as a Chief Procurement Officer.  Q4: Worked to complete the annual contract with our audit firm.
<b>1.4.3 Reporting &amp; Invoicing</b> Provide Quarterly Reports by the 25th day of the month following each quarter for the months October, January, April, and July. Submit invoices to the Local Government Division in compliance with DFA requirements.	Quarterly	✓ Annual Report (October): Completed  ✓ FY2020 Q1: Completed  ✓ FY2020 Q2: Completed  ✓ FY2020 Q3: Completed  ✓ FY2019 Q4: Completed

<b>Function 2:</b>	<b>Local Government Support.</b> Provide a range of technical assistance services and guidance to local governments and to other public entities in the region, focused on identifying, cultivating, financing and implementing investable community development projects.									
<b>QUARTERLY ACTIVITY HIGHLIGHTS &amp; RECAP</b>										
<p>(1) <b>Infrastructure Capital Improvement Plans (ICIP) Development:</b> This quarter, COG continued work to develop a master entity ICIP list to better engage all eligible entities in the region and supported LGD staff on the annual training program.</p> <p>(2) <b>Community Development Block Grant (CDBG):</b> This quarter, COG staff Village of Milan and McKinley County’s project implementation. COG staff worked hard on new applications with City of Gallup, City of Grants, and San Juan County.</p> <p>(3) <b>Legislative Support:</b> This quarter, staff monitored the Special Session and reported results out.</p>										
<b>TASK TRACKING</b>										
<b>TASK</b>	<table><tr><td><b>DUE DATE</b></td><td><b>STATUS</b></td></tr></table>	<b>DUE DATE</b>	<b>STATUS</b>							
<b>DUE DATE</b>	<b>STATUS</b>									
<b>2.1 General Technical Assistance</b>										
<b>2.1.1 Policy Assistance</b> Identify and develop policy needs and issues that are viable legislative initiatives, and assist in promoting and tracking these initiatives throughout the legislative process.	<table><tr><td rowspan="4">Ongoing</td><td>Q1</td><td>✓ No progress to report.</td></tr><tr><td>Q2</td><td>✓ BUILDITNM: COG working with an inter-agency team including Eric Ghahate an outside consultant worked on building a new platform for New Mexico investments and projects. ✓ Other Legislative Policy Work included TriState, Transportation Trust Fund, Rural Commercial Aviation Bill, Hold Harmless, and several others to support members.</td></tr><tr><td>Q3</td><td>✓ NM Legislative Session Support: COG Director provided full-time services in Santa Fe including legislative support and provided four “Snapshot of the Sessions” to provide breakdowns of funding bills, priority legislation, and Tri-State redevelopment efforts. ✓ DC Support: COG Director supported McKinley County with policy issues from tribal PILT to rights-of-way.</td></tr><tr><td>Q4</td><td>✓ <b>Special Session: COG staff monitored the Special Session and reported results out to the region.</b></td></tr></table>	Ongoing	Q1	✓ No progress to report.	Q2	✓ BUILDITNM: COG working with an inter-agency team including Eric Ghahate an outside consultant worked on building a new platform for New Mexico investments and projects. ✓ Other Legislative Policy Work included TriState, Transportation Trust Fund, Rural Commercial Aviation Bill, Hold Harmless, and several others to support members.	Q3	✓ NM Legislative Session Support: COG Director provided full-time services in Santa Fe including legislative support and provided four “Snapshot of the Sessions” to provide breakdowns of funding bills, priority legislation, and Tri-State redevelopment efforts. ✓ DC Support: COG Director supported McKinley County with policy issues from tribal PILT to rights-of-way.	Q4	✓ <b>Special Session: COG staff monitored the Special Session and reported results out to the region.</b>
Ongoing	Q1		✓ No progress to report.							
	Q2		✓ BUILDITNM: COG working with an inter-agency team including Eric Ghahate an outside consultant worked on building a new platform for New Mexico investments and projects. ✓ Other Legislative Policy Work included TriState, Transportation Trust Fund, Rural Commercial Aviation Bill, Hold Harmless, and several others to support members.							
	Q3		✓ NM Legislative Session Support: COG Director provided full-time services in Santa Fe including legislative support and provided four “Snapshot of the Sessions” to provide breakdowns of funding bills, priority legislation, and Tri-State redevelopment efforts. ✓ DC Support: COG Director supported McKinley County with policy issues from tribal PILT to rights-of-way.							
	Q4	✓ <b>Special Session: COG staff monitored the Special Session and reported results out to the region.</b>								
<b>2.1.2 Funding</b> Provide guidance to local governments to help meet basic eligibility requirements for receiving government funding for community and economic development activities.	<table><tr><td rowspan="4">Ongoing</td><td>Q1</td><td>✓ COG continued to email #GrantOps to members and organizations in the region, e.g. Polaris TRAILS Grant, BLM grants, Veterans Cemetery, Apprenticeships: Closing the Skills Gap, Hanley Family Foundation, Levitt AMP, HUD Jobs Plus, Rail and Safety grant, etc.</td></tr><tr><td>Q2</td><td>✓ COG continued to email #GrantOps, e.g. NM Oil &amp; Gas Association Brighter Future Fund, Apprenticeship: Closing the Skills Gap, USDA Sustainable Agriculture, Levitt AMP grant, etc.</td></tr><tr><td>Q3</td><td>✓ COG continued to email #GrantOps, and provide a filter, funnel, and follow-up approach to COVID-19 opportunities.</td></tr><tr><td>Q4</td><td>✓ COG continued to email #GrantOps, and provide a filter, funnel, and follow-up approach to COVID-19 opportunities.</td></tr></table>	Ongoing	Q1	✓ COG continued to email #GrantOps to members and organizations in the region, e.g. Polaris TRAILS Grant, BLM grants, Veterans Cemetery, Apprenticeships: Closing the Skills Gap, Hanley Family Foundation, Levitt AMP, HUD Jobs Plus, Rail and Safety grant, etc.	Q2	✓ COG continued to email #GrantOps, e.g. NM Oil & Gas Association Brighter Future Fund, Apprenticeship: Closing the Skills Gap, USDA Sustainable Agriculture, Levitt AMP grant, etc.	Q3	✓ COG continued to email #GrantOps, and provide a filter, funnel, and follow-up approach to COVID-19 opportunities.	Q4	✓ COG continued to email #GrantOps, and provide a filter, funnel, and follow-up approach to COVID-19 opportunities.
Ongoing	Q1		✓ COG continued to email #GrantOps to members and organizations in the region, e.g. Polaris TRAILS Grant, BLM grants, Veterans Cemetery, Apprenticeships: Closing the Skills Gap, Hanley Family Foundation, Levitt AMP, HUD Jobs Plus, Rail and Safety grant, etc.							
	Q2		✓ COG continued to email #GrantOps, e.g. NM Oil & Gas Association Brighter Future Fund, Apprenticeship: Closing the Skills Gap, USDA Sustainable Agriculture, Levitt AMP grant, etc.							
	Q3		✓ COG continued to email #GrantOps, and provide a filter, funnel, and follow-up approach to COVID-19 opportunities.							
	Q4	✓ COG continued to email #GrantOps, and provide a filter, funnel, and follow-up approach to COVID-19 opportunities.								


