

NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS



BOARD OF DIRECTORS FALL QUARTERLY MEETING

October 20, 2021

Hybrid Meeting via Zoom – 10 AM

New McKinley County Building – 2nd Floor Conference Center | Gallup, NM

Streamed at www.facebook.com/NWNMCOG

AGENDA

TIME	TOPIC	PRESENTER
10:00 am	I. PRELIMINARY BUSINESS A. Call to Order/Introductions: ESTABLISH QUORUM B. Agenda & Minutes: REVIEW & APPROVAL C. ICIP Resolution 2021-05: RATIFY D. Holiday Calendar: REVIEW & APPROVAL	Billy Moore <i>Chair</i>
10:15 am	II. KEY PROGRAMS A. Energy Efficiency Performance Contracting B. What's Cooking at EDA? Presentation (US Economic Development Administration)	Erica Velarde <i>Trane Ingersoll Rand</i> Trisha Korbas <i>Economic Development Representative</i>
11:00 am	III. EXECUTIVE/STAFF REPORT A. Staff Summary Report, 1 st Quarter (July – September 2021) B. FY2022 Work Program C. Building Report D. Revolving Loan Fund Report & Member Approval REVIEW & APPROVAL	Evan Williams <i>Executive Director</i> Jim Cox, CPA <i>RLF Committee Chair</i>
11:30 pm	IV. FINANCIAL REPORT A. FY 2022 (Q1) Financial Reports: REVIEW & APPROVAL B. FY 2022 Budget Revision #1: REVIEW & APPROVAL C. Audit Status	Evan Williams Armando Sanchez <i>CPA, Loftis Group</i>
11:45 pm	V. ANNOUNCEMENTS; OTHER BUSINESS A. Partner Spotlights B. FY2022 Board Meeting Calendar C. Announcements & General Comments	Evan Williams
12:00 pm	VI. ADJOURNMENT	
12:00 – 2:00PM	VII. STRATEGIC PLANNING SESSION [LUNCH PROVIDED]	TBD



NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS

MINUTES

BOARD OF DIRECTORS SUMMER/ANNUAL MEETING

July 28, 2021

Hybrid Meeting – Coyote Del Malpais Golf Course, Grants, NM
Held via ZOOM | Streamed & Recorded to [Facebook](#)

CORRECTION/APOLOGIES: Evan Williams apologizes to all Board members, presenters, and guests as he had difficulty in running the virtual meeting including not posting presentations as they were given or remembering that he needed to admit participants via ZOOM. He will ask staff to run this for him from now on. Second, he apologizes for the mistake on the event program regarding Mayor Nate Duckett – he is the City of Farmington Mayor and not City of Grants.

I. PRELIMINARY BUSINESS

A. CALL TO ORDER/INTRODUCTIONS/QUORUM.

Chairman *Billy Moore* (McKinley County) convened the meeting of the Board of Directors at 10:02AM. Roll call proceeded and in attendance were 17 Board Representatives/Alternatives, representing a quorum 8 of the 9 voting entities of the Board (89%), along with COG staff, guests, and their CPA.

BOARD MEMBERS IN ATTENDANCE:

CIBOLA COUNTY:	Judy Horacek; Martha Garcia; Dr. Christine Lowery
MCKINLEY COUNTY:	Billy Moore; Anthony Dimas, Jr.;
SAN JUAN COUNTY:	Jim Cox
CITY OF AZTEC:	Michael Padilla Sr. (<i>excused</i>)
CITY OF BLOOMFIELD:	Jason Thomas
CITY OF FARMINGTON:	Julie Baird
CITY OF GALLUP	Fran Palochak; Louie Bonaguidi; Michael Schaaf; Maryann Ustick
CITY OF GRANTS:	Erik Garcia; Vanessa Chavez
VILLAGE OF MILAN:	Roseanne Lopez; Ellen Baca

PRESENTERS IN ATTENDANCE:

Armando Sanchez, CPA
Eric Ghahate (Contractor)
Gar Clarke & Rand Tildon, NMDOIT
Erica Velarde, TRANE

STAFF IN ATTENDANCE:

EXECUTIVE DIRECTOR:	Evan Williams
ADMINISTRATIVE ASSISTANT:	Martina Whitmore
PLANNING TEAM:	Michael Sage, Brandon Howe, Martina Whitmore, Robert Kuipers; Angelina Grey

B. AGENDA & MINUTES ADOPTION.

Chairman *Moore* provided an overview of the day's agenda topics. Chairman *Moore* reviewed the minutes of April 21, 2021 for review and approval.

ACTION: *Jim Cox* (San Juan County) moved and *Michael Schaaf* (Gallup) seconded adoption of the agenda and minutes. Motion carried by acclamation.

C. BOARD OFFICER VACANCY.

Board elections are held on even number years, which will occur at the next annual meeting in 2022.

Evan Williams explained that due to Commissioner GloJean Todacheene resignation for the Board as the San Juan County caucus representative, the Board needs to fill the 2nd Vice-Chair position. It is customarily but not required that this position be nominated by the San Juan area caucus and be a representative of that area. At the last meeting, Julie Baird volunteered to organize and convene the caucus. Based on that meeting, the caucus nominates *Michael Padilla* (Aztec). Mr. Williams did check to make sure Commissioner Padilla would be willing to serve as he had notified the COG staff that he would not be able to attend. Commissioner Padilla has agreed to serve.

ACTION: *Louie Bonaguidi* (Gallup) moved and *Martha Garica* (Cibola County) seconded to except and approve the nomination of Michael Padilla as the COG's 2nd Vice-Chair.
Motion carried by acclamation.

II. SPECIAL PRESENTATIONS

All presentations will be emailed as part of the COG Board Meeting De-brief and available on the COG website at: <http://www.nwnmcog.com/board.html>

What's Cooking at EDA? This presentation was put together by Trisha Korbass, Economic Development Representative from the EDA-Austin Regional Office representing New Mexico and West Texas but was delivered by Evan Williams due to emerging priorities since the release and notice of US Economic Development Administration's grant opportunities underwritten by \$3B of American Rescue Plan Act funding. Information available at: <https://www.eda.gov/ARPA/>

Gar Clarke and Rand Tildon, New Mexico Department of Information Technologies provided an in-depth presentation on the new broadband legislation that passed this last Legislative Session and current actions that Department is taking to advance those and other priorities. They discussed their Technical Assistance Program that is supported by a \$1.5M EDA grant to provide support to communities involved in broadband feasibility, planning, design, and investment.

Erica Velarde, TRANE, provided a shortened presentation of how communities can benefit from Energy Efficiency Performance Contracting.

III. EXECUTIVE/STAFF REPORT

A. Staff Summary Report: Executive Director *Williams* provided a summary of the past quarter's key activities and issues.

B. Annual Report. Mr. Williams provided a quick overview of the highlights from the past year including the four focus areas he established:

Executive Director Evan Williams provided an overview of special key initiatives and accomplishments including a three year upward trend of membership return on investment for the region. He mentioned that since taken over in April 2019 the COG has focused on four key areas: financial stability, staffing, special projects, and economic development. His State of the COG report included the following highlights:

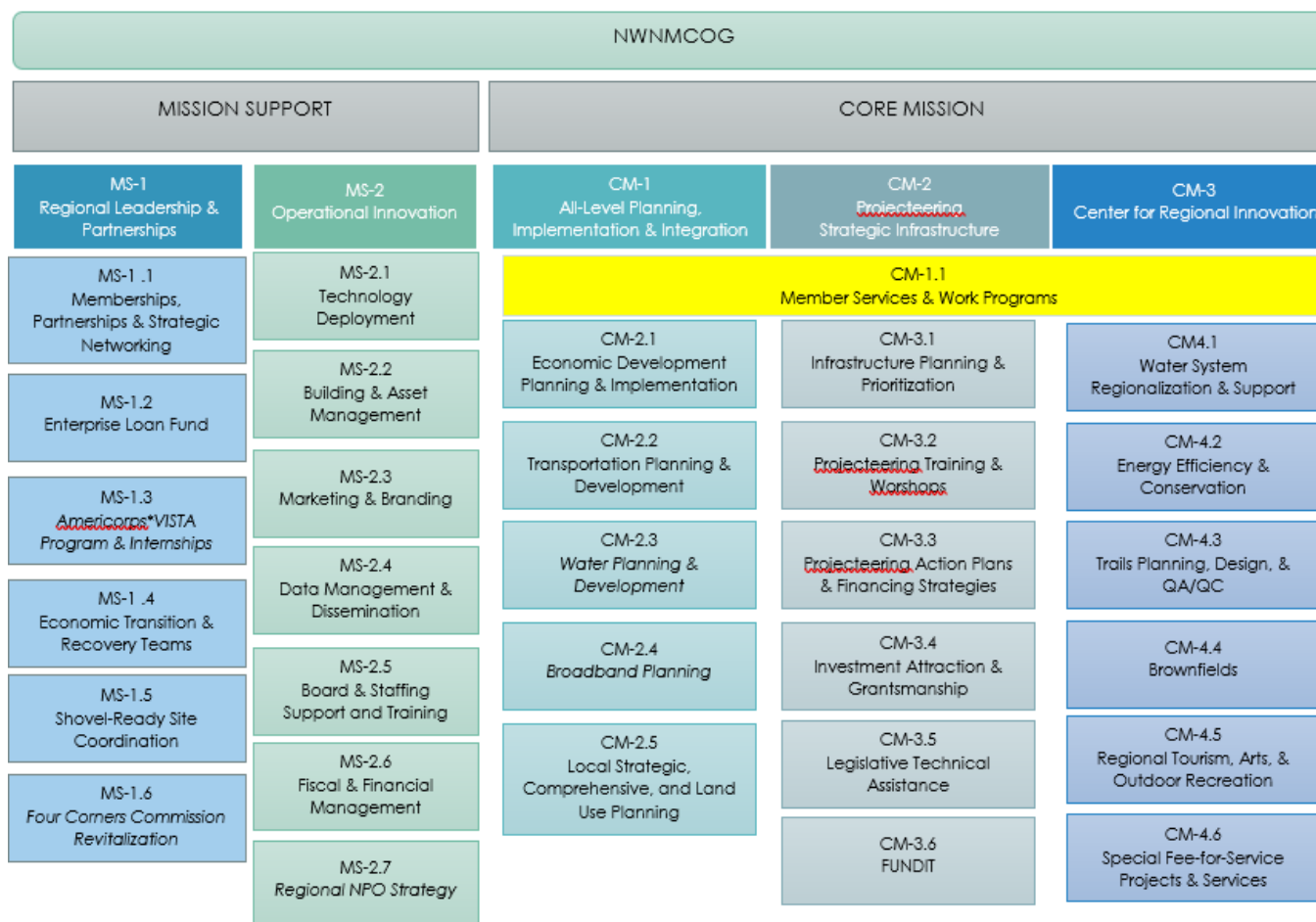
Financial Stability: the COG delivered its first clean audit with no findings since 2011 and built a modest reserve for the first time ever.

Staffing: the COG had no staff turnover in last 2 years and has an amazing team of professionals that continue to train, work hard, and deliver for the region.

Special Projects: the COG has delivered some impressive fee-for-service projects like the McKinley County Comprehensive Plan and Zuni Mountains Trail Project design and quality assurance to diversify and deepen its ability to produce quality planning and development products for the region it resides in.

Economic Development: the COG has made this the overarching focus of organization's mission as it is the number one priority of its membership and region. Key highlights include designing Prewitt and Milan Industrial Parks, establishing a new Revolving Loan Fund, sustaining McKinley Paper, designating a national byway, and attracting a record amount of US Economic Development Administration grants for the region and its projects.

- C. **FY2022 Work Program Overview:** Mr. Williams informed the Board that the Executive Committee had meet the previous day to engage a strategic planning session to discuss the COG's future, growth plan, and other items including an update of the work program. Below is a visual of the draft update, which does not change base programs and member services, but does add (in italics) so new spaces the COG feels it needs to expand into, such as, broadband planning, water development, and creating a non-profit organization for the region.



- D. Revolving Loan Fund (RLF) Program Revisions:** Mr. Williams provided a quick background that the COG Board approved an updated plan in April 2021 to keep the COG compliant with EDA guidelines. Since that time, the COG was awarded \$990,000 in new CARES act funding to capitalize the RLF program. This funding comes with different terms and conditions, and thus the COG must update its RLF Plan to be complaint. The COG also has contracted with National Development Council for technical assistance services including review of the RLF program and has incorporated their recommendations and best practices to strengthen the overall program. COG staff is recommending approval of a resolution that does the following:

1. **RLF Plan:** approves the updated plan as of July 28, 2021.
2. **Loan Committee Structure:** updates the loan committee structure to included membership from the three-county areas representative of the private sector with one COG Board member identified as the RLF Loan Committee Chair.
3. **Loan Committee Chair:** appoints the Loan Committee Chair.
4. **Delegation of Authority:** delegates the authority of the Board to the loan committee to approve loans based on the RLF Loan Plan and its policies and procedures but requires timely reporting back to the full Board.

ACTION: *Louie Bonaguidi* (Gallup) moved and *Eric Garcia* (Grants) seconded adoption of the resolution and the above described actions. Motion carried by acclamation.

ACTION: Based on Executive Director recommendation and willingness to serve, *Louie Bonaguidi* (Gallup) moved and *Julie Baird* (Farmington) appointed Jim Cox to serve as the Board's Loan Committee Chair. Motion carried by acclamation.

- E. Building Report:** Mr. Williams provided an update to the Board on major improvement projects to the COG Building including fixing both roofs, upgrading to broadband with Sacred Wind, and several aesthetic projects. The COG thanks all Legislators who have provided capital outlay over the past three (3) years, especially Senator Shannon Pinto (\$125,000) and Representative Harry Garcia (\$25,000) that provided funds in 2021 as this information is now publicly available and disclosed.

IV. FINANCIAL REPORT

- A. FY2021 Financial Reports:** Armando Sanchez, CPA provided a brief overview of the annual and fourth quarter financial reports provided in the Board packet. He discussed the major shift over the last five years from overspending to actually being able to accrue a small amount unexpended funds. Jim Cox asked about historic loans that have not be re-paid or closed out and Mr. Sanchez explained that these will need to be written off by the Board according to EDA guidelines, which he understood would happen once the RLF is launched as that is the priority.

ACTION: *Vanessa Chavez* (Grants) moved and *Michael Schaaf* (Gallup) seconded, to accept the FY2021 Financial Report, Quarter #4 and Annual Reports as presented. Motion carried by acclamation.

- B. FY2021 Budget, Revision #5:** Mr. Williams presented this budget revision from FY2021 that was recommended necessary as a fund was established due to a contract that was executed in

June that was not listed on the previous revision.

ACTION: *Louie Bonaguidi* (Gallup) moved and *Eric Garcia* (Grants) seconded, to accept the FY2021 Budget, Revision #5 as presented. Motion carried by acclamation.

- C. **FY2022 Budget, Final:** Mr. Williams presented the FY2022 final budget to the Board for approval that includes the RLF CARES funding.

ACTION: *Judy Horacek* (Cibola County) moved and *Michael Schaaf* (Gallup) seconded, to accept the FY2022 Budget as presented. Motion carried by acclamation.

- D. **Wage & Classification Plan:** Mr. Williams presented the updated Wage & Classification Plan for the next three years.

ACTION: *Jim Cox* (San Juan County) moved and *Eric Garcia* (Grants) seconded, to accept the Wage & Classification Plan as presented. Motion carried by acclamation.

V. ANNOUNCEMENTS; OTHER BUSINESS

- A. **Partner Spotlights:** No reports as many delivered full presentations under that section.

- B. **2022 Board Meeting Calendar:** Mr. Williams reviewed the approved COG Board Calendar. Next meeting will be October 20, 2021, which will be held as a hybrid in McKinley County. He noted that the Annual Meeting will constitute the COG's 50th Year and be held in Gallup.

- C. **Announcements & General Comments:** No announcements to report.

VI. ADJOURNMENT

ACTION: *Michael Schaaf* (Gallup) moved and *Anthony Dimas, Jr.* (McKinley County) seconded, to adjourn. Motion carried. Chairman Moore again thanked the City of Grants for hosting and assisting with Annual Luncheon and adjourned the meeting of the Board of Directors at 11:52AM. Motion carried by acclamation.

Respectfully submitted,

Evan J. Williams
Board Secretary and Executive Director

ATTEST: _____
Billy W. Moore
Board Chair

Appendix II: Resolution Template

County, Municipality/Tribal Government/Special District of

COUNTY OF _____

Resolution No. _____

A RESOLUTION ADOPTING THE FY 2023-2027 INFRASTRUCTURE CAPITAL IMPROVEMENT PLAN (ICIP)

WHEREAS, the _____ of _____ recognizes that the financing of public capital projects has become a major concern in New Mexico and nationally; and

WHEREAS, in times of scarce resources, it is necessary to find new financing mechanisms and maximize the use of existing resources; and

WHEREAS, systematic capital improvements planning is an effective tool for communities to define their development needs, establish priorities and pursue concrete actions and strategies to achieve necessary project development; and

WHEREAS, this process contributes to local and regional efforts in project identification and selection in short and long range capital planning efforts.

NOW, THEREFORE, BE IT RESOLVED BY THE _____ that:

1. The county/municipality/tribal government/special district has adopted the attached FY 2023-2027 Infrastructure Capital Improvement Plan, and
2. It is intended that the Plan be a working document and is the first of many steps toward improving rational, long-range capital planning and budgeting for New Mexico's infrastructure.
3. This Resolution supersedes Resolution No. _____.

PASSED, APPROVED and ADOPTED by the governing body at its meeting of _____, 2021

Mayor/County Commission Chair/Board Chair

ATTEST:

Municipal/County Clerk/Other Testator

Infrastructure Capital Improvement Plan FY 2023-2027

Northwest Council of Governments
Project Summary

ID	Year	Rank	Project Title	Category	Funded	2023	2024	2025	2026	2027	Total	Amount	Phases?
					to date						Project	Not Yet	
											Cost	Funded	
35575	2023	001	Building Improvements	Facilities - Administrative Facilities	351,000	499,000	0	0	0	0	850,000	499,000	Yes
35987	2023	002	Company Vehicle	Equipment - Other	0	35,000	0	0	0	0	35,000	35,000	No
Number of projects:			2										
					Funded to date:	Year 1:	Year 2:	Year 3:	Year 4:	Year 5:	Total Project Cost:	Total Not Yet Funded:	
Grand Totals			351,000534,00000035,000000885,000534,000										

NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS

2022 HOLIDAY SCHEDULE

<u>DATE</u>	<u>HOLIDAY</u>
Monday, January 3	NEW YEAR'S DAY (OBSERVED)
Monday, February 21	PRESIDENTS' DAY
Friday, April 15	SPRING/EASTER BREAK
Monday, May 30	MEMORIAL DAY
Monday, July 4	INDEPENDENCE DAY
Monday, September 5	LABOR DAY
Friday, November 11	VETERANS' DAY (OBSERVED)
Thursday, November 24~25	THANKSGIVING BREAK
Friday, Dec 23 & Monday, Dec 26	CHRISTMAS BREAK
Friday, December 30	NEW YEAR'S BREAK

APPROVED BY BOARD OF DIRECTORS:

SIGNED: _____
Board Chair

DATE: _____

FUNDING Facility Infrastructure Projects with Trane



TRANE®

Erica Rita Velarde, PE

Comprehensive Solutions Account Executive

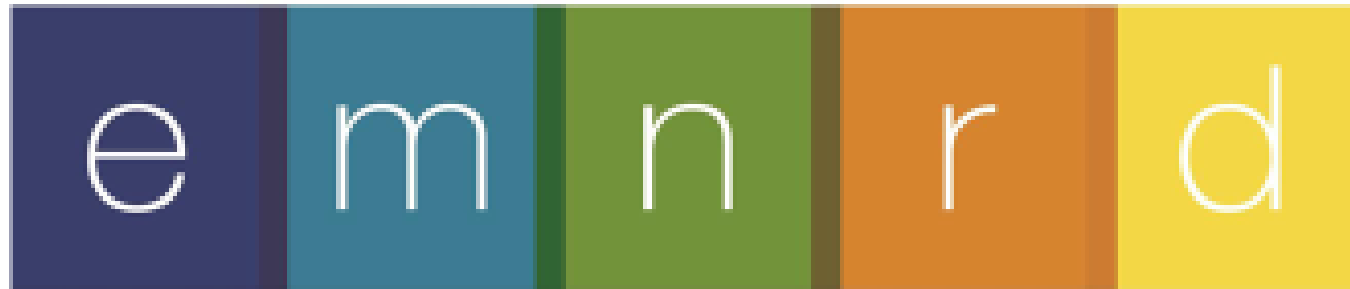
(505) 551-2419

Erica.Velarde@trane.com

**[http://www.emnrd.state.nm.us/ECMD/CleanEnergyPerformanceFinancing
/documents/FundingEEprojectsLocal.pdf](http://www.emnrd.state.nm.us/ECMD/CleanEnergyPerformanceFinancing/documents/FundingEEprojectsLocal.pdf)**

FUNDING ENERGY EFFICIENCY PROJECTS

N E W M E X I C O



Energy, Minerals and Natural Resources Department

Erica Rita Velarde, PE

Mechanical Engineer & Program Manager

Energy, Minerals & Natural Resources Dept.

