



# **APPENDIX A:** Planning Group Members and Affiliates

# Planning Group Members

Name	Organization
Michael Patrick	New Mexico State University
Paul Gutiérrez	New Mexico State University
Jeff Kiely	Northwest New Mexico Council of Governments
Brandon Howe	Northwest New Mexico Council of Governments
Jeremy Seaton	Northwest New Mexico Council of Governments

# San Juan County Affiliations

Name	Organization
Bonnie Hopkins	NMSU - Cooperative Extension Services
Benita Litson	Dine College Land Grant Office
Mike King	Dine College
Andrea Etsitty	Dine College
Anita Hayes	Tsedaakaan Chapter
Chili Yazzie	Shiprock Chapter
Gilbert Yazzie	Local Producer
GloJean Todacheene	(Former) San Juan County Commissioner
Mike Stark	San Juan County
Sharon Sandman	Sheepsprings Community Member
Josey Foo	Capacity Builders Inc.

# McKinley County Affiliates

Name	Organization	
Dr. Christopher Dyer	University of New Mexico - Gallup, NM	
Bruce Klewer	University of New Mexico - Zuni, NM	
Al Henderson	University of New Mexico - Gallup, NM	
Marie Julienne	University of New Mexico - Gallup, NM	
Warner Orozco	University of New Mexico - Gallup, Main	
Jason Arviso	Navajo Technical University	
Ben Jones	Navajo Technical University	
Kathy Landers	NMSU - Cooperative Extension Services	
Karl Lohmann	McKinley County Youth Conservation Corps	
Tom Kennedy	Zuni Tourism Department	
Loren Thomas	Holona Plaza & Inn - Ramah, NM	
Roger Thomas	Holona Plaza & Inn - Ramah, NM	
Mario Hooee	Pueblo of Zuni	
Steve Boone	Pueblo of Zuni	
Darren Sanchez	Pueblo of Zuni	
Daniel Bonannie	Pueblo of Zuni	
Kate Brown	Local Business Owner - Ramah, NM	
Yin May Lee	Ramah Navajo School Board	
Sharlene Begay-Platero	Navajo Nation Economic Development Dept.	
Darlynn Panteah	Zuni Education	
Hazel James	Dine Food Sovereignty Coalition	
Gloria Begay	Dine Food Sovereignty Coalition	

# Cibola County Affiliates

Name	Organization	
Eileen Yarborough	Cibola Communities Economic Dev. Found.	
Dr. Felicia Casados	New Mexico State University - Grants, NM	
Michael Fields	New Mexico State University - Grants, NM	
Harry Sheski	New Mexico State University - Grants, NM	
Tammy Parker	NMSU - Cooperative Extension Services	
Laura Jarimillo	City of Grants	
Paul Pena	City of Grants	
Marcella Sandoval	Village of Milan	
Mac Juarez	Continental Divide Electric Coop	
Georgia Mathews	Continental Divide Electric Coop	
Bianca Mitchell	City of Grants Mainstreet Program	
Tessa Jimenez	City of Grants Chamber of Commerce	
Barbara Wesley	7 Cities Productions	
David Batchelor	Community Member (Retired)	
J. Wendy Brown	NMSU - Cooperative Extension Services	
Mitzi Frank	National Parks Service - El Morro	

### State & Other Affiliates

Name	Organization
Terry Brunner	USDA - Rural Development - New Mexico
Bob Konen	USDA - Rural Development - New Mexico
Clemente Sanchez	State Senator
Calvert Curley	State Senate - Tom Udall
Leslie Kedelty	New Mexico Economic Development Dept.
Geri Binetheekirk	Navajo Nation Tourism Department
Rose Morgan	Navajo Nation Tourism Department
Carole Palmer	Nation Wildlife Federation
Jeannie Benally	Arizona Education