<p><b>2.1.3 Fiscal Agency</b></p> <p>Provide fiscal agent services as mutually agreed upon with member governments in connection with Executive Order 2013-006. i.e. including capital outlay appropriations, Community Development Block Grant, and Water Trust Board funding.</p>	<p>Ongoing</p>	<p>✓ Q1-4: COG service as fiscal agent for 3 remaining projects on behalf of three member governments, working with local and State staff to produce agreements and smooth over bureaucratic issues.</p>
<p><b>2.1.4 Asset Management</b></p> <p>Provide guidance to local governments upon request to improve capacity to manage infrastructure, such as development of asset management plans.</p>	<p>Ongoing</p>	<p>✓ Q1-4: As a part of working with communities on ICIPs, COG staff has helped with asset management. Several staff attended training to better assist communities throughout the year.</p>
<p><b>2.1.5 Planning &amp; Technical Support</b></p> <p>Provide related technical assistance, such as census data, land use planning, comprehensive plans, and mapping, upon request and availability of resources.</p>	<p>Q4</p>	<p><u>Zuni Mountains Trails Project</u>: COG staff continues to provide design and QA/QC services on several projects.</p> <p><u>Gallup Coal Avenue Commons Design</u>: Supported the City of Gallup in these creative placemaking design project. This quarter, COG staff helped the City attract \$800,000 from NM MainStreet in investments. <a href="https://www.coalavenuecommons.com/">https://www.coalavenuecommons.com/</a></p>
<p><b>2.2 ICIP Management</b></p>		
<p><b>2.2.1 Trainings</b></p> <p>Collaborate with the Local Government Division to organize and host Infrastructure Capital Improvement Plans (ICIPs) training in the COG region.</p>	<p>Q4</p>	<p>Q1: COG helped provide de-brief from this year's training to encourage next year, and supported presentations for NMIFC.</p> <p>Q4: COG staff supported LGD staff on setting upcoming ICIP trainings.</p>
<p><b>2.2.2 Plan Development</b></p> <p>Provide technical assistance to local governments in updating, utilization and monitoring of local ICIPs upon request.</p>	<p>Q1</p>	<p>Q1-2: COG staff supported over 35 entities in their preparation, submission, and corrections of their ICIPs. Staff assisted with corrections and project adds.</p>
<p><b>2.2.3 Funding Analysis</b></p> <p>Work with local governments and the legislature to prioritize, evaluate, and recommend projects for compatible funding sources.</p>	<p>Q2</p>	<p>Q1-2: COG staff meet with each local entity member to discuss potential funding and projecteering plans, and position them for 2020 Session.</p>



2.3 CDBG Support		
<b>2.3.1 Inform &amp; Notify</b> Provide information to local staff and officials regarding the Community Development Block Grant (CDBG) programs and training events.	Ongoing	✓
<b>2.3.2 Application Selection &amp; Development</b> Provide technical assistance as requested to local municipalities and counties to identify, select and develop eligible applications for projects for CDBG funding.	Ongoing	Q1: COG staff supported San Juan County and McKinley County on their applications and presentations to the Community Development Council.  Q2: Engaged eligible communities and begun public input processes with City of Gallup and City of Grants.  Q3-4: Worked with Gallup and Grants to select projects and qualify projects in terms of LMI, including survey, etc.
<b>2.3.3 Presentations</b> Assist local CDBG applicants in preparation of presentations to the Community Development Council.	Q1	Q1: COG staff prepared and supported presentations on September 23 <sup>rd</sup> , 2019.
<b>2.3.4 Implementation</b> Provide technical assistance as requested to implement awarded CDBG projects.	Ongoing	Q1: COG staff continued to work with and provide assistance to the City of Gallup and Village of Milan on their construction grants.  Q2-3: COG staff helped close-out the City of Gallup and continued to support Village of Milan implement their construction grant.
<b>2.3.5 Project Administration</b> Provide project administration as mutually agreed upon to member governments to implement CDBG projects, i.e. monitoring, procurement, pay requests and closeout.	Ongoing	Q1-4: Currently, the COG is not contracted for project administration services, but does serve as the fiscal agent for the City of Gallup and Village of Milan. Staff has regular and routine discussions and check-ins on progress with staff.

## COG Highlights

COG staff submitted an application to nominate the Trail of the Ancients byway as a National Scenic Byway – this byway would promote tourist travel throughout the whole region.




U.S. Department of Transportation  
**Federal Highway Administration**

**National Scenic Byways Program**

**Byway Nomination Form**

**Background**



[Download](#)

**Byway Name:** Trail of the Ancients Scenic Byway - New Mexico

**Identify Your State (choose one):** New Mexico

**Byway Location:** Does your byway traverse more than one state? If yes, select all states the byway traverses, including your state.

Arizona

Colorado

New Mexico

Utah

Function 3:	<b>Integrated Planning &amp; Development.</b> Incorporate common and core regional work programs, such as the Regional Transportation Planning Organization (RTPO), the Economic Development Administration (EDA) and the State Grant-In-Aid (SGIA), into a unified statewide model.			
QUARTERLY ACTIVITY HIGHLIGHTS & RECAP				
(1) <b>Funding and Investments:</b> COG staff partnered with communities to apply for investments to great success.				
(2) <b>Regional Plans:</b> COG continued work to update its Comprehensive Economic Development Plan and Regional Transportation Plan.				
TASK TRACKING				
TASK		DUE DATE	STATUS	
3.1 COG Partnership  Partner with other regional Planning Districts to focus resources, streamline reporting, administrative compliance, and identify best practices as well as needs.	Ongoing	Q1	✓Q2: NWNMCOG took the lead on the BUILDIT NM initiative.	
		Q2		
		Q3		
		Q4		
3.2 Outreach & Marketing  Provide outreach and marketing for local government inclusion into the integrated planning process, such as FUNDIT, Comprehensive Economic Development Strategy (CEDS), etc.	Ongoing	Q1	✓Q2-3: Continued to promote FUNDIT and BUILDITNM with various governments and groups. COG begun work to update its CEDS plan and integrate with Statewide plan.	
		Q2		
		Q3		
		Q4		
3.3 Related Planning & Development Initiatives  Include related planning initiatives into the integrated planning model as Planning District staff and financial resources permit, such as regional water planning, Legislative Jobs Council, energy initiatives, workforce, etc.			See below. This year, our COG is involved in updating our Regional Transportation Plan and Comprehensive Economic Development Plan.	
3.3.1 <b>Grantsmanship &amp; Project Technical Assistance (TA):</b>				
CLIENT	GRANT/SOURCE		AMOUNT	STATUS
Cibola County	NMFA Planning Grant: COG supported several planning grants for a comprehensive plan update.		\$50,000	Pending
City of Grants	NMFA Planning Grant: COG supported several planning grants, including for a feasibility study for La Mosca Road.		\$50,000	Pending
San Juan County	NMFA Planning Grant: COG supported several planning grants, including one for an asset management plan.		\$50,000	Pending