(505) 476-3313

<http://www.emnrd.state.nm.us/ECMD/CleanEnergyPerformanceFinancing/documents/FundingEEprojectsLocal.pdf>



AGENDA

- ▶ What is a Guaranteed Energy Savings Performance Contract (GESPC)
- ▶ NM law and history in the State
- ▶ What is the process - From procurement to construction completion
- ▶ What are the benefits?
- ▶ How are they structured?
- ▶ How can Trane help in this process?

WHAT IS A GUARANTEED ENERGY SAVINGS PERFORMANCE CONTRACT (GESPC)?

A construction project on a facility that uses future energy/utility savings to pay for up-front costs of the project... Eliminating the need to dip into capital budgets. These qualified construction measures include, but are not limited to:

Indoor Air Quality
Lighting upgrades
Chiller replacement

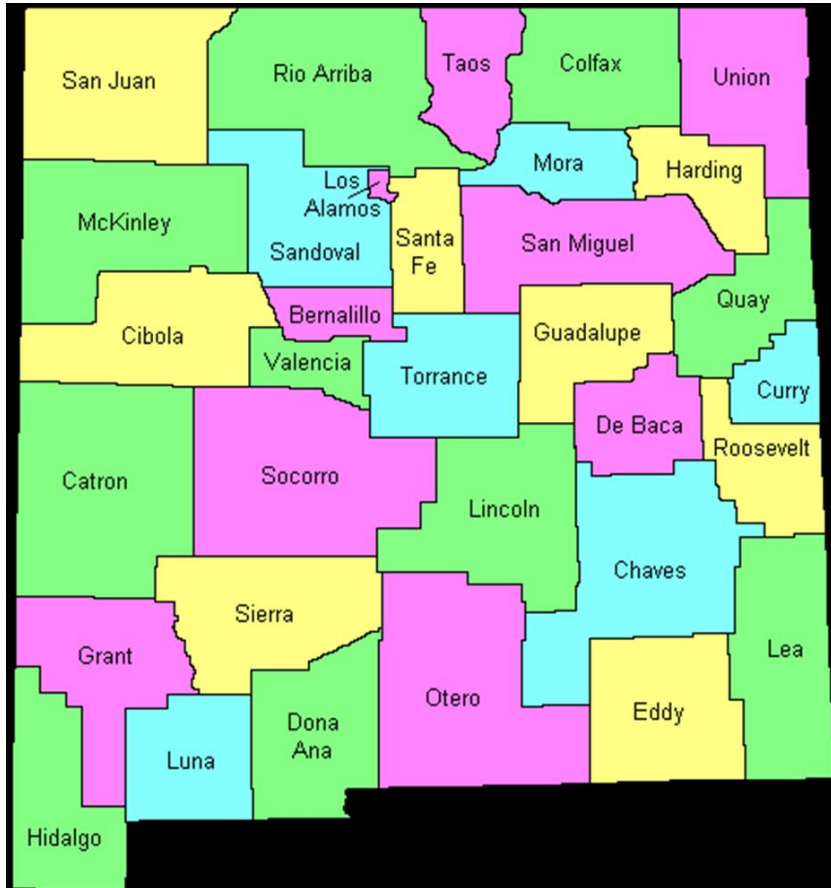
Solar installation
Heating, air conditioning, boilers
Building controls



NM CLEAN ENERGY FINANCING LAW

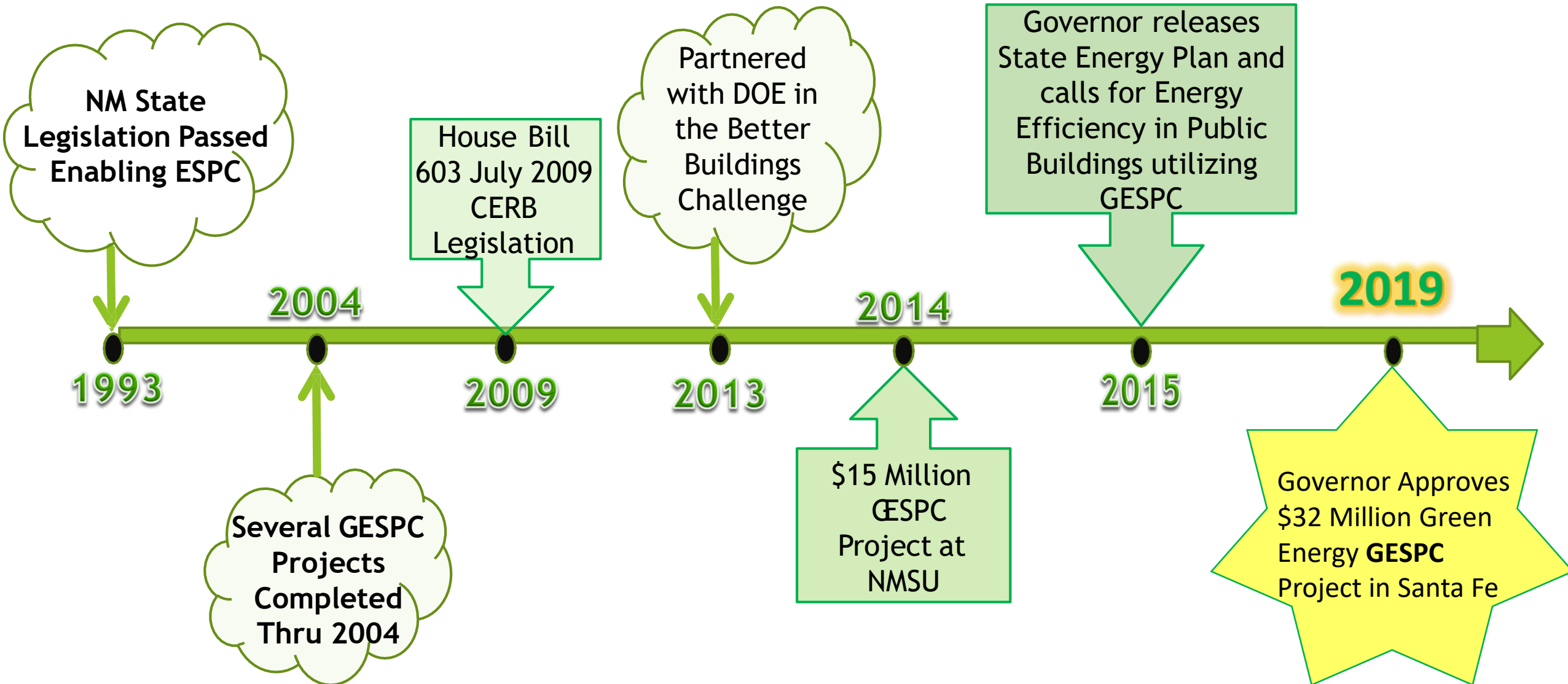
Public Facility Energy Efficiency and Water Conservation Act 6-23-1. Short title.

http://www.emnrd.state.nm.us/ECMD/CleanEnergyPerformanceFinancing/documents/6-23NMSA1978_001.pdf



Over **\$150 Million** of
infrastructure improvement
in NM since 1995

GESPC HISTORY IN NEW MEXICO

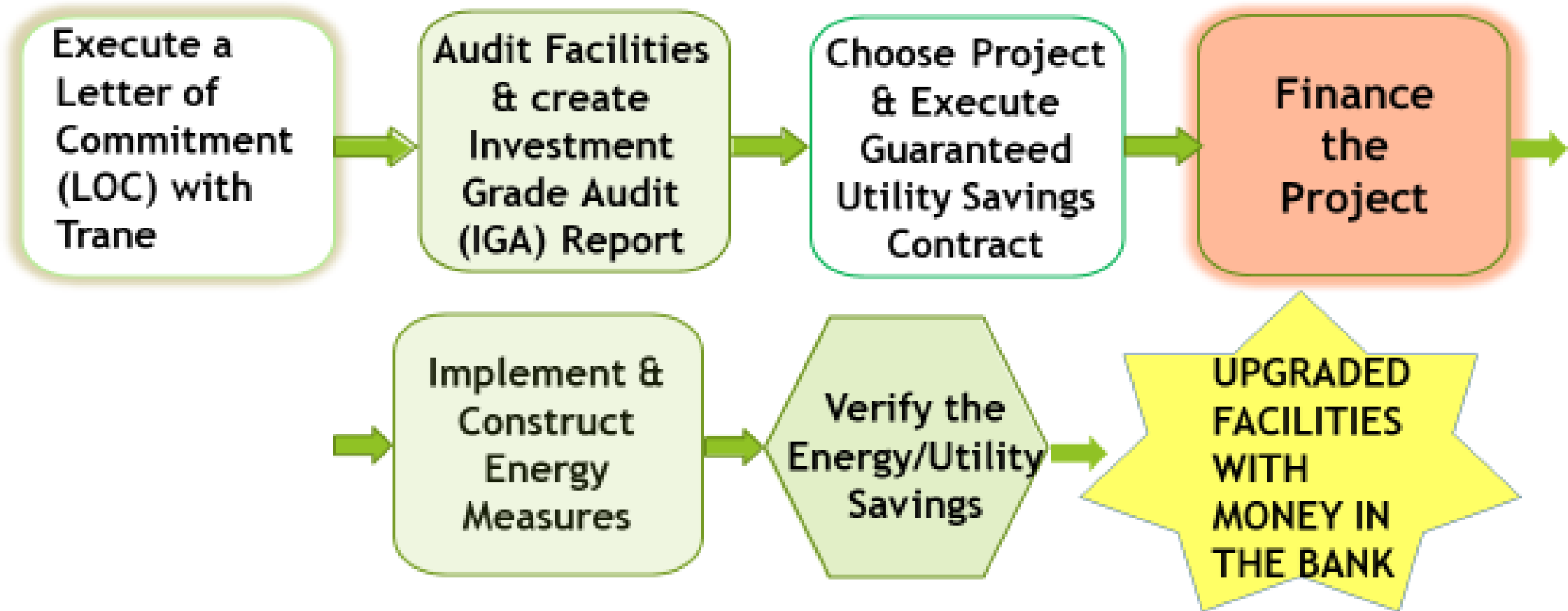


Procurement Process

- Statewide Price agreement for GESPC
90-000-18-00017AG (NM)
- GSA - #00-000000-20-00099 (AZ and NM)

****No need for a Request For Proposal (RFP)****

HOW THE PROCESS WORKS



THE CUSTOMER DRIVES THIS **TRANE®**

SCOPE OF WORK

- * **Guaranteed Work
No Change Orders**

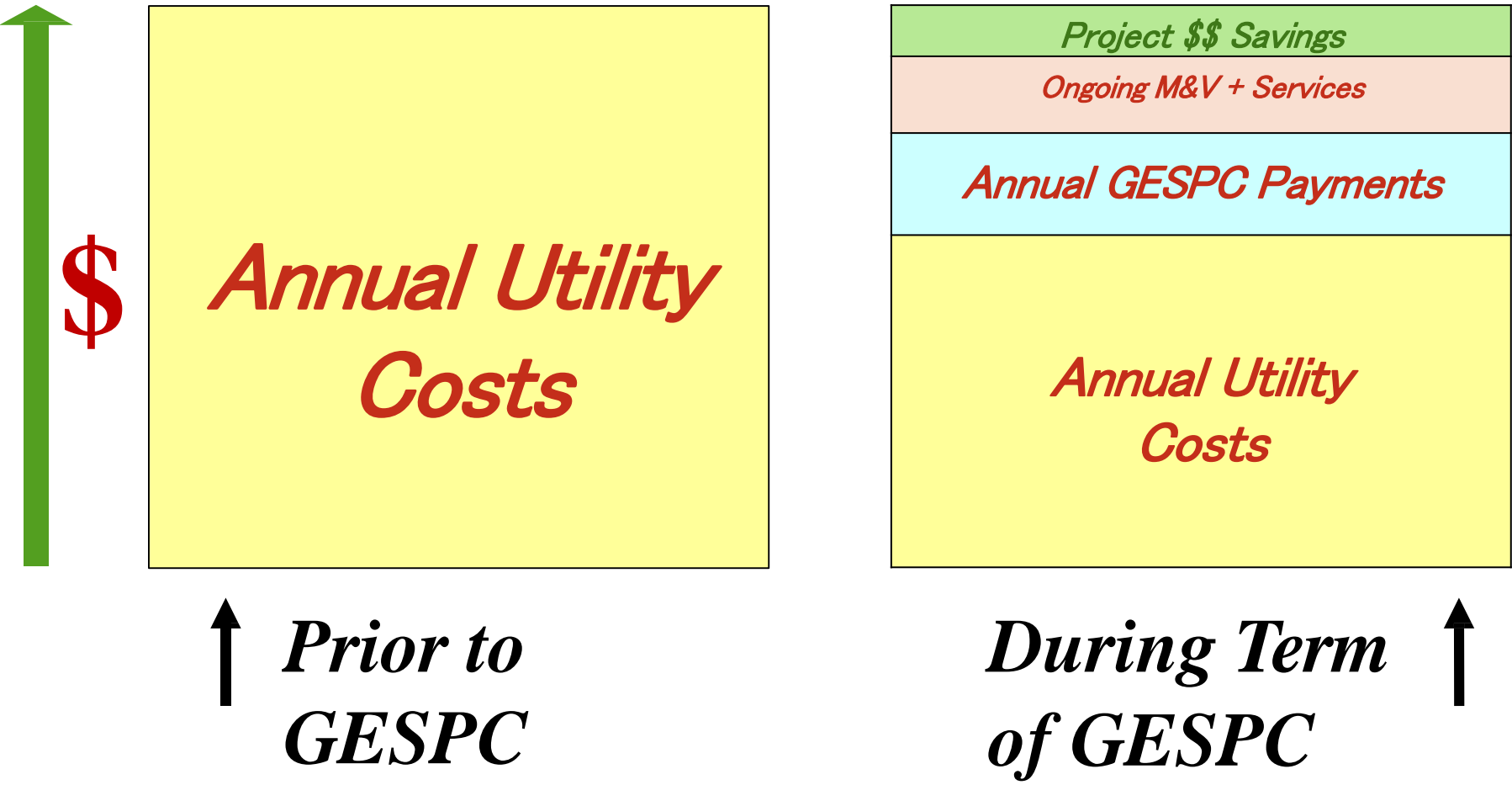
SAVINGS

- * **Guaranteed
Energy/Cost Savings**

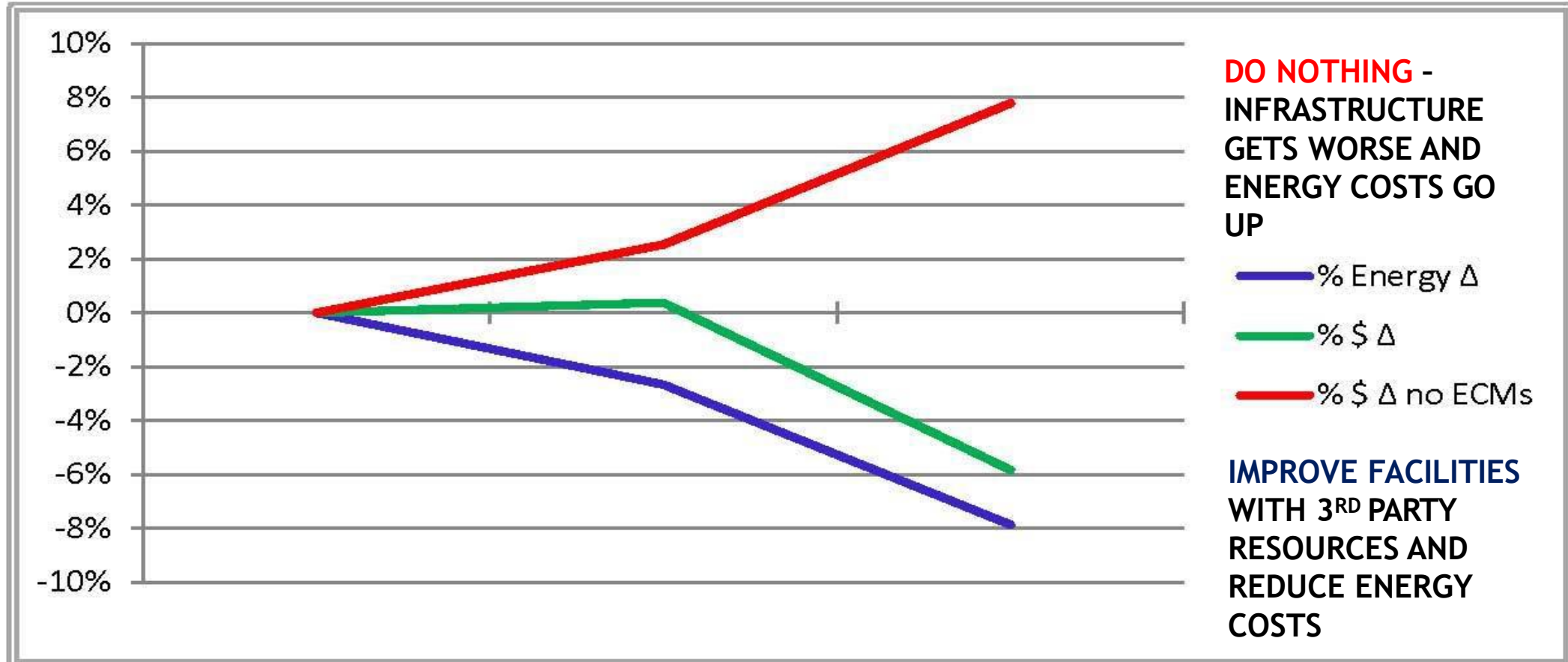
TERM

- * **Guaranteed Payback
Time Period**

GUARANTEED ENERGY SAVINGS PERFORMANCE CONTRACTING CASH FLOW EXAMPLE



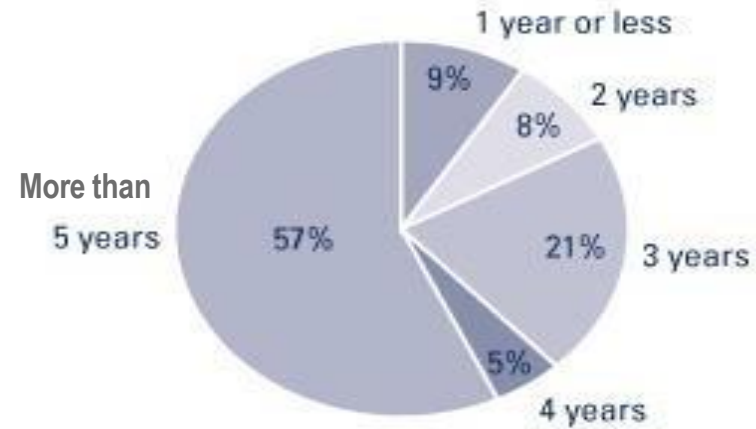
CONTINUE TO PAY HIGH UTILITY BILLS OVER TIME OR IMPROVE FACILITIES???