# **APPENDIX B:** Public Meeting Information

Training Session

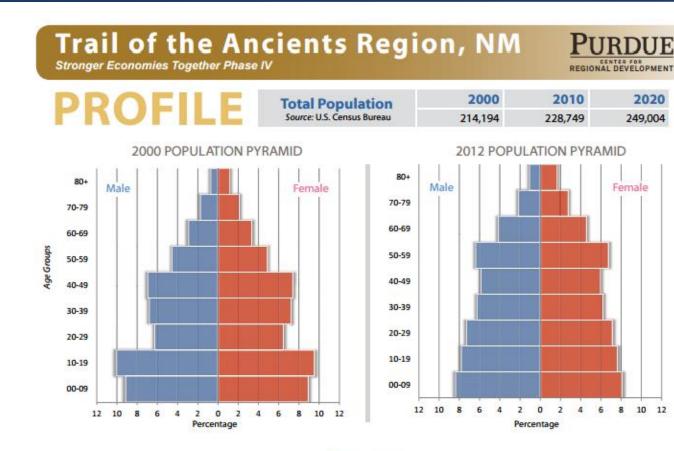
#### Date

#### Location

April 28, 2014	Shiprock, NM	Launching SET and Building a Strong Regional Team
April 29, 2014	Pueblo of Zuni, NM	Launching SET and Building a Strong Regional Team
May 01, 2014	Grants, NM	Launching SET and Building a Strong Regional Team
May 28, 2014	Shiprock, NM	Exploring the Region's Economic and Demo. Foundations
May 28, 2014	Pueblo of Zuni, NM	Exploring the Region's Economic and Demo. Foundations
June 23, 2014	Crownpoint, NM	Regional Meeting – Reviewing & Integration of Materials
July 29, 2014	Shiprock, NM	Focusing on Regional Competitive Advantage
July 30, 2014	Pueblo of Zuni, NM	Focusing on Regional Competitive Advantage
July 31, 2014	Grants, NM	Focusing on Regional Competitive Advantage
August 19, 2014	Shiprock, NM	Exploring Strategies for Enhancing the Regional Economy
August 20, 2014	Pueblo of Zuni, NM	Exploring Strategies for Enhancing the Regional Economy
August 21, 2014	Grants, NM	Exploring Strategies for Enhancing the Regional Economy
September 24, 2014	Shiprock, NM	Regional Meeting – Review & Integration of Materials
October 21, 2014	Shiprock, NM	Developing Your Vision and Goals
October 22, 2014	Pueblo of Zuni, NM	Developing Your Vision and Goals
October 23, 2014	Grants, NM	Developing Your Vision and Goals
November 18, 2014	Shiprock, NM	Discovering Regional Assests & Barriers
November 19, 2014	Pueblo of Zuni, NM	Discovering Regional Assests & Barriers
November 20, 2014	Grants, NM	Discovering Regional Assests & Barriers
December 17, 2014	Gallup, NM	Regional Meeting – Review & Integration of Materials
January 13, 2015	Shiprock, NM	Planning for Success
January 14, 2015	Pueblo of Zuni, NM	Planning for Success
January 15, 2015	Grants, NM	Planning for Success
February 24, 2015	Shiprock, NM	Measuring for Success
February 25, 2015	Pueblo of Zuni, NM	Measuring for Success
February 26, 2015	Grants, NM	Measuring for Success
May 5, 2015	Grants, NM	Regional Meeting – Review and Integration of Materials
June – October, 2015		Develop 1 <sup>st</sup> Draft of Regional Economic Development Plan
November 10, 2015	Gallup, NM	Regional Meeting – Review and Comment on 1 <sup>st</sup> Draft
December – February, 2016		Develop 2 <sup>nd</sup> Draft of Regional Economic Development Plan
March – April, 2016		Final Draft of Regional Economic Development Plan



# **APPENDIX C:** Regional Demographics



#### Source: U.S. Census Bureau

Components of Population Change 2000-2012	
TOTAL Change	9,888
Natural Increase	28,926
International	2,272
Domestic	-20,397

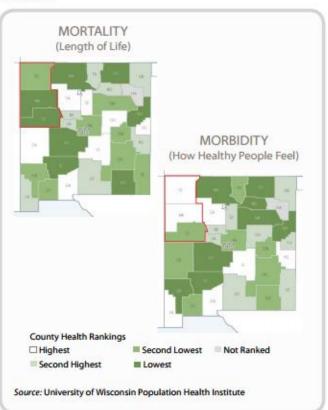
Source: U.S. Census Bureau, Population Estimates; Pop. Change includes residual

2000	2011
\$27,396	\$33,345
22.7	23.7
	\$27,396

Source: Small Area Income and Poverty Estimates

Race/Ethnicity	2000	2012
White, Non-Hispanic	33.0	29.8
Black, Non-Hispanic	0.7	1.1
Other	48.7	49.2
Hispanic	17.6	19.9