McKinley County	<u>RISE Grant</u> : COG supported the County and its contractor in an application for jail programs focused on behavior health.	\$400,000	Pending
McKinley & Cibola Counties	<u>NMDOT SPR</u> : COG spearheaded a grant application for a special transportation study in the Prewitt-Milan area.	\$120,000	Awarded
McKinley County	<u>Edward Byrne Memorial Justice Assistance Special Corona Grant</u>	\$95,000	Awarded
City of Gallup	<u>Edward Byrne Memorial Justice Assistance Special Corona Grant</u>	\$58,000	Awarded
City of Gallup	<u>Aging &amp; Long-Term Services Department Capital Outlay Applications</u> (1) Vehicles (\$150,000), (2) Plan/Design (\$600,000)	\$750,000	Pending
City of Gallup	<u>NEA CARES Grant</u> : to support gallupARTS	\$50,000	Awarded
Cibola County	<u>Special CARES Appropriation request</u> for Bluewater Trail System (part of the Zuni Mountains Trail System)	\$950,000	Pending

**3.3.2 Healthy Communities:** The COG team led by Carrie House worked with State of New Mexico Health Department on the “Data Across Sector of Health” (DASH) to support this initiative and developed a [Navajo Nation Food Map](#).

**3.3.3 Workforce:** The NWNMCOG has partnership with NM Workforce Solutions and Greater Gallup Economic Development Corporation (GGEDC) to develop an industry-driven workforce development program for various cohorts and job skills that currently are in high demand for local, high-paying jobs. A report of results was completed for Year 1 of the program.

**3.3.4 Economic & Tourism Development:** The COG team continued to administer the multi-year contract with the US Economic Development Administration.

Project highlights for this quarter include:

#### NATIONAL LEVEL

##### Economic Development Administration (EDA):

- Applications:

**3.2 CARES Applications.** The COG submitted a \$400,000 CARES Act application to EDA under its non-competitive pool of funding. The COG developed a Project Inquiry portal and Consultation booking application to automate the demand for technical assistance and support for competitive applications, a portfolio of projects is developed. <https://www.surveymonkey.com/r/Z6JYWCD>

**3.3 New Mexico State Agency CARES Applications:** The COG assisted several New Mexico State agencies with applications for CARES Act funding including NM Economic Development Department, NMDOIT, and NM Tourism Department.

**3.4 USDA Rural Business Development Grant.** The COG supported a grant application to move forward on the Shiprock River Vision project. The COG also held a consultation with Trisha Korbas, EDR, with project proponents on EDA CARES opportunity.

**3.5 EDA-COG Weekly Check-in:** The COG and Trisha Korbas, Economic Development Representative (EDR) continued to facilitate weekly video conference calls to share information on COVID-19.

- **Statewide CEDS Plan:** The COG supported the State of New Mexico Department of Economic Development in achieving a request for \$350,000 to update the statewide plan and worked closely with them on an EDA CARES application.
- **Regional CEDS Plan:** Michael Sage has continued to develop a draft Regional CEDS update including re-designing the CEDS committee and recruiting participation.

**Census 2020/Stats America:** COG Associate Planner Carrie House maintained communication with census planners at the state and regional levels in this process. COG staff spearheaded Complete Count Committees in all three counties and completed designating Community Designated Places (CDP). The major focus of this quarter was finalizing information for each county related to the Participant Statistical Areas Program (PSAP).

**EPA Brownfields Coalition:** The COG continued promote this opportunity and discuss sites for assessment work. This quarter, no new activity to report. Prewitt Area Environmental Site Assessment Reports were completed.

**EPA Recreation Economy for Rural Communities Program:** The City of Grants was one of 12 communities selected nationally to participate in this program. Staff participated as a partner on the Steering & Planning Committee including many meetings and unfortunately the public process was scheduled but postponed due to COVID-19.

#### STATE LEVEL

**“FUND IT” Initiative:** COG executive staff attended periodic meetings of the “FUNDIT Task Force” established by the State Economic Development Department for multi-agency vetting and co-financing of economic development projects. During this period, the COG actually discussed re-tooling this process to make it more effective.

**MEP:** COG staff held a training and introduction with Denise Williams with Manufacturing Extension Partnership (MEP) to learn more about each others’ offerings and how to mutually support.

**Opportunity Zones:** During this quarter, Michael Sage finalized the San Juan County OZ Community Profile and it was presented at the COG Board meeting. <http://www.nwnmcog.com/opportunity-zones.html>

**State Land Office:** COG staff continued to engage State Land Office to authorize redevelopment planning and access in Prewitt, including securing a land lease and supporting legislation to extend economic development leases from 25 to 40 years for McKinley County.

**COVID-19:** The COG has taken an active role in the mitigation, response, and recovery from this crisis including conferences calls with State agencies and disseminating information from the CARES Act.

#### REGIONAL LEVEL

**Enterprise Loan Fund.** This quarter, the COG is still waiting to hear feedback from EDA on its re-write of the RLF Plan.

**“POWER” Assistance to Coal Communities:** The COG has completed several Report on Results for its special ACC award including the Greater Gallup Industrial Workforce Program, Milan Industrial Park, and Prewitt Industrial Park that will be shared under the contract reporting process.

- **Energy Transition Act:** The COG continues to build from momentum of EDA's investment to assist Coal Impacted Communities, including tracking statewide policy rolled up in [Senate Bill 489](#), entitled Energy Transition Act, which was passed and signed into law. COG staff participated in the Northwest Regional Economic Outlook Forum.
- **Tri-State Generation and Transmission:** COG staff has also been hyper focused on understanding future plans of TriState as it relates to [Escalante Generating Station](#). The shutdown will eliminate 107 jobs in our region by December 2020. COG staff presented to Tri-State's board in order to secure \$5M in community transition funding and supported legislation and funding from the State Legislature.

**SET Initiative-US Department of Agriculture-Rural Development (USDA-RD):** The COG supported Shiprock Chapter's application that was part of the region's SET Plan.