ECMD AND THE THIRD PARTY REVIEWER ROLES



Appropriate Payback Period for Energy Efficiency Upgrades



NM State Buildings **GREEN** Energy Project

<https://www.generalservices.state.nm.us/green-energy-project.aspx>

Project Progress: What We've Completed So Far



Solar:

Of the 19 sites determined to need solar PVs, 16 are complete with the remaining 3 large solar car ports



Building Envelope:

Of the 26 site determined to need Building Envelope, 23 are complete with the remaining 3 sites being completed by year end.



HVAC & Controls:

Of the 26 site determined to benefit from higher energy efficient equipment and building automation systems (BAS), 22 are complete with the remaining 4 sites to be completed throughout 2021.



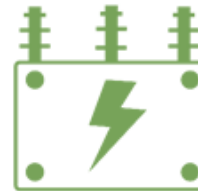
Domestic Water:

Of the 26 site identified whereby the installation of water savings devices, 25 of those sites are complete with one (1) remaining site to be completed before year end.



Lighting:

Of the 30 site determined to benefit from higher efficient lighting systems, 25 are complete with the remaining 5 sites being completed by year end.



Transformers:

Of the 22 sites determined to benefit from high efficient transformers, all 22 sites are complete.



Window Film:

Of the 26 site determined to need Window Film, all 26 sites are complete.

PERFORMANCE CONTRACTING SOLUTIONS

1. Provides a **Self Funded** solution for an Energy Project.
 - **Future Energy Savings will PAY for the ENTIRE Project.**

OR

2. Provides added funding to **Supplement** the Energy Project. Future Energy Savings will:
 - **Supplement the Project budget, allowing for a better ROI.**
 - **Allow the Project scope to be expanded to create a holistic project based off needs.**
 - **Leverage Energy Savings to catch up on deferred maintenance.**

**Both Options provide a
Guaranteed Solution.**



??QUESTIONS??

Trane Technologies

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Jputney@Trane.com

Erica Velarde, PE CSAE
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Erica.Velarde@Trane.com

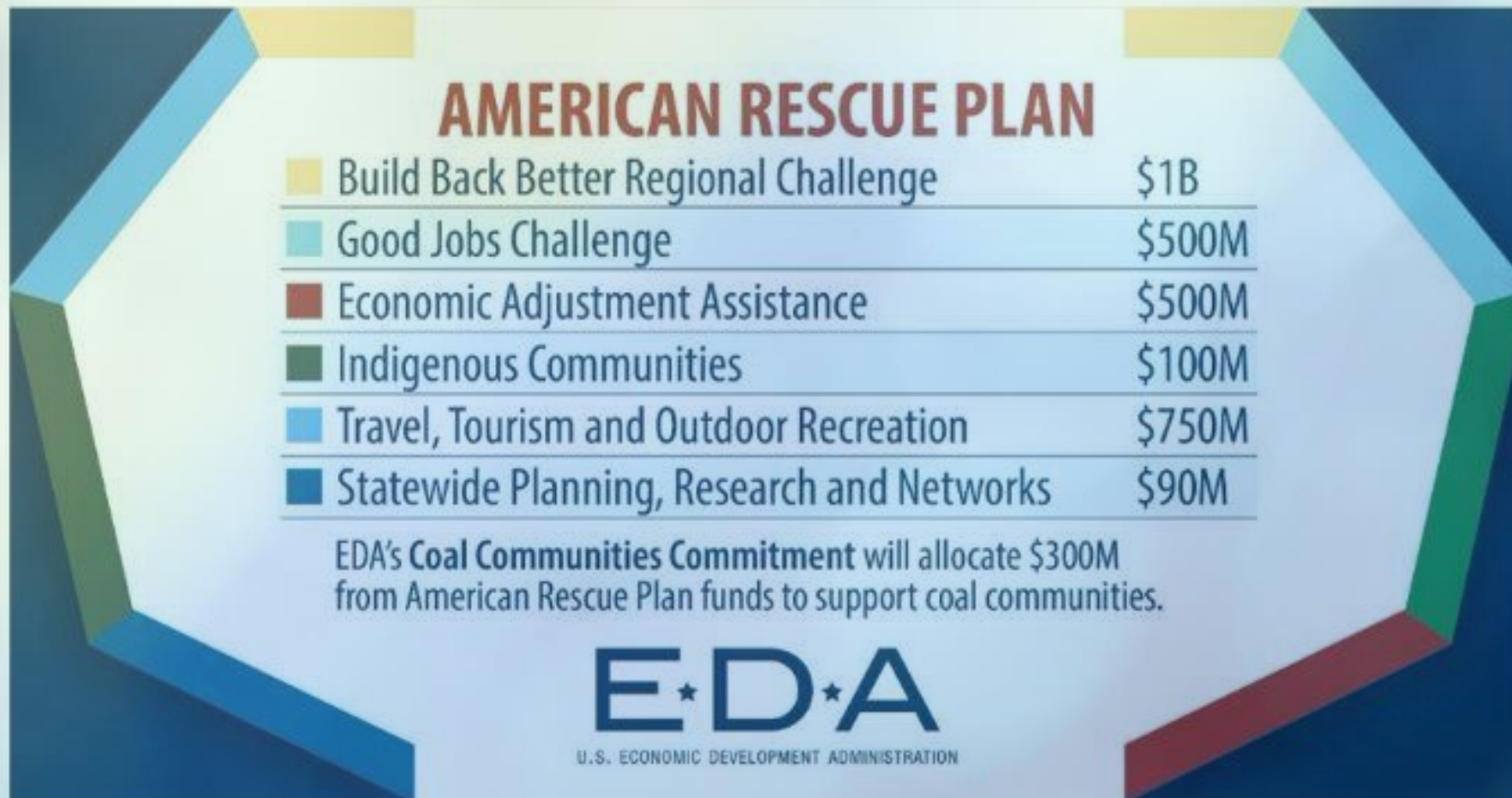


Comprehensive Economic Development Strategy

A collective effort to transition our economy based on our assets.

Energy → Logistics → Manufacturing

APRA Review



Announced: July 22, 2021

Project Submissions

- Project Portal – open for last 6 months - <https://www.surveymonkey.com/r/Z6JYWCD>
- FUNDIT Submissions
- Tribal/Local Economic Development Organizations Conversations
- National Development Council – Deal Support
- CEDS & Regional Recovery Plan

Northwest NM FUNDIT Project Pipeline								
Project	Location	Total Project Cost	Total secured	Gap	Contact	Organization	Phone	Email
2021								
Village of Milan Industrial Park	Milan	\$21,300,000		\$780,000	Evan Williams	NWNMCOG		ewilliams@nwnmcog.org
Coal Avenue Commons	Gallup	\$7,700,000.00	\$4,000,000.00	\$3,700,000.00	Maryann Ustick	City of Gallup		manager@gallupnm.gov
Navajo Nation Feasibility Study	Navajo Nation	\$500,000.00	\$ -	\$500,000.00	Daisha Holyan	Navajo Nation Economic Development	928-871-6841	dholyan@navajo-nsn.gov
2020		\$73,826,888.00	\$9,670,000.00					
2019								
Shiprock Community Development Comprehensive Plan	Shiprock	\$500,000	\$10,000	\$490,000	Betty Ojaye	Development Corporation	505-860-1545	bojaye_campus@yahoo.com
Acoma Pueblo, Small Business Center	Albuquerque Area	\$17,291,374	\$87,750	\$16,494,624	Raymond Concho, Jr.	Community Development Office	505-552-5190	Unavailable
2018								
K'waika Master Community Center	Laguna Pueblo	\$10,626,860	\$0.00	\$10,626,860	Jim Hooper	Pueblo of Laguna - COO	505-552-5763	jhooper@lagunapueblo-nsn.gov
2017								
The Creative Station - Gallup's Artist Incubator and Markspace Park	Gallup	\$239,500	\$0.00	\$239,500	Liz Hannum	Gallup MainStreet Arts & Cultural Center	505-399-2890	gmsacddirector@gmail.com
The Hub - Aztec Business & Entrepreneur Center	Aztec	\$233,217	\$0.00	\$233,217	Steven M Saavedra	Comm and Eco dev Depart Aztec	505-334-7605	ssaavedra@aztecnm.gov

Opportunities and Projects Match-up

Statewide Planning, Research and Networks (Non-Competitive/State)- NM: \$1M

- Working with Governor's Office and NMEDD on plan of action
- NewMARC proposal submitted

Travel, Tourism, and OR (Non-Competitive/State) - \$510M – NM: \$8M

- Working with Governor's Office and Tourism on plan of action
- Marketing heavy; Some funding will be funneled to NMORD

Travel, Tourism, and OR (Competitive) - \$240M – Rolling NWNM Region Goals: Applications: 3-4 Awards: 1-2 Grants (Average Award: \$1.25M)

- Regional Projects
 - Comprehensive Trails Projects
 - Lake Amenities Projects
 - Byway Projects
- San Juan County
 - **Lake Farmington**
 - River Wave
 - North Trail Extension
 - Aztec OR Project
 - Pinon Mesa Bike Park
 - Bloomfield Refinery Re-use Brownfields into Park
 - Major Camp/RV site build-out
 - Rail ROW Trail
 - All Abilities Park
- McKinley County
 - Red Rock RV Expansion
 - **Northside Trail System & Outdoor Mecca Park**
 - Ramah Lake
 - I40 Interchange Beautification & Wayfinding
- Cibola County
 - **Event Center and Arena**
 - Grants Bio-Park
 - Riconada Adventures

Competitive Tourism Grants: Eligible Uses

Strategy development for travel, tourism, and outdoor recreation pandemic recovery

Recovery project implementation, including construction projects for:

- Cultural, arts and tourism facilities
- Zoos and aquariums (*policy change*)
- New outdoor recreation and trail infrastructure and public access enhancements
- Nature-based infrastructure projects to improve access to recreation
- Non-construction activities, including **country-wide or multi-state** travel, tourism, or outdoor recreation promotion
 - *State and local-level tourism promotion and marketing projects are only eligible under state tourism grants*

Diversification projects

(EDA prefers projects that support the travel, tourism, and outdoor recreation sectors)

Tourism marketing and promotion are only eligible under state tourism non-competitive grants

Opportunities and Projects Match-up

Good Jobs Challenge (Competitive National) – \$500M – Up to \$25M, January 26, 2022 – Regional College Consortium/San Juan College

- Scale Soloworks
- GGIWP Scaling and Expansion
- University Workforce Programs
- Energy Transition Act Investment Portfolio
- Themes:
 - Energy Innovation (Hydrogen, CO2 Sequestration EV Tech, Battery, etc.)*
 - Remediation/Conservation Economy (Wells & Uranium, OSHA)*
 - Value Added Agriculture
 - Aviation (Flight/MRO),
 - Film,
 - Outdoor Recreation

Indigenous Communities – \$100M – Rolling (NWNM Region Goal: 2-3 Grants (Average Award: \$3M sweet spot))

- Fort Wingate Master Planning
- US491 Master Planning
- Rhino Health (Churchrock)
- Acoma Project (CARES)
- Themes: Roads/Rail, Broadband, Tribal Energy, Helium, Morgan Lake, Planning

Economic Adjustment Assistance – Rolling (NWNM Region Goal: 1-2 Grants (Average Award: \$2.25M sweet spot))

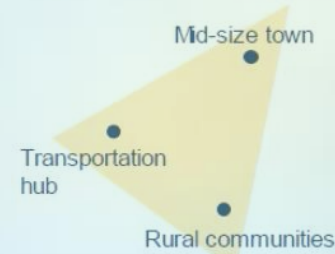
- Farmington Airport Industrial Park*
- La Plata Industrial Park Infrastructure Improvements*
- Rhino Health (McKinley)*

Build Back Better (see following slides)*



Example BBB Regional Clusters

Ag-tech Cluster (\$25M)
E.g. UAV, Food innovation



- Projects in the region:**
- 2 infrastructure projects
 - 1 planning project
 - 1 entrepreneurship project

Manufacturing Cluster (\$80M)
E.g., Automotive, Semiconductor



- Projects in the region:**
- 5 infrastructure projects
 - 1 innovation project
 - 1 entrepreneurship project
 - 1 workforce project

Services Cluster (\$100M)
E.g., Technology



- Projects in the region:**
- 3 infrastructure projects
 - 2 workforce projects
 - 2 entrepreneurship projects

Coalitions of applicants submit concept proposals that outline a regional collection of projects that facilitate the development and/or expansion of industry cluster/s

Phase 1 awardees submit full applications for a collection of projects (approx. 3-8) that support a regional industry cluster

Phase 1: 50-60 technical assistance grants awarded for cluster members to finalize plans from concept proposal (e.g., engineering and environmental)

Total: ~\$500,000 per region

Phase 2: 20-30 full applications from Phase 1 regions awarded implementation grants for project clusters

Total: ~\$25-\$75M (and up to \$100M) per region

CEDS Strategy

Energy

Economic initiatives organized around the power sector transformation, the energy assets of the region including natural gas, solar, and battery storage, and the remediation activities for past development present areas of focus for future development.

5 years

Theme: Full Utilization of Natural Gas

- Hydrogen
- Petrochemical Cluster
- Carbon Sequestration
- Alternative Fuels Source (Autonomous)
- Workforce Development (School of Energy/GGIWP)
- Tribal Energy

Theme: Support Systems

- Workforce Programs – SJC School of Energy, GGIWP, NTU, NMSU-Grant, UNM-G
- Ladders of Opportunity – K-12; WF/College; and Economic Targets
- Research & Technology Support
- Broadband and Strategic Infrastructure
- Vertical Integrate Regional and Tribal Enterprises into Value Chains
- Foreign Trade Zone Designations and Subzones
- DOE Support

Transportation & Logistics

Economic initiatives to grow economic-base industry and employment through building on the strong asset-base of the region, including: major transportation facilities running east-west and northward to the San Juan Basin; 100+ years of history in energy-related industries; continued natural resource availability, including renewables, for development and contribution to the national and regional energy portfolio; and a workforce ready for retraining and deployment in new E-L-M employment opportunities.

15 years

Theme: Shovel-Ready Sites & Strategic Infrastructure

- Farmington Airport
- La Plata Industrial Park
- Gallup Energy Logistics Park Infrastructure Build (C)
- Prewitt Industrial Park (Design)
- Milan Industrial Park (C)
- Farmington Rail Project
- Petrochemical Park
- Autonomous Vehicle Cluster Build
- Mobility Super Center
- Airport Investments
 - Milan Business Park and Airport Master Plan

Manufacturing

Economic initiatives to grow economic-base industry and employment through building on the strong asset-base of the region, including major transportation facilities running east-west and northward to the San Juan Basin, 100+ years of history in energy-related industries, continued natural resource availability, including renewables, and a workforce ready for retraining and deployment to target domestic and foreign direct manufacturing.

30 years

Theme: Advancing Manufacturing

- Medical Manufacturing
- Milan Industrial Park
- Valued Added Agriculture (NAPI)
- Petrochemical Park
- Autonomous Vehicle Cluster Build

Steps

Meet with EDO's

Meet with Universities & Workforce Providers

Identify Matching Fund Sources

Make a Go- or No-Go Decision

Regional Coalition – ask SJC and Cibola to join the Stronger Together Partnership

Meet with Trisha Korbas to hone approach

Develop and define the STORY

Define 3-8 projects – scope and size

Recruit professional assistance where needed
(e.g. engineering)

Develop Phase I proposal

Develop Phase II proposal

BUILD BACK BETTER REGIONAL CHALLENGE (\$1B)	
Transform 20-30 economically distressed communities through substantial investment in regional coalitions. <i>\$100M for Coal Communities</i>	
Phase 1: <\$500k each	Phase 2: \$25-75M, up to \$100M
All EDA eligibles	Phase 1 finalists
Deadline: October 19, 2021	Deadline: March 15, 2022

Matching Fund Ideas

- **Each Investment must be stand-alone (fiscal agent, match, etc.)**
- ETA (\$20M) alignment
- LEDA (State and Special Set-aside)
- Tri-State and private investments
- Water, Wastewater, & Broadband (ARPA State & Local) ?
- 2022 Legislative Request (like RailRunner and Spaceport)
- Local funds

Phase /Cost	Phase I	Phase II
EDA	\$500,000	\$25M-\$75M
Match	N/A	\$5M-\$15M

Questions

- Can any ARPA be used as match?



NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS
STATE PLANNING DISTRICT #1

STAFF SUMMARY REPORT
FY 2022/ 1ST QUARTER

FOR THE PERIOD: **July 1, 2021 – September 30, 2021**

The State Grant-in-Aid (SGIA) work program is utilized by the State Planning Districts to develop a dynamic framework of integrated general services to support planning, development, and technical assistance activities as a regional service to local and state government. This report reflects functions and tasks in the approved FY2022 Work Program and Budget. The following are functions and tasks completed by the Northwest New Mexico Council of Governments during the first quarter of FY2022:

Function 1:	<u>Organizational Management.</u> Provide for general administration and development of the Planning District organization, including management of the State Grant-in-Aid in conjunction with other grants and programs, building organizational capacity, sustainability, and networking with other Planning Districts and with a multi-sector variety of public and private institutions in service to the regional development mission.
QUARTERLY ACTIVITY HIGHLIGHTS & RECAP	
<p>(1) <u>Resource Development:</u> This quarter, staff continued to work on diversifying and expanding services:</p> <ul style="list-style-type: none">• <u>Revolving Loan Fund:</u> COG has worked vigorously to develop and stand up a Revolving Loan Fund. Program is still in the development stages and is expected to go live in FY22. <p>(2) <u>Quarterly Planners Meeting:</u> The COG has instituted quarterly planners' meetings to review, discuss and plan for upcoming work plans both locally and regionally. Many SGIA activities are featured during this internal workshop.</p> <p>(3) <u>COG Board Meeting and Annual Luncheon:</u> COG hosted the annual board meeting and luncheon on July 28th in Grants at the Coyote Del Malpais Gold Course. The event was well attended and included numerous partners from throughout the region and state.</p>	

TASK TRACKING			
TASK	DUE DATE	STATUS	
1.1 Professional Development Provide ongoing professional development training or continuing education classes for staff, i.e., training, webinars, professional conferences.		Q1	<ul style="list-style-type: none"> ✓ Angelina Grey participated in the following: Tribal Planners Roundtable, ICIP 101 workshop, OSE "50-year water plan", Capital Outlay Process Workshop, RCAC Water Systems Workshop, CDBG Opportunities workshop, Planning, Vetting, application funding workshop, Water Trust Board application training, NM Brownfields webinar, and the Capital Outlay Form training webinar. ✓ Brandon Howe participated in IEDC Economic Development Basic 5-day course, ICIP 101 workshop, EDA: Travel, Tourism and Outdoor Rec webinar, EDA: Assistance to Coal Communities webinar, CDBG opportunities workshop, Planning, Vetting, application funding workshop, NM Brownfields webinar.
		Q2	
		Q3	
		Q4	
1.2 Board Training & Support Provide workshops and training as needed to COG boards and committees, i.e., annual workshop, handbook for board members.		Q1	<ul style="list-style-type: none"> ✓ Board Meeting and Annual Luncheon (July 28th) was held in Grants at the Coyote Del Malpais Golf Course ✓ COG Executive Committee Meeting (July 27th) was held at the COG office in Gallup.
		Q2	
		Q3	
		Q4	
1.3 Networking Facilitate & strengthen working relationships with local, tribal, state, federal, nonprofit, and private sector agencies, and partners.		Q1	<ul style="list-style-type: none"> ✓ Cibola Coffee w/ Managers: COG has attended two Coffee with the Managers meetings during the quarter. Meetings are public forum for citizens within Cibola County to address needs to area managers. ✓ Water Commons: COG continued it programming of the newly established Water Commons regional forum. COG hosted two Water Commons meetings during the quarter. ✓ Water Summit: COG staff co-hosted the inaugural water summit in McKinley County. The summit provided a day full of presentations on various topics regarding water planning and was well attended. ✓ NewMARC: COG attended the first quarter meeting virtually on September 21st. NewMARC is the forum for all COGs to discuss federal, state, and local activity.
		Q2	
		Q3	
		Q4	

1.4 SGIA Administration Submit Annual Work Program/Certification, audit, reports, and invoices to the Local Government Division.		
1.4.1 AWP & Certification Submit annual work program packet including certification by the end of each State fiscal year in compliance with DFA requirements.	Annual	✓ Annual work program and certification was submitted and approved
1.4.2 Audit Submit audit report to Local Government Division upon release by State Auditor.	Q1 - Q2	✓ Executive Director Evan Williams and Finance Administrator Martina Whitmore worked closely with hired Certified Public Accountant and the audit firm to prepare and outline annual audit activities to be completed in quarter 2.
1.4.3 Reporting & Invoicing	Quarterly	✓ FY2021 Q4: Completed
		✓ FY2022 Q1:
		✓ FY2022 Q2:
		✓ FY2022 Q3:

Function 2:	Local Government Support. Provide a range of technical assistance services and guidance to local governments and to other public entities in the region, focused on identifying, cultivating, financing, and implementing investable community development projects.
QUARTERLY ACTIVITY HIGHLIGHTS & RECAP	
(1) Projecteering: The COG has coined the term “Projecteering” which is an action planning process that showcases the COG’s talent to vet, develop phasing strategies, identify roles and responsibilities, outline a financing strategy, and develop task lists to ensure priority projects (infrastructure, planning, etc.) get implemented. The COG has modeled this process and has workshopped various local governments during the first quarter. This process has been integral and has resulted in clear and define direction for local government project development. This process will inform applications, ICIP development and legislative priorities.	
(2) Infrastructure Capital Improvement Plan (ICIP): During the first quarter, COG staff worked tirelessly to aid member governments and special districts with the development of ICIPs. This quarter the COG has assisted 5 member governments with complete updates of the ICIP and assisted 11 special districts.	
(3) Planning & Technical Support: This quarter the COG has completed a final draft of the Gallup Downtown Redevelopment Area Plan (MRA). The COG presented the draft plan to the steering committee, held a comment period, addressed comments and supplied the city with the Final draft which is scheduled to be approved by City Council during Quarter 2.	
(4) Community Development Block Grant: COG staff worked with the City of Grants and Wilson & Co. to update and submit the Washington Avenue Drainage project CDBG application. COG staff was tasked with reassembling and improving the application. The application was submitted before the September 3rd deadline.	