Source: U.S. Census Bureau



URDUF REGIONAL DEVELOPMENT

# Trail of the Ancients Region, NM Stronger Economies Together Phase IV



GEOGRAPHICAL MOBILITY (Over Past Year)

Educational Attainment	2000	2011
Less than High School	27.2	22.6
High School	30.4	33.9
Some College	29.6	30.3
Bachelor's or More	12.8	13.2
Source: EMSI 2012.4		

HOUSEHOLD TYPE

2011

48.5

26.9

6.6

7.9

All Households

2000

23.1

6.6

17.7

Nhat is the educational profile of residents who stayed or left the state over the past year? The first bar highlights the educational status of those 25 years old and over living in the state during the base year. The second bar outlines the educational levels of persons who have remained in the state a year later. The final bar showcases the educational credentials of adults who moved to another state a year later.

#### PUBLIC HEALTH

#### Life Expectancy, 2010

Gender	Region	US average
Male, years	73.0	76.1
Female, years	78.8	80.8

#### Sufficient Physical Activity, 2011

Gender	Region	US average
Male, %	56.4	56.3
Female, %	51.1	52.6

#### Obesity prevalence, 2011

Gender	Region	US average
Male, %	36.3	33.8
Female, %	43.7	36.1
Source: Institute for Health Metri University of Washington		

Source: U.S. Census Bureau

#### Married Single Male Headed Non-Family Single Female Headed

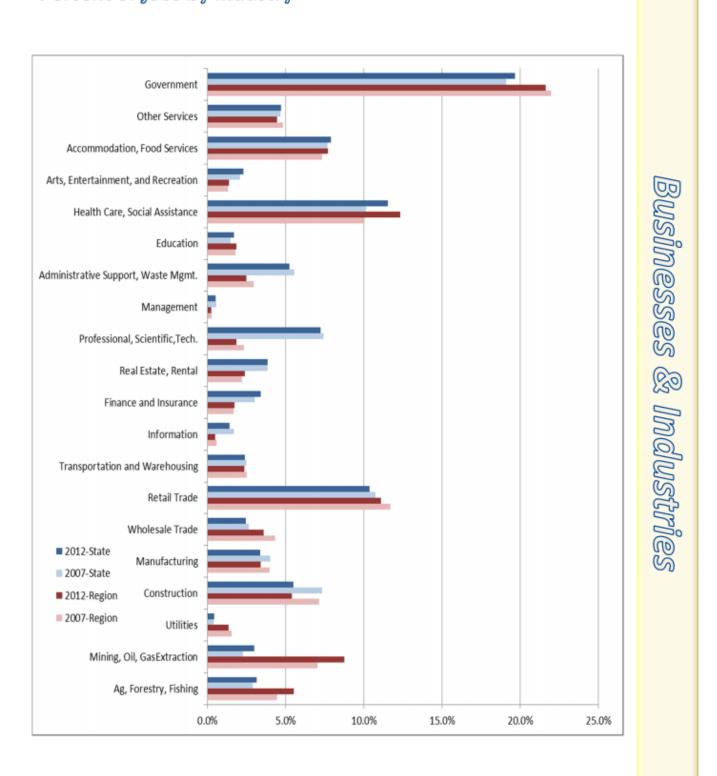
52.5

Occupied Housing Units	2000	2011
Owner-Occupied	74.6	72.7
Renter-Occupied	25.4	27.3
Households	2000	2011
Households TOTAL Number	2000 67,514	2011 67,515