**Adventure Tourism.** COG staff continued service on the Board of Directors of Adventure Gallup & Beyond, Inc., and served as an integral part of its initiatives, including collaborative work on the *Zuni Mountains Trails Partnership Master Plan* with the US Forest Service and other stakeholders. COG work, this quarter, included:

- (1) **Zuni Mountains Trail Project:** During this quarter, COG oversaw the completion of construction of 16 miles of project and the build-out of the Milk Ranch trailhead.
- (2) **Mount Taylor and Zuni Mountains Collaborative:** staff also continued attending these joint-county meetings and supporting subcommittees for NM579 Lobo Canyon Bike Lanes, Grants Trail Project, La Mosca Road Project, and Equestrian Staging Area.

**Trail of the Ancients Byway and Four Corners Geotourism Website:** The COG has assumed a leadership role in applying for national certification of our regional byway, NM Trail of the Ancients and looking to take over ownership and management responsibilities of this website as a marketing and asset inventory asset to promote authentic trips and travel in our region. <https://fourcornersgeotourism.com/>

**Broadband:** COG staff is supporting a Four Corners regional broadband project and individual applications to build out redundancy in Northwest NM.

### San Juan County

**Four Corners Economic Development (4CED):** COG staff finalized the San Juan County OZ Community Profile.

### McKinley County

**Planning Initiatives:** COG staff concluded several planning projects including a Retail Market Study, Housing Study and Inland Port Study.

**Coal Avenue Commons:** Funded through National Endowment for the Arts, the COG is a lead partner in re-designing downtown Gallup through a creative placemaking approach. This quarter, COG staff updated website, supported construction mitigation efforts (Start Date: July 17), and consulted on EDA CARES funding for Phase II.

Additional Information: <https://www.coalavenuecommons.com/>



**Navajo Convenience Stores:** COG staff continued to track development of two convenience stores in Eastern Navajo agency.

**Greater Gallup Economic Development Corporation, Inc.** The COG continued its active partnership with the GGEDC, including:

- **Gallup Executive Directors' Association (GEDA)** – COG staff continued to attend these meetings.
- **Economic Roundtable:** COG staff begun preparations for the 2021 Roundtable focused on autonomous vehicle industry.

### **Cibola County**

**Cibola Communities Economic Development Foundation (CCEDF):** The COG contracted CCEDF for services related to the EDA Assistance to Coal Communities initiative and Milan Farm Industrial Park to grow their capacity.

**Milan Industrial Park:** COG staff delivered the Final Master Plan & Design document that was accepted by the Village of Milan.

**3.3.5 Transportation:** The COG team continued to administer the multi-year contract from the New Mexico DOT to staff the Northwest Regional Transportation Planning Organization (NWRTPO) work plan. This quarter's highlights, reported by RTPO contract category, included:

#### **Long Range Planning:**

- **Northwest Regional Transportation Plan (RTP) Revision:** Staff reviewed current plan for needed updates including Opportunity Zone and Trail of the Ancients Byway inclusion, and completed a RTP Annual Implementation Tracker report. Staff reviewed and participated in the survey for the update of the 2045 Mexico Transportation Plan.

#### **Technical Support & Data Management:**

- **Zuni Mountains Trail Projects:** Staff continued to support the plan, design, build-out and quality assurance for this project including Milk Ranch, McGaffey, and Quartz Hill trails.
- **Policy Support:** COG staff provided communications from the NM Legislative Session and in Washington, D.C. to members on key pieces of transportation policy, including the changes to the Local Government Transportation Planning Fund.

#### **Project Development & Monitoring:**

- **Call for Transportation Projects.** This quarter, staff revised and approved a Regional Transportation Improvement Program Recommendations revision process in lieu of this process, which will occur in 2021.

#### **Other Activities & Projects:**

- **Scenic Byway:** RTPO submitted an application to designate the Trail of the Ancients byway nationally based on the new National Scenic Byway Bill "Reviving America's Scenic Byways Act of 2019" signed into law by President Trump and FHWA program guidance. Staff re-created the Byway Council and reviewed the Corridor Management Plan.

#### **General RTPO Support:**

- **RTPO Meetings:** Staff hosted monthly meetings throughout the region and participated in the quarterly RTPO Roundtable.



- Orientations: Staff updated the orientation presentation, video tapped the orientation, and posted it to YouTube.com for all members to present virtually due to COVID-19.

**RTPO Administration:**

- Quarterly Report: these were completed and submitted to NMDOT.

Respectfully submitted  
on behalf of the COG staff,



Evan J. Williams, Executive Director

***FOR MORE INFORMATION, TAP RESOURCES AND FOLLOW THE COG VIA:***

Website: [www.nwnmcog.com](http://www.nwnmcog.com)

Facebook: <https://www.facebook.com/NWNMCOG>

Twitter: <https://twitter.com/NWNMCOG>

YouTube: [NWNMCOG](https://www.youtube.com/NWNMCOG)

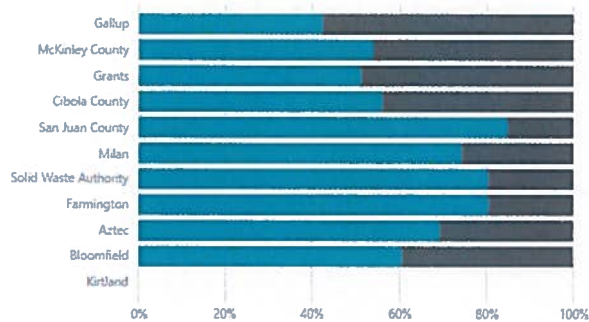
## MEMBER HOURS REPORT

Budgeted Hours by Member



Budgeted Hours and Used Hours by Member

● Budgeted Hours ● Used Hours



Used Hours, Minimum Value and Budgeted Hours



Fund #	Member	Budgeted Hours	Used Hours	Remaining Hours
110	Cibola County	225	177.00	48.00
120	McKinley County	750	640.50	109.50
130	San Juan County	180	32.00	148.00
210	Aztec	36	16.00	20.00
220	Bloomfield	36	23.50	12.50
230	Farmington	60	14.50	45.50
240	Gallup	750	1,017.00	-267.00
250	Grants	420	400.50	19.50
260	Milan	150	52.00	98.00
270	Kirtland	0	0.00	0.00
310	Solid Waste Authority	70	17.00	53.00
Total		2677	2,390.00	287.00

Fund #	Member	Budgeted Hours	Used Hours	Remaining Hours
110	Cibola County	225	177.00	48.00
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240	Gallup	750	1,017.00	-267.00
250	Grants	420	400.50	19.50
260	Milan	150	52.00	98.00
270	Kirtland	0	0.00	0.00
310	Solid Waste Authority	70	17.00	53.00
Total		2677	2,390.00	287.00