TASK TRACKING			
TASK	DUE DATE	STATUS	
2.1 General Technical Assistance			
2.1.1 Policy Assistance Identify and develop policy needs and issues that are viable legislative initiatives and assist in promoting and tracking these initiatives throughout the legislative process.	Ongoing	Q1	✓COG staff monitored and provided guidance to local governments regarding American Rescue Plan Act (ARPA) funding and other COVID-19 related programs at the Federal and State Level.
		Q2	
		Q3	
		Q4	
2.1.2 Funding Provide guidance to local governments to help meet basic eligibility requirements for receiving government funding for community and economic development activities.	Ongoing	Q1	✓ COG continued to email #GrantOps, and provide a filter, funnel, and follow-up approach to COVID-19 opportunities and other annual state programs such as CDBG, NMFA Water Trust Board, Local Government Planning Fund, Youth Conservation Corps.
		Q2	
		Q3	
		Q4	
2.1.3 Fiscal Agency Provide fiscal agent services as mutually agreed upon with member governments in connection with Executive Order 2013-006. i.e., including capital outlay appropriations, Community Development Block Grant, and Water Trust Board funding.	Ongoing	✓ Q1: COG service as fiscal agent for 2 remaining projects on behalf of two member governments, working with local and State staff to produce agreements and smooth over bureaucratic issues.	
2.1.4 Asset Management Provide guidance to local governments upon request to improve capacity to manage infrastructure, such as development of asset management plans.	Ongoing	✓Q1: No asset management activities were conducted during the first quarter.	
2.1.5 Planning & Technical Support Provide related technical assistance, such as census data, land use planning, comprehensive plans, and mapping, upon request and availability of resources.	Q1	<u>Gallup - MRA Plan Update:</u> The COG has undergone update of the Gallup MRA plan and has made significant progress to ensure the plan is updated to reflect current needs of the downtown community. COG has undergone internal review and steering committee review and has finalized the plan and will present to city council in Quarter 2. <u>Grants Bio-Park Feasibility/Master Plan</u> – COG staff has participated in the development of the Grants Bio-Park Feasibility/Master Plan and has provided technical assistance as needed. <u>Regional Plans:</u> COG staff has also participated in the Prewitt/Milan Transportation Study and has guided consultants to develop a process for examination of the transportation network for increased freight volume.	

2.2 ICIP Management			
2.2.1 Trainings Collaborate with the Local Government Division to organize and host Infrastructure Capital Improvement Plans (ICIPs) training in the COG region.	Ongoing	Q1	The COG co-hosted with Local Government Division the Planning, Vetting, Application & Funding training which is a part of a larger training series leading into the legislative and CDBG application seasons.
		Q2	
		Q3	
		Q4	
2.2.2 Plan Development Provide technical assistance to local governments in updating, utilization and monitoring of local ICIPs upon request.	Ongoing	Q1	COG staff assisted member governments and special districts with the update of Infrastructure Capital Improvement Plans prior to the September 3rd and 17th deadlines.
		Q2	
		Q3	
		Q4	
2.2.3 Funding Analysis Work with local governments and the legislature to prioritize, evaluate, and recommend projects for compatible funding sources.	Ongoing	Q1	COG staff continues to hold projecteering sessions with member governments to identify funding sources and development financing strategies to ensure implementation of priority projects.
		Q2	
		Q3	
		Q4	
2.3 CDBG Support			
2.3.1 Inform & Notify Provide information to staff and officials regarding the Community Development Block Grant (CDBG) programs and training events.	Ongoing	Q1: COG staff continued to monitor timelines and schedules and has shared info with participating entities and will continue to act as liaison for members who are applying and implementing CDBG.	
2.3.2 Application Selection & Development Provide technical assistance as requested to local municipalities and counties to identify, select, and develop eligible applications for projects for CDBG funding.	Ongoing	Q1: COG staff has worked with the City of Grants to update the Washington Avenue Drainage application that was submitted last year but was not funded. Staff regrouped with the project team and was tasked with developing a complete and improved application. (\$750,000)	
2.3.3 Presentations Assist local CDBG applicants in preparation of presentations to the Community Development Council.	Q2	Q1: No presentations to the Community Development Council were made this quarter.	

2.3.4 Implementation Provide technical assistance as requested to implement awarded CDBG projects.	Ongoing	Q1: COG staff continued to provide assistance to McKinley County and the City of Gallup on their construction grants. Staff has provided copies of exhibits and have worked with the new project managers to ensure documentation of implementation activities.
2.3.5 Project Administration Provide project administration as mutually agreed upon to member governments to implement CDBG projects, i.e., monitoring, procurement, pay requests and closeout.	Ongoing	Q1: Currently, the COG is not contracted for project administration services, but does serve as the fiscal agent for the Village of Milan. Staff has regular and routine discussions and check-ins on progress with staff.

Function 3:	<u>Integrated Planning & Development.</u> Incorporate common and core regional work programs, such as the Regional Transportation Planning Organization (RTPO), the Economic Development Administration (EDA) and the State Grant-In-Aid (SGIA), into a unified statewide model.	
QUARTERLY ACTIVITY HIGHLIGHTS & RECAP		
(1) <u>Grant and Project Technical Assistance:</u> COG was able to assist entities in securing grant funding. In the first quarter the COG was able to help secure \$18,726,855 in grant funding to aid in local government work.		
TASK TRACKING		
Task	Due Date	Status
3.1 COG Partnership Partner with other regional Planning Districts to focus resources, streamline reporting, administrative compliance, and identify best practices as well as needs.	Ongoing	Q1: COG continues to participate in weekly EDA calls with other Regional Planning Districts to develop plans, programs, and projects to aid in economic recovery during and post pandemic. COG has also participated in NewMARC to discuss regional issues with other Council of Governments.
3.2 Outreach & Marketing Provide outreach and marketing for local government inclusion into the integrated planning process, such as FUNDIT, Comprehensive Economic Development Strategy (CEDS), etc.	Ongoing	Q1: COG continued to promote and distribute the NWNM CEDS and has used the plan to inform regional and local economic development activities. COG staff also informed economic development partners of FUNDIT and has assisted multiple entities with applications to participating in the program.
3.3 Related Planning & Development Initiatives Include related planning initiatives into the integrated planning model as Planning District staff and financial resources permit, such as regional water planning, Legislative Jobs Council, energy initiatives, workforce, etc.	Ongoing	<u>Regional Plans:</u> COG completed the Comprehensive Economic Development Strategy Plan and continues to work on the update of the Zuni Mountains Trails & Conservation Plan. Plans are developed in a manner that allow seamless inclusion into statewide plans. <u>AmeriCorps Vista:</u> The COG retooled its workplan to meet requirements of AmeriCorps Vista and resubmitted its proposal. The COG’s goal of increasing capacity at local Economic Development Organizations is still the focus of the Northwest New Mexico AmeriCorps Program. The application was denied.

3.3.1 Grantsmanship & Project Technical Assistance (TA):			
CLIENT	GRANT/SOURCE	AMOUNT	STATUS
Region	AmeriCorps VISTA: COG retooled and resubmitted a concept proposal to AmeriCorps Vista to build local capacity at Economic Development Organizations.	\$222,940	Denied
City of Gallup	NMFA Local Government Planning Fund (LGRF): COG staff developed and submitted the application for LGPF to assist with the update of the GMMP and incorporate tourism and parks and open space elements.	\$50,000	Awarded
Cibola County	NMDOT Transportation Project Fund: COG staff worked closely with County staff to develop and apply to TPF for County Road 1 - Marquez Road.	\$1,187,500	Awarded
City of Grants	NMDOT Transportation Project Fund: COG staff worked closely with City staff to develop and apply to TPF for Washington Avenue Reconstruction.	\$2,070,346	Awarded
City of Grants	NMDOT Transportation Project Fund: COG staff worked closely with City staff to develop and apply to TPF for Sakelares Boulevard Design.	\$546,250	Awarded
Village of Milan	NMDOT Transportation Project Fund: COG staff worked closely with Village staff to develop and apply to TPF for Airport Road Phase I.	\$3,311,149	Awarded
McKinley County	NMDOT Transportation Project Fund: COG staff worked closely with County staff to develop and apply to TPF for Superman Canyon Road Bridges Phase I.	\$1,900,000	Awarded
City of Gallup	NMDOT Transportation Project Fund: COG staff worked closely with City staff to develop and apply to TPF for Coal Avenue Commons Phase II.	\$3,325,000	Awarded
Navajo Nation	NMDOT Transportation Project Fund: COG staff worked closely with NDOT staff to develop and apply to TPF for Shiprock Farm Road Improvements.	\$1,140,000	Awarded
Navajo Nation	NMDOT Transportation Project Fund: COG staff worked closely with NDOT staff to develop and apply to TPF for West Tsayatoh Road Phase I.	\$2,327,500	Awarded
Ramah Navajo	NMDOT Transportation Project Fund: COG staff worked closely with Ramah Navajo staff to develop and apply to TPF for BIA Route 145 Design & Reconstruction.	\$546,250	Awarded
Ramah Navajo	NMDOT Transportation Project Fund: COG staff worked closely with Ramah Navajo staff to develop and apply to TPF for BIA 195 Reconstruction.	\$850,360	Awarded
Pueblo of Acoma	NMDOT Transportation Project Fund: COG staff worked closely with Pueblo of Acoma staff to develop and apply to TPF for NM 124 Frontage Road Realignment.	\$1,472,500	Awarded
McKinley County	EPA Water Infrastructure Improvements for the Nation (WIIN): The COG developed, submitted, and was awarded a WIIN grant from EPA to aid in water regionalization efforts, conduct trainings for small water systems and to develop and host a water summit.	\$420,000	In Review
City of Grants	Community Development Block Grant (CDBG): The COG assisted with the resubmission of the city's CDBG application for Washington Avenue Drainage. The project will improve stormwater drainage along the corridor and ties into the reconstruction of Mesa View Elementary and the Grants Bio-Park.	\$750,000	In Review
Village of Milan	Governors American Rescue Plan Act Funding: COG staff assisted the Village of Milan to develop a request for ARPA funds from the Governor to assist with utility replacement along Airport Road.	\$500,000	In Review
Village of Milan	T-Mobile Hometown Grant: COG staff developed the application for the Village to purchase and install Playground Equipment at Kearns and Milan Soccer Fields.	\$49,258.80	In Review

3.3.2 Healthy Communities: COG staff has remained in contact with the UNM Prevention and Research Center on the VIVA Connects program in eastern Navajo Nation. Activities have been put on hold due to Covid-19.

3.3.3 Workforce: The NWNMCOG has partnered with NM Workforce Solutions and Greater Gallup Economic Development Corporation (GGEDC) to develop an industry-driven workforce development program for various cohorts and job skills that currently are in high demand for local, high-paying jobs. COG has continued partnership with the industrial workforce program.

3.3.4 Economic & Tourism Development: The COG team continued to administer the multi-year contract with the US Economic Development Administration.

Project highlights for this quarter include:

NATIONAL LEVEL

Economic Development Administration (EDA):

- Applications & Awards:
 - **American Rescue Plan Act Application Support.** The COG facilitated County and entity project prioritization meetings as well as bi-monthly meetings to review proposals with Trisha Korbass. COG lead on a regional Build Back Better application.
 - *District CARES Program.* The COG is continuing to implement this \$400,000 CARES Act application to EDA under its non-competitive pool of funding including its contractor Eric Ghahate as Recovery Coordinator. This quarter, COG was requested to provide a Spending Plan.
 - *Assistance to Coal Communities Grant Application.* The COG was awarded a second \$988,400 grant under EDA's ACC program. This quarter, final design was completed for the Milan Industrial Park with 90% design and COG staff engaged Navajo Nation for a scope-of-work for Fort Wingate Master Plan.
 - *Revolving Loan Fund.* Under the competitive CARES Act program, COG was awarded an application for \$990,000 to develop a COVID-19/CARES Act RLF. This quarter, COG made major progress including Salesforce reporting access, RLF Term Sheet, and Loan Committee Structure.
 - *G.A.L.L.U.P CARES Planning Grant:* The City of Gallup and Greater Gallup Economic Development Corporation were awarded \$600,000 for an autonomous and airport plan to promote the area as Mobility USA. They held the [Gallup Mobility Hub](#) virtual economic roundtable on February 11-12, 2021 and procured a contractor for the Mobility piece of the project. This quarter, a presentation to the New Mexico Transportation Commission on September 30, 2021. [See at: <https://www.facebook.com/NMDOT/videos/350715560168531> - starting at 1:12:41 by Michael Sage]
 - *EDA-COG Weekly Check-in:* The COG and Trisha Korbass, Economic Development Representative (EDR) continued to facilitate weekly video conference calls to share information on COVID-19.
- Statewide CEDS Plan: The COG continued to support the State of New Mexico Department of Economic Development roll-out its award for \$1,500,000 to update the statewide plan and a state recovery plan to interlink with Regional CEDS and Recovery Plans. This quarter, COG staff received a presentation on high level strategies and sent up a special meeting with SRI to discuss rural strategies.
- Regional CEDS Plan: Michael Sage finalized the Regional CEDS "[La Ristra Northwest](#)" update including re-designing the CEDS committee and recruiting participation. A presentation was made to COG Board on October 21, 2020 with final approval on April 21, 2021. This quarter, COG was requested to finalize public comment section before EDA could give final approval.

Census 2020/Stats America: COG staff attended multiple trainings on Census and Stats America during this quarter.

EPA Brownfields Coalition: The COG continued promote this opportunity and discuss sites for assessment work. This quarter, COG completed Phase I reports for four sites in McKinley County, two sites in Milan, and two sites in Bloomfield. About 90% of this grant has been deployed.

STATE LEVEL

“FUND IT” Initiative: COG executive staff attended periodic meetings of the “FUNDIT Task Force” established by the State Economic Development Department for multi-agency vetting and co-financing of economic development projects. This quarter, COG supported Churchrock/Navajo Nation and RMCH hospital with proposals and presentations.

Opportunity Zones: During this quarter, COG continued to track opportunities and best practices.

State Land Office: COG staff continued to engage State Land Office to authorize redevelopment planning and access in Prewitt, including finalizing the planning & development lease for three years.

COVID-19: The COG has taken an active role in the mitigation, response, and recovery from this crisis including conferences calls with State agencies and disseminating information from the CARES Act.

REGIONAL LEVEL

National Development Council: The COG and its partners engaged this non-profit for services that could help our whole region including a Grow Fund, RLF support, and financial review on project deals. COG used its technical assistance to drill-down on establishing a NPO arm of the COG, CEDS Project Portfolio development, and standing up the RLF.

“POWER” Assistance to Coal Communities: The COG was invited by EDA-Austin to present to its entire staff on the progress of these linked investments.

- **Electric Generating Facility Economic Development District:** a presentation was made for funding of the design of the Prewitt Industrial Park.
- **Prewitt Industrial Park Master Plan & Design:** won a NADO Impact Award. <http://www.nwnmcog.com/prewitt-industrial-park.html>
- **Milan Industrial Park Master Plan & Design:** is also receiving national attention and inquiries from site selectors and businesses looking to locate. <http://www.nwnmcog.com/milan-industrial-park.html>
- **Greater Gallup Industrial Workforce Program:** has gone digitally and implemented COVID-19 safe practices in recruiting for its third cohort. <https://www.gallupedc.com/workforce>
- **Energy Transition Act:** The COG continues to build from momentum of EDA’s investment to assist Coal Impacted Communities, including tracking statewide policy rolled up in [Senate Bill 489](#), entitled Energy Transition Act, which was passed and signed into law. COG staff participated in the Northwest Regional Economic Outlook Forum.
- **Tri-State Generation and Transmission:** COG staff has also been hyper focused on understanding future plans of TriState as it relates to [Escalante Generating Station](#). The shutdown will eliminate 107 jobs in our region by December 2020. COG staff presented to Tri-State’s board in order to secure \$5M in community transition funding and supported legislation and funding from the State Legislature. It was announced that COG will receive \$250,000 for its continued work. This quarter, Escalante H2O announced intent to purchase the plant and re-purpose it for a blue hydrogen project.
- **McKinley Paper:** COG and its partners have been quietly working with this 40-year company that supports the bi-county economy to sustain its current 100 jobs and add up to 10 more through a LEDA application. The State of New Mexico provided a \$5M LEDA grant.

SET Initiative-US Department of Agriculture-Rural Development (USDA-RD): The COG has joined a group headed by NM State University (NMSU) that has interest in regrouping and resurrecting this rural initiative. COG has submitted an AmeriCorps* VISTA proposal aimed at bringing the capacity needed. This plan was incorporated into the CEDS.

VISTA Proposal: The COG has submitted an AmeriCorps* VISTA proposal aimed at bringing the capacity needed to support several initiatives and organizations. This proposal has now been denied three times, so COG may re-consider this program.

Adventure Tourism. COG staff continued service on the Board of Directors of Adventure Gallup & Beyond, Inc., and served as an integral part of its initiatives, including collaborative work on the *Zuni Mountains Trails Partnership* Master Plan with the US Forest Service and other stakeholders. COG work, this quarter, included:

- (1) Zuni Mountains Trail Project: During this quarter, COG began updating the Master Trails & Conservation Master Plan that guides this project. Three construction projects were ramped up.
- (2) Mount Taylor and Zuni Mountains Collaborative: staff also continued attending these joint-county meetings and supporting subcommittees for NM579 Lobo Canyon Bike Lanes, Grants Trail Project, La Mosca Road Project, and Equestrian Staging Area.
- (3) Northside Mecca Project: continue to look for investments to purchase this amazing [asset](#).

Trail of the Ancients Byway and Four Corners Geotourism Website: The COG has assumed a leadership role in applying for national certification of our regional byway, NM Trail of the Ancients and looking to take over ownership and management responsibilities of this website as a marketing and asset inventory asset to promote authentic trips and travel in our region. <https://fourcornersgeotourism.com/> [This byway did receive national designation](#).

Broadband: COG staff is supporting a Four Corners regional broadband project and individual applications to build out redundancy in Northwest NM. The COG is eager to utilize an EDA-CARES grant headed by the Department of Information Technology (DOIT) to develop more deployment projects.

San Juan County

Four Corners Economic Development (4CED): COG staff continued a contract for services based on our EDA ACC #2 grant.

Rail Service: San Juan County received an award for \$2M from FHWA's BUILD Program to continue feasibility and planning of a freight rail line that could service the Farmington area.