# APPENDIX D: Regional Economy

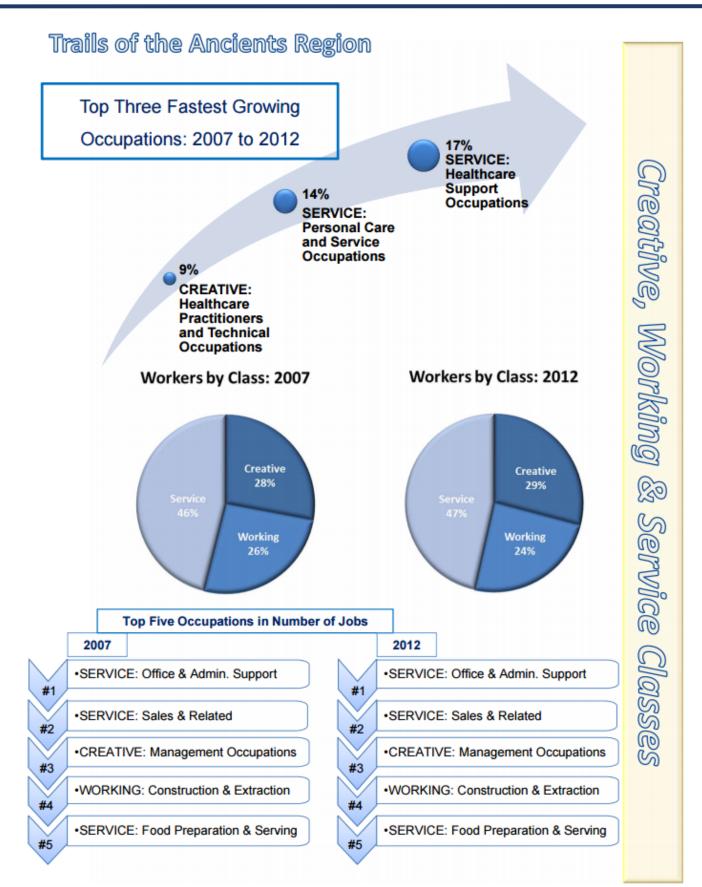
## Trails of the Ancients Region Percent of jobs by Industry



Developed by Purdue Center for Regional Development

Trails of the	Ancients	s Regio	n			
Industry Type	2007 Jobs	2012 Jobs	Change	% Change	2012 Total Earning per Worker	2012 Establish- ments
Agriculture, Forestry, Fishing and Hunting	4,829	5,642	813	17%	\$27,979	17
Mining, Quarrying, and Oil and Gas Extraction	7,623	8,929	1,306	17%	\$81,969	258
Utilities	1,669	1,376	(293)	(18%)	\$122,040	30
Construction	7,715	5,518	(2,197)	(28%)	\$47,892	435
Manufacturing	4,313	3,469	(844)	(20%)	\$41,696	130
Wholesale Trade	4,691	3,670	(1,021)	(22%)	\$39,620	260
Retail Trade	12,664	11,322	(1,342)	(11%)	\$28,197	672
Transportation and Warehousing	2,738	2,416	(322)	(12%)	\$56,961	159
Information	654	490	(164)	(25%)	\$37,817	55
Finance and Insurance	1,787	1,763	(24)	(1%)	\$37,976	220
Real Estate and Rental and Leasing	2,375	2,449	74	3%	\$30,765	164
Professional, Scientific, and Technical Services	2,530	1,904	(626)	(25%)	\$38,854	317
Management of Companies and Enterprises	293	258	(35)	(12%)	\$65,696	13
Administrative and Support and Waste Management and Remediation Services	3,195	2,539	(656)	(21%)	\$28,718	176
Educational Services	1,932	1,893	(39)	(2%)	\$25,687	31
Health Care and Social Assistance	10,859	12,573	1,714	16%	\$40,630	484
Arts, Entertainment, and Recreation	1,434	1,413	(21)	(1%)	\$13,864	36
Accommodation and Food Services	7,941	7,879	(62)	(1%)	\$16,657	368
Other Services (except Public Administration)	5,221	4,556	(665)	(13%)	\$21,326	357
Government	23,758	22,097	(1,661)	(7%)	\$54,941	439
	108,225		(6,066)	(6%)	\$43,219	4,619

Note: red colored numbers in parenthesis are negative s Source: EMSI Complete Employment- 2013.1