## IV. FINANCIAL REPORT



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07/14/20

Accrual Basis

# Northwest New Mexico Council of Governments

## Balance Sheet

As of July 14, 2020

	Jul 14, 20
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10100 · Pinnacle Bank - Operating (Operating - Checking)	215,981.18
10102 · Pinnacle Bank - R.L.F	101,458.18
10103 · Pinnacle Bank - RLF Sequestered	95,514.34
10104 · Pinnacle Bank - F.S.L.F.	62,316.42
<b>Total Checking/Savings</b>	475,270.12
<b>Accounts Receivable</b>	
10300 · Accounts Receivable (Unpaid or unapplied customer invoices and credits)	193,323.94
10602 · Loans Receivable - L.F.	173,438.02
10604 · Loan Allowance	-173,438.02
<b>Total Accounts Receivable</b>	193,323.94
<b>Total Current Assets</b>	668,594.06
<b>Fixed Assets</b>	
14000 · Property & Equipment	462,145.00
14010 · Software	4,178.00
14050 · Accumulated Dep	-129,344.50
<b>Total Fixed Assets</b>	336,978.50
<b>Other Assets</b>	
10400 · Due From	147,760.82
1500X · Deferred Outflows	180,924.00
20400 · Due To	-147,760.82
<b>Total Other Assets</b>	180,924.00
<b>TOTAL ASSETS</b>	<b>1,186,496.56</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
20100 · Accounts Payable (Unpaid or unapplied vendor bills or credits)	157,285.34
<b>Total Accounts Payable</b>	157,285.34
<b>Other Current Liabilities</b>	
20200 · Deferred Revenue	322,083.31
20300 · Accrued Wages	5,877.48
203000 · Accrued Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld or accrued, but not yet paid)	
203001 · PERA Liability	
203001A · PERA Liability - Employer	38.16
203001 · PERA Liability - Other	1,764.50
<b>Total 203001 · PERA Liability</b>	1,802.66
203002 · EE Insurance Liability	2,031.10
203003 · NM Workers Compensation	20.00
203004 · NM Unemployment Liability	266.54
203005 · Federal Unemployment Liability	94.57
203006 · Employee Fund Liability	552.50
203000 · Accrued Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld or accrued, but not yet paid) - Other	-837.81
<b>Total 203000 · Accrued Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld or accrued, but not yet paid)</b>	3,929.56
20302 · Accrued Payroll Taxes	267.70
20304 · Accrued Employee FB	-1,657.17
20305 · Accrued Interest	80.50
20500 · Employee Fund	470.00
<b>Total Other Current Liabilities</b>	331,051.38
<b>Total Current Liabilities</b>	488,336.72
<b>Long Term Liabilities</b>	
2200X · Net Pension Liability	457,585.00
2300X · Deferred Inflows	157,735.00
27000 · Compensated Absences	25,983.00
<b>Total Long Term Liabilities</b>	641,303.00
<b>Total Liabilities</b>	<b>1,129,639.72</b>

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07/14/20

Accrual Basis

**Northwest New Mexico Council of Governments**  
**Balance Sheet**  
As of July 14, 2020

	Jul 14, 20
Equity	
30000 · Opening Balance Equity (Opening balances during setup post to this account. The balance of this account should	61,220.05
30002 · Opening Balance Equity - L.F.	259,326.00
3100X · Beginning Net Position	-427,982.00
32000 · Retained Earnings (Undistributed earnings of the corporation)	-147,514.90
39000 · Invested in Capital Assets	365,159.00
39500 · FB - Long term Debt	-51,147.00
Net Income	-2,204.31
Total Equity	56,856.84
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,186,496.56</b>

# Northwest New Mexico Council of Governments Profit & Loss

April through June 2020

	Apr 20	May 20	Jun 20	TOTAL
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
100 • General				
40400 • Local Revenue				
40401 • Member Dues	59,250.00	0.00	0.00	59,250.00
Total 40400 • Local Revenue	59,250.00	0.00	0.00	59,250.00
40501 • Interest Income	2.92	2.93	2.64	8.49
40504 • Misc. Income	0.00	0.00	-2,209.30	-2,209.30
Total 100 • General	59,252.92	2.93	-2,206.66	57,049.19
500 • Federal grants and contracts				
40100 • Federal Grant Revenue	0.00	0.00	15,798.66	15,798.66
Total 500 • Federal grants and contracts	0.00	0.00	15,798.66	15,798.66
600 • State grants and Contracts				
40200 • State Grant Revenue	24,750.00	0.00	27,763.14	52,513.14
Total 600 • State grants and Contracts	24,750.00	0.00	27,763.14	52,513.14
800 • Local Grants & Contracts				
40402 • Special Project Revenue	0.00	0.00	167,375.00	167,375.00
40403 • Local Fiscal Agency Fees	0.00	0.00	1,638.47	1,638.47
Total 800 • Local Grants & Contracts	0.00	0.00	169,013.47	169,013.47
900 • Asset Maintenance Fund				
40502 • Rent Income	0.00	0.00	1,600.00	1,600.00
Total 900 • Asset Maintenance Fund	0.00	0.00	1,600.00	1,600.00
Total Income	84,002.92	2.93	211,968.61	295,974.46
Gross Profit	84,002.92	2.93	211,968.61	295,974.46
<b>Expense</b>				
a. Personnel				
50000 • Payroll Expenses	16.10	0.00	0.00	16.10
50001 • Wages & Salaries	25,730.14	38,595.24	25,730.17	90,055.55
Total a. Personnel	25,746.24	38,595.24	25,730.17	90,071.65
b. Fringe Benefits				
50002 • Employee FB	2,521.58	3,782.37	2,521.58	8,825.53
50004 • Payroll Taxes	2,254.50	3,371.05	2,224.35	7,849.90
50100 • Insurance	0.00	3,394.53	1,787.97	5,182.50
50101 • Life and Disability Insurance	0.00	181.41	0.00	181.41
Total b. Fringe Benefits	4,776.08	10,729.36	6,533.90	22,039.34
e. Supplies				
60100 • Office Supplies	353.08	1,141.99	721.67	2,216.74
Total e. Supplies	353.08	1,141.99	721.67	2,216.74
f. Contractual				
60405 • Professional Services-Restrict	47,843.03	104,026.97	168,001.19	319,871.19
60406 • Professional Services-General	4,538.19	5,393.76	2,696.88	12,628.83
Total f. Contractual	52,381.22	109,420.73	170,698.07	332,500.02
g. Construction				
69001 • Property Improvement	27,250.87	0.00	26,578.09	53,828.96
Total g. Construction	27,250.87	0.00	26,578.09	53,828.96
h. Other				
Facility Expenses				
60601 • Facility Insurance	707.60	0.00	0.00	707.60
60700 • Facility Maintenance	645.91	135.24	135.24	916.39
60701 • Utility	136.60	592.61	341.99	1,071.20
Total Facility Expenses	1,490.11	727.85	477.23	2,695.19
Vehicle Expenses				
60602 • Vehicle Insurance	316.80	306.80	0.00	623.60
60704 • Fuels Expense	0.00	211.35	0.00	211.35
Total Vehicle Expenses	316.80	518.15	0.00	834.95
60101 • Duplicating & Copying	0.00	1,202.87	535.43	1,738.30
60102 • Postage and Delivery	0.00	103.00	290.02	393.02
60103 • Telephone & Telecom	1,137.81	1,137.81	1,137.81	3,413.43
60104 • Subscription & Dues	112.00	421.69	112.00	645.69
60105 • Meeting	83.93	0.00	0.00	83.93
60107 • Advertising	84.94	568.11	0.00	653.05
60603 • Other Insurance	734.50	893.50	744.50	2,372.50
60802 • Hospitality Employee Fund	27.00	40.50	85.85	153.35
Total h. Other	3,987.09	5,613.48	3,382.84	12,983.41