McKinley County

McKinley County Industrial Park: COG participated in site master planning and spec-building planning for this new park including identification of funding options for design and build-out of onsite and offsite infrastructure including wastewater extension.

Coal Avenue Commons: Funded through National Endowment for the Arts, the COG is a lead partner in re-designing downtown Gallup through a creative placemaking approach. COG staff worked on new gap funding strategies including DOT funding. <https://www.coalavenuecommons.com/>

Greater Gallup Economic Development Corporation, Inc. The COG continued its active partnership with the GGEDC, including:

- Gallup Executive Directors' Association (GEDA) – COG staff continued to attend these meetings.
- Economic Roundtable: COG staff participated in 2021 Roundtable focused on autonomous vehicle industry and mobility.

Cibola County

Milan Industrial Park: COG staff presented to the Village on the design efforts as well as the need to set up a quick response team. The COG finalize design and submitted a LEDA application for \$8M.

3.3.5 Transportation: Report for July thru September for the N.W. Regional Transportation Planning Organization; Quarterly highlights as follows:

Long Range Planning:

- Not much this quarter – COG staff followed up with Special Districts, Tribal Governments, and Senior Centers for ICIP submissions (which often include transportation infrastructure).

- Staff participated in the Economic Development Administration's "Indigenous Communities" webinar for possible transportation infrastructure relevance, since we have three Pueblos and the Navajo Nation within our region.
- Staff participated with Wilson & Co. staff and regional stakeholders for a Milan Industrial Park Focus Group meeting on August 10, and a Prewitt Industrial Park Focus Group meeting on August 19.
- Staff participated with Wilson & Co. staff and stakeholders for a second Technical Working Group meeting on August 31 and a second Policy Advisory Committee meeting on September 9.

Technical Support & Data Management:

- Carrie House continued collecting data supporting recreational trail development in our region.
- Staff researched NMDOT's "Ideal Bike Networks" initiative and participated in a "Travel, Tourism and Outdoor Recreation" webinar from the National EDA on August 3 related to our region's recreational trails development.
- Staff did some initial research in the new NMDOT Mapping Tool, which has a lot to offer.

Project Development & Monitoring:

- Staff completed, helped finalize and filed PPF's just before and during this quarter, and completed and filed PPF's during this quarter, along with commencing development of our FFY2021-2022 RTIPR.
- All of the N.M. Transportation Project Fund proposals from the NWRTPO member governments were approved for funding this quarter at a total of \$22,415,163.00 for 10 of our member governments and 4 of the Farmington MPO governments.
- Staff participated in a ribbon cutting ceremony for the Manuelito Canyon Bridge of McKinley County on Sept. 3 – this was a major bridge project supporting a primary and large regional water shed.

Other Activities and Projects:

- Staff participated in the statewide virtual RTPO Roundtable hosted by the SCCOG on August 26.

General RTPO Support:

- Staff have completed RTPO orientation presentations for our member governments during the course of August thru September and have also provided a virtual orientation available on our COG – RTPO website. Staff are also updating RTPO member appointment forms with a lot of turnover in the past year.
- Staff arranged and orchestrated a presentation from Jeanette Bachand on NMDOT Roadway Functional Classification at our July 14 RTPO meeting; and a HSIP (Highway Safety Improvement Program) presentation from Jason Coffey at our August 11 meeting. (both NMDOT staff)

RTPO Administration:

- RTPO staff executed a formal amendment to add funding for the Personnel section of our Regional Work Program; and another amendment toward the end of this quarter to add hours to RWP function 3 – Project Development & Monitoring.

Respectfully submitted
on behalf of the COG staff,



Evan J. Williams, Executive Director

FOR MORE INFORMATION, TAP RESOURCES AND FOLLOW THE COG VIA:

Website: www.nwnmcog.com

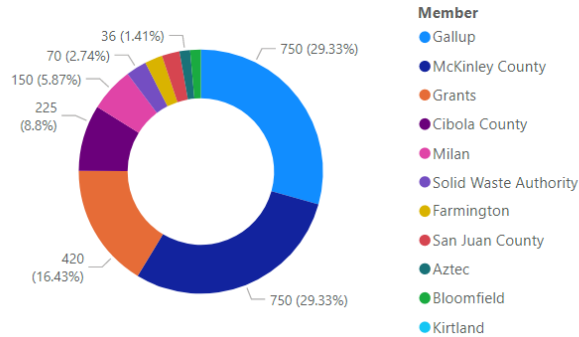
Facebook: <https://www.facebook.com/NWNMCOG>

Twitter: <https://twitter.com/NWNMCOG>

YouTube: [NWNMCOG](https://www.youtube.com/NWNMCOG)

Northwest New Mexico Council of Governments
MEMBER HOURS REPORT
FY2021
as of March 31, 2021

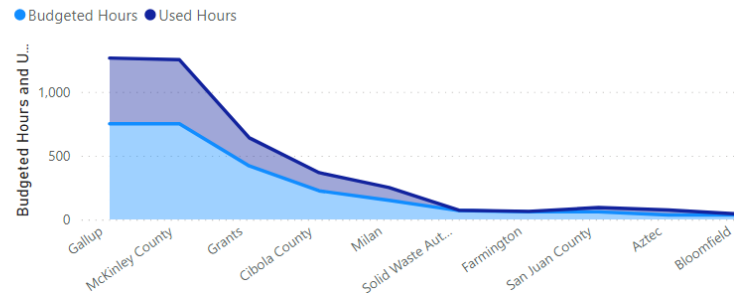
Budgeted Hours by Member



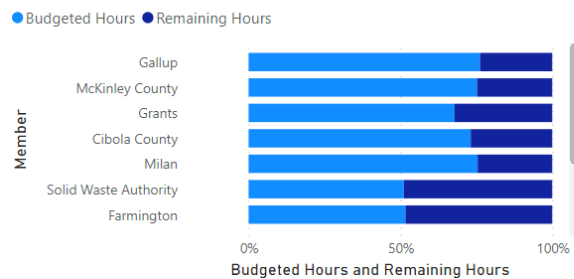
Used Hours, Minimum Value and Budgeted Hours



Budgeted Hours and Used Hours by Member



Budgeted Hours and Remaining Hours by Member

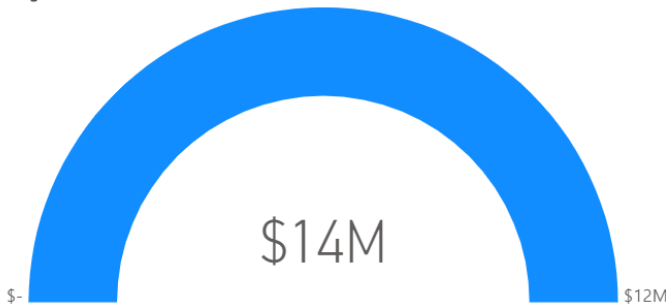


Fund #	Member	Budgeted Hours	Used Hours	Remaining Hours
110	Cibola County	225	142.25	82.75
120	McKinley County	750	502.25	247.75
130	San Juan County	60	33.75	26.25
210	Aztec	36	38.50	-2.50
220	Bloomfield	36	7.75	28.25
230	Farmington	60	3.75	56.25
240	Gallup	750	515.50	234.50
250	Grants	420	220.50	199.50
260	Milan	150	101.00	49.00
270	Kirtland	0	0.00	0.00
310	Solid Waste Authority	70	3.00	67.00
2350		2557	1,568.25	988.75

Northwest New Mexico Council of Governments
IMPACT BY THE NUMBERS
Performance Report, FY21
as of March 31, 2021

Impact Area	Metric	Goal	Progress	Gap
Investment	Grant Funding	\$10,000,000	\$10,188,506	\$188,506
Leverage	Federal	\$647,321	\$2,625,721	\$1,978,400
Leverage	State	\$310,000	\$430,000	\$120,000
Leverage	Private	\$250,000	\$250,000	\$-
Dues	Membership	\$235,000	\$220,000	\$(15,000)
Investment	Brownfields	\$220,000	\$30,000	\$(190,000)
Leverage	Fee for Service Contracts	\$144,000	\$89,000	\$(55,000)
Building Improvements	Roof Repair #2	\$126,000	\$-	\$(126,000)
Building Improvements	Gates	\$3,000	\$-	\$(3,000)
Building Improvements	Garden Project	\$1,200	\$-	\$(1,200)
Building Improvements	Interior Upgrades	\$-	\$-	\$-
Total		\$11,936,521	\$13,833,227	\$1,896,706

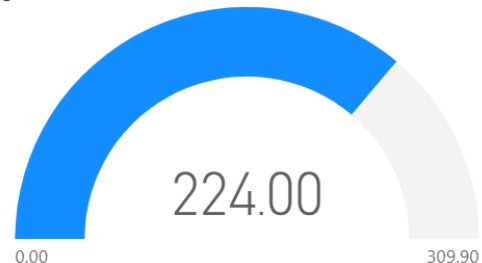
Progress, Minimum Value and Goal



Northwest New Mexico Council of Governments
IMPACT BY THE NUMBERS
Performance Report, FY21
as of March 31, 2021

Impact Area	Metric	Goal	Progress	Gap
Audit	Findings	0.00	0.00	0.00
Awards	NADO Impact Award	1.00	1.00	0.00
Awards	NMIFC Best Practice Award	0.00	0.00	0.00
Awards	Scenic Byway Designation	1.00	1.00	0.00
Marketing	Facebook Followers	150.00	116.00	34.00
Marketing	Twitter Followers	100.00	83.00	17.00
Marketing	Website	1.00	1.00	0.00
Marketing	Youtube Subscribers	50.00	20.00	30.00
Member Satisfaction	Survey (Good or Excellent)	0.90	0.00	0.90
Reporting	Annual Report	1.00	1.00	0.00
Reporting	Newsletters	3.00	1.00	2.00
Reporting	Snapshot of the Session	2.00	0.00	2.00
Staff	Turnover	0.00	0.00	0.00
Total		309.90	224.00	85.90

Progress, Minimum Value and Goal



CONNECTING THE DOTS

July — September, 2021



The Connecting the DOTS Quarterly Newsletter is a product of the Northwest New Mexico Council of Governments

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DIRECTOR'S MESSAGE

Dear Friends of the Region,

The saying goes something like set your goal to hit the moon, and even if you come up short you will still be amongst the stars. And while money is not everything, the current environment is fertile with “once in a generation” opportunities to fund and complete transformative projects.

COG staff had an internal goal setting session to set both return-on-investment (ROI) and impact goals for our organization and the region. Staff set the investment target at \$50M of funding coming into the region through public and private resources for priority projects landed by COG support with our members. In the first quarter, we have already been successful in raising about \$10M. I am proud of the staff for setting the bar very high and all the planning and development work that has been done to set our region and members up for success. I appreciate the hard work it will take to deliver on this commitment.

On July 22, the US Economic Development Administration (EDA) announced \$3B it received under the American Rescue Plan Act and the programs it has launched. One being the **Build Back Better Regional Challenge**, which offers to fund 20-30 regions in the country large investments in transformative growth clusters and supporting projects.

The COG jumped into this with both feet to try to pull our region together around the EnergyàLogisticsàAdvanced Manufacturing (ELM) strategy outlined in our CEDS.

The COG has learned a lot about itself through this Application Challenge:

- ♦ The Comprehensive Economic Development Strategy (CEDS) is incredibly important to provide focus on the global strategy for the region. It is equally important that the CEDS Committee be more robust, diverse, and involved in guiding the development of the plan.
- ♦ The COG is the economic development district for the region, which is a value to all its member and partners as the COG has more experience than any other organization in attracting EDA investments. The COG provides the right regional table for governments, private sector, and economic development organizations (EDOs) to gather and deliberate around.
- ♦ The COG has the ability and chops to position an application that is extremely competitive against any region in the country.



Evan Williams, Executive Director

COAL AVENUE COMMONS

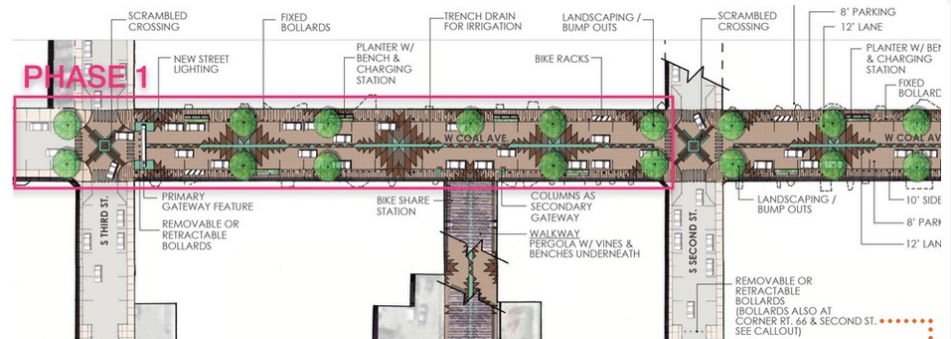
The culmination of 3+ years of community-based planning and design, engineering and construction led to the completion of the first phase of the **Coal Avenue Commons** project. On August 24th, City of Gallup leadership pulled together numerous project partners including the Northwest New Mexico Council of Governments to celebrate the completion of the “event street” between 2nd and 3rd Streets. The ceremony marked the beginning of a new era for revitalization of downtown Gallup and solidifies the City’s prioritization of this critical commerce district. At a cost of approximately, \$4.5 million dollars for Phase I, the “event street” was and is a heavy lift and requires close coordination and a unifying partnership with downtown businesses, organizations, local and regional governmental entities and state and federal agencies.

One challenge that has been and will be present is the need to mitigate negative impacts of construction on the businesses within the district and especially along the corridor. To combat this, the City has partnered with Gallup Mainstreet to establish a mitigation partnership and a Downtown Resource Center that provides technical assistance and outreach for businesses. Services rendered include trainings on increased marketing and outreach to expand customer base, merchandising to increase in-store sales, and access to a newly established online Gallup Native Arts Market to access the national and global market. As the city works towards the implementation of phase II, the Downtown Resource Center will continue to provide services to downtown businesses to ensure negative impacts of the project are minimized.

A few days after the celebration of the opening of phase I of the Coal Avenue Commons project, the Council of Governments, through their Regional Transportation Planning Organization (RTPO), notified the City that they had been awarded **\$3,325,000** from the New Mexico Department of Transportation’s Transportation Project Fund. Coupled with a **\$175,000** cash commitment, the city can fully fund Phase II of

the project which includes reconstruction of the roadway and subsurface drainage improvements between 1st and 2nd Streets including the 2nd Street intersection.

The Northwest New Mexico Council of Governments has been a critical partner since the inception of the project and looks forward to the completion of Phase II and the utilization of the “event street” for community events.



Coal Avenue Commons—Phase I



Coal Avenue Commons—Phase I Ribbon Cutting Ceremony—August 24, 2021

CDBG NEWS

2022 City of Grants CDBG Application: During the first quarter of FY2022, the COG assisted the City of Grants with the resubmission of its application to CDBG for Phase II – Washington/Jefferson Avenue Drainage Improvements. During the 2020-2021 application cycle, the City of Grants was not awarded CDBG infrastructure funds due to increased competitiveness and shortfalls in readiness. However, as the year progressed, the city had notified the COG of its desire to resubmit and had indicated areas of improvement including readiness and general application requirements.

The Washington/Jefferson Avenues Drainage Improvement project includes full-depth reconstruction of the intersection of Washington & Jefferson Avenues including approximately 450-Linear Feet (350-LF for Phased Project) of the Washington Avenue corridor. The project will include the construction and installation of critical subsurface drainage infrastructure that will alleviate flooding and convey upstream storm water from the Grants Arroyo south into the proposed bio-park area. This will ensure the school, family center, and area residential neighborhoods are protected from frequent (e.g., 10-year) flood events.



Building Better Neighborhoods

The COG and Wilson & Co. proceeded to update the application including project narrative and justification, required forms, cost estimates, scopes of work, planning and water conservation documentation, design, and the application form. All partners involved contributed to an improved CDBG infrastructure application and look

forward to presenting to the Community Development Council on October 27th and securing \$750,000 for this much needed project.



Flooding along Washington Avenue next to Mesa View Elementary School

2019 CDBG Construction Grant (McKinley County): The White Cliffs Water Improvement Project was awarded to construct a new 50,000-gallon water storage tank and waterline to connect to the White Cliffs service area. This project was in the grant agreement process when the 2020 COVID pandemic hit and the subsequent economic shortfall, delaying all pre-construction processes. This process was started up again this past spring 2021, but due to decreased global production, construction costs for materials, transportation and equipment increased altogether. This impacted the White Cliffs project, resulting in a \$250,000 funding gap. \$60,000 was secured from the 2021 capital outlay, concluding with a \$190,000 funding gap.

The NM Department of Finance & Administration reached out to local governments on emergency funding that may be made available under the ARPA Local Government Recovery Funds. Last month, the Community Development Council (CDC) held a special meeting. McKinley County presented the funding need for the White Cliffs project and the remaining amount was granted. The grant agreement

CDBG NEWS continued..

process is currently underway. The project goes out for bidding next then final construction. Construction is anticipated to be completed by the next CDBG construction grant application cycle that should be scheduled by April 2022.

2022 CDBG Planning Grant (McKinley County): The COG provided technical assistance in completing and submitting a 2021 planning grant application that has a ceiling of \$50,000. This grant, if secured, will be used to develop a Preliminary Engineering Report (PER) for the Allison community that currently does not have access to a reliable source of water supply.

McKinley County and its standing partners, the COG and DePauli Engineering and Surveying (DES), continue to provide technical assistance and support to all small water system projects and to identify all available funding programs in efforts to prepare these special districts for the much-anticipated Navajo-Gallup Water Supply transmission line.

Currently, the Allison community does not have access to a reliable source of water and is not connected to the City of Gallup's regional distribution system. This PER will help identify strategies and solutions that can help increase accessibility to reliable water supply and infrastructure, including the NGWSP.

2020 CDBG Construction Grant (City of Gallup): The City of Gallup has a current CDBG (construction) project: the West Logan Avenue Street and Drainage Project was awarded \$1 million for Phase I, complete replacement of both water and wastewater lines and reconstruction of the street, including the drainage system, for the Chihuahueta neighborhood, between 7th Street and 9th Streets. Phase

II is to complete the 6th Street block; requiring more funding. The City and DePauli Engineering & Surveying (DES) are currently conducting the bidding process and will be ready for construction in the near future.



Water line break along West Logan Avenue in Gallup



Aftermath of water line break along West Logan Avenue in Gallup

REVOLVING LOAN FUND

The Northwest New Mexico Council of Governments (NWNMCOG) has worked extensively to ready for relaunch the Enterprise Loan Fund (ELF), a revolving loan fund program intended to provide small business in northwest New Mexico with access to low-cost, low-interest business loans.

The Board meeting of the NWNMCOG, held in August 2021, saw the approval of program policies and procedures. In addition, the NWNMCOG took action to appoint Jim Cox, CPA, who is the COG Board member for San Juan County, as the Loan Committee Chair for the ELF. Since his appointment, Mr. Jim Cox has been participating in weekly calls between the NWNMCOG and the National Development Council (NDC) regarding program development in anticipation of program launch.

Through a professional services contract, the National Development Council (NDC) has been retained to provide the NWNMCOG with program and technical assistance. Weekly calls between NWNMCOG and NDC on program development have centered on finalizing the following components:

- Loan Intake / Analysis
- Loan Approval / Closing
- Program Compliance
- Program Reporting
- Marketing
- Loan Committee

As part of NDC's technical assistance, NWNMCOG is currently participating in ED 201 – Business Credit Analysis, a course which is part of NDC's Economic Development Professional (EDFP) certification program.

NWNMCOG is moving toward completion of all program documents in the next month, with a legal review to follow. Upon satisfactory legal review and a final notice to proceed, the Enterprise Loan Fund anticipates taking applications for loan no later than the first quarter of FY2022.



(ICIP) INFRASTRUCTURE CAPITAL IMPROVEMENT PLAN

It's that time of year again to update local capital project priorities and to identify local resources and match funding.

ICIPs for FY2023-2027 has officially closed. All ICIP submissions were completed for our member and local governments, including special districts and senior center facilities. Currently waiting for final publication of the ICIP.