Developed by Purdue Center for Regional Development

#### **Trails of the Ancients Region**

					2012 Median	2012 Avg.
CREATIVE CLASS: Occupations	2007 Jobs	2012 Jobs	Change	% Change	Hourly Earnings	Hourly Earnings
Management Occupations	10,066	10,441	375	4%	\$21.43	\$22.72
<b>Business and Financial Operations Occupations</b>	2,726	2,518	(208)	(8%)	\$23.02	\$24.32
Computer and Mathematical Occupations	710	613	(97)	(14%)	\$28.50	\$30.97
Architecture and Engineering Occupations	1,547	1,287	(260)	(17%)	\$31.44	\$32.45
Life, Physical, and Social Science Occupations	1,330	1,277	(53)	(4%)	\$25.87	\$26.59
Legal Occupations	428	396	(32)	(7%)	\$26.50	\$29.84
Education, Training, and Library Occupations	7,239	6,988	(251)	(3%)	\$19.04	\$19.67
Arts, Design, Entertainment, Sports, and Media Occupations	2,005	1,688	(317)	(16%)	\$12.74	\$13.38
Healthcare Practitioners and Technical Occupations	3,782	4,114	332	9%	\$33.96	\$35.55
Total	29,833	29,322	(511)	(2%)	\$23.10	\$24.26
WORKING CLASS: Occupations	2007 Jobs	2012 Jobs	Change	% Change	2012 Median Hourly Earnings	2012 Avg. Hourly Earnings
Construction and Extraction Occupations	10,027	8,664	(1,363)	(14%)	\$18.62	\$19.09
Installation, Maintenance, and Repair Occupations	5,522	4,998	(524)	(9%)	\$21.31	\$21.22
Production Occupations	5,353	4,655	(698)	(13%)	\$18.94	\$19.46
Transportation and Material Moving Occupations	6,884	6,245	(639)	(9%)	\$16.73	\$17.20
Total	27,786	24,562	(3,224)	(12%)	\$18.75	\$19.11
SERVICE CLASS: Occupations	2007 Jobs	2012 Jobs	Change	% Change	2012 Median Hourly Earnings	2012 Avg. Hourly Earnings
Community and Social Service Occupations	1,850	1,736	(114)	(6%)	\$17.96	\$18.51
Healthcare Support Occupations	2,623	3,067	444	17%	\$11.28	\$11.62
Protective Service Occupations	2,716	2,251	(465)	(17%)	\$17.24	\$17.82
Food Preparation and Serving Related Occupations	7,690	7,465	(225)	(3%)	\$9.05	\$9.30
Building and Grounds Cleaning and Maintenance Occupations	3,459	3,440	(19)	(1%)	\$9.70	\$10.32
Personal Care and Service Occupations	5,262	5,993	731	14%	\$9.06	\$9.24
Sales and Related Occupations	12,743	11,312	(1,431)	(11%)	\$12.23	\$13.02
Office and Administrative Support Occupations	12,871	11,544	(1,327)	(10%)	\$13.81	\$14.42
Total	49,214	46,808	(2,406)	(5%)	\$11.91	\$12.43

Source: EMSI Complete Employment- 2013.1

\* Does not include military or agriculture related occupations



Energy (Fossil & Renewable)



# TRANSFORMING

- Agribusiness, Food Processing & Technology
- Apparel & Textiles
- **Business & Financial Services**
- Defense & Security
- Education & Knowledge Creation
- Information Technology & Telecommunications
- Manufacturing Supercluster
  - Printing & Publishing
- Transportation & Logistics
- Computer & Electronic Product Manufacturing
  Electrical Equipment, Appliance & Component
  - Manufacturing
    - Transportation Equipment Manufacturing



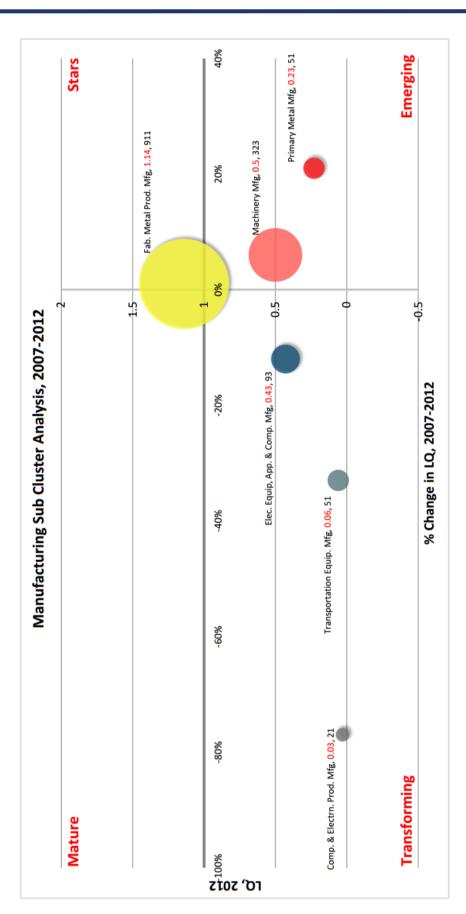
tars

# Percent Growth in Specialization



- Advanced Materials
- Arts, Entertainment, Recreation & Visitor Industries
- Biomedical/Biotechnical (Life Sciences)
- Chemicals & Chemical Based Products
- Forest & Wood Products
- Glass & Ceramics
- Machinery Manufacturing
- Primary Metal Manufacturing