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Accrual Basis

Northwest New Mexico Council of Governments  
Profit & Loss

April through June 2020

	Apr 20	May 20	Jun 20	TOTAL
60113 - Payroll Processing Fees	241.38	263.25	175.50	680.13
Total Expense	114,735.96	165,764.05	233,820.24	514,320.25
Net Ordinary Income	-30,733.04	-165,761.12	-21,851.63	-218,345.79
Net Income	-30,733.04	-165,761.12	-21,851.63	-218,345.79

**Northwest New Mexico Council of Governments**  
**Statement of Cash Flows**  
April through June 2020

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	<u>Apr - Jun 20</u>
<b>OPERATING ACTIVITIES</b>	
Net Income	-218,345.79
Adjustments to reconcile Net Income to net cash provided by operations:	
10300 · Accounts Receivable	155,668.84
20100 · Accounts Payable	126,378.58
203000 · Accrued Payroll Liabilities:203006 · Employee Fund Liability	105.00
Net cash provided by Operating Activities	<u>63,806.63</u>
Net cash increase for period	63,806.63
Cash at beginning of period	<u>344,417.80</u>
Cash at end of period	<u><u>408,224.43</u></u>

# Northwest New Mexico Council of Governments

## Profit & Loss Budget Performance

July 2019 through June 2020

	Jul '19 - Jun 20	Budget	Jul '19 - Jun 20	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
100 · General	349,477.12	235,300.00	349,477.12	235,300.00	235,300.00
500 · Federal grants and contracts	274,080.51	470,000.00	274,080.51	470,000.00	470,000.00
600 · State grants and Contracts	218,428.68	259,000.00	218,428.68	259,000.00	259,000.00
700 · Private Grants & Contracts	15,889.35		15,889.35		
800 · Local Grants & Contracts	282,146.84	947,091.00	282,146.84	947,091.00	947,091.00
900 · Asset Maintenance Fund	25,408.14	39,000.00	25,408.14	39,000.00	39,000.00
Total Income	1,165,430.64	1,950,391.00	1,165,430.64	1,950,391.00	1,950,391.00
Gross Profit	1,165,430.64	1,950,391.00	1,165,430.64	1,950,391.00	1,950,391.00
Expense					
a. Personnel	311,042.49	466,910.01	311,042.49	466,910.01	466,910.01
b. Fringe Benefits	76,924.05	119,385.00	76,924.05	119,385.00	119,385.00
c. Travel	20,699.81	40,937.00	20,699.81	40,937.00	40,937.00
d. Equipment	5,182.26	0.00	5,182.26	0.00	0.00
e. Supplies	12,316.78	17,200.00	12,316.78	17,200.00	17,200.00
f. Contractual	666,814.17	873,540.00	666,814.17	873,540.00	873,540.00
g. Construction	96,231.05	78,391.00	96,231.05	78,391.00	78,391.00
h. Other	73,578.33	101,212.00	73,578.33	101,212.00	101,212.00
58000 · Grant Match Expense	118,779.04		118,779.04		
60113 · Payroll Processing Fees	2,611.30		2,611.30		
60900 · Depreciation Expense (Depreciation on equi...	9,393.50		9,393.50		
Total Expense	1,393,572.78	1,697,575.01	1,393,572.78	1,697,575.01	1,697,575.01
Net Ordinary Income	-228,142.14	252,815.99	-228,142.14	252,815.99	252,815.99
Net Income	-228,142.14	252,815.99	-228,142.14	252,815.99	252,815.99

NWNMCOG FY 2021 DRAFT Budget

Board Review & Approval: 4/15/20 Revision #1: 7/15/20

Fund Class Fund/Program	TOTAL ANNUAL BUDGET	General Fund				Federal Grants & Contracts				State Grants & Contracts				Local Grants & Contracts			
		100	501	502	514	513	514	502	502	601	602	627	621	643	643	652	653
		General & Member Svcs	USDOC/ EDA-PPG	USDOC/ EDA-PPG	EDA: CARES	EDA: ACC	EDA: CARES	USDOC/ EDA-RLF		New Mexico LGD-SGIA	New Mexico DOT-RTPO	LGD: Capital Outlay	McKinley: ESPP	McK-ZMTP: McGaffey QAOOC	McK-ZMTP: Quartz Hill QAOOC	McK/Milan: ACC	Cibola Camp Plan
100 GENERAL FUND	\$ 224,500	\$ 86,750	\$ 17,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 99,000	\$ 21,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MEMBERSHIP DUES	\$ 224,500	\$ 224,500															
110 Cibola County	\$ 20,000																
120 McKinley County	\$ 65,000																
130 San Juan County	\$ 5,000																
210 Aztec	\$ 3,000																
220 Bloomfield	\$ 3,000																
230 Farmington	\$ 5,000																
240 Gallup	\$ 65,000																
250 Grants	\$ 37,500																
260 Milan	\$ 13,500																
310 NWM RSW Authority	\$ 7,500																
MATCHING FUND TRANSFERS	\$ -	\$ (137,750)	\$ 17,500														
500 FEDERAL GRANTS & CONTRACTS	\$ 647,321	\$ -	\$ 70,000	\$ -	\$ 258,921	\$ 318,400	\$ 258,921	\$ -	\$ -	\$ 99,000	\$ 21,250	\$ 126,000	\$ -	\$ -	\$ -	\$ -	\$ -
600 STATE GRANTS & CONTRACTS	\$ 310,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 99,000	\$ 85,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
800 LOCAL GRANTS & CONTRACTS	\$ 144,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Local Grants & Contracts	\$ 190,000																
INTERFUND TRANSFERS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
900 OTHER REVENUES/Asset Mgt	\$ 39,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Rent Revenue	\$ 24,000																
Fleet Mileage Revenue	\$ 15,000																
TOTAL NET REVENUES	\$ 1,364,821	\$ 86,750	\$ 87,500	\$ 318,400	\$ 258,921	\$ 318,400	\$ 258,921	\$ -	\$ -	\$ 198,000	\$ 106,250	\$ 126,000	\$ -	\$ 15,000	\$ 15,000	\$ 54,000	\$ 55,000
Percentage of Total Revenues	100.00%	6.36%	6.41%	23.33%	18.97%	23.33%	18.97%	0.00%	0.00%	14.51%	7.76%	9.23%	0.00%	1.07%	1.07%	3.96%	4.03%