- ◆ Special Districts – Friday, September 3, 2021
- ◆ Tribal Governments – Friday, September 17, 2021
- ◆ Counties and Municipalities – Friday, September 17, 2021
- ◆ Senior Citizen Facilities – Friday, October 1, 2021

The NM Department of Finance & Administration (DFA) held a series of virtual workshops that began in August 2021 with the *ICIP 101* workshop. Other workshops include:

- ◆ CDBG Opportunities
- ◆ Cost Estimating
- ◆ Planning, Vetting, Application & Funding
- ◆ NMFA Public Lending
- ◆ FUNDIT
- ◆ Outdoor Recreation Planning
- ◆ Aging & Long-Term Services
- ◆ Senior Center ICIPs
- ◆ Capital Outlay Process

Presentation materials can be accessed at:

<https://www.nmdfa.state.nm.us/local-government/icip/>



New Mexico Department of
Finance & Administration

Next priority is to start preparing for the 2022 legislative session. Capital Outlay forms are due on Thursday, January 13, 2022, by 3:00PM.

MANUELITO CANYON BRIDGE

Ribbon Cutting Ceremony

On Friday, September 3, 2021 McKinley County held a ribbon cutting ceremony for a massive watershed bridge project on Manuelito Road, several miles south of I-40 west of Gallup. This project entailed two bridges crossing over a 26x26 foot wide by 120 foot long culvert and a 12x12 foot wide by 120 foot long culvert structure where two watershed arroyos entered an even larger canyon watershed which runs along the east side of the south Manuelito Canyon road. The issue for these improvements was the combined watershed arroyos and main canyon were coming closer and closer to the road, with limited right of way. This was a first and major step for saving and prolonging the life of this road, providing access to a large population of Chapter area residents on the south side of I-40. Going forward, more watershed mitigation will be needed to extend the life of this road corridor, but this first and most urgent watershed mitigation was successfully completed and celebrated on September 3, at the location of these two new bridges.

As part of the celebration, there were many Navajo Nation, County, State and Federal leaders who participated in addressing the participating public with at my estimation around 40 – 60 in attendance. As part of the ceremony, the public was addressed by Doug Decker – McKinley County Attorney-Invocation; Anthony Dimas – McKinley County Manager – Welcome & Introductions; Billy Moore – McKinley County Commission Chairman; Milton Davis – Manuelito Chapter President; Patty Lundstrom – NM State Representative; Jonathan Nez – Navajo Nation President; and US Senator Ben Ray Lujan.

After the Ribbon Cutting Ceremony, refreshments were provided at the Manuelito Chapter House.



State Representative Patty Lundstrom conducts speech at the Ribbon Cutting Ceremony



Federal, State, and local partners

EDA FUNDING PROGRAMS

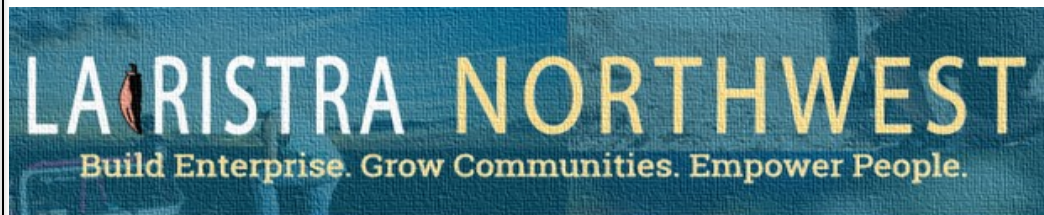
Once in a Generation Funding EDA ARPA Programs

On July 22, 2021, the US Economic Development Administration announced its programs to spend \$3B of American Rescue Plan Act funding to revitalize America's economy. For the last six months, the COG has been soliciting projects through its online portal, discussing projects with tribal and local economic development organizations, and tracking other priorities from our Comprehensive Economic Development Strategy (CEDS).

The COG has become one of the foremost experts in the region on these programs and the requirements surrounding them. The COG has helped throughout the region matching projects with programs to target the top priorities with the highest likelihood of success. The COG continues to be ready to help communities

navigate this competitive application.

Finally, the COG has taken the lead on developing a Build Back Better application for the region around the ELM strategy of utilizing energy assets in order to propel logistics development that combined would provide the region a competitive advantage in advancing manufacturing.



BUILD. BACK. BETTER. **CONCEPT APPLICATION SUMMARY**

Region: Northwest New Mexico
Four Corners, USA

Impact Area:

New Mexico: San Juan County, McKinley County, Cibola County
Arizona: Apache County and Navajo County
Utah: San Juan County
Colorado: La Plata and Montezuma

Lead Agency: Northwest New Mexico Council of Governments

“Our region is a place where business is still done with handshakes and hard work. The beauty of our landscape is only surpassed by the imagination and creativity of our people. Some are drawn by enchantment, while others are tied to its land. We all survive by its water and make our way by the sweat of our brow. Our region is guided by footprints, made fertile by the cultures that continue, and driven to leave things better for the next. Contribute your chapter to our storied history, today!”

Billy Moore, Commissioner
McKinley County Commission
Thoreau, New Mexico
Chairman
COG Board of Directors



TRANSPORTATION PROJECT FUND

Monumental Transportation Money Awarded

Virtual, via Zoom – – On August 26th, the New Mexico Transportation Commission approved close to \$160 million worth of local and tribal transportation projects throughout the State of New Mexico. A special call for projects was announced in April, and the Metropolitan Planning Organizations (MPOs), Regional Transportation Planning Organizations (RTPOs), and New Mexico Department of Transportation (NMDOT) reviewed applications from various entities throughout the State. Ultimately, NMDOT Cabinet Secretary Michael Sandoval provide a final list of recommendations to the Commission for approval. The NMDOT received over \$273M in applications statewide and selected 110 projects for award totaling \$159.5 million. Remaining funds will be used for hardship waivers. Special thanks to our District 5 Commissioner Tom Taylor and District 6 Commissioner Charles Lundstrom for their support and advocacy for these funds. Projects funded in Northwest New Mexico and the counties of Cibola, McKinley, and

San Juan

included:

District	Entity	Project Title	State	Entity	Total
5	City of Aztec	McWilliams Road Paving	\$663,100	\$34,900	\$698,000
5	City of Bloomfield	East Blanco Bridge Phase II	\$363,850	\$19,150	\$383,000
5	City of Farmington	Foothills Drive Enhancement Phase III	\$1,672,950	\$88,050	\$1,761,000
5	Navajo Nation - Shiprock Chapter	Shiprock Farm Road Improvement	\$1,140,000	\$60,000	\$1,200,000
5	San Juan County	County Road 6100 Bridge Resurfacing	\$603,250	\$31,750	\$635,000
5	Town of Kirtland	Road 6405 Reconstruction	\$114,950	\$6,050	\$121,000
5	Town of Kirtland	Road 6411 Reconstruction	\$114,950	\$6,050	\$121,000
6	Cibola County	County Road 1 Bridge and Road Repair	\$1,187,500	\$62,500	\$1,250,000
6	City of Gallup	Coal Avenue Commons Phase II	\$3,325,000	\$175,000	\$3,500,000
6	City of Grants	Washington Avenue & Drainage Recon	\$2,070,346.40	\$108,965	\$2,179,312
6	City of Grants	Sakelares Blvd Design	\$546,250	\$28,750	\$575,000
6	McKinley County	Superman Canyon Bridges	\$1,900,000	\$100,000	\$2,000,000
6	Village of Milan	Airport Road Reconstruction	\$3,145,591	\$165,557	\$3,311,149
6	Navajo Nation – Ramah Chapter	BIA Route 145 Reconstruction Design	\$546,250	\$28,750	\$575,000
6	Navajo Nation - Ramah Chapter	BIA 195 Reconstruction	\$850,360	\$44,755	\$895,116
6	Navajo Nation – Tohajiilee Chapter	Tohajiilee Road Paving	\$3,695,403	\$194,494	\$3,889,898
6	Navajo Nation – Tsayatoh Chapter	West Tsayatoh Road Phase I	\$2,327,500	\$122,500	\$2,450,000
6	Pueblo of Acoma	State Road 124 Frontage Road	\$1,472,500	\$77,500	\$1,550,000
TOTAL			\$21,294,404	\$1,120,756	\$22,415,163

2021 RURAL WATER SUMMIT

McKinley County and its working partner, the Northwest New Mexico Council of Governments, hosted the County's first rural water summit on Tuesday, August 31, 2021. This summit was both a virtual and in-person event that was highly attended by local leadership, special districts, standing partners and state agencies.

The summit was organized to provide crucial information for our regional small water systems that have struggled for decades to get the support and funding needed to get local infrastructure projects off the shelves. The summit also provided an opportunity for small water systems to directly connect with state agencies and programs that can provide the necessary data or resources to get projects funded.

Main presenters include:

John Mumm (Water Planner, NM Office of the State Engineer/Interstate Stream Commission) talked about the upcoming update of the state's 50-Year Water Plan. Plan development is still in progress and currently in the public input phase.

John Leeper (Physical Engineer, Wood Environment & Infrastructure Solutions) presented on the history of the Navajo-Gallup Water Supply Project and the state's regional planning districts.

Jeff Kiely (Consultant, Kiely Consultants) presented on the history of local and regional planning and the NGWSP.

Dominique Cartron (Esq., Daniel B. Stephens & Associates) presented on the McKinley County water regionalization initiative and next steps.

A special thanks to the New Mexico Environment Department (NMED) and the Rural Communities Assistance Corporation (RCAC) for supporting the County's initiative to regionalize its small water systems and to developing a regional water program that benefits all special districts and local governments.

For more information on the Rural Water Summit or to get access to some of the presentation materials, go to: <http://www.nwnmcog.com/rural-water-summit.html>



2021 RURAL
WATER SUMMIT



PREWITT/MILAN TRANSPORTATION STUDY

Key Updates

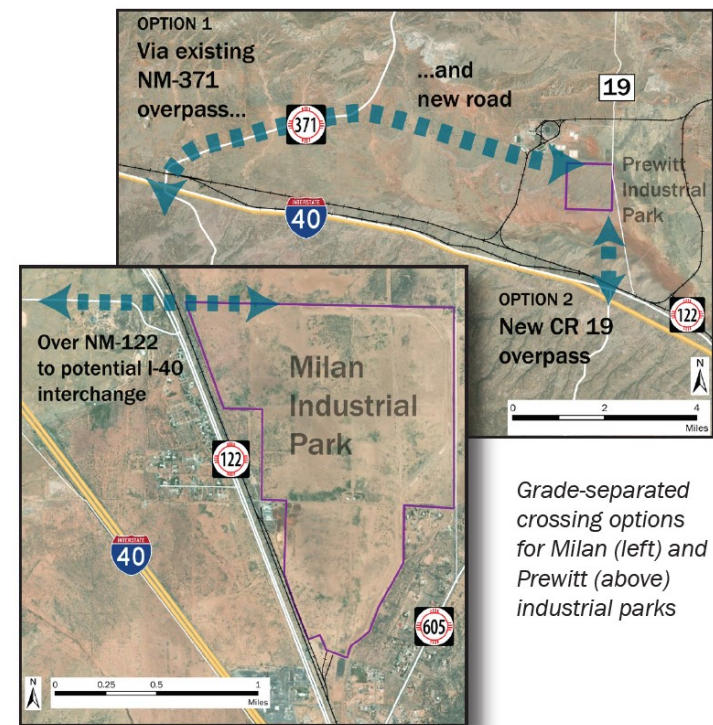
The Prewitt-Milan Transportation Master Plan progressed in two key areas over the summer of 2021. First, the Project Leads met with two focus groups, each directly involved in the planning and implementation of the Prewitt and Milan industrial parks, which are the major drivers of this effort to understand transportation needs in the corridor. Second, the consultant team has progressed on its preliminary analysis of the study area. The team has examined the traffic that may be generated by the industrial parks and the resulting infrastructure needs to meet this future traffic. The team has also studied the current state of Interstate 40 infrastructure to understand any needs on that important route.

Main Takeaways So Far

1. Traffic At full buildout, the industrial parks will generate significant road traffic volumes. In the short term, this is likely to require minor road improvements; in the longer-term, more intensive improvements may be needed.
2. Grade Separation One of main long-term needs for industrial park access will be grade-separated railroad crossings. Today, the road routes to the Prewitt and Milan industrial park sites cross the busy BNSF mainline tracks. As the parks develop and traffic generated by them grows, constructing grade-separated crossings of the tracks will be important to safely accommodate this traffic. The main options for a grade-separated crossings at each industrial park site are as follow (also see maps at right):
 - ♦ Milan site: a crossing at Sawmill Road, that could connect to a potential new I-40 interchange to the west;
 - ♦ Prewitt site: 1) a new overpass near County Road 19 in Prewitt; or 2) a route via the existing NM 371 overpass at Thoreau, then via a

new road from NM 371 east to the industrial park site

3. I-40 Interchanges No deficiencies have been identified at the Interstate 40 interchanges in the study area, though analysis continues.
4. Milan rail loading/unloading Identifying a short-term option for loading rail cars at the Milan industrial park would be valuable, before the park's planned rail layout is fully built out.



Project Next Steps

The PMTMP process will last until early 2022. In the meantime, here are some of the key upcoming next steps for the project.

PREWITT/MILAN TRANSPORTATION STUDY

About the Master Plan

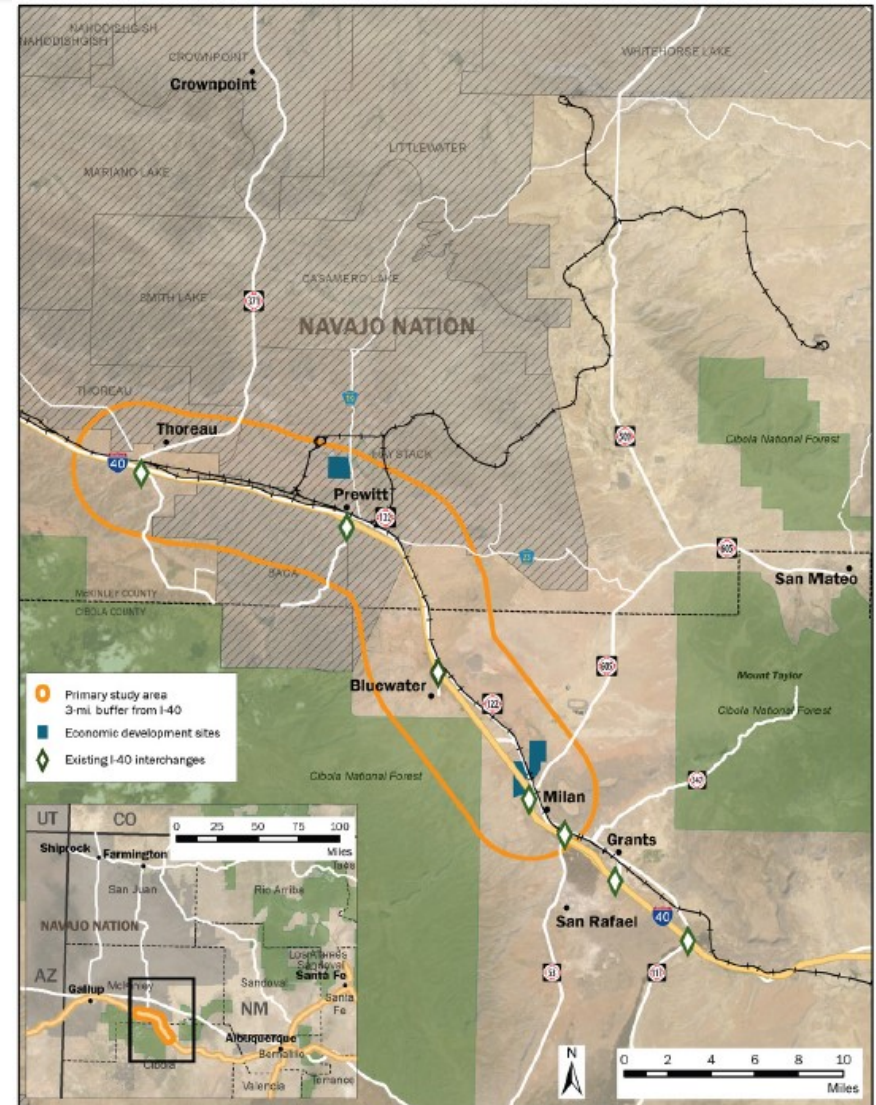
The Prewitt-Milan Transportation Master Plan (PMTMP) will coordinate the planning and delivery of projects to improve access to the Prewitt and Milan industrial parks and to other projects in nearby communities. The PMTMP will analyze the multimodal transportation system to support improved safety and to support industrial and economic development needs between Prewitt and Milan and in communities such as Bluewater and Thoreau. The purpose of the PMTMP is to plan and identify next-step design needs and opportunities, and outline funding in order to construct the infrastructure needed to serve an emerging economic boom in Northwest New Mexico.

Goals of the Plan

- ◆ Evaluate transportation planning issues
- ◆ Gather existing data on land use, economics, environmental
- ◆ Consider future transportation conditions/Evaluate impacts of growth
- ◆ Develop prioritized recommendations for transportation needs
- ◆ Build consensus and support for PMTMP projects

Study Area

The study will identify transportation projects in the Interstate 40 corridor generally between the Prewitt and Milan industrial park sites. Where applicable, this may include transportation projects beyond the Primary Study Area.



Learn more & add your vision to the interactive map at

www.nwnmcog.com/prewitt-milan-transportation-plan

BUILDING IMPROVEMENTS

The NWNM Council of Governments recently has invested in some needed building improvements. This includes addressing some roof leak problems for both our main building office, and the storage facility behind the building. While the roof repairs were a little expensive, they will help preserve our historic building for many years to come. The roofers did not just address the areas that were leaking; they actually repaired the entire roofs of both buildings to help preserve our historic downtown Gallup building for the long term. COG staff also did some major landscaping upgrades to the entrance to our building on Aztec Avenue as well.



NWNMCOG

MISSION SUPPORT

CORE MISSION

MS-1
Regional Leadership & Partnerships

MS-2
Operational Innovation

CM-1
All-Level Planning, Implementation & Integration

CM-2
Projecteering Strategic Infrastructure

CM-3
Center for Regional Innovation

MS-1 .1
Partnerships & Networking

MS-2.1
Technology Deployment

CM-1.1
Economic Development Planning & Implementation

CM-2.1
Infrastructure Planning & Priorization

CM-3.1
Water System Regionalization & Support

MS-1.2
Enterprise Loan Fund

MS-2.2
Building & Asset Management

CM-1.2
Transportation Planning & Development

CM-2.2
Projecteering Training & Workshops

CM-3.2
Energy Efficiency & Conservation

MS-1.3
*Americorps*VISTA Program & Internships*

MS-2.3
Marketing & Branding

CM-1.3
Water Planning & Development

CM-2.3
Projecteering Action Plans & Financing Strategies

CM-3.3
Trails Planning, Design, & QA/QC

MS-1 .4
Economic Transition & Recovery Teams

MS-2.4
Data Management & Dissemination

CM-1.4
Broadband Planning

CM-2.4
Investment Attraction & Grantsmanship

CM-3.4
Brownfields

MS-1.5
Shovel-Ready Site Coordination

MS-2.5
Board & Staffing Support and Training

CM-1.5
Local Strategic, Comprehensive, and Land Use Planning

CM-2.5
Legislative Technical Assistance

CM-3.5
Regional Tourism, Arts, & Outdoor Recreation

MS-1.6
Four Corners Commission Revitalization

MS-2.6
Fiscal & Financial Management

CM-2.6
FUNDIT

CM-3.6
Special Fee-for-Service Projects & Services

MS-2.7
Regional NPO Strategy



NWNMCOG | NORTHWEST NEW MEXICO COUNCIL OF GOVERNMENTS

106 West Aztec Avenue
Gallup, NM 87301
Phone: [505] 722-4327
Fax: [505] 722-9211

US Economic Development District #1
NM State Planning District #1
www.nwnmcog.com
Executive Director | Evan Williams

Memorandum

DATE: October 13, 2021
TO: COG Board of Directors
FROM: Evan Williams, Executive Director
cc: Martina Whitmore, Administrative Assistant
RE: COG Building Report

A. BACKGROUND

At the May 15, 2019, COG Board of Directors meeting a Building Committee was approved and selected to support the Executive Director and his staff in prioritizing, procuring, and executing improvements. This Committee is made up of Maryann Ustick, Mayor Modey Hicks, and Darrell Jimson.