Trails of the Ancients Region



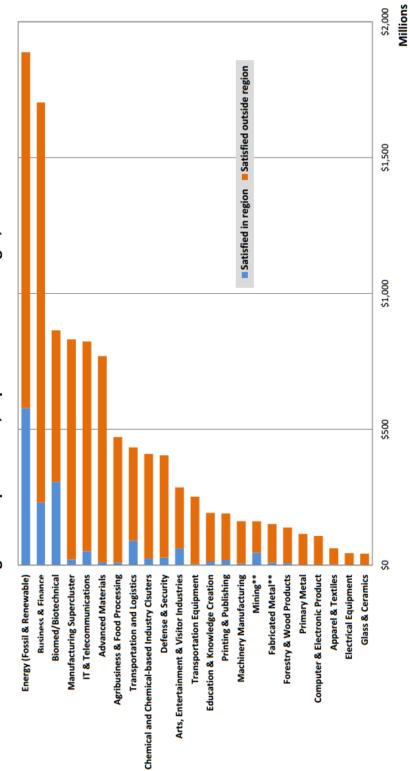
Note: Label includes cluster name, LQ 2012, and Employment 2012

Data Source: EMSI 2013.1, industry cluster definitions by PCRD

Cluster Name	2012 Jobs	2012 LQ	Percent Change LQ, 2007-2012	2012 EPW	Competitive Effect (shift-share) 2007-2012
Energy (Fossil & Renewable)	14,633	3.45	0%	\$ 77,682	-1,175
Biomedical/Biotechnical (Life Sciences)	6,947	0.88	18%	\$ 45,881	503
Business & Financial Services	3,835	0.3	-5%	\$ 34,507	-581
Arts, Entertainment, Recreation & Visitor Industries	2,777	0.7	-3%	\$ 17,360	-108
Transportation & Logistics	2,232	0.73	-14%	\$ 60,593	-262
Manufacturing Supercluster	1,451	0.43	-19%	\$ 44,863	-127
Advanced Materials	1,030	0.36	-12%	\$ 31,568	-46
Fabricated Metal Product Manufacturing	911	1.14	-14%	\$ 35,245	-41
Mining	799	2.79	-4%	\$ 76,655	-34
Defense & Security	777	0.25	-25%	\$ 42,094	-303
Chemicals & Chemical Based Products	606	0.51	<del>-</del> 6%	\$ 40,182	53
Education & Knowledge Creation	569	0.24	-1%	\$ 13,251	-66
Forest & Wood Products	523	0.6	1%	\$ 38,815	139
Printing & Publishing	521	0.3	-17%	\$ 31,500	-57
Information Technology & Telecommunications	514	0.14	-30%	\$ 60,041	-220
Machinery Manufacturing	323	0.5	-8%	\$ 54,607	1
Agribusiness, Food Processing & Technology	299	0.2	-22%	\$ 34,403	-89
Apparel & Textiles	245	0.33	-31%	\$ 17,398	-56
Glass & Ceramics	129	0.79	-18%	\$ 14,288	-5
Electrical Equipment, Appliance & Component Manufacturing	93	0.43	-28%	\$ 89,543	-19
Primary Metal Manufacturing	51	0.23	-2%	\$ 22,963	5
Transportation Equipment Manufacturing	51	0.06	-46%	\$ 78,728	-31
Computer & Electronic Product Manufacturing	21	0.03	-79%	\$ 84,884	-66

Trails of the Ancients Region, Industry Clusters, 2012

Data Source: EMSI 2013.1, industry cluster definitions by PCRD



# Regional Requirements, Expenditures & Leakages, 2011

Data Source: EMSI 2013.1, industry cluster definitions by PCRD



106 West Aztec Avenue Gallup, NM 87301 phone: [505] 722-4327 fax: [505] 722-9211 www.nwnmcog.com





