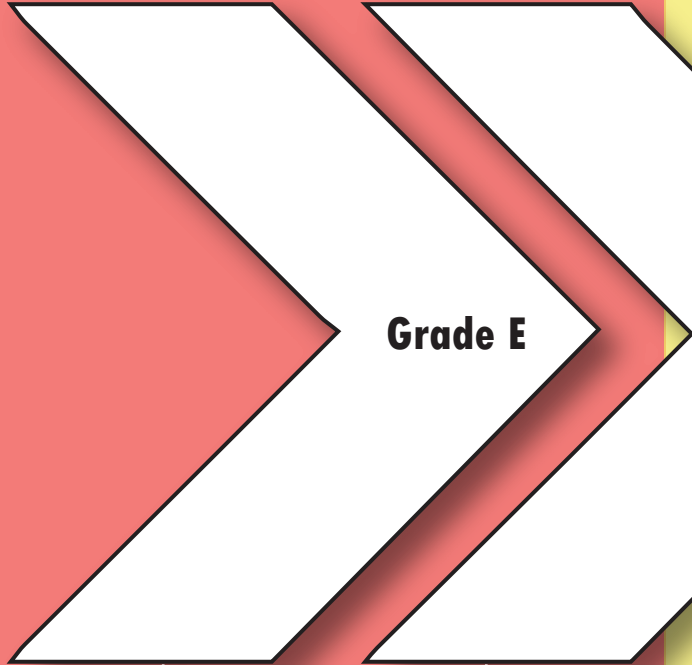


BEGINNER

Projects in infancy stage, needing preliminary planning & development, with results to be achieved beyond a 3-year horizon.

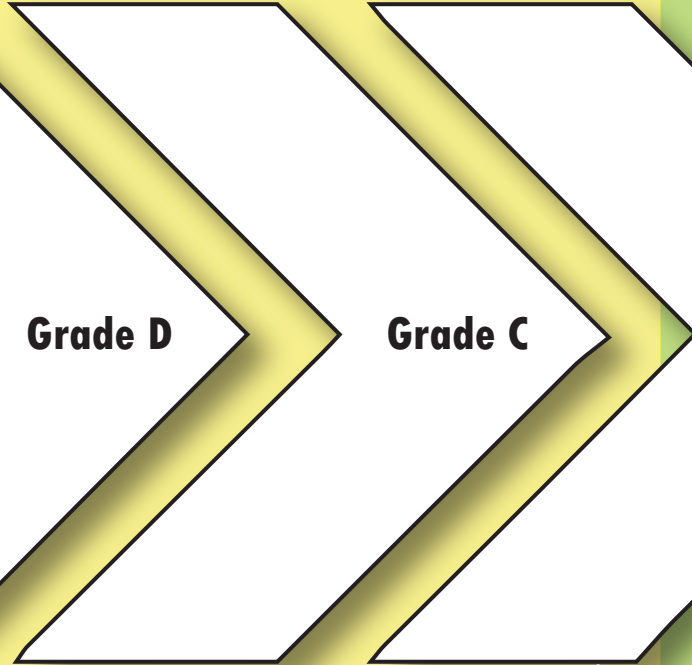


A preliminary idea based on an identified need, but with no shape to a project plan

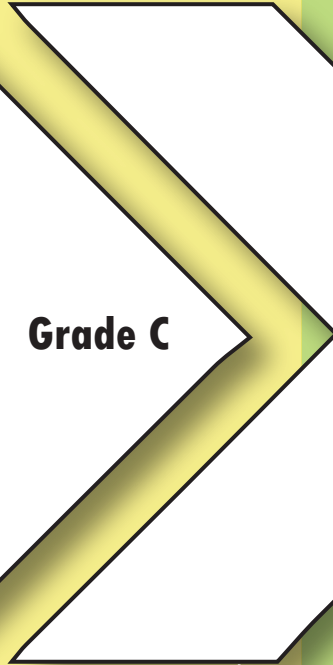
Preliminary project description, needs assessment, statistical data & clearer direction ... but still no specific project plan.

INTERMEDIATE

Projects are in motion, approaching a stage of readiness, but need additional planning & development dollars to move into the Advanced stage; potentially implementable within a 1-to-3-year time-frame.



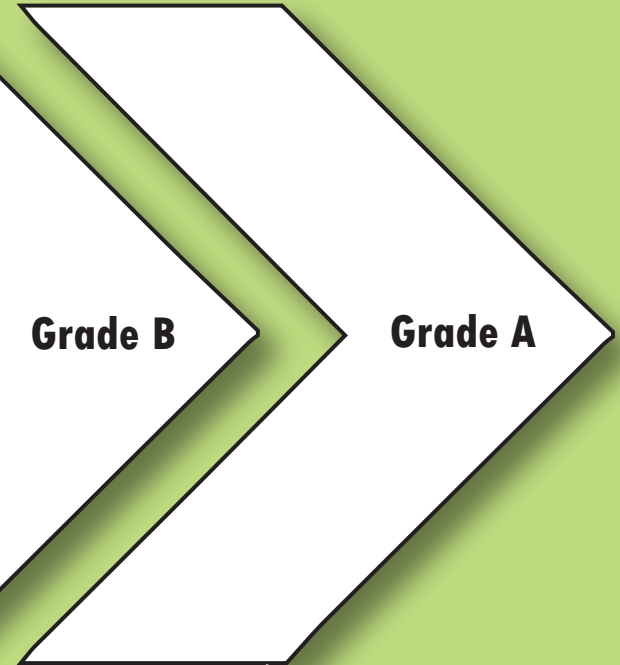
Scope of the project is getting honed, feasibility assessment is done, community stakeholders are involved & supportive, and there is a ball-park sense of all pieces involved, including cost.



Preliminary Engineering Report, budget estimates, clearances, specifications, ownership documents, etc. are all complete.

ADVANCED

Projects demonstrate a high degree of readiness ("shovel-ready"), sufficient to access immediate funding & investment opportunities.



Full planned & investable, with fully vetted plans & specs, clearances, budgets, commitments, & multiple funders ready to pitch in.

Grade A