B. ACTIONS TO DATE

August 7, 2019: The Committee met in Gallup including C.B. Strain, Gallup Planning Department to discuss current needs, plans, and problems. After the discussion, the Committee decided to the following priorities:

- (1) Fixing the roofs and drainage on both buildings;
- (2) Preparing the back building for a funded mural project by GallupARTS and MainStreet;
- (3) Utility upgrades, including the electrical issue in basement tagged by the Gallup Fire Department in their inspection report and other utility upgrades and tie-ins to the Alleyway Project.

They decided to contract these and complete them, then see how much funding would remain before deciding on other priorities.

C. WORK TO DATE

September 2019 – June 2021:

Improvement Type	Summary	Budget	Funding Source	Status
Main Roof	Utilized CES to contract Commercial Roofing, LLC. McKinley County managed final walk-through.	\$90,000	\$75,000 Capital Outlay (2019) \$15,000 COG Funds	Completed June 2020
Back Building Roof	Utilized CES to contract Commercial Roofing, LLC. McKinley County managed final walk-through.	\$134,222	\$124,740 Capital Outlay (2020) \$9,482 COG Funds	Completed June 2021

Fiber Project	Due to timing of the alleyway improvement, the COG did engage Sacred Wind on upgrading the COG building with fiber. Executive Director did authorize the connection and upgrade of this service as it will significant upsides in terms of capacity. The upgrade includes re-wiring inside building and new phone units. We are hoping for completion, transition, and switching billing over by February 1, 2020.	\$5,000	\$5,000 COG Funds	Completed February 2020
Mural Project	COG staff primed and painted the building in coordination with the Mural Project.	\$2,500	\$2,500 COG Funds \$10,000 Mural/GMACD	Completed
Garden Project	COG designed and created a garden on front of building to beautify and model growing practices.	\$2,500	\$2,500 COG Funds \$500 Annually	Completed

D. WORK ANTICIPATED

Improvement Type	Summary	Budget	Funding Source	Status
Utility and Electrical Wiring	To upgrade to three-phase power and correct electrical wiring in the basement		\$150,000 Capital Outlay (2021) APRA Funding	
Windows Replacement				
Interior Finishes and Upgrades				
Interior Office Remodeling & Upgrade	Working with McKinley County on upgraded the COG office to function as part of their Continuity Plan.			In Design
Gates	To secure building.	\$5,000	COG Funds	City to Manufacture (in-kind)

The COG thanks all Legislators who have provided capital outlay over the past three (3) years, especially Senator Shannon Pinto (\$125,000) and Representative Harry Garcia (\$25,000) that provided funds in 2021 as this information is now publicly available and disclosed.



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US Economic Development District #1
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www.nwnmcog.com
Executive Director | *Evan Williams*

Memorandum

DATE: October 13, 2021
TO: COG Board of Directors
FROM: Evan Williams, Executive Director
cc: Michael Sage, Economic Development Manager
RE: Enterprise Loan Fund (ELF) Report

A. BACKGROUND

In February 2021, the Northwest New Mexico Council of Governments was awarded \$900,000 by the US Economic Development to capitalize a revolving loan fund to address the economic development needs of small businesses and entrepreneurs impacted by the COVID-19 pandemic in Cibola, McKinley and San Juan counties. The project aims to create 100 jobs and retain 100 jobs.

B. ACTIONS TO DATE

The Northwest New Mexico Council of Governments (NWNMCOG) has worked extensively to ready for relaunch the Enterprise Loan Fund (ELF).

In August 2021, the NWNMCOG Board of Directors approved policies and procedures for the ELF. In addition, the NWNMCOG Board of Directors took action to appoint Jim Cox, CPA, COG Board member for San Juan County, as the Loan Committee Chair for the ELF.

With adoption of policies and procedures, the NWNMCOG is ready to move as loan are closed \$900,000 from US EDA coffers into a local bank account.

C. WORK TO DATE

February – October 2021:

Through a professional services contract, the National Development Council (NDC) has been retained to provide the NWNMCOG with program and technical assistance.

Weekly calls between NWNMCOG and NDC on program development have centered on finalizing the following components:

- Policies & Procedures
- Loan Intake & Analysis
- Loan Approval & Closing
- Portfolio Management & Reporting

- Federal Program Compliance
- Federal Program Reporting
- Program Marketing
- Loan Committee

As part of NDC's technical assistance, NWNMCOG is currently participating in ED 201 – Business Credit Analysis, a financial analysis course which is part of NDC's Economic Development Professional (EDFP) certification program.

Since his appointment, Mr. Jim Cox has been participating in weekly calls between the NWNMCOG and the National Development Council (NDC) regarding program development in anticipation of program launch.

D. WORK ANTICIPATED

NWNMCOG is moving toward program launch. Items remaining include:

1. Finalize Loan Approval & Closing Documents
2. Complete Legal Review of All Program Documents
3. Recruit Loan Committee Members
4. Assemble & Convene Loan Committee

Upon a final notice to proceed, the Enterprise Loan Fund anticipates begin taking loan applications no later than January 2022.

E. RECOMMENDATION

The NWNMCOG Board of Directors to empower the Executive Committee to approve ELF Loan Committee members and revise the RLF Policy accordingly. Approve the preliminary list to pitch serving as members:

Name	Type	County
Jim Cox, Deputy County Manager	Loan Committee Chair	San Juan County
Doug Decker, Attorney	Legal	McKinley County
Brett Newberry, Newberry & Associates	CPA	McKinley County
<i>Recommendation Needed</i>	Real Estate	Cibola County
Mac Juarez, Continental Divide Electric Coop	Utilities	Cibola County
Alvin Thompson, Thompson Store	Micro-business	Tribal
Darryl Tsabetsaye, Major Market	Micro-business	Tribal
Ken Hare, Blanco Basin Land and Cattle	Developer	San Juan County
<i>Quality Center for Business, Director</i>	Incubator	San Juan County
John Faverino, 3e Energy Services	General Contractor	San Juan County
Mark Horn, Pinnacle Bank	Banking	McKinley County
Joshua Bollacker, Four Corners Community Bank	Banking	San Juan County

COG Board of Directors

Loan Committee Member Types Private Sector, No Elected Officials

CPA	Attorney	Real Estate	Utility	Micro-Business Owner	Real Estate
Developer	General Contractor	Incubator Director	EDO Director	Banking	

**Jim Cox, CPA, Loan Committee Chair
Nominated by the Board**

Evan Williams, Executive Director/RLF Director

Michael Sage, RLF Loan Officer

**Sheldon Bartel, National Development Council,
Contracted Loan Support Service and Underwriter**

Enterprise Loan Fund

What is ELF?

Enterprise Loan Fund is a revolving loan fund capitalized by the U.S. Economic Development Administration. We operate in Cibola, McKinley, and San Juan County with a focus on providing flexible and patient expansion loans to small businesses in northwest New Mexico.

How is ELF different?

- Lower interest rates and longer repayment terms lowers your monthly payment
- 10% (for real estate acquisitions) or no down payment preserves cash for working capital / growth
- We participate with banks and other lenders to get deals done

Who is eligible?

This program is open to qualified, existing businesses in operation for at least 2 years subject to the SEA size standards by industry (determined by your NAICS). Speculative real estate investment or research and development projects, non-profits and financing entities are NOT eligible.

How much can I borrow?

Our loans range from \$20,000 - \$100,000. However, the amount a business and its affiliates can borrow is subject to our underwriting and available capital. ELF participants will leverage a minimum of two private dollars for each RLF dollar loaned.

How can loan funds be used and what are the repayment terms?

- Working Capital - 7-10 year term
- Machinery & Equipment - up to 10 year term
- Real estate acquisition and/or renovation or improvements - up to 25 year term
- Tenant Improvements - to be repaid over the life of the lease (15 year max)
- Refinance of existing business debts

Is there an application fee?

Yes, a \$250 application fee which is subtracted from your closing costs. Refundable less any 3rd party processing costs if deal does not close.

Are there closing fees?

Yes, soft and closing costs include appraisals, liens searches and filings, environmental studies, legal etc.

- 1% closing fee
- All closing costs may be financed into the loan

What are the interest rates?

- Fixed rates up to WSJ Prime + 2.00%
- Minimum interest rates shall not be lower than 5%
- Maximum interest rate not to exceed 10%

What guarantees and collateral are required?

- Personal guarantees are required from any individual with >20% ownership of the business
- Security interest in all available collateral
- For real estate: flexible Loan-to-Value, depending on underwriting

Is any reporting required?

As a relationship lender, ELF meets with every business in our portfolio annually. We also expect the business to provide us with financial statements and/or tax returns and complete a brief community survey on at least an annual basis.

For more information contact:

Michael Sage
msage@nwmcog.org
(505) 722 - 4327

Northwest New Mexico Council of Governments
106 W. Aztec Avenue
Gallup, NM 87301



4:49 PM

Northwest New Mexico Council of Governments

10/14/21

Balance Sheet

Accrual Basis

As of September 30, 2021

	Sep 30, 21
ASSETS	
Current Assets	
Checking/Savings	
10100 · Pinnacle Bank - Operating (Operating - Checking)	174,623.25
10102 · Pinnacle Bank - R.L.F	101,458.18
10103 · Pinnacle Bank - RLF Sequestered	95,526.31
10104 · Pinnacle Bank - F.S.L.F.	62,316.42
Total Checking/Savings	433,924.16
Accounts Receivable	
10300 · Accounts Receivable (Unpaid or unapplied customer invoices and credits)	651,139.54
10602 · Loans Receivable - L.F.	173,438.02
10604 · Loan Allowance	-173,438.02
Total Accounts Receivable	651,139.54
Other Current Assets	
103XX · Accounts Receivable - Manual	5,045.18
Total Other Current Assets	5,045.18
Total Current Assets	1,090,108.88
Other Assets	
10400 · Due From	147,760.82
20400 · Due To	-147,760.82
Total Other Assets	0.00
TOTAL ASSETS	1,090,108.88
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20100 · Accounts Payable (Unpaid or unapplied vendor bills or credits)	3,636.40
Total Accounts Payable	3,636.40
Other Current Liabilities	
20200 · Deferred Revenue	84,310.74
20300 · Accrued Wages	10,108.28
203000 · Accrued Payroll Liabilities (Unpaid payroll liabilities. Amounts withheld or accrued, but not yet paid)	3,652.75
20302 · Accrued Payroll Taxes	1,118.31
20304 · Accrued Employee FB	-1,657.17
20305 · Accrued Interest	80.50
20500 · Employee Fund	470.00
Total Other Current Liabilities	98,083.41
Total Current Liabilities	101,719.81
Total Liabilities	101,719.81
Equity	
30000 · Opening Balance Equity (Opening balances during setup post to this account. The balance of this account sh...	61,301.76
30002 · Opening Balance Equity - L.F.	259,279.00
32000 · Retained Earnings (Undistributed earnings of the corporation)	452,865.24
39000 · Invested in Capital Assets	19,088.00
Net Income	195,855.07
Total Equity	988,389.07
TOTAL LIABILITIES & EQUITY	1,090,108.88

Northwest New Mexico Council of Governments

Profit & Loss

July through September 2021

	Jul - Sep 21
Ordinary Income/Expense	
Income	
100 · General	
40400 · Local Revenue	
40401 · Member Dues	221,500.00
Total 40400 · Local Revenue	221,500.00
40501 · Interest Income	18.74
48000 · Matching Revenue	32,346.11
Total 100 · General	253,864.85
500 · Federal grants and contracts	
40100 · Federal Grant Revenue	483,871.16
Total 500 · Federal grants and contracts	483,871.16
600 · State grants and Contracts	
40200 · State Grant Revenue	70,669.79
Total 600 · State grants and Contracts	70,669.79
700 · Private Grants & Contracts	
40300 · Private/Foundation Revenue	750.00
Total 700 · Private Grants & Contracts	750.00
800 · Local Grants & Contracts	
40402 · Special Project Revenue	53,058.97
Total 800 · Local Grants & Contracts	53,058.97
900 · Asset Maintenance Fund	
40502 · Rent Income	13,500.00
40503 · Vehicle Mileage Reimbursements	471.28
Total 900 · Asset Maintenance Fund	13,971.28
Total Income	876,186.05
Gross Profit	876,186.05
Expense	
a. Personnel	
50000 · Payroll Expenses	789.98
50001 · Wages & Salaries	88,206.94
Total a. Personnel	88,996.92
b. Fringe Benefits	
50002 · Employee FB	8,053.09
50004 · Payroll Taxes	7,404.45
50100 · Insurance	5,363.95
Total b. Fringe Benefits	20,821.49
c. Travel	
60108 · Registration	1,565.00
60200 · Travel & Per Diem	1,048.20
60201 · Mileage Costs	1,575.57
Total c. Travel	4,188.77
e. Supplies	
60100 · Office Supplies	1,055.48
60500 · Computer Software & Equipment	3,151.04
Total e. Supplies	4,206.52
f. Contractual	
60405 · Professional Services-Restrict	487,529.66
60406 · Professional Services-General	20,393.76
Total f. Contractual	507,923.42
h. Other	
Facility Expenses	
60404 · Rent Expense	6,750.00
60700 · Facility Maintenance	1,013.45
60701 · Utility	1,610.84
Total Facility Expenses	9,374.29
Vehicle Expenses	
60602 · Vehicle Insurance	992.20
60704 · Fuels Expense	428.69
Total Vehicle Expenses	1,420.89
60101 · Duplicating & Copying	497.65
60103 · Telephone & Telecom	3,659.64
60104 · Subscription & Dues	2,330.00
60105 · Meeting	1,708.87
60107 · Advertising	78.77
60111 · Special Events - COG	2,608.54
60603 · Other Insurance	139.00
Total h. Other	21,817.65
58000 · Grant Match Expense	32,346.11
60113 · Payroll Processing Fees	30.10
Total Expense	680,330.98
Net Ordinary Income	195,855.07
Net Income	195,855.07

Northwest New Mexico Council of Governments
Statement of Cash Flows
 July through September 2021

	<u>Jul - Sep 21</u>
OPERATING ACTIVITIES	
Net Income	195,855.07
Adjustments to reconcile Net Income	
to net cash provided by operations:	
10300 · Accounts Receivable	-86,028.97
20100 · Accounts Payable	-51,645.61
20200 · Deferred Revenue	-17,701.04
203000 · Accrued Payroll Liabilities:203002 · EE Insurance Liability	0.01
203000 · Accrued Payroll Liabilities:203003 · NM Workers Compensation	14.00
	<u>40,493.46</u>
Net cash provided by Operating Activities	40,493.46
Net cash increase for period	40,493.46
Cash at beginning of period	393,430.70
Cash at end of period	<u><u>433,924.16</u></u>

NWNMCOG FY 2022 Final Budget																						
Board Review: Draft Approved 4/21/21; Final Approved 6/21/21																						
Fund Class:	TOTAL ANNUAL BUDGET	General Fund	Federal Grants & Contracts					State Grants & Contracts				Private Contracts		Local Grants & Contracts								
Fund/Program:		100	501	513	514	515	516	601	602	629	630	718	719	821	843-1	843-2	843-3	852	855	856	857	
Budget Line Item:		General & Member Svcs	USDOC/ EDA-PPG	EDA: ACC	EDA: CARES	EDA: ACC #2	EDA-CARES RLF	New Mexico LGD-SGIA	New Mexico DOT-RTPO	NMDOT: PMTMP	LGD: Capital Outlay #3	Tri-State	TOTA	McKinley: ESPC	McK: ZMTP McGaffey QA/QC	CC: ZMTP Quartz Hill QA/QC	McK: ZMTP McKenzie (QA/QC)	McK/Milan: ACC	Cibola Comp Plan	Aztec OutRec	McKinley Tourism	
REVENUES																						
100 GENERAL FUND	\$ 224,500	\$ 86,750	\$ 17,500	\$ -			\$ -	\$ 99,000	\$ 21,250	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
MEMBERSHIP DUES	\$ 224,500	\$ 224,500																				
110 Cibola County	\$ 20,000	\$ 20,000																				
120 McKinley County	\$ 65,000	\$ 65,000																				
130 San Juan County	\$ 5,000	\$ 5,000																				
210 Aztec	\$ 3,000	\$ 3,000																				
220 Bloomfield	\$ 3,000	\$ 3,000																				
230 Farmington	\$ 5,000	\$ 5,000																				
240 Gallup	\$ 65,000	\$ 65,000																				
250 Grants	\$ 37,500	\$ 37,500																				
260 Milan	\$ 13,500	\$ 13,500																				
310 NWNM RSW Authority	\$ 7,500	\$ 7,500																				
MATCHING FUND TRANSFERS	\$ -	\$ (137,750)	\$ 17,500					\$ 99,000	\$ 21,250	\$ -	\$ -											
500 FEDERAL GRANTS & CONTRACTS	\$ 1,876,104	\$ -	\$ 48,000	\$ 326,500	\$ 201,604	\$ 310,000	\$ 990,000	\$ -	\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
600 STATE GRANTS & CONTRACTS	\$ 454,000	\$ -						\$ 99,000	\$ 85,000	\$ 120,000	\$ 150,000			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
700 PRIVATE GRANTS & CONTRACTS	\$ 36,000	\$ -						\$ -	\$ -	\$ -	\$ -	\$ 35,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
800 LOCAL GRANTS & CONTRACTS	\$ 831,975	\$ -												\$ -	\$ 53,825	\$ 25,000	\$ 16,400	\$ 111,750	\$ 45,000	\$ 500,000	\$ 75,000	
Local Grants & Contracts	\$ 725,225													\$ 5,000	\$ 53,825	\$ 25,000	\$ 16,400	\$ -	\$ 45,000	\$ 500,000	\$ 75,000	
INTERFUND TRANSFERS	\$ (5,000)													\$ (5,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
900 OTHER REVENUES/Asset Mgt	\$ 42,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Rent Revenue	\$ 27,000																					
Fleet Mileage Revenue	\$ 15,000																					
TOTAL NET REVENUES	\$ 3,428,579	\$ 86,750	\$ 65,500	\$ 326,500	\$ 201,604	\$ 310,000	\$ 990,000	\$ 198,000	\$ 106,250	\$ 120,000	\$ 150,000	\$ 35,000	\$ 1,000	\$ -	\$ 53,825	\$ 25,000	\$ 16,400	\$ 111,750	\$ 45,000	\$ 500,000	\$ 75,000	
Percentage of Total Revenues	100.00%	2.53%	1.91%	9.52%	5.88%	473.28%	28.87%	5.77%	3.10%	3.50%	4.37%	#DIV/0!	0.03%	0.00%	1.57%	0.73%	0.48%	3.26%	1.31%	#DIV/0!	2.19%	
EXPENSES																						
FUND CLASS:	TOTAL ANNUAL BUDGET	GENERAL FUND	FEDERAL GRANTS & CONTRACTS					STATE GRANTS & CONTRACTS				LOCAL GRANTS & CONTRACTS										
FUND/PROGRAM:		100	501	513	514	515	516	601	602	629	630	718	719	821	843-1	843-2	843-3	852	855	856	857	
BUDGET LINE ITEM		General Admin	EDA PPG	EDA: ACC	EDA: CARES	EDA: ACC #2	EDA-CARES RLF	NM LGD-SGIA	NM DOT-RTPO	NMDOT: PMTMP	LGD: Capital Outlay	Tri-State	TOTA	McK: ESPC	McK-ZMTP: McGaffey QA/QC	CC: ZMTP Quartz Hill QA/QC	McK: ZMTP McKenzie (QA/QC)	McK/Milan: ACC	Cibola Comp Plan	Aztec OutRec	McKinley Tourism	
a. PERSONNEL (Wages/Salaries)	50001	\$ 455,392	\$ 41,209	\$ 21,766	\$ 3,000	\$ 27,500	\$ 2,000	\$ -	\$ 95,273	\$ 54,389	\$ -	\$ -	\$ 4,000	\$ -	\$ -	\$ 11,654	\$ 12,000	\$ 8,000	\$ 36,819	\$ 11,000	\$ 29,000	\$ 25,000
Executive Director		\$ 68,819	\$ -	\$ -	\$ -	\$ 27,500	\$ 2,000	\$ -	\$ 4,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 28,819	\$ -	\$ 6,000	\$ -	
X Deputy Director		\$ 63,038							\$ -												\$ 25,000	
Planner		\$ 57,564	\$ 28,884	\$ -	\$ -		\$ -	\$ 19,430	\$ 1,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,000			
Regional Econ. Development Manager		\$ 46,125	\$ -	\$ 12,000	\$ 3,000	\$ -	\$ 1,125	\$ -	\$ -	\$ -	\$ -						\$ 8,000		\$ 22,000	\$ -		
Assoc Planner-II/RTPO Pgm Mgr		\$ 47,279	\$ 2,000	\$ -	\$ -		\$ -	\$ 2,125	\$ 39,154	\$ -	\$ -	\$ 4,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				
Assoc Planner-II/Planner		\$ 47,279	\$ 7,625	\$ -	\$ -		\$ -	\$ 36,654	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ -	\$ -		
Assoc Planner-II/Technician		\$ 47,279	\$ 2,700	\$ -	\$ -		\$ -	\$ 9,925	\$ 2,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,654	\$ 12,000	\$ 8,000	\$ -	\$ -	\$ 1,000		
Admin Assistant-III/Ofc Mgr		\$ 44,390	\$ -	\$ 9,766	\$ -	\$ -	\$ -	\$ 22,639	\$ 11,985	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
X Admin Assistant I		\$ 33,620	\$ -																			
b. FRINGE BENEFITS		\$ 113,112	\$ 10,809	\$ 5,376	\$ 741	\$ 6,793	\$ 494	\$ -	\$ 23,532	\$ 13,434	\$ -	\$ -	\$ 988	\$ -	\$ -	\$ 2,879	\$ 2,964	\$ 1,976	\$ 9,094	\$ 5,434	\$ 14,326	\$ 12,360
Employee Fringe Benefits (9.67%)	50002	\$ 44,628	\$ 4,038	\$ 2,133	\$ 294	\$ 2,695	\$ 196	\$ -	\$ 9,337	\$ 5,330	\$ -	\$ 196	\$ 392	\$ -	\$ -	\$ 1,142	\$ 1,176	\$ 784	\$ 3,608	\$ 2,156	\$ 5,684	\$ 4,900
Payroll Taxes (8.62%)	50004	\$ 39,619	\$ 3,585	\$ 1,894	\$ 261	\$ 2,393	\$ 174	\$ -	\$ 8,289	\$ 4,732	\$ -	\$ -	\$ 348	\$ -	\$ -	\$ 1,014	\$ 1,044	\$ 696	\$ 3,203	\$ 1,914	\$ 5,046	\$ 4,350
Insurance (5.4%)	50100	\$ 28,234	\$ 2,555	\$ 1,349	\$ 186	\$ 1,705	\$ 124	\$ -	\$ 5,907	\$ 3,372	\$ -	\$ -	\$ 248	\$ -	\$ -	\$ 723	\$ 744	\$ 496	\$ 2,283	\$ 1,364	\$ 3,596	\$ 3,100
Life and Disability Insurance	50101	\$ 600	\$ 600	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Worker's Compensation	50102	\$ 30	\$ 30	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
c. TRAVEL		\$ 66,727	\$ 4,018	\$ 4,523	\$ -	\$ 5,500	\$ 300	\$ 2,500	\$ 3,916	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ 12,000	\$ 9,720	\$ 250	\$ 12,000	\$ 1,000	\$ 2,500	\$ 3,500	
Registration (Training)	60108	\$ 19,254	\$ 515	\$ 1,273	\$ -	\$ 1,000	\$ -	\$ 500	\$ 1,916	\$ 3,000	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ 3,000	\$ 50	\$ 5,000	\$ -	\$ -	\$ 1,000	
Travel & Per Diem	60200	\$ 23,600	\$ 1,900	\$ 1,750	\$ -	\$ 1,500	\$ 100	\$ 1,000	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ 3,000	\$ 100	\$ 5,000	\$ 250	\$ 1,000	\$ 1,000	
Mileage Costs	60201	\$ 23,873	\$ 1,603	\$ 1,500	\$ -	\$ 3,000	\$ 200	\$ 1,000	\$ 1,000	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ 5,000	\$ 3,720	\$ 100	\$ 2,000	\$ 750	\$ 1,500	\$ 1,500	
d. EQUIPMENT		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Equipment Purchase	69000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
e. SUPPLIES		\$ 136,894	\$ 2,000	\$ 4,374	\$ -	\$ 104,244	\$ -	\$ 10,000	\$ 5,967	\$ 3,159	\$ -											