EXPENSES

FUND CLASS: FUND/PROGRAM:	TOTAL ANNUAL BUDGET	General Fund				Federal Grants & Contracts				State Grants & Contracts				Local Grants & Contracts			
		100	501	513	514	513	514	502	502	601	602	627	621	643	643	652	653
		General Admin	EDA PPG	EDA: ACC	EDA: CARES	EDA: ACC	EDA: CARES	EDA RLF		NM LGD-SGIA	NM DOT-RTPO	LGD: Capital Outlay	McK: ESPP	McK-ZMTP: McGaffey QAOOC	McK-ZMTP: Quartz Hill QAOOC	McK/Milan: ACC	Cibola Camp Plan
a. PERSONNEL (Wages/Salaries)	\$ 509,850	\$ 44,825	\$ 41,020	\$ 30,000	\$ 78,125	\$ 30,000	\$ 78,125	\$ -	\$ -	\$ 84,880	\$ 54,070	\$ -	\$ -	\$ 10,000	\$ 10,000	\$ 37,350	\$ 28,000
b. FRINGE BENEFITS	\$ 130,345	\$ 13,434	\$ 10,308	\$ 7,539	\$ 19,130	\$ 7,539	\$ 19,130	\$ -	\$ -	\$ 23,768	\$ 13,588	\$ -	\$ -	\$ 2,513	\$ 2,513	\$ 9,386	\$ 7,038
Employer Payroll Taxes (7.74%)	\$ 39,462	\$ 3,454	\$ 3,175	\$ 2,322	\$ 5,892	\$ 2,322	\$ 5,892	\$ -	\$ -	\$ 7,327	\$ 4,185	\$ -	\$ -	\$ 774	\$ 774	\$ 2,891	\$ 2,167
Employer Benefits (17.03%)	\$ 88,663	\$ 7,780	\$ 7,133	\$ 5,217	\$ 13,238	\$ 5,217	\$ 13,238	\$ -	\$ -	\$ 16,461	\$ 9,403	\$ -	\$ -	\$ 1,739	\$ 1,739	\$ 6,495	\$ 4,869
Annual Leave Accrual (2.00%)	\$ 2,220	\$ 2,220	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
c. TRAVEL	\$ 37,175	\$ 4,018	\$ 4,523	\$ 2,987	\$ 5,500	\$ 2,987	\$ 5,500	\$ -	\$ -	\$ 9,839	\$ 5,023	\$ -	\$ -	\$ 2,488	\$ 2,488	\$ 5,200	\$ 1,900
Registration (1 range)	\$ 8,785	\$ 515	\$ 1,273	\$ 500	\$ 1,000	\$ 500	\$ 1,000	\$ -	\$ -	\$ 2,930	\$ 1,562	\$ -	\$ -	\$ 393	\$ 393	\$ 1,200	\$ -
Travel & Per Diem	\$ 16,140	\$ 1,900	\$ 1,710	\$ 700	\$ 1,500	\$ 700	\$ 1,500	\$ -	\$ -	\$ 5,000	\$ 1,350	\$ -	\$ -	\$ 1,095	\$ 1,095	\$ 3,000	\$ 250
Mileage Costs	\$ 12,250	\$ 1,603	\$ 1,500	\$ 1,397	\$ 3,000	\$ 1,397	\$ 3,000	\$ -	\$ -	\$ 1,889	\$ 2,111	\$ -	\$ -	\$ 1,000	\$ 1,000	\$ 1,000	\$ 750
d. EQUIPMENT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Purchase	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
e. SUPPLIES	\$ 21,800	\$ 2,000	\$ 4,726	\$ 1,400	\$ 104,244	\$ 1,400	\$ 104,244	\$ -	\$ -	\$ 6,783	\$ 4,591	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ 300
Office Supplies	\$ 15,000	\$ -	\$ 2,926	\$ 1,400	\$ 3,000	\$ 1,400	\$ 3,000	\$ -	\$ -	\$ 6,783	\$ 3,591	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office Furniture & Equipment Lease	\$ 1,800	\$ -	\$ 800	\$ -	\$ 6,000	\$ -	\$ 6,000	\$ -	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Computer Software & Equipment	\$ 5,000	\$ 2,000	\$ 1,000	\$ -	\$ 95,244	\$ -	\$ 95,244	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
f. CONTRACTUAL	\$ 347,202	\$ -	\$ 12,122	\$ 277,100	\$ 43,400	\$ 277,100	\$ 43,400	\$ -	\$ -	\$ 28,102	\$ 14,878	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000
Professional Services/Restricted	\$ 292,100	\$ -	\$ -	\$ 277,100	\$ 40,000	\$ 277,100	\$ 40,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Professional Services/General	\$ 40,000	\$ -	\$ 8,800	\$ -	\$ 3,400	\$ 8,800	\$ 3,400	\$ -	\$ -	\$ 20,400	\$ 10,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000
Advisors	\$ 15,102	\$ -	\$ 3,322	\$ -	\$ -	\$ 3,322	\$ -	\$ -	\$ -	\$ 7,702	\$ 4,078	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
g. CONSTRUCTION	\$ 128,391	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 120,000	\$ -	\$ -	\$ -	\$ -	\$ -
Property Improvements	\$ 128,391	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 120,000	\$ -	\$ -	\$ -	\$ -	\$ -
h. OTHER	\$ 107,934	\$ 4,500	\$ 13,561	\$ 500	\$ 11,050	\$ 500	\$ 11,050	\$ -	\$ -	\$ 38,484	\$ 14,100	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,200
Duplicating/Copying	\$ 9,000	\$ -	\$ 1,650	\$ 500	\$ 2,500	\$ 1,650	\$ 2,500	\$ -	\$ -	\$ 3,825	\$ 2,025	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000
Postage & Delivery	\$ 1,500	\$ -	\$ 330	\$ -	\$ 1,000	\$ 330	\$ 1,000	\$ -	\$ -	\$ 765	\$ 405	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Telephone & Telecom	\$ 12,000	\$ -	\$ 2,472	\$ -	\$ 3,550	\$ 2,472	\$ 3,550	\$ -	\$ -	\$ 6,120	\$ 3,240	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Subscriptions & Dues	\$ 10,000	\$ -	\$ 2,472	\$ -	\$ 4,000	\$ 2,472	\$ 4,000	\$ -	\$ -	\$ 5,100	\$ 2,428	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Meeting Costs	\$ 60,105	\$ 3,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500
Printing	\$ 3,950	\$ 3,950	\$ 1,001	\$ -	\$ -	\$ 1,001	\$ -	\$ -	\$ -	\$ 1,250	\$ 200	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500
Advertising	\$ 60,107	\$ 1,000	\$ 330	\$ -	\$ -	\$ 330	\$ -	\$ -	\$ -	\$ 765	\$ 405	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200
Special Events	\$ 60,111	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Service Charges	\$ 60,112	\$ 500	\$ 110	\$ -	\$ 135	\$ 110	\$ 135	\$ -	\$ -	\$ 255	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Insurance (NWC & Director's)	\$ 60,003	\$ 4,177	\$ 919	\$ -	\$ -	\$ 919	\$ -	\$ -	\$ -	\$ 2,130	\$ 1,128	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Miscellaneous Expense	\$ 498	\$ 110	\$ -	\$ -	\$ 134	\$ 110	\$ 134	\$ -	\$ -	\$ 254	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
i. FACILITY EXPENSES	\$ 44,668	\$ 4,000	\$ 4,000	\$ -	\$ -	\$ 4,000	\$ -	\$ -	\$ -	\$ 16,000	\$ 4,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Facility Rent	\$ 24,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,000	\$ 4,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Insurance	\$ 6,669	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Maintenance	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Utilities	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vehicle Expenses	\$ 19,884	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vehicle Insurance	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vehicle Maintenance	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fuels Expense	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vehicle Acquisition	\$ 136	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL EXPENSES	\$ 1,342,782	\$ 68,577	\$ 88,260	\$ 319,136	\$ 259,449	\$ 319,136	\$ 259,449	\$ -	\$ -	\$ 199,838	\$ 108,250	\$ 120,000	\$ -	\$ 15,001	\$ 15,001	\$ 53,936	\$ 54,539
NET REVENUES less EXPENSES	\$ 22,039	\$ 18,173	\$ 1,240	\$ (736)	\$ (528)	\$ (736)	\$ (528)	\$ -	\$ -	\$ (1,838)	\$ 8	\$ -	\$ -	\$ (1)	\$ (1)	\$ 64	\$ 464

## V. ANNOUNCEMENTS; OTHER BUSINESS





## Northwest New Mexico Council of Governments

### Board Meeting Calendar | Fiscal Year 2020-21

#### QUARTERLY BOARD MEETINGS

DATE	TIME	LOCATION
July 15, 2020	Board Meeting: 10AM – 12PM Luncheon: 12 – 2PM	Cibola Area (TBD)
October 21, 2020	10AM – 1PM	McKinley Area (TBD)
January 20, 2021 (Second Day of Session)	10AM – 1PM	Santa Fe (TBD)
April 21, 2021	10AM – 1PM	San Juan Area (TBD)
July 21, 2021	10AM – 1PM	San Juan Area (TBD)

#### NOTES:

- (1) The Board of Directors of the Northwest New Mexico Council of Governments generally meets on the third Wednesday one month after the quarter ends (July, October, January, and April) at 10AM.
- (2) Executive Committee meets an hour prior to the Board Meeting.
- (3) Meeting Business is typically scheduled for two hours with lunch after.

ANNUAL LUNCHEONS:  
2020 (48<sup>th</sup>): Cibola Area;  
2021 (49<sup>th</sup>): San Juan Area;  
2022 (50<sup>th</sup>): McKinley Area

#### OTHER ANNUAL EVENTS, TRAININGS, & CONFERENCES



DATE	EVENT	LOCATION
July 28-30, 2020	<a href="#">National Regional Transportation Conference</a>	Kansas City, MO
October 17-20, 2020	<a href="#">Annual NADO Training Conference</a>	Cleveland, OH
December 2020	Southwest Region Economic Development Association (SWREDA) Conference	Houston, TX

#### NOTES:

- (1) The COG does encourage and welcome Board members to travel and participate to these conferences to understand what regional development organizations (RDO's) are doing throughout the country.
- (2) Typically, travel is worked out through and reimbursed via your local governments and COG handles registration.

**NM Legislative Session 2021: January 19 – March 20**



**NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS**

**Board of Directors**

**MEMBER ROSTER**

*Updated  
7.4.2020*

ENTITY	REPRESENTATIVE	ALTERNATE
<b>COUNTIES</b>		
<b>Cibola County</b>	<b>Martha Garcia</b> <i>County Commissioner Board 2<sup>nd</sup> Vice-Chair</i>	<b>Dr. Christine Lowery</b> <i>County Commissioner</i>
	<b>Judy Horacek</b> <i>Projects Coordinator</i>	<b>Daniel Torrez</b> <i>Chairman</i>
<b>McKinley County</b>	<b>Billy Moore</b> <i>County Commissioner Board Chair</i>	<b>Doug Decker</b> <i>County Attorney</i>
	<b>Tommy Nelson</b> <i>County Commissioner</i>	
	<b>Bill Lee</b> <i>County Commissioner</i>	
	<b>Anthony Dimas, Jr.</b> <i>County Manager</i>	
<b>San Juan County</b>	<b>GloJean Todacheene</b> <i>County Commissioner Board 1<sup>st</sup> Vice-Chair</i>	<b>TBD</b>
<b>MUNICIPALITIES</b>		
<b>City of Aztec</b>	<b>Steve Mueller</b> <i>City Manager</i>	<b>Michael Padilla, Sr.</b> <i>City Commissioner</i>
<b>City of Bloomfield</b>	<b>Jason Thomas</b> <i>Public Works Director</i>	<b>Donica Sharpe</b> <i>Former City Manager</i>
<b>City of Farmington</b>	<b>Linda Rodgers</b> <i>City Councilor</i>	<b>Julie Baird</b> <i>Assistant City Manager</i>
<b>City of Gallup</b>	<b>Fran Palochak</b> <i>City Councilor</i>	<b>Jon DeYoung</b> <i>Assistant City Manager</i>
	<b>Michael Schaaf</b> <i>City Councilor</i>	
	<b>Maryann Ustick</b> <i>City Manager</i>	
	<b>Louie Bonaguidi</b> <i>Mayor Board Treasurer</i>	
<b>City of Grants</b>	<b>Martin "Modey" Hicks</b> <i>Mayor</i>	<b>Laura Jaramillo</b> <i>City Manager</i>
	<b>Erik Garcia</b> <i>City Councilor</i>	
<b>Village of Milan</b>	<b>Ellen Baca</b> <i>Village Trustee</i>	<b>Roseanne Lopez</b> <i>Village Trustee</i>
<b>EX-OFFICIO</b>		
<b>Staff</b>	<b>Evan Williams</b> <i>Executive Director &amp; Board Secretary Ex Officio</i>	<b>Martina Whitmore</b>