Line-Items	Minimum Value	Previous Budget	Current Budget	Q1	Q2	Q3	Q4	Total	Balance	Annual % Variance	Quarter Variance
PERSONNEL	\$ -	\$ 320,000	\$ 335,000	\$ 57,628	\$ 86,262	\$ 77,081	\$ 90,055	\$ 311,026	\$ 23,974	7%	108%
FRINGE BENEFITS	\$ -	\$ 80,000	\$ 83,750	\$ 14,430	\$ 20,796	\$ 19,647	\$ 22,039	\$ 76,913	\$ 6,837	8%	105%
Registration (Training)	\$ -	\$ 3,000	\$ 9,001	\$ 75	\$ 2,885	\$ 2,994	\$ -	\$ 5,954	\$ 3,047	34%	0%
Travel & Per Diem	\$ -	\$ 6,000	\$ 16,584	\$ 2,311	\$ 2,435	\$ 7,696	\$ -	\$ 12,442	\$ 4,142	25%	0%
Mileage Costs	\$ -	\$ 8,500	\$ 15,000	\$ 1,051	\$ 598	\$ 654	\$ -	\$ 2,303	\$ 12,697	85%	0%
Equipment Purchase	\$ -	\$ 1	\$ 1	\$ -	\$ -	\$ 5,182	\$ -	\$ 5,182	\$ (5,181)	-518126%	0%
Office Supplies	\$ -	\$ 9,000	\$ 15,000	\$ 1,407	\$ 2,060	\$ 1,251	\$ 2,217	\$ 6,935	\$ 8,065	54%	59%
Office Furniture & Equipment Lease	\$ -	\$ -	\$ 1,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,800	100%	0%
Computer Software & Equipment	\$ -	\$ -	\$ 400	\$ 2,643	\$ 88	\$ 2,651	\$ -	\$ 5,381	\$ (4,981)	-1245%	0%
Professional Services/Restricted	\$ -	\$ 95,000	\$ 865,700	\$ -	\$ 63,770	\$ 239,978	\$ 324,916	\$ 628,665	\$ 237,035	27%	150%
Professional Services/General	\$ -	\$ 25,000	\$ 35,000	\$ 5,394	\$ 16,431	\$ 10,248	\$ 12,629	\$ 44,701	\$ (9,701)	-28%	144%
Audit	\$ -	\$ 15,800	\$ 18,540	\$ -	\$ 10,248	\$ 4,854	\$ -	\$ 15,103	\$ 3,437	19%	0%
Property Improvements	\$ -	\$ 1	\$ 78,391	\$ -	\$ -	\$ 42,402	\$ 53,829	\$ 96,231	\$ (17,840)	-23%	275%
Duplicating/Copying	\$ -	\$ 6,000	\$ 8,500	\$ 1,844	\$ 1,539	\$ 1,936	\$ 835	\$ 6,154	\$ 2,346	28%	39%
Postage & Delivery	\$ -	\$ 1,250	\$ 1,500	\$ 432	\$ 468	\$ 702	\$ 1,738	\$ 3,340	\$ (1,840)	-123%	464%
Telephone & Telecom	\$ -	\$ 6,000	\$ 8,500	\$ 1,373	\$ 1,828	\$ 5,288	\$ 393	\$ 8,881	\$ (381)	-4%	18%
Subscriptions & Dues	\$ -	\$ 8,500	\$ 10,000	\$ 2,553	\$ 1,917	\$ 2,498	\$ 646	\$ 7,614	\$ 2,386	24%	26%
Meeting Costs	\$ -	\$ 3,000	\$ 2,500	\$ 1,828	\$ 1,447	\$ 691	\$ 84	\$ 4,050	\$ (1,550)	-62%	13%
Printing	\$ -	\$ 1	\$ 3,950	\$ -	\$ 597	\$ -	\$ -	\$ 597	\$ 3,353	85%	0%
Advertising	\$ -	\$ 2,200	\$ 1,700	\$ 79	\$ 79	\$ 79	\$ 653	\$ 889	\$ 811	48%	154%
Special Events	\$ -	\$ 1	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1	0%	0%
Service Charges	\$ -	\$ 20,000	\$ 500	\$ -	\$ 614	\$ 114	\$ -	\$ 728	\$ (228)	-46%	0%
Other Insurance	\$ -	\$ 2,000	\$ 4,177	\$ 549	\$ 3,384	\$ 1,354	\$ 2,373	\$ 7,660	\$ (3,483)	-83%	227%
Miscellaneous Expense/Hospitality	\$ -	\$ 100	\$ 477	\$ 172	\$ 121	\$ 398	\$ 153	\$ 844	\$ (367)	-77%	129%
Rent	## #####	\$ 15,000	\$ 24,000	\$ 3,600	\$ 3,600	\$ 3,800	\$ 3,800	\$ 14,800	\$ 9,200	38%	63%
Facility Insurance	## #####	\$ 4,609	\$ 4,609	\$ -	\$ -	\$ -	\$ 708	\$ 708	\$ 3,901	85%	61%
Facility Maintenance	## #####	\$ 5,500	\$ 6,000	\$ 1,496	\$ 2,723	\$ 1,241	\$ 916	\$ 6,377	\$ (377)	-6%	61%
Utilities	## #####	\$ 7,000	\$ 10,000	\$ 1,577	\$ 1,227	\$ 1,643	\$ 1,071	\$ 5,519	\$ 4,481	45%	43%
Vehicle Insurance	## #####	\$ 2,864	\$ 2,864	\$ 622	\$ 1,042	\$ 930	\$ 624	\$ 3,218	\$ (354)	-12%	87%
Vehicle Maintenance	## #####	\$ 300	\$ 6,000	\$ 68	\$ 71	\$ 82	\$ -	\$ 221	\$ 5,779	96%	0%
Fuels Expense	## #####	\$ 2,500	\$ 6,000	\$ 1,075	\$ 962	\$ 953	\$ 211	\$ 3,202	\$ 2,798	47%	14%
Vehicle Acquisition	## #####	\$ 1	\$ 136	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 136	100%	0%

\$ 649,128 \$ 1,575,581 \$ 102,206 \$ 227,194 \$ 436,348 \$ 519,890 \$ 1,285,639 \$ 289,942 18%



Northwest New Mexico Council of Governments

Board Meeting Calendar | Fiscal Year 2022-23

QUARTERLY BOARD MEETINGS

DATE	TIME	LOCATION
July 21, 2021	Board Meeting: 10AM – 12PM Luncheon: 12 – 2PM	Cibola Area – Grants (Coyote Del Malpais Golf Course)
October 20, 2021	10AM – 1PM	McKinley Area – McKinley County Downtown Training Center
January 19, 2022 (Second Day of Session)	10AM – 1PM	San Juan Area – Farmington Convention Center
April 20, 2022	10AM – 1PM	Cibola Area (TBD)
July 20, 2022	Board Meeting: 10AM – 12PM Luncheon: 12 – 2PM	McKinley Area – McKinley County Downtown Training Center

NOTES:

- (1) The Board of Directors of the Northwest New Mexico Council of Governments generally meets on the third Wednesday one month after the quarter ends (July, October, January, and April) at 10AM.
- (2) Executive Committee meets an hour prior to the Board Meeting.
- (3) Meeting Business is typically scheduled for two hours with lunch after.
- (4) COG will continue to offer a hybrid meeting with the ability to participate in-person or virtual.

ANNUAL LUNCHEONS:
2021 (49th): Cibola Area;
2022 (50th): McKinley Area
2023 (51st): San Juan Area

OTHER ANNUAL EVENTS, TRAININGS, & CONFERENCES



DATE	EVENT	LOCATION
September 1 -3, 2021	Southwest Region Economic Development Association (SWREDA) Conference	Rogers, AK
October 16-19, 2021	Annual NADO Training Conference	Portland, OR

NOTES:

- (1) The COG does encourage and welcome Board members to travel and participate to these conferences to understand what regional development organizations (RDO's) are doing throughout the country.
- (2) Typically, travel is worked out through and reimbursed via your local governments and COG handles registration.

NM Legislative Session 2022: January 18 – February 17

New Mexico Association of Counties: [Calendar of Events 2021](#)

2021

January '21	February '21	March '21
Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28	Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31
April '21	May '21	June '21
Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30
July '21	August '21	September '21
Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30
October '21	November '21	December '21
Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	Su M Tu W Th F Sa 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

 Holidays	 Board & Executive Committee	 NM EDGE
 NACo & WIR	 NMC Conferences	 Advisory Council
 NMCA Board	 Legislative Meetings	 Special Events

NMC Meetings & Conferences

1/18-1/21 - NMC Legislative Conference (Virtual via Zoom)
1/18-1/20 - NM EDGE Classes (Live Online Classes)
1/19 - Legislative Session Begins 12PM
1/19 - NMCA Membership Meeting 9:00AM (Virtual via Zoom)
1/19 - Board of Directors Meeting 2PM (Virtual via Zoom)
1/26, 1/28, 2/2 - NM EDGE Classes (Live Online Classes)
1/28 - Executive Committee Teleconference 11AM
2/4 - Executive Committee Teleconference 11AM
2/11 - Executive Committee Teleconference 11AM
2/18 - Bill Introduction Deadline
2/20 - Board of Directors Meeting 8:30AM (Santa Fe County/TBD)
2/20-2/24 - NACo Legislative Conference (Washington, DC/Virtual)
2/25 - Executive Committee Teleconference 11AM
3/4 - Executive Committee Teleconference 11AM
3/9, 3/11, 3/16, 3/18, 3/23, 3/25, 3/30 - NM EDGE Classes (Live Online Classes)
3/11 - Executive Committee Teleconference 11AM
3/20 - Legislative Session Ends 12PM
3/24-3/25 - NMCA Board Meeting 8:30AM (Virtual via Zoom)
4/1 - Executive Committee Budget Meeting 9AM (Virtual via Zoom)
TBD - Advisory Council Meeting 11AM (TBD) POSTPONED
4/21 - Virtual Legislative Meeting 10AM (Bernalillo), 4/22 - Virtual Legislative Meeting 10AM (Doña Ana)
4/28 - Virtual Legislative Meeting 10AM (San Miguel), 4/29 - Virtual Legislative Meeting 10AM (Chaves)
5/7 - Board of Directors Meeting 8:30AM (TBD)
5/12-5/13 - NMCA Board Meeting 8:30AM (Lincoln County/Hybrid)
6/8, 6/10, 6/14-6/17, 6/22, 6/24, 6/29 - NM EDGE Classes (Live Online Classes)
6/17 - Board of Directors Meeting (TBD)
7/9-7/12 - NACo Annual Conference (Prince George County, MD/TBD)
8/6 - Board of Directors Meeting 8:30AM (TBD)
8/17-8/20 - NMML 64th Annual Conference (Bernalillo County, Albuquerque/TBD)
8/18-8/19 - NMCA Board Meeting 8:30AM (Santa Fe County, NMC Office/TBD)
TBD - NMC 85th Annual Conference (TBD) POSTPONED
9/8 - Legislative Initiatives Review w/Legislative Committee 11AM (Santa Fe County, NMC Office/TBD)
Sept. TBD - Gathering of Counties (NM State Fair, Bernalillo County, Albuquerque/TBD)
9/14, 9/16, 9/21, 9/23, 9/28, 9/30 - NM EDGE Classes (Live Online Classes)
10/7-10/8 - Board of Directors Legislative Meeting 2PM & Board of Directors Meeting 8:30AM (TBD)
10/13-10/15 - WIR Annual Conference (Salt Lake County, UT/TBD)
October TBD - Wildland Urban Fire Summit (TBD)
October TBD - Infrastructure Finance Conference (TBD)
10/27-10/28 - NMCA Retreat & Board Meeting (TBD)
11/4 - Executive Committee Meeting 2PM (Santa Fe County, NMC Office/TBD)
11/5 - NMC/NMML Joint Legislative Meeting 9AM (Santa Fe County/TBD)
11/30 - Advisory Council Meeting 11AM (TBD)
12/8-12/9 - NMCA Board Meeting 8:30AM (Santa Fe County - NMC Office/TBD)

Approved by NMC Executive Committee on 11/5/2020
 Ratified by NMC BOD on 1/19/2021
 Last Updated on: 4/7/2021

New Mexico Municipal League: [Calendar of Events 2021](#)

April 7, 8, 14, 15, 21 & 22	CFOA Spring Meeting – 2 per week, over 3 weeks
April 16	NMML Districts Meeting – All Districts (8)
April 20	NMML District Elections – Odd Numbered Districts
April 21	Municipal Airport Managers Association Meeting
April 23-26	IMLA Mid-Year Seminar – Washington, DC
May 5-7	Municipal Judges Association Conference
May 5-7	NLC-RISC Trustees Conference
May 5, 6, 12, 13, 19 & 20	NMLZO Semi-Annual Meeting/Workshop – 2 per week, over 3 weeks
May 7	Municipal Police Chief's Association Meeting
May 9-13	IIMC Annual Conference – Grand Rapids, MI
May 14	NMML Budget Committee Meeting
May 19	Environmental Quality Association Meeting
May 26	Written notice mailed to member municipalities soliciting nominations for NMML Board
May 27-29	MOLI Advanced Program
May 27-29	MOLI Education Program
June TBA	State Aviation Conference
June 4 or 5	NMML Board of Directors Meeting
June 7-10	New & Future Police Chief Training – Rio Rancho P.D.
June 7-11	NM All Court Staff Educational Program
June 12-23	National GFOA Virtual Conference
June 22-24	Policy Committee Meetings
June 27-30	National GFOA Annual Conference – Chicago, IL
June 28	Letter declaring candidacy for NMML Board must be received at the NMML Office
June 30	Report of Declared NMML Board Candidates sent to all members
June 30	In absence of any NMML Nomination/Declaration of candidacy, the League President appoints a Nominating Committee

July 7-9	NLC State League Staff Workshop – New Orleans, LA
July 16	If necessary, Nominating Committee meets to recommend Candidate(s) for any NMML Board undeclared office or at-large directorship
July 20	If necessary, Nominating Committee Report mailed to member municipalities
July 20-22	NM City Management Association Conference
July 22-23	NLC Mutual Board Meeting
July 23 or 24	Resolutions Committee Meeting
August 3-6	NLC State League Executive Directors Workshop – Santa Fe, NM (?)
August 6	Airport Managers Association Meeting
Aug 31 - Sept 2	NMML Annual Conference
September 1	Election of officers & at-large directors at Annual Conference. Nominations may be taken from the floor.
Sept 11-14	IACP Annual Conference – New Orleans, LA
Sept 15-17	NMLZO Annual Meeting/Workshop
Sept 15-17	MOLI Governance Program
Sept 23-26	Fire Service Conference
Sept 29-Oct 1	Municipal Officer Election School
Sept 29-Oct 3	IMLA Annual Conference – Minneapolis, MN
October TBD	NLC-RISC Board Meeting
October 1 or 2	NMML Board of Directors Meeting
October 3-6	ICMA Annual Conference – Portland, OR
October 17-22	Clerks Certification Institute
October 20-22	Master Municipal Clerks Academy
October 20-22	NM Library Association Conference – Marriott Pyramid - Albuquerque
October 24-27	NLC-RISC Staff Conference
October 27-29	NM Infrastructure Finance Conference
November 5	NMML/NMAC Joint Executive Committee Meeting
Nov 10-12	MOLI Leadership Program
Nov 15-19	DFA/Local Government Division Budget Workshop
Nov 17-20	NLC City Summit – Salt Lake City, UT
December 1-3	NM City Management Association Conference
December 1-3	NMGFOA Winter Conference
December 1-3	Municipal Attorneys Association Conference
Dec 8-10	NM Law Enforcement Conference
Dec 9-10	NLC Mutual Board Meeting